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	COMMONWEALTH OF PENNSYLVANIA
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5	House Bill 1963
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7	House Judiciary Subcommittee on Courts
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11	Tuesday, January 13, 1998, 9:30 a.m.
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14	BEFORE:
15	Honorable Daniel Clark, Majority Chairperson
	Honorable Jere Schuler
16	Honorable Joseph Petrarca
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18	
19	Honorable Thomas Caltagirone Honorable Steven Mailland
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CHAIRPERSON CLARK: We're going to bring this 2 meeting of the Judiciary Committee Subcommittee on Courts to 3| order. And today we're gathered here in the Hershey Public 4 Library to receive testimony and explanation with regard to 5 Representative Caltagirone's bill 1963 which would set up 6 some regulations and licensing of bail enforcement, 7 individuals commonly known as bounty hunters.

I'd like to thank the Hershey Public Library once again for allowing us to conduct our meetings here, and 10 with that I think I'll ask for opening remarks from 11 Representative Caltagirone.

12 REPRESENTATIVE CALTAGIRONE: Thank you, Chairman Before we get started, I'd like to thank those who 13 Clark. 14 will be presenting testimony at this morning's public 15 hearing. I and fellow members of the subcommittee look 16 forward to hearing your opinions on the regulating of bail 17 enforcement officers in Pennsylvania specifically as it 18 would be accomplished under House Bill 1963.

I think it's only appropriate, particularly from 20 a public protection standpoint, that bail enforcement 21 officers be bound by licensing and training requirements 22 much as is required of other law enforcement officials whose 23 job it is to deal with criminals and suspected criminals.

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With that being said, I'd like to call on our 24 25 first testifier, whoever that would be, and hope that the 1 incidents that we read about that have happened across the 2 country with mistaken identity or overzealousness by bounty 3 hunters that resulted in at the very least harassment of 4 innocent people and in the most extreme cases 5 death -- regulating bail bondsmen is an issue that needs to 6 be addressed before Pennsylvania joins those states which have had bad experiences dealing with these major problems.

Particularly from a public protection 9 standpoint, bail enforcement officers should be bound by 10 licensing and training requirements that of course is 11 required of other law enforcement officials and we spell it 12 out in the legislation. And I would appreciate any comments 13 to improve the legislation.

In the research that was done on this 15 legislation we found much to our surprise that really in 16 Pennsylvania there is nothing on the books that regulates or 17 controls this kind of activity. And I thank you, Mr. 18 Chairman.

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CHAIRPERSON CLARK: I thank you. And the first 20 individuals -- individual or individuals that will provide 21 testimony to the committee is David Jaros. He's the 22 Legislative Assistant with the American Civil Liberties 23 Union of Pennsylvania. And also present, but I assume not 24 giving testimony, is their executive director, Larry 25 Frankel. Always nice to see you at our hearings.

MR. FRANKEL: Always nice to see you, 2 Representative.

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MR. JAROS: Good morning. For the record my 4 name is Dave Jaros. I'm the legislative assistant at the 5 American Civil Liberties Union of Pennsylvania. And I'd 6 like to thank the subcommittee for providing me with this opportunity to present testimony on House Bill 1963.

I'd like to add that my testimony is not based 9 on information specific to Pennsylvania, but is rather 10 founded upon cases and trends which have occurred across the 11 nation.

The ACLU of Pennsylvania believes that house 13 Bill 1963 represents an important and much needed step 14 toward protecting the safety of Pennsylvania's citizens and 15 their constitutional rights. The role of bail enforcement 16 officers has evolved considerably throughout the 20th 17 Century as have the legal doctrines which govern their 18 treatment. House Bill 1963 provides much needed protections 19 against abuse by bail enforcements officers as well as 20 guidance as to the limits on their powers. House Bill 1963 21 fills an important void by providing for training and 22 registration for a profession that requires considerable 23 skill and can involve the use of deadly force.

There is little question that bail enforcement 25 officers provide valuable services. The private bail system 1 has helped to ease prison overcrowding, saves the state the 2 considerable cost of pretrial incarceration, and most 3 importantly avoids the imprisonment of a person who the law 4 still presumes to be innocent.

For the system to work, bail enforcement 6 officers are needed to assure that those people who skip out 7 on their bail are brought back for trial. This service not 8 only ensures the financial stability of the bonding system 9 but also aids law enforcement in the task of bringing 10 potentially dangerous offenders to justice. But while bail 11 enforcement and the recovery of bail jumpers are necessary 12 and important aspects of the judicial system, the lack of 13 proper regulation for this profession has lead to some 14 horrifying abuse.

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Bail enforcement officers or bounty hunters 16 enjoy powers greater than those of a police officer to 17 arrest and pursue fugitives if they're exempt from the 18 limitations that the Constitution places upon officers of 19 the state, with regards to search and seizure. In addition, 20 although bounty hunters are empowered to use necessary force 21 to arrest defendants and are paid by bondsmen only if they 22 deliver either the defendant or the defendant's death 23 certificate to the Court, the law does not require that 24 bounty hunters receive any formal training in the use of 25 force.

The lack of constitutional restrictions on 2 bounty hunters and the absence of training in the use of 3 force has had tragic consequences. In arresting suspects 4 bounty hunters commonly use excessive and indiscriminate 5 force resulting in not only unnecessary deaths and injuries 6 to defendants the law still presumes to be innocent but to 7 third parties as well.

The litany of complaints involving defendants 9 who have been unnecessarily brutalized by bounty hunters 10 range from an episode in Georgia in which a defendant was 11 beaten in the head and face with a pistol to an incident in 12 Connecticut in which the bounty hunter actually held a 13 pillow over a struggling defendant's face until the man 14 stopped breathing, thereby enabling the bounty hunter to 15 more easily handcuff the defendant.

Bounty hunters have also been known to mace or 17 pepper spray both defendants and bystanders to more easily 18 facilitate apprehension. In one such case a bounty hunter 19 used a pepper grenade to ensure that no bystanders came to 20 the assistance of the man he was subduing. According to the 21 hunter's own testimony, the grenade left more than 20 people 22 on their knees clawing at their tearing eyes.

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House Bill 1963 rightly subjects bounty hunters 24 to the same constitutional constraints as the police 25 officers searching for bail jumpers. While bounty hunters

1 will continue to enjoy broader powers in search and arrest 2 than do ordinary citizens, House Bill 1963 will require them 3 to submit to the protections guaranteed by the Bill of 4 Rights. For example, under House Bill 1963 bounty hunters 5 will be required to obtain a warrant by showing probable 6 cause that the subject can be found at a particular 7 residence prior to breaking into that residence.

These kind of restrictions are needed to prevent 9 episodes like the one that occurred in Orange County, 10 Florida, in which bounty hunters kicked open the door of an 11 innocent family's motel room and held them at gunpoint in 12 the mistaken belief that the fugitive was inside. 13 Bill 1963 would also require a bounty hunter who wishes to 14 arrest a defendant prior to the defendant's trial date to 15 present some evidence that the defendant might be trying to 16 skip bail or the risk of skipping bail.

The ACLU believes that suspects released on bail 18 should not be regarded as being in a state of perpetual 19 flight. Such suspects, unlike prisoners who escape 20 confinement, are free through a legal state-sanctioned and 21 regulated procedure that the Constitution explicitly 22 quarantees.

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In addition to protecting the safety and 24 constitutional rights of Pennsylvania citizens, House Bill 25 1963 will help to resolve some of the ambiguities about

1 bounty hunters which have developed in the past century. 2 And I'd like to really briefly review some of those cases 3 that lead to that ambiguity. In an 1810 case called 4 Nicholls v. Ingersoll, the Supreme Court of New York granted 5 bounty hunters broad powers to pursue and arrest a suspect 6 at all times and places. Later on in 1872 the U.S. Supreme 7 Court similarly determined that bounty hunters enjoyed broad 8 powers to arrest defendants. These same courts concluded, 9 however, that despite the bounty hunters expansive powers to 10 act like sheriffs, bounty hunters were nonetheless not state 11 actors and therefore not subject to the constraints placed 12 upon other law enforcement officials by the Constitution and 13 the Bill of Rights. The basis for that opinion was the 14 assumption that the bounty hunters power didn't arise from a 15 judicial procedure but rather from the bond contract itself. Since the turn of the century, however, the **16**l 17 Court's state action doctrine has evolved significantly and 18 modern courts -- some modern courts have determined that a 19 private citizen need not act pursuant to a court process to 20 be considered a state actor. And this lead to a decision in

could be determined to be a state actor and therefore could
be sued under section 1983 for Civil Rights violations.

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22 which the Court found that Pantazes who was a bounty hunter

21 the Maryland Supreme Court called Jackson v. Pantazes in

House Bill 1963 by clearly setting forth the

1 requirement that bounty hunters must conform to 2 constitutional constraints which are applicable to other law 3 enforcement officers resolves any ambiguity about what 4 bounty hunters are permitted to do under the law.

The ACLU of Pennsylvania believes that House 6 Bill 1963 makes important strides towards preserving the 7 privacy and protection of Pennsylvania citizens. We hope 8 this subcommittee and the General Assembly will support 9 passage of this important legislation.

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That concludes the prepared portion of my 11 testimony. I'd be happy to the best of my ability to answer 12 any questions.

CHAIRPERSON CLARK: We thank you very much for 14 your testimony. I'm trying to understand how a situation 15 comes about, and I guess my background and understanding is 16 that maybe in an preliminary hearing process a fellow would 17 be bound over to court and then bail would be entered. And 18 then that fellow looks for a bail bondsman and he puts up 19 whatever the requirement is. And then that gentleman fails 20 to appear for court. And at that time the judge would issue 21 a bench warrant or for his arrest and then that gentleman 22 can be apprehended pursuant to that bench warrant or 23 pursuant to the bail bondsman going out and hiring them.

MR. JAROS: Actually as it stands now, actually 25 it's ambiguous. I think why this bill is important is it's

1 ambiguous what a bondsman can do. But judging from the law 2 on the books right now, the bondsman's powers are actually 3 much broader than that. They can actually break into the 4 defendant's house and arrest them prior to them missing 5 their trial date. So it goes back to the 1872 decision 6 Tailor v. Taintor in which the Court determined that the 7 bondsman essentially had the defendant on a string and he 8 could pull that string at any time. So you can have a 9 defendant who is at home awaiting his trial date, and 10 legally bounty hunters can break into their home and arrest 11 them and bring them to jail right then.

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The position of the ACLU is that one of the 13 reasons this is needed is because there should be some 14 evidence that that person is planning on missing his trial 15 date or has committed another felony before you can break 16 into their house and arrest them, that this person is out on 17 bail through a legal process that's guaranteed by the 18 Constitution. So it's not so simple that this is someone 19 who has already skipped bail and therefore avoided trial. 20 As it is now a bondsman can actually arrest them prior to 21 trial.

CHAIRPERSON CLARK: And that's pursuant to some 23 wording that he has in his contract that he can -- when you 24 say arrest them, if they go out predisposition, that the 25 gentleman is not available, they either do that according to

1 their contract and what do they do with that individual? MR. JAROS: They can arrest him and deliver him 3 to authorities and throw him in jail despite the fact that 4 he has paid bail through the bondsman and is awaiting trial.

5 It's the bondsman's decision whether or not he poses a risk.

This does not happen all the time. In fact I 7 would hazard to guess it happens relatively rarely. 8 case that it came up that sort of was the precedent came 9 when a defendant went to Connecticut -- went to New York 10 rather from Connecticut and the bondsman thought that 11 perhaps he was trying to flee, broke into the man's house 12 and physically handcuffed him and forced him to return to 13 Connecticut and put him in jail. All this occurred prior to 14 him missing his trial date.

CHAIRPERSON CLARK: Thank you. Are there any 16 additional questions? Representative Schuler.

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REPRESENTATIVE SCHULER: This is a whole new 18 area for me. You've studied this. Maybe you can answer a 19 couple questions. You use the term bondsman and bounty 20 hunter. Are they one and the same or would they be 21 separate?

They're generally separate. MR. JAROS: 23 bondsman is the person who signs when the person gets bail. 24 The bondsman -- and perhaps the people who testify later can 25 better testify to this -- they sign -- generally they have

1 to pay about 10 percent of what the bail is named at, and 2 the bondsman can for 5 percent or 10 percent of the fee can 3 sign a bond promising to pay the remainder of the bail 4 should the defendant fail to show up in court. 5 defendant fails to show up in court and flees, the bondsman 6 can hire a bounty hunter or bail enforcement officer who is 7 a separate person --

REPRESENTATIVE SCHULER: The bondsman do the 9 same thing?

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MR. JAROS: The bondsman could do the same 11 thing, and the bounty hunter's powers come through the 12 bondsman and through that contract.

REPRESENTATIVE SCHULER: Then on page three you 14 make the statement bail and bounty hunters will continue to 15 enjoy broader powers of search and arrest. We understand 16 that. But is that power at the present time more than what 17 the police officers have?

MR. JAROS: Yes, there is. And some for good 19 reason and others I think less so. Bounty hunters can go 20 across state lines, which is sort of a necessary part of 21 what they do, which police officers obviously can't do. But 22 bounty hunters are not restricted by the Fourth and Fifth 23 Amendments. They don't need probable cause. They can break 24 into the defendant's house without -- or a residence if they 25 believe the fugitive to be in there without going through a

1 court and explaining why they believe them to be there. And I think that's a really important point 3 because the reasons we have those cases that are presented 4 that I mentioned is because there is nothing to say we have 5 to be sure or really, really take the time to make sure a 6 fugitive is really where they are. REPRESENTATIVE SCHULER: Based on that decision of '63 they are now considered actors of the Court? MR. JAROS: Based on --10 REPRESENTATIVE SCHULER: Am I reading that 11 right? The later decision, the Pantazes 12 MR. JAROS: 13 decision? 14 REPRESENTATIVE SCHULER: Yes, the later. MR. JAROS: I think the problem is there's a lot 15 16 of ambiguity. Both the role of bounty hunters, the 17 development of due process rights for people awaiting trial, 18 all of these things have lead to a lot of questions of 19 whether these very old precedents are still valid. So it's 20 not clear what the court is going to decide right now, and 21 in Pennsylvania I don't think we have a clear line. It's 22 not clear from the General Assembly, and I think that's why 23 this is very appropriate legislation. 24 REPRESENTATIVE SCHULER: Thank you very much. 25 CHAIRPERSON CLARK: Representative Caltagirone.

REPRESENTATIVE CALTAGIRONE: And the whole point 2 of the legislation, and I'd like you to comment on this, is 3 that at the present time they're not registered, they're not 4 trained, we have absolutely no controls whatsoever on these Some could be former police officers, many 5 persons. 6 probably aren't formerly, with no training. Just about 7 anybody that would want to become a bounty hunter could in 8 fact become a bounty hunter. Correct? As long as they were 9 working for a bail enforcement --

MR. JAROS: In fact I think part of the problem 11 is right now you have a considerable number of people who 12 are part-time bounty hunters and do other stuff, and I think 13 that one of the strengths of this bill is this makes it a 14 profession and it makes it a regulated one and that's 15 important.

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The training comment is particularly important 17 in that these are people that are authorized to use force, 18 and sometimes deadly force. And we require our police 19 officers to take considerable training before so that they 20 know how to use pepper spray and so they know how to subdue 21 someone with minimal damage. And it's entirely appropriate 22 that bounty hunters receive that same training in the use of 23 force.

REPRESENTATIVE CALTAGIRONE: And I think the 25 point is we're not trying to hinder or stop anybody from 1 doing their duty as they see it as far as somebody that's 2 jumped bail. What we are trying to do is hold people accountable for their actions or lack thereof and keep it to 4 some level of decency so that they don't break into people's 5 homes, do the things they do that you alluded to in your 6 testimony. It can happen and it does happen.

MR. JAROS: I couldn't agree more.

CHAIRPERSON CLARK: Follow-up question. Can the 9 bail bondsman or I quess the individual who is subject 10 suggest to the bail bondsman, can he give up those rights by 11 that contract with the bail bondsman? Can the bail bondsman 12 say, look, if you want me to put up the security for your 13 appearance, number one, you're going to have to give up your 14 rights; number two, you're going to have to allow us to 15 enter your residence at any time under any conditions; 16 number three, you allow us to make you unconscious so we can 17 apprehend you and things like that? Are we going to find --

MR. JAROS: I think it's -- again that goes back 19 to that ambiguity in the law. There are certain things in 20 other areas of the law you cannot be asked to cede your 21 constitutional rights. So when you apply for a job, there 22 are different cases, but there are certain cases in which no 23 matter what, you just have rights and you can't give them up 24 or be asked to give them up.

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Other cases you can. In the old precedents that

1 go back to 1810, it's clear that they thought that you did 2 give up those rights through the bond contract. The Court 3 has since then developed the ideas of those rights to a much 4 greater extent. The due process rights of someone awaiting 5 trial are much greater now than they were in the 19th 6 Century. Consequently I think we don't know how the Court 7 would determine whether or not you could do that. CHAIRPERSON CLARK: If we passed this bill, 9 could we put provisions in it that you can't contract these 10 rights away or any contract those contrary to the bill would 11 be void as a result of public policy? MR. JAROS: I would think so. 12 13 CHAIRPERSON CLARK: Representative Petrarca. REPRESENTATIVE PETRARCA: Pardon me, Mr. 14 15 Chairman, for coming in late. I'm sorry that I missed the 16 earlier part of your testimony. But am I right that you 17 feel that this bill is certainly a step forward in terms of 18 at least Fourth Amendment rights for individuals? 19 MR. JAROS: Absolutely. 20 REPRESENTATIVE PETRARCA: And do you feel that 21 this that -- I mean does this bill -- I know it mentions 22 constitutional protections and what have you, and aside from

23 what the Court will interpret -- will do with a piece of

24 legislation like this, do you feel that these protections

25 have gone far enough in this bill?

MR. JAROS: I think to some extent you can never 2 be entirely sure how the Court is going to then read a new 3 bill, but I think this bill is -- its words are developed 4 very strongly. I know there is some examples of some other 5 laws that have been passed that are on the table there. 6 This bill is stronger than those. This bill provides more protection for Pennsylvania's citizens I think than those 8 bills. 9 REPRESENTATIVE PETRARCA: Thank you. 10 CHAIRPERSON CLARK: We thank you very much for 11 your testimony. 12 The next two individuals who will present 13 testimony to the committee are Fred Yerger. He is 14 with -- he's a recovery technician with Capital Bonding, 15 Inc., Reading, Pennsylvania, and also Vincent Smith. He's 16 the owner of Capital Bonding, Inc., Reading, Pennsylvania. 17 Would those gentleman like to come forward here. I believe what we will do is we'll have each of 18 19 you present your testimony, thoughts and concerns 20 individually, and then we'll hold questions for both of you 21 after you're both done. Whichever would like to proceed may 22 proceed. MR. YERGER: Gentlemen, as a technician for the 23 24 bonding company, I'm responsible for keeping track of the

25 bail enforcement agents, bounty hunters, I do background

1 checks on them when we bring them into use in our company. 2 As much as we can as a private agency, we do a background We do not have the facilities to run a nationwide 4 criminal history check on them as the police would have. 5 the part of your bill where the fingerprint -- a check that 6 way is I think very good.

We don't need more problems, and we try to avoid 8 those kind of problems both criminally and civilly wherever 9 we can by checking these people out as much as we can check 10 them out before we put them under contract.

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We use bail enforcement agents as private 12 contractors. We do not hire them directly. We use them as 13 private contractors and we put them under contract to our 14 company. And that contract spells out exactly what each 15 party is responsible for inasmuch as the bail enforcement 16 agent's told in there that he's not allowed to break any 17 state, local or federal laws. It gives him -- tells him 18 what percentages he's going to receive if he apprehends a 19 person, that type of thing. It's a very complete contract 20 worked on by some very good attorneys. I think it protects 21 both parties very well.

There are a large number of bounty hunters, and 23 as previously testified to, anyone can become a bounty 24 hunter, anyone. Just by saying I'm a bounty hunter, they're 25 a bounty hunter. I mean they have to find somebody that's

1 going to use them without experience, but nevertheless they 2 can become a bounty hunter with no constraints on it 3 whatsoever in the state.

I think as a company we don't object to some 5 constraints being put on that. We would just like to see 6 that it's not so restrictive that it causes problems for the 7 industry. And the bail industry I think is a very important 8 industry within the judicial system. It keeps our prisons 9 from being overcrowded. Many counties end up with funding 10 from bondsmen when people don't show up, and as a matter of 11 fact, some counties carry that on their budget because they 12 know there's a certain amount of people that are not going 13 to come back when you bond them out. That's just a fact of 14 life, and that's the chance the bondsman takes when he bonds 15 them out.

Basically that's where we stand. The only thing 17 I saw in the bill, and I think the gentleman that testified 18 before us mentioned the constitutional restraints. 19 but the constitutional restraints are different for bail 20 bonds enforcement than they are for law enforcement. Almost 21 all of the laws of arrest and search and seizure are 22 directed directly at law enforcement, not at a bail 23 enforcement agent who in fact is a private citizen but given 24 the power to do certain things to bring a person into 25 custody that didn't show up for their hearing.

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So I think when you write that part of it 2 finally it should be maybe spelled out to show that some 3 things that are exactly under the same constraints that 4 anybody else is under. As a private citizen you can't go 5 out and beat somebody half to death when it's uncalled for 6 and neither can they. They can only apply force necessary, 7 the same as anyone else, the same as a police officer.

The use of deadly force, they're actually under 9 more restraint than a police officer. They're also under 10 more restraints than a police officer for nondeadly force 11 because for nondeadly force a police officer may be the 12 aggressor. He need not wait till the person physically 13 resists you. He may apply whatever force necessary to make 14 the arrest, and as resistance gets more he can apply more 15 force.

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With a private citizen, which is what a bounty 17 hunter is, they don't quite have that same authority. They 18 can take the guy into custody, but they have to be a little 19 bit more careful. With the use of deadly force they 20 absolutely don't have the power that a police officer has. 21 They can only use it to protect their own life or the life 22 of someone else, the same as a private citizen. And of 23 course the recent constraints on a police officer is more or 24 less they're putting that into the same category anyway. 25 Some of the constraints on bail enforcement agents are not

the same.

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Now, kicking doors in and going in and searching 3 houses, in Pennsylvania, unless they changed the law since I 4 was a policeman, a police officer could enter a dwelling 5 without a search warrant if he had probable cause to believe 6 that the person they were looking for inside was inside. 7 Whether they saw him or not, they just needed that probable Reliable information, someone said I just saw him in cause. there, they're in there, whatever, you know, we have 10 different ways to gather that type of information. So I 11 think that the bail enforcement agents have that same right 12 to do that.

And some things I don't think we need to change. 14 One thing we do need to change is the way that -- maybe 15 registration like you have here and training, that 16 would -- absolutely I think we need that. Just so whatever 17 you finally pass in the end is not so restrictive. 18 hurts our industry is going to hurt the courts because I 19 think that we're a very important part of the court system 20 as we keep the jails from being overcrowded. When we bail 21 someone out, it's our responsibility to keep track of them.

And by the way, the other testimony where we can 23 just go grab them and lock them up is not true in 24 Pennsylvania. If someone's not following the contract they 25 signed, we must go in front of the judge, present that

1 testimony and ask for a bail piece to be signed. Once the 2 bail piece is issued, then we can go pick the person up and 3 lock them up.

I don't know of a prison around here that's 5 going to take them without some kind of paperwork -- you 6 know, a forfeiture notice, a bail piece or a warrant. 7 You're going to need those kinds of things to put them in 8 jail. We just can't pick them up because you feel like it. 9 That's about all I have.

CHAIRPERSON CLARK: Mr. Smith.

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MR. SMITH: Good morning, gentlemen. I'd like 12 to give you a little history of the bail system in 13 Pennsylvania so everybody is in tune with how a bond is 14 actually set in Pennsylvania, from how a bond is posted to 15 how a defendant is released on bail and then ultimately 16 under the supervision of the bondsman while that person is 17 free in the public's eyes.

A person is arrested by a police officer in the 19 Commonwealth of Pennsylvania. That person is then taken to 20 a magistrate or a district justice. At that arraignment, 21 preliminary arraignment, there is bail set. Once bail is 22 set, it is that responsibility of that defendant or the 23 defendant's family to secure bond for that individual.

There are several ways a person can post bond. 25 A person can post bond simply through a county-run program, 1 which there are many of them in the Commonwealth of 2 Pennsylvania. Example, the Berks County Prison Society in 3 my county, Berks County. Also they can go through a professional bondsman. A professional bondsman is licensed 5 by the Department of Insurance, and then that person puts up 6 their own assets to the county to bond a person out.

The third way is a licensed bail bondsman or a 8 bonding agent, predominantly bail bondsmen. That person is 9 underwritten by an insurance company who is approved by the 10 Department of Insurance in the Commonwealth of Pennsylvania 11 and they're charged a fee. The fees range anywhere between 12 5 percent to 10 percent depending upon the statutory rates 13 filed with the Commonwealth of Pennsylvania. Those fees 14 generate an enormous amount of premium revenue for insurance They also generate an enormous amount of premium 15 companies. 16 tax revenue for the Commonwealth of Pennsylvania.

When a bond is secured, there are many factors 18 that go into the person's release. Whether or not the 19 family has a sufficient amount of collateral to indemnify 20 the bondsman against a loss, that could be a deed to a 21 person's home, it could be stocks, bonds, securities, etc. 22 Al of those are held into trust by the insurance company. 23 Then the fee is charged also. The fees again range anywhere 24 between 5 to 10 percent depending upon the statutory rate.

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Once those obligations have been met, a bondsman

1 then goes to the Court and posts a surety bond or a 2 professional bond or in many instances a quarantee by the 3 prison society or whatever public pretrial agency has posted 4 the bond. Once the bond is posted, it is the bondsman's 5 responsibility to ensure that that defendant not commit any 6 crimes against the people of the Commonwealth. It is also 7 that bondsman's responsibility to make sure that person 8 appears in court.

The contract that the indemnitors and the 10 quarantors sign, who have something at risk to lose, do for 11 your information waive certain rights. Those rights are 12 whether or not the person can be apprehended for any reason. 13 Those reasons, you know, normally in the contract are pretty However, I can assure you that the judges of the 14 broad. 15 Common Pleas throughout the courts of Pennsylvania are 16 pretty strict in that regard. Most judges require 17 certain -- if you're going to lock someone up after taking 18 the premium and securing the bond, that judge wants a really 19 good reason as to why you want to lock that defendant back 20 up.

Some judges make you refund the entire amount of 22 the premium. Some judges don't allow you the authority to 23 pick the person up. And if you do pick the person up 24 without that authority, this subjects you to criminal 25 violations yourself.

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So the State of Pennsylvania is pretty strict in 2 terms of its laws regarding apprehending people and locking 3 them up without any just cause. If the person's committed 4 crimes while that person's out on bail, that person's 5 liberty, you know, is really up to a judge as to whether or 6 not that person wants -- that judge wants to reincarcerate 7 that individual.

If the person if a serious risk of flight or 9 information is learned that the person is going to flee, 10 that information needs to be brought to the attention of the 11 Court. It is then the Court's decision to issue a bail 12 piece under the Rules of Criminal Procedure in the 13 Commonwealth of Pennsylvania as to whether or not that 14 person can be put back in jail.

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I would say out of every ten bonds posted in 16 Pennsylvania you have problems with approximately 30 percent 17 of those cases as to whether or not the person needs to be 18 reincarcerated or not. Once the judge has made that 19 decision and the person is arrested or brought into custody, 20 in our corporation which is licensed by the Commonwealth and 21 the Department of Insurance, we have an ex-police officer, a 22 retired police officer in Fred Yerger, who supervises those 23 individuals. Those individuals are on file with us. 24 certainly believe that those individuals need to be 25 registered in some way as many states do. There's no

1 question about it.

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We also believe it would bring in a tremendous 3 amount of revenue for the Commonwealth of Pennsylvania as 4 there are some 1200 bounty hunters nationally which are 5 registered with the National Association of Bail Enforcement That is an organization run by its president, 7 Robert Burton, out of Tucson, Arizona. There are 8 approximately -- out of those 1200, there are approximately 9 60 to 70 bail enforcement officers who reside in the 10 Commonwealth of Pennsylvania.

There are, however, many more who are not 12 registered with any association whatsoever and those are the 13 ones who are causing problems. Fortunately for us in the 14 Commonwealth of Pennsylvania we've had a limited amount of 15 problems in this commonwealth. Many of the cases that I've 16 heard these previous gentlemen talked about were from other 17 states, and I do believe that's because Pennsylvania is very 18 tough on laws. If you break into a certain individual's 19 house without any cause in the Commonwealth of Pennsylvania, 20 you're going to jail. If you haven't checked in with a 21 police department in the Commonwealth of Pennsylvania, and 22 you haven't notified that district attorney's office that 23 you're going to be seizing that individual, in all 24 likelihood you're going to be charged with kidnapping in 25 this commonwealth. And they're going to lock you up and

1 they're going to take you away.

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So from the court standpoint, the courts and 3 district attorneys have been very, very tough on the bonding 4 industry. And that's for the public's own good and I think 5 for the industry's own good. But you've got a lot of 6 out-of-state bondsmen and out-of-state bounty hunters that 7 are coming into this state to pick people up. A large area 8 would be Philadelphia and Pittsburgh, especially 9 Philadelphia, because it's such a large metropolitan area. 10 It's easier for somebody to assume a new identity there. 11 you've got an awful lot of that type of activity in a 12 metropolitan area.

The smaller counties are pretty regulated. And 14 if you're running around in this state in the smaller 15 counties, it's pretty guaranteed that one of our fine police 16 officers is going to ask you who you are. That's just the 17 kind of -- that's the kind of commonwealth this is.

To be quite honest with you, I don't know how 19 criminals get away with things because every time I've been 20 on a surveillance for a fugitive and so forth I've usually 21 been asked by a police officer what are you doing. 22 people get away with some of the things they do befuddles 23 me.

But needless to say, when a person doesn't do 25 what they're supposed to do, there are some things in the 1 Rules of Criminal Procedure which require a bonding company 2 or a bondsman to ask the Court's permission to pick that 3 person up.

As to the breaking and entering and so 5| forth -- well, there is an 1872 Supreme Court case called 6 Tailor versus Tainter which I'd like to recite to you which 7 pretty much gives a national authority to bonding agents. 8 And it reads as follows: A veil is given, the principal is 9 regarded as delivered to the custody of a surety. 10 dominion is continuance of the original imprisonment. 11 Whenever they choose to do so, they may seize him up and 12 deliver him upon their discharge and if that cannot be done 13 at once, they may imprison him until it can be done. 14 exercise their rights in person or by agent. 15 pursue him into another state. They may arrest him on the 16 Sabbath, and if necessary may break and enter his house for 17 that purpose. The seizure is not made by virtue of due 18 process, none is needed. It is likened to the rearrest by a 19 sheriff of an escaping prisoner.

So pretty much that's the -- when visiting 21 bounty hunters from other states come into this commonwealth 22 to arrest someone, that's pretty much the authority that 23 they use. What we do believe is that the Commonwealth needs 24 to register each and every individual and hold them 25 accountable because when a false arrest is made by a bounty

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1 hunter it's not only bad for the industry, it's bad for the 2 public and it's just not a good thing in general.

As you know there are many police departments 4 that have been involved in false arrests. False arrests do 5 happen, they do occur. But I can tell you that in the 6 Commonwealth of Pennsylvania it is very limited. My company 7 has never been involved in a false arrest suit in the 8 Commonwealth of Pennsylvania, and I believe that tighter 9 controls that an individual company places on their 10 prospective agents or employees, the better show you're 11 going to run.

Obviously there aren't always -- as in any 13 industry, there aren't always the same thoughts and there 14 are people out there looking to make a dollar. Those people 15 need to be regulated and those people need to be accountable 16 and you need to know who they are because any time the least 17 authority gets information it would be awfully nice to have 18 that person on file with a central record division that they 19 would know what type of standing that person was in.

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My only suggestions to that bill that you have 21 are pretty simple. Number one, if it was the intent to 22 truly regulate bounty hunters, which I would define as 23 individuals doing fugitive recovery work other than licensed 24 bounty hunters as opposed to bail bondsmen who are licensed 25 through the Department of Insurance, you may wish to have

1 bondsman excluded from the statute's definition of a bounty 2 hunter.

Number two, in the definition of bounty hunter, 4 lines six and seven, I do not see the need for the language 5 and who without lawful excuse fails to appear at that time 6 and place. Additionally, it appears that if surety bonding 7 is to be covered, the individual would be one with set at 8 liberty after posting of a bail bond upon condition that.

Number three, Section 5772, lines 12 through 19 10 we have some problems with that in its entirely. Apart from 11 the difficulties of knowing which are indeed constitutional 12 constraints you would need to be a lawyer with the vision of 13 a Supreme Court justice on the scene. This is a provision 14 that could clearly broaden liability for our entire 15 industry. In this regard I would suggest relying on Tailor 16 versus Tainter in the proposition that the custody of the 17 bailed individual has been transferred from the jailer to 18 the surety and thus a bail bondsman is entitled to retrieve 19 that person at any time and to use any lawful means 20 necessary.

As you may be aware, police officers enjoy 22 certain immunity from lawsuits. And in any event would have 23 the backing of the state or a municipality as its deep 24 pocket. This provision is not the case for bail bondsman as 25 they are the deep pocket and their insurance companies.

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1 the ones who write without insurance companies, example, 2 professional bondsmen, are on their own. Most contracts 3 that bail bondsmen have with insurance companies hold those 4 companies harmless. Bail bondsmen are entrepreneurs and 5 they -- the bonds that they write, they personally guarantee 6 to an insurance company. If those losses exceed whatever 7 reserves they have with that insurance company and no 8 agreement can be reached, that bondsman is out of business.

So it is very important to us as to the type of 10 wording in that particular section.

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Relative to the training, et cetera, and the 12 registration of out-of-town or unlicensed people as bounty 13 hunters or bondsmen or bail enforcement agents, we truly 14 agree with that. We do believe there should be regulation 15 and we would offer any type of assistance needed to help 16 with that. And that's all I have, gentlemen.

CHAIRPERSON CLARK: Thank you. Now, so as a 18 bondsman you're not liable for the actions of the bounty 19 hunter because you've set them up as a private contractor 20 and therefore you're not responsible for their actions?

MR. SMITH: Not true, sir. As you know --CHAIRPERSON CLARK: I'd say if it is, I'd like 23 to know how you accomplish that.

MR. SMITH: What we can do is we get them to 25 hold us harmless. And any -- as you know, any agreement is 1 as good as the paper it's written on. Nine times out of ten 2 or ten times out of ten any time a false arrest is made, the 3 bondsman and its insurance company is brought into that So, yes, we are absolutely responsible for the 5 actions of our people.

CHAIRPERSON CLARK: And do you require those 7 people to have insurance for your protection?

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MR. SMITH: No, we do not. Errors and omissions 9 insurance in this type of activity is very hard to get. And 10 it's very costly. We do not require them to have insurance 11 simply because of the guarantees that we have with our own 12 insurance company. And we are backed by the insurance 13 company.

CHAIRPERSON CLARK: Then you have to be pretty 15 careful about who you contract with to apprehend these 16 people?

MR. SMITH: Yes, sir, we do.

CHAIRPERSON CLARK: What kind of checks do you 19 go through or are there well-established bounty hunters or 20 how do you go through that process to have someone work for 21 you?

MR. SMITH: We have -- I've been in business 23 since the late 1980s. I'm a third generation. I'm the 24 third in my family to do this for a living. There are many 25 bondsmen who use bounty hunters who -- bail enforcement

1 agents who have had some experience in the industry long 2 term. Those people then normally hire more experienced 3 people or people with a law enforcement background in many In many cases they don't. Many times this is simply 5 done by a skip tracer more or less likened to a person trying to collect a bad debt on a collection agency. 7 matter of locating someone.

Many times you locate them and it's a simple 9 phone call that they need to turn themselves in. Other 10 times it's not. Sometimes, you know, you've got a bad apple 11 out there who just doesn't want to come in. That person has 12 to be apprehended. But we put -- the types of checks we run 13 we want to find out whether or not that person's ever been 14 arrested before and convicted of a felony. We want to find 15 out if that person's ever been involved in a wrongful arrest 16 and we want to do an extensive background search the best 17 that we can as private individuals as to what the history of 18 that individual is.

CHAIRPERSON CLARK: And the -- if you could go 20 through again for us -- and I had a question earlier about 21 apprehending an individual prior to him missing a court date 22 or something. If you could go through how often that 23 happens, what you need to do in order to go out and 24 apprehend them.

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MR. SMITH: Yes, sir. How that normally happens

1 is the person that guaranteed the bond, the indemnitor who 2 is financially responsible to the insurance company and the 3 bail bond company, that person may have information that the 4 person they just guaranteed to appear in court and put up 5 their home for -- and this keep in mind may be their 6 eighty-year-old grandmother whose home is at stake here. 7 And she may say, Joey's not going to go to court, and Joey 8 is going to go to Florida, and I don't want Joey to know I 9 turned him in. What happens then is we then have to 10 petition the Court with that information. And the 11 Court -- then under the Rules of Criminal Procedure we ask 12 for a bail piece.

The issuing authority who granted the bond in 14 the first place then has to make a decision as to whether or 15 not that person can be seized up and apprehended prior to 16 his court date. Under that authority and that authority 17 only in the Commonwealth of Pennsylvania are we allowed to 18 apprehend that individual and then place that individual 19 under arrest under that court order by that authority and 20 then take them to the prison.

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And then a hearing is held after that matter as 22 to determine whether or not the allegations were true and 23 that person should have actually -- should have actually 24 been arrested and should remain in jail.

CHAIRPERSON CLARK: Any additional questions?

1 Representative Mandarino.

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REPRESENTATIVE MANDARINO: Thank you. 3 trying to follow the chain of order of various people and 4 really even understand titles, some of which I've heard used 5 interchangeably, but some of which I've heard you and Mr. 6 Yerger make distinctions as well as the letter we got from 7 the insurance company.

Here's my understanding, and stop me when I'm 9 saying something wrong or incorrect. The bondsman, the bond 10 company, which could be an individual or a whole 11 corporation, agency, however they want to form themselves, 12 that's the person or the agency with whom Joe Smith on the 13 street purchases the bond?

MR. SMITH: That's correct.

REPRESENTATIVE MANDARINO: To bail out their 16 son-in-law or whatever. That person or agency must either 17 have insurance or prove to the insurance department that 18 they themselves are able to cover their liabilities.

> MR. SMITH: That's right.

REPRESENTATIVE MANDARINO: Form their own surety 21 or they get insurance?

MR. SMITH: That's correct, ma'am.

REPRESENTATIVE MANDARINO: Now, the bondsman or 24 bail company -- I can use those terms interchangeably, they 25 may be a one-man operation who does everything so therefore

1 if that was you as a one-person agency, you would be both 2 the bondsman and the bounty hunter who goes out when 3 somebody --MR. SMITH: That's correct. 4 5 REPRESENTATIVE MANDARINO: -- doesn't fulfill 6 their obligation or whatever, or you can hire or employ 7 either as employees or independent contractors people to go 8 out and be either, the terms we used, bounty hunters or bail 9 enforcement agents. I can use those terms interchangeably? 10 MR. SMITH: That's correct. Yes, ma'am. 11 REPRESENTATIVE MANDARINO: And those folks don't 12 have to have insurance right now? MR. SMITH: That's correct. 13 REPRESENTATIVE MANDARINO: And what else -- what 14 15 is right now -- right now there are no obligations on them 16 for either -- is the licensure to you or is the 17 licensure -- is the licensure to the bondsman surety or is 18 the licensure to the bounty hunter or both right now that 19 have to be licensed? MR. SMITH: The only person who is licensed in 20 21 the Commonwealth of Pennsylvania is the bondsman. The 22 bounty hunter is not licensed. REPRESENTATIVE MANDARINO: So right now the 23 24 bounty hunter is under no sort of obligations or anything 25 except for that which they're put under by the person that

hires them?

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That's correct, ma'am. MR. SMITH:

REPRESENTATIVE MANDARINO: Okav. I think I understand it now.

The other distinction that I don't really know 6 is with regard to the new requirements of this bill for 7 training, for insurance, for registration, et cetera. 8 seems like they're all new requirements to the extent that 9 they would apply to the bounty hunter. But are they all 10 also -- not all of them are new requirements which are new 11 requirements as it would apply to the bondsman or doesn't it 12 apply to them at all?

MR. SMITH: Each bonding company now has to be 14 responsible enough to whoever they hire, they have to fit 15 this criteria. Which in many cases I believe this to be a 16 fine bill. There's no question in my mind that a bonding 17 company -- and I do believe that if a bondsman hires someone 18 without the -- without these requirements in abiding by the 19 law, I believe that bondsman should be subject to civil and 20 criminal liability. I really do.

And I think that in itself will clean up a 22 tremendous amount of problems. And if this bill is done, 23 we'll make sure that the National Association of Bail 24 Enforcement Officers filters this down through its members 25 so anyone who comes into the State of Pennsylvania adheres 1 to these regulations. Particularly the people who are 2 registered out-of-state, if they want to come into the 3 Commonwealth to apprehend someone, they should be -- they 4 should have to conform with the law.

I know we have to do it in other states. 6 know, I'm glad to see the Commonwealth taking that step to 7 do this.

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REPRESENTATIVE MANDARINO: And my final 9 question, and I don't expect that you would have 10 known -- this is something that we're privy to -- the 11 insurance department says to us in their comments on the 12 bill it doesn't make sense to require that the bounty hunter 13 or bail enforcement agent be insured because the entity that 14 should be insured is the person who has the financial risk 15 or obligation, meaning the bail bondsman.

I would just be interested in what your thoughts 17 are being from that industry.

MR. SMITH: I disagree with that. I believe 19 that -- similar to a licensed private detective in the 20 Commonwealth, I believe they should be bonded for a certain I don't believe they should have to carry errors 22 and omissions insurance, but I do believe that they should 23 be bonded. And I think that a certain type of bond required 24 for each individual to hold his license and kept in force, I 25 think that would cover it. I think that --

REPRESENTATIVE MANDARINO: And right now they don't have to be bonded?

MR. SMITH: That's correct, they do not.

REPRESENTATIVE MANDARINO: Although bonding, 5 that's not the question for you. It's kind of a little bit 6 different for insurance. Okay. Thank you.

CHAIRPERSON CLARK: Representative Petrarca.

Thank you, Mr.

One question we heard from Mr. Yerger about bail

REPRESENTATIVE PETRARCA:

10 bondsmen or bounty hunters can't do, I quess in relation to

11 you being officers in terms of deadly force, for example, in

12 your opinion is there anything that the bail bondsman or the

13 bounty hunter can do above and beyond what a law enforcement

14 officer can do in this area? Is there anything that's more

15 liberal let's say in those terms or --

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MR. SMITH: I would have to say the most 17 important thing I think that a bondsman -- the authority 18 that a bondsman has or his agent at least to my -- in my 19 view is to be able to take that person across a state line 20 without extradition. I think that that is a tremendous 21 asset to our industry and it saves a tremendous amount of 22 forfeited bonds and it also saves the 75-year-old 23 grandmother's home. That in itself to me seems to be the 24 biggest key.

As for the breaking and entering part, under a

1 federal -- an 1872 Supreme Court ruling, yes, we're 2 permitted to do it under that rule. But I don't think 3 District Attorney Mark Baldwin in Berks County would treat 4 someone too pleasantly who broke into somebody's house 5 regardless of who it was.

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I know that -- I think that when a person is 7 making an apprehension, they should notify that local police 8 department. And any bonding company worth their salt is 9 going to do that anyway. I think that's very important to 10 let people know who's in the area and what they're looking 11 for. Because many times that particular police department 12 will already know who's in that house, they will already 13 know who's in the area. And it will avoid a lot of 14 problems. So I think bonding agents or their agents should 15 be made to check in with that particular police department 16 prior to making an arrest.

REPRESENTATIVE PETRARCA: And it's just should 18 right now?

It's not required. It is not MR. SMITH: 20 required in the Commonwealth, and I think that it should be.

CHAIRPERSON CLARK: Representative Caltagirone.

REPRESENTATIVE CALTAGIRONE: Thank you. I want 23 to thank both of you for coming up here and testifying. 24 I think you alluded to, and maybe you can just expand 25 briefly on what other states -- you've dealt with other

1 states, as to what they do as far as regulations and 2 something similar to what we're trying to hammer out here in 3 Pennsylvania. Have you come across that in other states 4 where they have these types of regulations?

> MR. SMITH: Yes, sir.

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REPRESENTATIVE CALTAGIRONE: And training and certification?

Yes, sir. My company deals MR. SMITH: 9 primarily in sixteen states throughout the north and 10 southeast of the United States. Out of those sixteen 11 states, approximately ten of them have legislation or are 12 already in the process of doing something similar like 13 Pennsylvania.

So to answer your question, yes, some of the 15 states already have it in place, and the ones that don't are 16 moving to get it in place. And I think a lot of this has to 17 do with the incident that occurred out in Arizona. 18 want this committee to know the incident that occurred out 19 in Arizona were not in fact bounty hunters. The media has 20 kind of put that out in the limelight, but the fact of the 21 matter is they weren't bounty hunters.

Have there been wrongful arrest cases throughout 23 the country from time to time? Sure. But there have also 24 been wrongful arrest death cases throughout the country with 25 police officers. It happens. It happens in department

1 stores when people go to make an arrest on a retail theft It happens in any industry where you have some sort 3 at arrest powers. I think that the committee is definitely 4 and the Commonwealth is going in the right direction.

REPRESENTATIVE CALTAGIRONE: So you really feel 6 that professionalism and protecting the rights of all the 7 citizens of the Commonwealth is a good thing as far as this 8 legislation is concerned?

MR. SMITH: Absolutely. Plus with the national 10 association alone, if you register 1200-plus bounty hunters 11 or bail enforcement agents out there, they have to do so on 12 a yearly basis or semiannually, however you want to do it, 13 the revenues to the state would be pretty phenomenal. 14 could probably do something good with that money.

REPRESENTATIVE CALTAGIRONE: Thank you. Thank 16 you, Mr. Chairman.

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CHAIRPERSON CLARK: If you need to go to another 18 state then and that state has training and registration 19 requirements, you can't send a Pennsylvania bond enforcement 20 officer into Ohio to get that person, you need to contact 21 someone in Ohio that's trained and registered there or how 22 does that work?

MR. SMITH: Example is the State of Florida. 24 The State of Florida has very strict rules and regulations 25 regarding the apprehension of fugitives. However, Florida

1 is a primary target for people on the lamb to go. 2 Florida requires is if you're not -- if you don't have the 3 training that that state has, you must at least, one, be 4 registered with that state and, two, be a licensed bail 5 bondsman from out of that state. So if I want to make an apprehension in the 6 7 state of Florida, I've got to pay their fees to register, 8 plus I've got to be licensed, I've got to have my agents 9 accompanied by a licensed bail bondsman from that state. CHAIRPERSON CLARK: So you need to 10 11 associate -- if you send one of your fellows down from 12 Pennsylvania, he needs to associate with a bail bondsman 13 down there? MR. SMITH: No, no. Sir, he has to licensed 14 15 from -- in other words, if I wanted to go into the State of 16 Florida and make an arrest, I could by virtue of my license 17 in Pennsylvania as a bail bondsman. That's very important, 18 as a bail bondsman. Not as a bounty hunter or bail 19 enforcement agency or typically they use the term runner. Ι 20 have to be licensed as a bail bondsman. CHAIRPERSON CLARK: Representative Mandarino. 21 REPRESENTATIVE MANDARINO: Maybe my logic kind 22 23 of disconnected. But then to hunt that person you would 24 have to hire someone from Florida to do it? MR. SMITH: No. I would not have to hire 25

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1 someone in Florida. I would have to notify that
 2 jurisdiction in Florida what I'm doing there. I would have
 3 to register myself with the state and pay its fees, but I
 4 have to be licensed in my home state.
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               REPRESENTATIVE MANDARINO: And they don't
 6 question whether a person's licensure --
               MR. SMITH: No.
                                They check your license.
                                               Not whether you
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               REPRESENTATIVE MANDARINO: No.
 9 are licensed, but whether Pennsylvania's licensure standards
10 meet their expectation of their licensing standards?
               MR. SMITH: No, they do not take it to that
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12 level.
               CHAIRPERSON CLARK: Well, then who actually
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14 hunts that person down in Florida?
               MR. SMITH: Primarily the bondsman does in
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16 Florida. And if I was going to Florida --
               CHAIRPERSON CLARK: You hunt them down yourself?
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               MR. SMITH: I would -- I would hunt -- I would
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19 or I would send my agents there who are bondsmen.
               CHAIRPERSON CLARK: Who are licensed bondsmen.
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               MR. SMITH: That's correct.
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               CHAIRPERSON CLARK: They wouldn't be -- well,
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23 they could be both.
               MR. SMITH: Yes, sir.
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               CHAIRPERSON CLARK: They could be bondsmen to do
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1 their own bounty hunting.

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MR. SMITH: That's correct.

MR. YERGER: Connecticut recently passed a law 4 governing bounty hunters. And if you go into Connecticut as 5 an unlicensed bounty hunter, they will arrest you. Whether 6 you apprehend anybody, just the fact that you're there 7 looking for somebody, they'll arrest you.

CHAIRPERSON CLARK: So you would have to call 9 Connecticut and engage a person there who's been trained and 10 registered?

> That's right. That's right. MR. SMITH:

MR. YERGER: We have people there who we put 13 under contract who are in the process that's just 14 real -- that just happened so they're in the process of 15 getting their licenses.

MR. SMITH: Which may not be a bad idea in the 17 Commonwealth to have them secure the assistance of someone 18 who is already licensed here in the Commonwealth. 19 they're not registered and they don't want to pay the fee, I 20 don't think they should be allowed to come in here and make 21 any revenue.

CHAIRPERSON CLARK: Yeah. That was my question. 23 When we require bounty hunters to have the training and 24 register them and everything else to protect the citizens 25 and the system of Pennsylvania, then someone from

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1 Connecticut or New Jersey who wants to come in, they would
 2 have to have that same -- they would have to be licensed in
 3 Pennsylvania.
               MR. SMITH:
                           I think that's a great idea.
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               REPRESENTATIVE PETRARCA: What happens now?
                                                            Can
  anyone come in from out of state into Pennsylvania?
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               MR. SMITH:
                           Yes.
               REPRESENTATIVE PETRARCA: Are there any
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 9 restrictions that you know of to stop them?
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               MR. SMITH: Not at all. There are no
11 restrictions.
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              REPRESENTATIVE PETRARCA: They can come right
13 in?
                           That's right.
               MR. SMITH:
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               CHAIRPERSON CLARK: We thank both of you very
16 much for your testimony and admirably answering our
17 questions.
              Thank you.
               The next individual supplying testimony to the
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19 committee is Dr. Robert Marcus from Bail Bonds from
20 Harrisburg up the road. Dr. Marcus, good morning.
               DR. MARCUS: Good morning. I'm a professional
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22 bondsman, different from a surety bondsman. I've been in
23 business -- second generation.
                                   I've been in business 33
24 years in the Central Pennsylvania area. My father had been
25 in business for 50 years prior to me. That's how I got into
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1 the business. And while I was bailing I was an educator. 2 administrator with a local school district. Also a former 3 elected school board member and president and commissioner 4 from local -- well, from Susquehanna Township. You fellows 5 are familiar with that.

I've read over the house bill, and some of the 7 things that you have here concern me. I think the house 8 bill is good in many ways and it would get rid of many of 9 the cowboys, and I use parentheses around that, that have 10 called me in the last few years and watch television or read 11 exciting stories or see movies about bounty hunters.

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Prior -- in the last 25 years I might have 13 gotten a half a dozen calls of people that inquired about 14 being a bounty hunter. I've gotten 50 phone calls within 15 the last couple years and letters in the mail about wanting 16 to do work for me and become bounty hunters. One fellow I 17 remember saying he thought he'd be a good bounty hunter 18 because he's a good hunter. He goes out and hunts animals 19 and he's good at that and he thought he'd be good at hunting 20 people. And that was the criteria he used.

That concerns me. And I'm very reluctant to use 22 anyone since I'm in business for myself. I don't have 23 offices all over the state or the eastern part of the 24 country. I really run a very small operation. 25 probably -- my dad and I did the majority of business in

1 Central Pennsylvania for many years when there were two or three bondsmen. Now there are eighteen bondsmen and a lot 3 of people went into it, and the criteria that the state has 4 for becoming a bondsman I have to question.

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I think that the state should require someone to post 25 or \$50,000 to quarantee that they could suffer the pain of a forfeiture if it occurs. Many of these people 8 just pay a hundred dollars and apply to the state and are 9 given a bondsman license because the district attorney of 10 that county has no objection to them being a bondsman.

Some of the things I wrote down, I wasn't clear 12 about the bail bondsman. According to your house bill would 13 I become a bail enforcement officer with required 80 hours 14 of training, et cetera? Is that what the bill says?

CHAIRPERSON CLARK: My understanding is that if 16 you went out to apprehend individuals violated -- or you 17 felt would violate your bail piece, then you would have to 18 go through the training, the registration. If you wanted to 19 carry a qun, you'd have to go through municipal police 20 training. So in essence you sit behind your desk and do the 21 paperwork and someone violated the bond, then you would have 22 to contract with a trained, registered individual to go out 23 and bring him in.

DR. MARCUS: The majority of work I do in 25 bringing back someone who has not shown up is work I do 1 myself. I don't go out and hire bounty hunters. I don't 2 have anyone working for me. I do that legwork myself. I'm 3 60 years old. If someone pulls a gun on me, they're going 4 to have to shoot me in the ass because that's what they're 5 going to see and very little of it.

CHAIRPERSON CLARK: If someone doesn't appear in 7 court and you get notice that you -- you know, the fellow 8 that you bonded didn't appear, how do you get him to appear?

DR. MARCUS: Well, I'll go to the home or call 10 first and then I'll go to the home or I'll contact people in 11 the area. Since I'm a local fellow in the Harrisburg area 12 and my father had a grocery store, I was in education, I was 13 a teacher, a principal, I know a lot of people and I'll go 14 around the neighborhood and say, hey, I'm looking for this 15 person, if you see them, give me a call.

And I compensate them if they do call and I'm 17 able to apprehend them. I don't put them on a payroll. I 18 don't pay them beforehand, only if I get that call and it 19 results in the apprehension of the individual.

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If I think there's going to be a problem and I 21 know where the person is, I'll contact the local police 22 agency and say this person failed to appear and you have a 23 warrant for him, this is where he is. You can locate him 24 there right now.

I'm seeing lately a lot of reluctance on the

1 local police force -- local police force to do that kind of 2 apprehension. They really don't want to get involved in 3 helping a bondsman. So consequently there are some times 4 you have to -- I might call a constable up saying, you know, 5 I have a bail piece for someone, this is where they are, do 6 you mind going and making that apprehension and they do that 7 for me.

CHAIRPERSON CLARK: So you do the legwork and 9 the research and the telephoning?

> DR. MARCUS: Yes.

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CHAIRPERSON CLARK: And the locating but you 12 don't -- you don't go out and physically --

DR. MARCUS: Sometimes I do, yes. Many times I 14 do. But if I think there's going to be a problem, I'll let 15 people that are trained in that do it.

CHAIRPERSON CLARK: So under this bill then you 17 would have to locate a trained, registered bounty hunter to 18 physically bring that person if you felt the need?

DR. MARCUS: I don't see where the average guy 20 can afford the cost, the amount of training that you're 21 requiring. Maybe with the insurance agencies they can 22 afford to have people doing that full time that they pay 23 them full time, but the average person to go out and get 80 24 hours of training and pay \$2500, I think that is the 25 number -- is that number, correct -- that's excessive for

1 the majority of people that consider themselves in -- that 2 deal with law enforcement personnel who are retired, the 3 people that want to be bounty hunters.

I think you're really limiting that to a very 5 small group of people. And maybe none in the Central 6 Pennsylvania area. I don't know of anyone who is -- that 7 can do that other than perhaps a state constable and they 8 are not permitted -- I'm not sure if they're permitted by 9 law to do -- to go out after people other than in the 10 performance of their own job serving warrants.

CHAIRPERSON CLARK: Okay. Go ahead with your 12 testimony. I didn't mean to interrupt you there.

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DR. MARCUS: You know, it puts the bail bondsman 14 in another category. A bail agent is -- it's more than 15 a -- it's more than a bail bondsman. It's more than I think 16 I want to be. I don't know if I want to get 80 hours of 17 training.

I don't know if I want to, you know, spend 19 another \$2500 to become an enforcement agent. I have a role 20 to play that I've bene playing and successfully. I'm not 21 the image some people have of bail bondsmen sitting in the 22 back room with a cigar. I am involved in community things. 23 I take my image very seriously. I just am concerned about 24 the way you are regarding bondsmen putting them in the same 25 category as bounty hunters, as bail enforcement agents.

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1 That's not what I am. I'm not a bounty hunter.
                                                    I have a
 2 function to perform and it's not one that wears a
 3 bulletproof vest and carries a gun on their side.
 4 not the image I want to invoke to people that I associate
 5 with
               CHAIRPERSON CLARK: Well, what happens if you
 6
 7 run into a situation that Mr. Smith had brought up earlier
 8 about the grandmother puts up her house and she calls you on
 9 the phone and says, I put up my house to make sure Jim
10 appears for court and Jim's now downstairs packing his bag,
11 making reservations to move to Florida?
12
               DR. MARCUS: I've had those kind of calls.
13 professional bondsman is not allowed to use property as a
14 condition of bail. A surety bondsman can do that. They can
15 have their friends, relatives sign property, but a
16 professional bondsman cannot do that.
17
               CHAIRPERSON CLARK: So what do you use?
               DR. MARCUS: Well, I can only charge a fee of 5
18
             They charge -- I'm not sure of the fee, 7 percent
20 on up.
21
               CHAIRPERSON CLARK: So you charge 5 percent of
22 what the judge set as the bail?
23
               DR. MARCUS: Yes.
               CHAIRPERSON CLARK: Do you charge that and they
24
25 pay that?
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DR. MARCUS: Yes. They pay that. I have no 2 insurance behind me. I have no one going to write that. 3 person jumps and I have to forfeit that bail, that comes out 4 of my pocket. 5 CHAIRPERSON CLARK: You end up losing a hundred 6 thousand? DR. MARCUS: If I do a bail for a hundred 8 thousand, yes. 9 CHAIRPERSON CLARK: Now, so what happens if a 10 good samaritan calls you and says, I understand that you 11 have bail that you bailed Jim out the other day, and I just 12 want you to know that Jim's loading up the car here and 13 getting ready to move to Florida? DR. MARCUS: Well, I would try to get a bail 14 15 piece as soon as possible, if possible, or go over there to 16 the car and say, hey, you can't do this. I'm really 17 somewhat limited because you just can't grab a person off 18 the street and say I'm hawking your bail. 19 CHAIRPERSON CLARK: Okay. Let's say you could 20 get to court and get a bail piece that would allow you to 21 apprehend him or keep him from going to Florida, and then 22 you'd go out and execute that physically yourself? DR. MARCUS: Either that or have someone with me 23 24 to do that, yes. CHAIRPERSON CLARK: And who is that someone 25

1 with, you? DR. MARCUS: Well, I probably would call the 3 local police enforcement or maybe a constable to go with me, 4 yes. 5 CHAIRPERSON CLARK: You don't get into the 6 business of hiring --DR. MARCUS: No. 8 CHAIRPERSON CLARK: -- an independent bounty 9 hunter or -- you get these letters that people ask how do I 10 get into the bounty hunting business. Do you write them 11 back and say, well, I have no use for a bounty hunter? DR. MARCUS: If they call me or if I get a 12 13 letter, I usually ditch the letter. I don't have any 14 contact with them. I don't want to. CHAIRPERSON CLARK: Do you have anything else? 15 DR. MARCUS: Well, entering a structure to 16 17 retrieve a subject and notifying the law enforcement 18 agencies prior to entering, that would be a problem. 19 have a bail sheet, a bail piece, I think that person's going 20 or if I receive a letter from a magistrate, a district 21 justice or the district attorney office, what I'm told here 22 is I can't go in that person's house even if they let me in. 23 You know, is so-and-so here, no, he isn't. Well, you know, 24 I was told that he is here. Now, if I take a step in that 25 house, I'm going to commit a misdemeanor and can be arrested for it.

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I don't kick down doors or knock people over. 3 But it's really putting a real strain on performing my job. 4 After all these people are criminals that fail to appear.

One of the other things about reporting to the 6 county four times a year, that to me is -- you know, I have 7 to report all of my bails at tax time and the county gets a 8 record of all the bails I do, it's sent to the county level, 9 and now I'm doing that a second time. That's just excessive 10 paperwork.

11 CHAIRPERSON CLARK: Thank you very much. Are 12 there any questions of Dr. Marcus? Representative 13 Caltagirone.

REPRESENTATIVE CALTAGIRONE: You heard the 15 previous testimony.

> Yes, I did. DR. MARCUS:

REPRESENTATIVE CALTAGIRONE: And we're looking 18 at a statewide situation. Do you know -- previous testimony 19 we have no regulations in the state. Have you been aware of 20 situations that have happened around the country, you also 21 heard that there are other states that have similar type 22 legislation, would you not agree that to try to 23 professionalize these people that are either bail 24 enforcement officers or bounty hunters, whatever you want to 25 call them, that there should be some standard of training?

1 And you know as an educator, as I do, that there have to be 2 standards and certifications, qualifications in order to try 3 to make some sense out of this because if not, pandemonium 4 could happen. And we don't want to see things happen in 5 this state that have happened in some other states that 6 we've heard about.

Would you not agree with that -- at least with 8 that premise that we need to at least regulate or control 9 and register people that are going to do that type of work? DR. MARCUS: Well, how would this relate to the 11 bail bondsman? This covers -- this says the bail bondsman 12 has to go through the same training. This says the bail 13 bondsman is more than a bail bondsman. He is now a bounty 14 hunter, he is now a bail enforcement agent.

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REPRESENTATIVE CALTAGIRONE: You know, the 16 problem we had, and I understand your predicament, you're a 17 one-man show, you basically don't have a large business out 18 of which to operate. I'm not sure -- to be perfectly honest 19 with you, I don't know how we deal with somebody like you. 20 But everything that you've said may be perfectly true here 21 today, but I'm sure there are some other people around the 22 Commonwealth that probably don't live up to the standards 23 that you live up to that are independent bail bondsmen that 24 may be doing the things that border on the line of exactly 25 the problems that we're trying to deal with here.

How do we deal with those situations if we don't 2 set up the type of standards to deal with all the 3 situations? I don't know how you do that. DR. MARCUS: I'm not sure either. I think that 5 the idea of training and registration for bounty hunters is 6 a good thing. It would really limit those individuals, but 7 the fee and the training would limit -- 80 hours. I don't 8 see how I could take 80 hours. REPRESENTATIVE CALTAGIRONE: Well, in the event 10 that people are going to use deadly force, don't you think 11 that it's incumbent upon the people that are going to hire 12 those people that if they're going to carry a weapon that 13 they at least know how to use it and be certified in 14 training? Absolutely. I think a person DR. MARCUS: 15 16 that -- but do we make that kind of training available to 17 everyone that carries a gun? REPRESENTATIVE CALTAGIRONE: We should. 18 DR. MARCUS: I don't disagree with that. 19 20 think that we should also. REPRESENTATIVE CALTAGIRONE: But you've got to 21 22 remember though individuals are using it basically for 23 self-protection. They're not out trying to apprehend 24 somebody that jumped bail. It can get very confrontational 25 with a person that has jumped bail, and which you well know

1 it can get -- and I'm sure you've gotten into dicey 2 situations over your time span in dealing, it must have 3 happened at some point in your professional career as a bail bondsman.

DR. MARCUS: I have to be honest with you, I've 6 never had anyone pull a qun on me.

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REPRESENTATIVE CALTAGIRONE: Not necessarily a 8 gun, but a confrontation.

DR. MARCUS: Oh, I've had confrontations, yes. 10 Hand to hand, yes.

REPRESENTATIVE CALTAGIRONE: What I'm saying is 12 also you've got to remember there are other people in 13 surrounding states that come -- people from other states 14 that come into Pennsylvania too. How do we protect 15 ourselves from those situations of bounty hunters that 16 presently come into Pennsylvania and do basically whatever 17 they want. Albeit I think most cases common sense probably 18 prevails. But I dare say, you know, it may not happen in 19 all cases, number one, and why do we wait for something to 20 happen before we take a proactive step such as having 21 anybody that's going to come in register so at least we know 22 who they are and what they're going to be doing? There's a 23 lot of common sense things should and probably ought to be 24 followed by most people. That doesn't necessarily say that 25 that's always the case.

DR. MARCUS: There will always be things that occur that are not according -- that are unlawful or 3 according to the letter of the law. I just hope that we're 4 not overreacting here. Personally I don't see a need for me 5 to go through 80 hours of training. If something like this were enacted, boy, I'd love to be grandfathered then. But I just don't see a need -- I certainly am 8 always aware that if I do something wrong I'm liable. 9 Someone could sue me. I don't need that. I'd rather walk away from it. If someone pulls 10 11 a gun, I'm walking away. I'm not going to get in a shooting 12 contest. I don't want to do that. If you want 13 confrontation, then I don't want to be with you or against I'll walk away. And if I have to eat a ten- or 15 twenty-five-thousand-dollar bail, then I have to eat it. 16 But I'm not going to get in a shootout with you. And there are local enforcement people that I 17 18 contacted, then they can perform their job. They're 19 trained to do that. I'm not. REPRESENTATIVE CALTAGIRONE: Well, maybe some 20 21 thought could be given to possible -- persons that are 22 trained that they possibly utilize because constable 23 training that's given, they are certified and trained. DR. MARCUS: Yes, they are. 24 REPRESENTATIVE CALTAGIRONE: In the use of 25

1 firearms. 2 DR. MARCUS: And that's just a recent. It's an 3 excellent idea and it's -- I know the constables in our area 4 are banding together and going through it. 5 REPRESENTATIVE CALTAGIRONE: It's long overdue. 6 DR. MARCUS: Yes. REPRESENTATIVE CALTAGIRONE: But I do think that 8 you have a pool of people there that you can utilize for 9 that type of service. Thank you. CHAIRPERSON CLARK: Let me ask you another 10 11 question. What -- you said there used to be two bail 12 bondsmen and now you're up to eighteen? 13 DR. MARCUS: Yes, eighteen. CHAIRPERSON CLARK: Well, are most of them just 14 15 fellows like you that were looking to get into a sideline or 16 a business? 17 DR. MARCUS: Well, my dad was in the bail bond 18 business, and that's how I got into it. He had a grocery 19 store and somehow got into the bail bond business over 50 20 years ago. And I graduated college and came back here to 21 teach. I also did that in the evening and the weekends and 22 summers to assist him and eventually took over the business. CHAIRPERSON CLARK: What about some of the 23 24 other --25 DR. MARCUS: Some of them are -- I really don't

1 have much association with them. And I have to question how 2 they became bail bondsman. Because there isn't really much 3 criteria to -- when they apply. Like I said, all they need 4 is a hundred dollars, a letter from the district attorney 5 and no criminal record. They don't have to -- they write 6 bail in excess of being able to cover it. I've known them 7 to write a half a million dollars bail and can't cover a 8 25-thousand-dollar bail forfeiture. CHAIRPERSON CLARK: But you don't know who they 10 use to enforce their bail piece? Or is it just -- they just 11 generally use police officers? DR. MARCUS: Well, many of them use just people 12 13 off the street, thugs. CHAIRPERSON CLARK: See, that's something we're 14 15 trying to get at here. DR. MARCUS: Well, I'm aware of people that 16 17 could be a bar owner that has people that come into his bar 18 that are tough and, hey, this guy didn't show up for me, how 19 about picking him up, you know. And they'd bring them in 20 the best way they can. CHAIRPERSON CLARK: Yeah. And that's the 21 22 problem. That's where we have problems. All right. Are 23 there any other questions? Just one. You kept 24 REPRESENTATIVE SCHULER: 25 mentioning \$2500. Where did you get that?

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DR. MARCUS: Well, there's something in here
  that --
               REPRESENTATIVE SCHULER:
                                        Twenty-five-dollar fee.
               DR. MARCUS:
                            The training for -- maybe it's
5 something I read through the PBUS and that is they have
 6 something similar here in getting people registered as a
  bounty hunter and their school charges, yes, $2500 for 80
8 hours of instruction.
               REPRESENTATIVE SCHULER: What would that be?
10
               DR. MARCUS: I can give you this -- this came
11 out of PUBS. And this is professional bail underwriters.
               REPRESENTATIVE SCHULER:
                                        Is this a state --
12
               DR. MARCUS: This was from Professional Bail
13
14 Agents of the United States.
               MR. SMITH: If I may, he's talking about a
15
16 private organization that does not state mandate.
17
               CHAIRPERSON CLARK: Oh, okay.
               MR. SMITH: He's talking about a completely
18
19 private organization.
               CHAIRPERSON CLARK: We're talking about
20
21 Pennsylvania Committee on Crime and Delinquency that already
22 offers that course. They're going to charge you.
               REPRESENTATIVE CALTAGIRONE:
                                            If I can interrupt.
23
                   I'm a board member of PCCD and that's why I
24
     I apologize.
25 set up the constables for the training. I don't believe it
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1 would cost $2500. I don't think the constables pay $2500.
2 We have a district justice here with us and he may know what
3 the training costs. I don't have any idea. And I'm not
4 sure what the fees are for the training course available for
5 constables. Does anybody --
              MR. MAGARO: Constables only pay for the
7 training if they go to training prior to being elected.
8 After they're elected, they don't pay for the training.
              CHAIRPERSON CLARK: So we could set something
10 similar up for the bail enforcement officers.
11
              DR. MARCUS:
                          Yeah.
              CHAIRPERSON CLARK: Representative Mandarino.
12
13
              REPRESENTATIVE MANDARINO: You said something
14 that made me realize that I don't understand how the money
15 works in this. Somebody's bail is set at $25,000, and if
16 you have a 10 percent or 5 percent -- did you say it's a 5
17 percent?
              DR. MARCUS:
                           Five percent.
18
               REPRESENTATIVE MANDARINO: Okay.
                                                 So whatever is
19
20 5 percent of the bail might be what they give to you?
21
              DR. MARCUS:
                           Yes.
              REPRESENTATIVE MANDARINO: You give to the Court
22
23 the whole $25,000?
               DR. MARCUS: I sign a bail sheet guaranteeing
24
25 that person's appearance. If he fails to appear, I either
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1 produce the person or the \$25,000. REPRESENTATIVE MANDARINO: So you don't hand 3 anything immediately to the Court? DR. MARCUS: No, I don't. REPRESENTATIVE MANDARINO: But if that person 5 6 fails to appear, does the Court say to you, give me the 7 \$25,000? DR. MARCUS: Yes. 8 So then what REPRESENTATIVE MANDARINO: Okay. 10 does the Court say to the person in the example you gave us 11 earlier who signed the sheet for a half a million dollars 12 and then doesn't have a half a million dollars? DR. MARCUS: They can enter a judgment against a 13 14 property that's maybe worth \$50,000, but they'll never get 15 that half million. And similar to the 10 percent that the 16 person posts 10 percent cash bail -- and this is another 17 avenue of getting bail in the state. If they put 10 percent 18 up of say the 25,000, they can go to bail in many instances 19 themselves. That means they put up \$2500 for a 20 twenty-five-thousand bail and they don't appear, well, who 21 goes and gets the \$25,000 that they guaranteed for their own 22 appearance? I don't know of one case. 23 REPRESENTATIVE MANDARINO: So the Court may lien

24 property if they can find it, but they don't go out and

25 collect the bail bondsman and say you defrauded us out of a

1 half a million dollars? DR. MARCUS: No. The bail bondsman puts the He guarantees the appearance. I'm going to guarantee 3 hook. 4 that person shows up or I'm going to forfeit the money. 5 REPRESENTATIVE MANDARINO: Right. I understand 6 that. But then you said there are a lot of -- when 7 Representative Caltagirone was getting to the fact or 8 Representative Clark of the growth of the number of people 9 who were doing this kind of work now and you alluded to the 10 fact that, yeah, some of them are doing it, but they can't 11 meet what they've said they'll guarantee. 12 DR. MARCUS: Absolutely. REPRESENTATIVE MANDARINO: And so my question is 13 14 and when they don't meet what they said they'd guarantee, 15 what do we, the law -- what does the courts do? 16 DR. MARCUS: Well, it's up to the district 17 attorney's office at the time they renew their office to say 18 you have say a hundred thousand dollars in bail forfeitures 19 and you have not paid that to us, we're not going to renew 20 your license, we're not going to recommend renewing your 21 license to the state. I think --REPRESENTATIVE MANDARINO: They would be out of 22 23 business? That's right. 24 DR. MARCUS: Yes. 25 REPRESENTATIVE MANDARINO: But not necessarily

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ever pay back that obligation?
              DR. MARCUS: That's correct. Not that I'm aware
  of.
       That's between the district attorney's office and the
 4 individual bondsman.
 5
              REPRESENTATIVE MANDARINO: Thank you.
 6 you, Mr. Chairman.
 71
               CHAIRPERSON CLARK: Representative Schuler.
8
              REPRESENTATIVE SCHULER:
                                        I'm getting a little
 9 confused here. You're a bondsman. Joe over here has been
10 arraigned and needs $50,000 bond. You go to Joe, would you
11 question whether he has any assets or anything?
12
              DR. MARCUS: Yes.
              REPRESENTATIVE SCHULER: Joe says I own a house
13
14 worth a hundred thousand so you're pretty safe then?
15
               DR. MARCUS: I'd say that if he owns property,
16 yes, I think he'd probably be a good risk.
17
               REPRESENTATIVE SCHULER: Okay.
                                               And then
18 you -- suppose he jumps. Now what can you do with the
19 house?
                            I can't do anything. Because I
20
               DR. MARCUS:
21 can't enter -- I can't have him sign anything to guarantee
22 that house to me.
23
               REPRESENTATIVE SCHULER:
                                        So if he has any
24 assets, you can't do anything with it then?
               DR. MARCUS: No. According to the Insurance
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1 Commission that would be charging an additional fee by
 2 having him sign his house as a quarantee for his appearance.
 3 Now, the surety bondsmen, that's normal routine for them.
               REPRESENTATIVE SCHULER: For you it does not
 5
  apply?
 6
               DR. MARCUS: Yes, that's correct.
               REPRESENTATIVE MANDARINO: And explain why that
 8 is. It's because you don't have -- you are not insured by
 9 some insurance company, you are -- when you go to the
10 insurance department -- do you go to the insurance
11 department?
12
               DR. MARCUS:
                            Yes.
               REPRESENTATIVE MANDARINO: And you say I'm not
13
14 going to get outside insurance, I will cover my risks?
15
               DR. MARCUS:
                            I wish I could get outside
               I'd bail everybody. But I can't get insurance.
16 insurance.
               CHAIRPERSON CLARK: You can't get a surety?
17
               DR. MARCUS:
                            No.
18
               REPRESENTATIVE MANDARINO: Why? This is what I
19
20 don't understand.
               DR. MARCUS: Well, I am a surety, but I can't
21
22 get any insurance on protecting myself against someone that
23 I bail. I have to do it on my own.
               REPRESENTATIVE MANDARINO: Is that because how
24
25 you're set up?
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DR. MARCUS: Yes.

REPRESENTATIVE MANDARINO: From a corporate 3 structure or lack of corporate structure?

DR. MARCUS: Yes.

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REPRESENTATIVE MANDARINO: So somebody who does what you do can set up a corporate type of structure and then go the surety route as compared to being their own 8 surety? Am I understanding this?

DR. MARCUS: No, I don't think I can, not as a 10 professional bondsman.

CHAIRPERSON CLARK: What is the difference 12 between a professional bondsman and a bondsman that is a 13 surety bondsman?

DR. MARCUS: Well, I'll let the surety bondsman 15 explain.

CHAIRPERSON CLARK: All right.

MR. SMITH: The difference is quite simple. 18 share in fees and are regulated more by the Department of 19 Insurance, whereas, he is pretty much regulated by the local 20 clerk of courts and local district attorney's office in 21 addition to the Department of Insurance.

The fees that he gets are his and his only. 23 fees that we get, we pay a percentage of it to the insurance 24 company as a premium to in turn rent their assets to be able 25 to obligate them to the Court to insure that the money will

1 be paid. They also make us put a certain amount of that 2 premium into a fund commonly known as a buildup fund which 3 is a reserve against losses. CHAIRPERSON CLARK: And that permits you then to 5 put some -- to get someone's house as collateral? MR. SMITH: That's correct. It's an insurance 6 contract. CHAIRPERSON CLARK: It doesn't permit him. 8 9 MR. SMITH: Right. CHAIRPERSON CLARK: Dr. Marcus to do that? 10 11 REPRESENTATIVE SCHULER: My final question. 12 Does the Court expect you -- in other words the Court says, 13 all right, we're going to get \$50,000 of this 14 gentleman's -- if Joe jumps bail, how does the Court know 15 that you have the money to pay the 50,000? DR. MARCUS: Well, if I don't have the money, 16 17 I'm no longer in business. And I have forfeited numbers 18 like that. 19 REPRESENTATIVE SCHULER: They don't investigate 20 whether or not you are able to cover that 50,000? 21 DR. MARCUS: I think what they probably 22 investigate is if you have any prior criminal record, also 23 any judgments or liens against you, have you ever been 24 insolvent or bankrupt. However, in many of the counties 25 they have no idea how much bail you're writing, if you're

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going over. And this of course is the question that I've
 2 complained about many times. How can a person write a
 3 hundred-thousand-dollar bond if they're only worth $25,000,
 4 if they could only produce that much?
              REPRESENTATIVE SCHULER: Well, it seems to me
  the county would not set up something like that knowing that
 7 there's not money there to cover it.
               DR. MARCUS: Yeah. Well, the state and the
 8
 9 counties are really lax in that area.
               CHAIRPERSON CLARK: And I guess you only fool
10
11 them once and then you don't get your license renewed?
12
              DR. MARCUS: That's correct.
13
              REPRESENTATIVE SCHULER:
                                        They'd be an expensive
14 fool.
               CHAIRPERSON CLARK: Representative Mandarino.
15
               REPRESENTATIVE MANDARINO: We're probably making
16
17 this really crazy for the court stenographer to follow, but
18 going out to the audience again just to make sure I
19 understand, in Pennsylvania you could set up either
20 structure. Dr. Marcus, you chose to set up as a
21 professional bondsman. Mr. Smith, you chose to set up as a
22 bond surety company?
               MR. SMITH:
                           Corporate surety.
23
               REPRESENTATIVE MANDARINO: Corporate surety.
                                                             So
24
25 it is how each person who wants to perform this function in
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1 Pennsylvania chose to set up their structure?

MR. SMITH: Yes, ma'am.

REPRESENTATIVE MANDARINO: Okay. Do either of you have any idea what percentage of people doing bail work 5 in the commonwealth are doing it as a professional bondsman 6 like Dr. Marcus or as a surety bondsman -- bonds company as 7 Mr. Smith? Do either of you have either a gut feeling or 8 actually some place we can find that out?

DR. MARCUS: The insurance department would have 10 that information.

REPRESENTATIVE MANDARINO:

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MR. SMITH: The majority, ma'am, is corporate 13 surety. The laws have gotten so tough, and as you know, 14 much of the federal funding has stopped. Where counties are 15 looking for sources of revenue, there enters the bail They are looking to the bail bondsmen to generate 16 bondsmen. 17 a large source of revenue for the county coffers.

So as Dr. Marcus said, if your bonds aren't 19 paid, you're out of business. Well, in a lot of counties 20 they have very strict rules with how they pay. They're much 21 tougher than it used to be, there's no question about it. 22 Professional bondsmen, my hat's off to them. Without an 23 insurance company behind them, I would find it very 24 difficult to write that.

> So if I may, Dr. REPRESENTATIVE MANDARINO:

1 Marcus, you have your professional reputation and the 2 reputation of your father before you and that long-term 3 relationship with local law enforcement that probably allows 4 you to continue functioning like you are today? DR. MARCUS: Yes. 5 REPRESENTATIVE MANDARINO: But young Joe Smith 7 off the street who's just starting in this business probably 8 couldn't get started nowadays like you do. Or is that not 9 your experience? 10 DR. MARCUS: Well, I think in the 17 or 18 bail 11 bondsmen that have cropped up in the last several years I 12 think many of them really don't have the wherewithal to 13 guarantee the funds if bail was forfeited. REPRESENTATIVE MANDARINO: Thank you. Thank 14 15 you, Mr. Chairman. CHAIRPERSON CLARK: Okay. We thank you very 16 17 much, Dr. Marcus. And that concludes the hearing. And once 18 again I want to thank everyone for coming and presenting 19 testimony and giving us your perspective of this. (Whereupon, the hearing was concluded at 11:16 20 21 a.m.) 22 23 24 25

I hereby certify that the proceedings and evidence are contained fully and accurately in the notes 3 taken by me on the within proceedings, and that this copy is 4 a correct transcript of the same. Samuel & Backer Pamela L. Packer Court Reporter-Notary Public