HOUSE OF REPRESENTATIVES COMMONWEALTH OF PENNSYLVANIA

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House Bill 1980

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House Judiciary Committee
Subcommittee on Courts

Hershey Public Library 701 Cocoa Avenue Hershey, Pennsylvania

Tuesday, March 7, 2000 - 9:42 a.m.

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BEFORE:

Honorable Daniel Clark, Majority Chairperson Honorable Jess Stairs Honorable Frank Dermody, Minority Chairperson

ALSO PRESENT:	
Brian Preski, Esquire Majority Chief Counsel to the Committee	
Beryl Kuhr, Esquire Minority Chief Counsel to the Committee	

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CHAIRPERSON CLARK: Good morning. My name is
Representative Dan Clark. And I am the Chairman of the
Judiciary Committee, Subcommittee on Courts. And today is
the time and place advertised for the public hearing on
House Bill 1980, which has been sponsored by Representative

Jess Stairs.

I want to thank everybody for attending the Subcommittee hearing. And as -- as counsel becomes seated, why, we'll have them participate in the hearing and introduce themselves. Also, after Representative Stairs makes his comments, he's certainly welcome to join us for the rest of the -- rest of the hearing.

So I have reviewed the bill. And the analysis will not take any of your thunder, Representative Stairs.

So with that, why, if you'd like to present your testimony to us, why, we'd certainly appreciate it.

REPRESENTATIVE STAIRS: Thank you,
Representative Clark. I appreciate you inviting me to
testify to the Subcommittee on, I think, some very
important legislation. So -- and also appreciate
your -- your good taste.

Oftentimes, we meet in Harrisburg, which we do have a very lovely capitol. But it's nice to get out maybe not quite to the hinterlands but certainly to see other parts of Pennsylvania and to be here today in Hershey. So

thank you for giving me this chance to be with you. I'd like to talk a few moments.

And of course, there will be some presenters later on to further -- maybe give further details. But I'm not a lawyer. So I'm going to be talking, and there will be some nonlawyer talk. So we can -- maybe I'll need some people to follow up and to clarify the legalese of what I'm trying to do.

So I hope you can bear with me. And I'm glad that this bill is in your Committee because if we need any work done on it or any fine-tuning, we are the people that can do it. But first I would like to say that, you know -- and I speak for myself -- I don't have to worry probably about my name or my image being used to sell a product.

I'm not -- I'm not a famous person. And most of us are not famous. So to the average person, this is really something that doesn't pertain to them. But I am -- I am referring to celebrities in our midst. And, you know, Pennsylvania over the years has -- we're a very fortunate state.

We have many people who have been born in Pennsylvania who have gone on to become quite famous. I know each one of us from our hometown can list a number of names. Two people come to my mind that really encouraged

me to introduce this legislation.

aware of in Pennsylvania quite well is Arnold Palmer and Joe Paterno. So -- but I'm not just thinking of these two people or many other famous Pennsylvanians. But I have a feeling that somewhere out there as we speak today, there's some young child growing up or some young adult who's going to be the next famous person.

So I'm looking for the future of our -- of our state and the future heroes and the celebrities that Pennsylvania's going to produce. And my concern is that without legislation like this, their likeness or their names can be used to endorse products that, you know, that's against their wishes or without compensation.

So House Bill 1980, it does very simply state that if a celebrity is misused to endorse a product without permission or payment, that person — or even — even more important, maybe that famous person is deceased. And this is probably where you may have it more than if they're still living. Their estate can protect their name and stop the commercial exploitation and, of course, seek damages.

Now, this -- this right of action to do this does not exist in current law. I don't think the Judicial Code in Pennsylvania really anticipated a person -- and I'll use the word stealing a name or a likeness and, to be

quite frank, to hawk products. And so I think special protections are needed.

So this bill, House Bill 1980, it spells out the crime of publishing a name or image for commercial purposes. Now -- and of course, without the consent of the person or their estate. And it specifies legal procedures for a person to protect -- to protect their name.

And I think this is becoming more complex as we see the increase of the Internet and other televised media to kind of misrepresent celebrities for advertising purposes. Now, I guess you could say there's a TV event, whether it be a sports event, and the TV cameras scan the crowd and there's a famous person in the midst.

And obviously, the -- the announcer says Arnie
Palmer or some individual is in the crowd. This certainly
exempts that. I think that's part of the First Amendment,
and there's no endanger. It's just when you're trying to,
as I say the word, kind of, say, hawking products or
selling products that I think there's a problem.

So it does allow for that introduction to be allowed. But the endorsement of the products is where I think we have to have -- we'd have to draw the line then.

And -- and of course, the -- we know that advertising today as we see advertising, when a product is -- is on the screen and it is a celebrity or a famous person is the one

that says I use this product or I endorse this product, you know, this does increase sales.

So there's that desire to get the famous person's name with a product. And I have to really think of John Wayne. When I was a small kid, John Wayne was kind of an icon of the westerns and American youngsters. And, you know, just recently, through the technology we have today, his face, his body being dubbed in the commercial.

And, you know, I'm sure his -- his estate and his heirs are, you know, really beside themselves to see maybe Mr. Wayne being exploited, in my mind, in that way. So really, I think it's more than just monetary reasons that this legislation should be introduced.

But in this day and age, how does one go about to protect their good name? And I think that's more important than the -- the monetary thing and, of course, protecting your good name when somebody wants to advertise a product that they may disagree with or they would never endorse.

Another example I'd like to use, Charlie

Chaplin. And I was not aware of this till I had done some research and found this. But there was a dispute between -- it would be his estate obviously, Charlie Chaplin being deceased -- Charlie Chaplin and the Israeli National Lottery.

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gambling and his estate did not want the Israeli Lottery or any other gambling institution to use his name to attract customers. And of course, a very intense legal struggle came out of this between the Israeli -- Israeli Supreme Court. And they wrote in Chaplin's favor regarding his

character of the Little -- of the Little Tramp.

And I'm told that Mr. Chaplin was opposed to

So -- so, you know, this had to be drawn out through many years of court proceedings. But so this legislation, I think, would give Pennsylvania a role like some other recent states, California and Ohio. And this legislation's patterned pretty much after that of Florida and would certainly, I think, strike a fair balance on the public's right to know, the media's right to present information, and also protect the individual from exploitation, particularly when they're deceased, to have their image and their good name altered in a great -- in a great way.

So without a judicial remedy, I think we could have this type of abuse occurring in Pennsylvania. And I think we want to protect our favorite sons and daughters and keep them in high esteem and not let anyone, for financial reasons or for other reasons, tarnish their image unless they or their estate agree to have this done. think that would be their perfect right.

So I appreciate, Mr. Chairman, your giving me
the opportunity to speak in front of this Subcommittee.

And I know that with the legal staff and the members of the
Judiciary Committee having a legal background, that they
can maybe mold this legislation.

And as with any legislation, there's always things need to be done, need to be changed and need to be cleared up and to fine-tune it. And I would hope that -- I give you this bill, which I think is in pretty good shape to begin with. But certainly, as we work with other groups trying to make it better to something we can make a statute in our Commonwealth. So thank you very much.

CHAIRPERSON CLARK: Thank you, Representative Stairs, particularly for bringing this matter to our attention. As I reviewed this, I sort of thought that it was common sense and decency for people not to abuse other people's names and identity, whether they be alive or dead.

But, you know, maybe for us to clarify that and put that into statute is certainly something that we want to look at and do. One thing that I want to help you out with is you didn't mention the stable of good pro quarterbacks that came from Western Pennsylvania. And, you know, you might want to mention those gentlemen --

REPRESENTATIVE STAIRS: That's right.

CHAIRPERSON CLARK: -- as you promote this

legislation.

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2 REPRESENTATIVE STAIRS: Well, we have a very proud tradition in this state. And athletics is no 3 exception. And particularly Southwestern Pennsylvania has 4 produced a long string of quarterbacks. And I'm sure there's some young boy out there throwing the 6 ball -- football through a tower out in the backyard or 7 something getting ready to be the next great quarterback. 8

So we have many fine athletes as well as people in the arts and other professions, too. So it's not just for those who have -- who have a famous name but also looking at those who will be famous soon.

CHAIRPERSON CLARK: And with that, I'll ask the gentleman from Western Pennsylvania, the Democrat Chairman of the Subcommittee on Courts, to introduce himself.

REPRESENTATIVE DERMODY: I'm Frank Dermody 18 from Allegheny County.

MR. PRESKI: Brian Preski, Chief Counsel to the Committee.

MS. KUHR: I'm Beryl Kuhr. I'm counsel to the Minority on the Committee.

CHAIRPERSON CLARK: All right. And once again, Representative Stairs, we thank you and welcome you to --

REPRESENTATIVE STAIRS: And I'll join you in a moment then.

CHAIRPERSON CLARK: Sure. Oh, excuse me,

Jess.

REPRESENTATIVE DERMODY: Just two questions,

Jess. Easy, easy. You mentioned there are other states

who have similar laws in place. Can you review those with

me again?

PRESENTATIVE STAIRS: Yes. I'm told there's probably about 25 or 30 states that have laws of this type. The most recent I understand -- I can be corrected on this -- is California. And of course, California's kind of unique because there are obviously many more celebrities because of the native Californian's or people that moved there.

So it's probably really acute in that state to do that. But they tried to balance in California, you know, the rights of the media and the press and so forth as well as the rights of the individual. Ohio was a recent state. And as I said, we're patterned after Florida.

So I don't know how long Florida's laws have been in existence, but I think we're pretty much -- this legislation is pretty much after Florida.

REPRESENTATIVE DERMODY: Thank you. I just want to also commend you on at least starting the ball

rolling here. I think our -- everybody's right to privacy
is at risk these days. The Internet, while a beautiful and
wonderful thing and an economic generator and all those
things, very educational tool for our children and for all
of us also, it's susceptible to abuse, particularly on
people's identity.

As you know, I was just in a little ruckus with the Allegheny County Board of Assessors where they're reassessing Allegheny County and publishing a picture of everyone's house. So not only celebrities' pictures but a picture of their house would be available on the Internet.

And that's a whole other issue; however, they're all related. And I think it's that issue of identity, theft and everything else that's out there that we have to wrestle with. So I wish us all luck on kind of bringing this to a solution. Thanks, Jess.

REPRESENTATIVE STAIRS: Thank you.

CHAIRPERSON CLARK: The next individual to provide testimony before the Committee is Angela Hoyt. She is the Director of State Government Affairs for the Motion Picture Association. You can feel free to correct me on the pronunciation of your name.

MS. HOYT: Hoyt. No, that's easy. Actually,
I want to reiterate my thanks for you holding this in
Hershey. I have very fond childhood memories of being

here. So it's kind of fun to be back. Good morning, Mr.
Chairman -- I should say Chairman Clark. I know you're
here.

I'm Angela Hoyt, as you said, with the Motion Picture Association. I'm Director of State Legislative Affairs. On behalf of Jack Valenti and the Motion Picture Association members, Disney, MGM, Paramount, Sony, Fox, Universal and Warner Brothers, I want to thank you for the opportunity to be here.

We have a couple of amendments that I want to explain the need for in order to have our support for this legislation. We support the intent of House Bill 1980 to protect living and deceased personalities from commercial exploitation without consent.

As you know, our companies produce and distribute motion pictures and other audiovisual material that are expressive works, not considered commercial products. House Bill 1980 as drafted does not include specific exemptions for audiovisual works, which we respectfully suggest you adopt. Newspapers, news, and broadcasts are exempt.

And I know Representative Stairs had made illustration of that when you're talking about the -- a basketball game and showing scenes. We're merely adding audiovisual works to that. All of these are considered

expressive works protected by the First Amendment.

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The goal of our proposed amendments is to make clear motion pictures and television programs are exempt from unwarranted legal claims that could have a chilling effect on story-telling. We believe the sponsors of the legislation did not intend to burden the production of audiovisual works in the state with unnecessary legal claims.

And we appreciate the Committee's consideration of our proposed amendments. We respectfully submit that without our proposed amendments, House Bill 1980 may unnecessarily burden the creative process and may stymie the development of some kinds of motion pictures in Pennsylvania.

And I don't know if you're aware that most recently, Wonder Boys, which is out in the theatres now, was filmed here in Pennsylvania. In essence, the proposed right of publicity bill would require producers to seek permission or face unwarranted lawsuits from the living or heirs of deceased personalities to use their name, likeness, or image in any motion picture or television program.

For example, we do not think the sponsors intended our companies to seek permission from the heirs of Jimmy Hoffa to tell a story about the famous union leader.

Making movies is perhaps the riskiest business in the world. It costs approximately \$55 million per picture.

If this bill becomes law, the risk of legal claims could rise significantly. And just as an aside, one of the things in movie making, when you're laying out \$55 million for a movie, you want to recoup that cost as soon as possible.

And if you have legal claims standing in the way, it's going to be a long time before that gain is realized. And so that's why we want to limit the liability up front. We believe our proposed amendments help to strike the proper balance against unauthorized use of a deceased personality's image in commercial products and advertisements, at the same time protecting the use of those images in motion pictures and television programs.

We understand and support laws that would protect any Pennsylvanian whose persona has commercial value, and our amendments do not affect that safeguard you seek. Our amendments protect producers and distributors of motion pictures and television productions from unnecessary and unwarranted litigation.

CHAIRPERSON CLARK: Thank you.

MS. HOYT: I'd be happy to discuss amendments or if you have any questions.

(570) 622-6850

CHAIRPERSON CLARK: Do we have those

amendments?

2 MR. PRESKI: Yes.

MS. HOYT: I believe you have them right there. And I also have a -- I have a list of the states, if you wanted them, in terms of who has rights of publicity in each of the states and the different types of rights of publicity that those states are, if you care to have that as well.

CHAIRPERSON CLARK: Okay. Are your -- do your amendments come from any of those?

MS. HOYT: Yes. Actually, our amendments, as Representative Stairs said, came from the Ohio statute that we got enacted last year. And they -- they had the same thing initially. And they incorporated our amendments because they recognize the expressive works were protected by the First Amendment.

And they fall in the same category as news, newspapers, and things like that. So they did that also in California and Ohio. I'm trying to think. Those are the most recent. In my tenure there, I haven't seen any others. But I know there have — there are 11 states that have statutes that recognize right of publicity for deceased individuals.

Five have statutes for living individuals, and another 10 labeled privacy but recognize a publicity right.

1 And I can get you those if you want.

CHAIRPERSON CLARK: Now, just what are
audiovisual works? Are they sound tracks? Or give me some
examples.

MS. HOYT: Anything like MTV videos, music videos, any movies, television, any production -- trailers, things like that. It just encompasses the whole breadth of technology now and in the future also. DVDs, I mean, anything that --

CHAIRPERSON CLARK: And your amendment would -- would do what, exempt those items --

MS. HOYT: What we're saying in the language that we're recommending on page 2 is to strike the language. The problem that we saw in the one section that we wanted to delete on page 2 was getting the actual consent from the heirs. And that's where the issue comes in.

I mean, our -- our companies are very conservative. I mean, they air on the side of conservatives because they want to make sure that they're not going to have any litigation and legal claims and things like that.

So they would probably go and seek that where there's a borderline whether or not they should do a story or something like that. And they do that more often than

not. But under the First Amendment, we already have the existing rights because those expressive works are included in the First Amendment protection.

So we're just saying that we don't want to have to go to the heirs to get their consent because perhaps if there's a story, it could be an unflattering story about something or you're portrayed in a light that you didn't perform a certain task when -- if you've seen the movie -- I know you said you don't go to movies.

But Forrest Gump was an Academy Award-winning movie. And Forrest Gump shook hands with three Presidents. If Paramount had to go to the heirs of the Presidents, to find out who are the actual bona fide heirs of those Presidents to get the actual permission, it's going to be a little difficult.

And let's say they didn't -- they didn't want their President shaking hands with Forrest Gump but you're telling a story and to put it in a historical perspective, you want to show that shaking hands with the President, it gives you a time era and things like that.

So that's what -- we don't want to have to get consent for those because they feel that that's a story-telling. It's like a newspaper article. You're writing an article about it. It's all in the same category.

So that's why we just want to delete that

section that asks -- says consent. And then the

exempt -- it exempts the -- all the audiovisual works. And

as I said, this language was done in Ohio and in

California.

And as Representative Stairs has said,

California has infinitely more celebrities out there that
they're trying to protect. And the commercial exploitation
is just as much. And just to give you some background,
what happened in California was Fred Astaire's widow
had -- they had used a similar thing.

He had movie videos that -- dance videos or something. And it had gotten out of hand of who was getting that and the royalties and things like that. And she wasn't getting what she thought were proper royalties. And one of the things that I think people get confused is when you see Fred Astaire doing the vacuum ad up on the ceiling, that was actually -- she was paid for a commercial, you know, to do that.

It's like when Arnold Palmer is doing, you know, the -- but those are all -- they're all being paid. But the commercial exploitation is something that is outside of that because you can actually sue to go after that anyway, but it's probably a lot harder without a statute.

So we're not saying that we agree that they
should not be commercially exploited. But we want to have
those safeguards so that when we're making movies and
television programs and music videos, we want to have -- we
want to know that we're not going to have people coming in
and clogging the courts with litigation against that.

CHAIRPERSON CLARK: How was Fred Astaire used that caused the widow concern?

MS. HOYT: It wasn't how he was used.

Apparently, they had given permission to a certain dance company. And they -- Fred Astaire teaches you how to dance. And somehow there was some problem with the royalties that had come out of that.

And it was not that they were using Fred

Astaire on a coffee mug or things like that. It was not

blatant like that. It was more or less -- it was -- it

became a royalty issue. And I think it kind of snowballed

into other people.

And I think it brought an awareness in California that yes, indeed we do need some protection because you don't have -- you know, you don't want, especially in California, to have commercial exploitation of these famous celebrities and things.

And so we worked very closely. The language that we worked was signed off on the Screen Actors Guild.

23 1 In California, we worked very closely with them to make 2 sure that that was something that everybody was happy with. 3 And -- but it wasn't a blatant commercial exploitation. 4 was more of a royalties issue with the videotapes. 5 CHAIRPERSON CLARK: Any questions? REPRESENTATIVE DERMODY: Just one. 6 7 CHAIRPERSON CLARK: Representative Dermody. 8 REPRESENTATIVE DERMODY: Thank you, Mr. 9 I was just wondering, the heirs of the three 10 Presidents in Forrest Gump, did they receive royalties for 11 the --12 MS. HOYT: No, huh-uh. No. But they do -- I 13 will tell you, we had done a story -- Disney had a story, A 14 Civil Action. And they were telling the story about -- I don't know if you're familiar with that. It was a John 15 Travolta --16 17 REPRESENTATIVE DERMODY: Great book. The book 18 was better than the movie. 19

MS. HOYT: Right. And what happened -- what happened was -- and one of our senior vice presidents was living in Boston because they had an issue that came up unrelated to right of publicity, but just to give you an idea. The families of the victims -- the producer, Scott Rudin, had gotten permission from the author of the book to do a movie based on the book.

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And the families of the victims said -- I

guess they -- there was a representative that was a movie

producer, and he wanted to do a story. And there became a

big fight over who should get the movie and who should do

the movie. And they were going to tell different stories,

but it was a story that should have been told.

So they wanted to tell the story. And they did end up involving the families. And there was -- there was compensation for the families and their stories and things like that. So there are things that are done like that. But for Forrest Gump, I don't know if Paramount went to the heirs.

It's unlikely because if you think about doing something like that for the History Channel or for Arts and Entertainment Channel and things like that, it's virtually impossible to get those consents from people. And then you don't want to face the litigation if you can't because some people don't like the fact that their ancestor had some cork that somebody's going to bring out so — but it's a story that may want — people may want to tell.

REPRESENTATIVE DERMODY: Thank you. It was nice that those families in A Civil Action received something anyway.

MS. HOYT: Yeah, they did.

REPRESENTATIVE DERMODY: All right. Thanks.

25 CHAIRPERSON CLARK: Counsel Preski. 1 2 MR. PRESKI: Ms. Hoyt, just I quess some threshold questions. I assume when each actor is in a 3 movie, they have their own deal with the studio in which 4 the delineation -- or how their image from that movie is 5 going to be sold, portrayed or used forever. 6 7 My question is, the actor doesn't retain any 8 ownership over the movie or their images in the movie; but 9 that would be something that the motion picture studio I 10 assume would own. Like, you used the --11 MS. HOYT: Well, it depends. MR. PRESKI: Forrest Gump, you used that as 12 13 I mean, when Tom Hanks signs on to do the an example. 14 movie --15 MS. HOYT: Right. MR. PRESKI: -- and he makes his deal --16 17 MS. HOYT: Right. 18 MR. PRESKI: -- he doesn't get then to say later, You're not allowed to use my picture in the movie if 19 20 you ever want to play it again. I mean, that --21 MS. HOYT: No, no, no. That's implicit in contracts, I mean, because then you have -- I mean, there 22 23 are all sorts of things when you set up -- I don't know how 24 it was set up because a lot of the studios will set up a

separate production company. And then sometimes

they'll -- they do all sorts of things.

They'll sell all rights, title and interests and copyrights sometimes back to -- from a separate production company that they set up to do Forrest Gump or whatever. They'll sell it back to Paramount, you know, for tax or whatever reasons they do back and forth with production company things.

But you don't get -- as an actor, you can't really say to Paramount, I want to have my -- I don't want my movie to ever be shown in China or in Greece or something. You can't really dictate to the studio because you're in that movie and, you know, it's going to run its course of video and you can't really say.

I'm assuming when they did Toy Story, that
Buzz Lightyear, when they did the thing for McDonald's, one
of those things, you know, they can't say, Well, sorry.
You can't use Buzz Lightyear. I mean, there are things
like that but --

MR. PRESKI: Okay. Where I want to go is this, is that when we talk about Forrest Gump where they had the pictures of the Presidents, they were at a press conference or some other event where the news -- the news people came and they captured the images.

And then basically the studio went back to those companies, I assume, bought the file footage and then

27 used it in the film. 1 2 MS. HOYT: Uh-huh. MR. PRESKI: So there -- I'm trying to make a 3 distinction that what I see that this bill does is basically you don't want to take the images of Tom Hanks as 5 he sits on the bus stop and put some kind of commercial product next to him. Tony the Tiger, for example. 8 he's now going to use --9 MS. HOYT: Oh, and then use that? 10 MR. PRESKI: -- use that as a commercial, use 11 that for a commercial. MS. HOYT: No. That is clear commercial 12 13 exploitation without consent. 14 MR. PRESKI: Right. MS. HOYT: That is not -- because you're 15 16 selling -- if you're going to actually do a commercial, that is, I believe, a commercial exploitation without 17 18 consent. But that's --MR. PRESKI: Well, this is where my question 19 I don't mean to interrupt. But when we talked 20 is going. 21 about Forrest Gump and you talked about your audiovisual 22 and the movies which you say were protected by the First 23 Amendment --24 MS. HOYT: Right, right.

MR. PRESKI: -- the distinction I'm trying to

make is when you use the film footage of the President,
that comes from a place where the President -- or at the
time, the President. Now his heirs -- they had no
expectation for that footage at all. It was basically
someone was there; they were covering an event.

MS. HOYT: Right.

MR. PRESKI: They were capturing an image.

MS. HOYT: Right.

MR. PRESKI: When Hanks does the movie, his assumption is -- and I'll speak for him, I guess -- that when he's doing the movie, he assumes that when they capture my image on film, it's going to be for the purposes of this movie and then for distribution on videocassette, DVD, so on and so forth.

What I see this bill does is this bill doesn't go to what you talked about, the capturing -- you don't want to have to go back and ask the President's heirs if you can use the image. But you want to be able to go back -- and I think you agreed to this. You said it would be exploitation.

You don't want to have Tom Hanks sitting on the bus stop in Forrest Gump next to Tony the Tiger hawking Frosted Flakes.

MS. HOYT: Right. But you would have -- you would go to the studio because I think the studio would

- 1 have recourse, you know, with Kellogg's or whatever it is,
- 2 | Frosted Flakes. And that's for advertisement purposes.
- 3 And I guess I see your point, that you don't anticipate
- 4 | that Forrest Gump sitting on a bench outside of Paramount,
- 5 that he was going to have Tony the Tiger sitting next to
- 6 him.

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But if you're Kellogg's, you know darn well
that Paramount is going to come after you for using that
piece because that's actually for a commercial. You're not
telling a story. You're selling a product.

MR. PRESKI: Right. And this is my next
question: Who owns that piece of footage? That's owned by
the -- my assumption is it's owned by the studio.

MS. HOYT: Right. And you would have to get -- you would have to get permission to use that footage from the movie --

MR. PRESKI: From the studio.

MS. HOYT: -- because you're selling a product. You're not telling a story. You're not having -- you're not having that Tony the Tiger on the History Channel talking about, Well, what if Forrest Gump, you know, was eating Cheerios or eating Frosted Flakes.

MR. PRESKI: Well, this is my question: If that footage is owned by the studio, does it ever get back to the celebrity because if the studio -- if Paramount, who

30 made that picture, decides to sell that piece of footage to Kellogg's or to anybody else, does that ever get back to --2 3 MS. HOYT: I would have to get back to you on I would never know if that would be an issue because 5 if it's -- if it's a famous scene, you're saying, and they want to sell that because they think that's a famous scene that can sell a product for them --7 8 MR. PRESKI: Well, think about the one with 9 John Wayne selling beer. I mean, they took that actually 10 right out of a motion picture. MS. HOYT: Right. And I think if you're using 11 12 someone to sell a product, that is something that you would have to get permission. But it's not -- you're not telling 13 14 a story. There's a difference between selling a product 15 and telling a story. 16 CHAIRPERSON CLARK: I guess a follow-up to the 17 question is, if you want to sell that product, do you go to 18 the studio or do you go to the --19 MS. HOYT: The actor. 20 CHAIRPERSON CLARK: -- heirs or do you go to 21 both? 22 If it's the Tom Hanks or if it's MS. HOYT: 23 the John Wayne, you would go to the studio to use that 24 footage. That would be -- because that's the rights,

title, interest. Whoever owns the rights, title and

interest to that movie because then they had 1 2 already -- whatever rights, whatever was done in the beginning, that was part of the contract with the 3 4 celebrity. 5 But that's -- that's an interesting point. But that is clearly -- if you're selling Frosted Flakes or 7 something, that's a sale. You're not telling a story in history about something. And that's where we're trying to 9 make the distinction. 10 And we agree. You shouldn't be selling them 11 using Tom Hanks or anybody else to sell your Frosted Flakes 12 without permission because you're selling a product, and 13 you're making money off that product but --14 CHAIRPERSON CLARK: But there could certainly 15 be a concern with the heirs of John Wayne that when he made 16 that movie, sold his rights to that motion picture, that he 17 didn't anticipate that somebody would use that to sell 18 beer, you know, 20 years from now. 19 MS. HOYT: Uh-huh, uh-huh. 20 MR. PRESKI: Correct. 21 CHAIRPERSON CLARK: And then that might be a 22 concern with them that that was never, you know, that they 23 couldn't -- they couldn't have foreseen a reasonable use --MS. HOYT: Right. Down the road. I'm trying 24

to think of an instance where they would have used -- I

32 can't think of something off the top of my head. 2 MR. PRESKI: You talked about the Screen Actors Guild where they signed off on the California 3 statute. 5 MS. HOYT: Yeah. 6 MR. PRESKI: Do you know if they've taken a position on the other -- the Florida or the Ohio statutes 7 8 or --9 MS. HOYT: No. The only one we even got involved in -- they were not -- I didn't work on the Ohio 10 11 bill. My colleague did. And I know they must have worked with someone up there. But California, definitely we 12 13 worked hand in hand with them daily on that. 14 MR. PRESKI: Thank you, Mr. Chairman. CHAIRPERSON CLARK: Okay. We thank you very 15 16 much --17 MS. HOYT: Thanks. 18 CHAIRPERSON CLARK: -- for your testimony. 19 MS. HOYT: I'd be happy to share with you the 20 list of the states with the right of publicity. I just 21 have one copy, but I can get that to you. CHAIRPERSON CLARK: Yes, yes. You can talk to 22 23 Brian and forward that to him. Now, the next individual to

testify before the Committee is Richard Wyckoff. He is the

President of the Pennsylvania Association of Broadcasters.

24

Good morning.

MR. WYCKOFF: Thank you, Mr. Chairman. Good morning, members of the Committee. My name is Richard Wyckoff. I am President of the Pennsylvania Association of Broadcasters. We represent the free over-the-air radio and television broadcasters licensed to serve Pennsylvania.

I appreciate this opportunity to present our industry's views concerning House Bill 1980, an amendment to Title 42, establishing a right of action for the unauthorized commercial use of a person's name or likeness. Now, as broadcasters, we routinely face decisions concerning copyright and privacy.

We take our role in covering news events and producing balanced programming very seriously, especially in those instances which require us to weigh one's right to privacy against the public's right to know. As users of programming, we must first obtain proper licenses to broadcast our music and video.

As program originators, we move quickly to Pennsylvania's courts under the right of publicity to stop any attempt by another to use our programming or our employee's persona for commercial gain without our permission.

By codifying these rights under common law, this Committee has the difficult task of balancing the

right of publicity against the constitutional right
afforded a free news media. As gatherers and reporters of
news, public affairs, sports, informational and
entertainment programming, we appreciate Representative
Stairs' sincere efforts to provide an exception for the
news media in the legislation before us.

We are concerned, though, about the impact of this legislation on broadcasters. Specifically, we're concerned about the need to meet the test of bona fide, current, and legitimate in order to secure exemption from the amendment.

Proving that a broadcast is bona fide, current, or legitimate is a test that's open to the widest of interpretations. For example, as we celebrated coming into the year 2000, broadcasters aired video and audio programming of many events of the past century, programming dealing with the serious matters such as natural disasters, wars, assassinations, as well as the programming dealing with the lighter side of life, including fashions and mores.

Who is to judge whether such programming is bona fide, current, or legitimate? We're concerned that this legislation might risk our producers and force them to compromise or cancel programming rather than face financial loss, personal entanglement, and litigation.

Because so much of our programming depicts the

actions of people and the consequences of those actions, we

believe it would be impossible to obtain consent from the

appropriate representative of each and every person

depicted in our programming.

Therefore, we respectfully request that the Committee delete Subsection (c)(1) as written and instead exempt all forms of media from any requirements of previous consent whenever someone's persona appears in a noncommercial use of any news, public affairs, sports, informational or entertainment programming.

The test of bona fide, current, or legitimate is too broad and does not provide the protection we believe you intend to extend to the news media. We also ask that the Committee change the wording in Subsection (c)(3) which exempts photographs to include video and audio coverage in its exception.

Otherwise, a newspaper's coverage of a public event by a photograph might be exempt, whereas a broadcast television station's coverage may not. We urge you to consider the news media's First Amendment protection in any action you take to address the unauthorized commercial use of a name or likeness.

We urge you not to report H.B. 1980 as it's presently written, but we do welcome the opportunity to

work with you in addressing the delicate balance between
the First Amendment and the legislation before you. Thank
you very much for that opportunity. And I'll field any
questions if I can.

CHAIRPERSON CLARK: We thank you for your testimony and the concerns that you raised. And do you have any experience with the Ohio statute or the California statute or Florida statute?

MR. WYCKOFF: I'm familiar with the Ohio statute. And it does provide a broad exemption. A couple things, though. In our previous testimony, we talked about celebrity status. I don't see any definition of that term in the legislation before us.

And our question -- our concerns come down to any commercial exploitation. We obviously are very sensitive to that. We work very hard to protect the persona of our celebrities at our stations, obviously.

And -- but this -- this is very broad, this bill, because it talks about any citizen, any person who views themselves in a television program or whatever could have access to the statute and claim my right as a person -- I may not be a celebrity; but if I'm use for some commercial gain, there are questions.

In our industry, all our programming is designed to get as large a possible audience as possible to

view our programming or to listen to our programming. So
then is everything that we do a commercial venture? Or are
we specifically speaking about our 10-second, 30-second,
60-second paid-for advertisements, whether they have to go
to a deceased person or their rightful heirs in
entertainment programming?

Or what happens when someone is parodied on a talk show or any of these type of things? There's a lot that goes into it. I think the motion picture people have hit upon a problem -- and I think the news people will as well -- as to the breadth of what we're facing here today.

And that's what we look forward to working with you and Representative Stairs on this to try and tighten it up to achieve the goals that you want to as far as commercial exploitation. Joe Paterno, Arnold Palmer and our industries are very close and good friends.

The last thing we would do is, you know, when we run our commercials, if it highlights Arnold Palmer, trust us, there are contracts where he has been taken into, you know, his people have been discussed and proper authority has been given.

We don't -- we're more concerned about our programming that's entertainment in nature where we go back and we show high school athletes. We go back and we show people in the -- in the area. Is that commercial

exploitation? And that's what we're -- we're worried about.

CHAIRPERSON CLARK: Thank you very much.

REPRESENTATIVE DERMODY: I think you've raised some great concerns, legitimate concerns. And I think the Committee will work hard to work through them.

CHAIRPERSON CLARK: Counsel Preski.

MR. PRESKI: Again, I agree with

Representative Dermody. We use celebrity because you can
get your hands around it and everybody knows what it is.

But obviously, the bill goes further. Just a couple
general questions.

I mean, it seems that you agree with the philosophy behind the bill, but you don't want to take somebody's image or picture wherever it's been captured and then because computers are so good now and we're able to take that image and digitize it into something else and then have that person hawk a product.

I think I got from your testimony that you agree that you think that that's improper. But the concern that you raised is if you have a picture of the high school athlete who breaks the tackle and goes for the 50 yards, then you then don't have to secure all the approvals from them to do that because you might run that as part of a promo for your news or for a high school sports show.

And obviously, your purpose in doing that is

commercial revenue for the broadcaster. What I'm trying to

say is I guess that I see the distinction. My question is

this: When we look at this bill and we tighten it up, it

seems pretty clear that everybody -- although, they

haven't said it so far -- understands what advertising is

and what advertising is not.

Do you think that there's a definition of advertising out there that encompasses what Representative Stairs is after and then basically exempts everything else where we don't have to get into all these detailed issues of what is news, what is not news, what is bona fide, what is legitimate, what is current?

It seems that if we're able to identify what advertising is and is not, that that might take care of the whole problem.

MR. WYCKOFF: Well, I guess the definition of advertising is whether that message is paid for or not.

But any time you try and -- and that's why I widely respect your efforts to put to paper any rule. Any time someone tries to -- to provide guidelines or something, it's not easy to draft something that then will stand the test of -- nothing's going to be easy, obviously.

Whether we limit it to a paid message, that might be where we would view our commercials are, quote, We

are paid. It says, "Sponsored by", "Paid for by", or it's clear that it's a McDonald's commercial or -- or something to that effect.

But our entertainment programming and the rest we pay producers, we pay the movie studios. We enter into contracts where people are legitimate, who represent athletes and celebrities. But we're more concerned about how are you going to write something that will stop someone, just a member of the public who says I was seen or I was depicted in this or that, from challenging us.

And then -- and there are -- I mean, let's face it, the court cases in Pennsylvania do provide people with a right of avenue today. What you're doing is codifying what the common law states. But we'd be glad to work and use Ohio or California as an example clearly.

MR. PRESKI: My last question is this, is that when you send a camera crew out, one of your broadcasters, and they come back with a tape, it's the broadcaster's position that that tape is owned by whoever sent them out, correct?

If Channel 3, 6, 10 in Philadelphia sends a camera crew out, when they come back with the tape, it's Channel 3, 6 or 10's view that that tape is owned by them; it's not anybody else's; it's not, you know, subject to anything else?

MR. WYCKOFF: No. That tape would be owned by the television station.

MR. PRESKI: Who shot it?

MR. WYCKOFF: Who shot it or the radio station who covered an event or whatever. But use of that property then comes into question, how we're going to use it and what clearances we have. Many times in our programming, we get releases from people who appear.

But as the motion picture industry stated this morning, many times going back historically, it's impossible to do. I wouldn't want to have to go after 26 heirs. And the 26th one realized that the first 25 have signed off. And now if you want me to sign off, you're going to pay me; and this is what you're going to pay me.

There's a lot of delay. There's litigation.

There's, you know -- so you've hit an area. And the

Internet, I mean, I wouldn't even begin to think

about -- I'm sure Coach Paterno is very concerned about his

likeness being used in an unauthorized -- I would not want

to go by a grocery store and see the stand-up of coach

Paterno, you know.

And it says, Kick into the fall season, whatever. I mean, no one should have the right to commercially exploit his persona. And I think your goals are well-placed. And we'll work with you on achieving

that.

We just are concerned that we're going to be dragged in as, you know, unfortunate bystanders and that will impede our ability to serve our audience, be it through entertainment, news, information, or public affairs programming, which I don't think is where you want to go. That's not your goal.

MR. PRESKI: Thank you, Mr. Chairman.

CHAIRPERSON CLARK: Representative Stairs.

REPRESENTATIVE STAIRS: Yes. Thank you, Mr. Chairman. Being the Chairman of the Education Committee, I thought we had all the controversial and all the difficult decisions to make in our committee; but I see the Judiciary is not without controversy also.

So when I introduced the legislation, I, you know, I just out of simplistic hope that we could, you know, protect people from being exploited, particularly people that we are very proud of and we hold in high esteem. And little did I realize that it's not that simple.

And so it's not my intent to, you know, prevent the media from, you know, enlightening people and being educational and presenting news. And I don't want to, you know, to hinder you from doing that because I think we all value the First Amendment rights.

And certainly, your role in -- is not only
entertaining us but also in enriching us and enlightening
us. So I would hope, as in many pieces of legislation
that's introduced, we have an intent and also -- but that
intent is -- sometimes is vague. Or I mean, it's
interpreted differently by different people.

And it's -- it's very encompassing to many controversial parts. So I would hope that as this legislation progresses, that we can certainly work out these differences. And in Pennsylvania, we'll indeed have a -- a legislation to protect -- protect our citizens whether they are alive or they're deceased.

So I hope we can -- I'm more than cooperative to work with you. Certainly, we can --

MR. WYCKOFF: Thank you.

REPRESENTATIVE STAIRS: We have a very strong beginning. And there's no reason why we can't sit down and work things out, which we -- which we do very well in Harrisburg most times. Thank you.

CHAIRPERSON CLARK: Yeah. I would just -- I would just mention one observation. You know, every time a piece of legislation is considered or there's hearings, you know, there's always the hypothetical of "what if." And I don't -- and I think that happens with every bill.

And what we'll need to do is sit down and say,

Well, you know, we're not going to cover every possible brain scheme that someone may come up with, I mean, as society progresses. But I think we'll be able to come up and address something that will cover 99 percent of the situations and hopefully that everybody is comfortable with.

But, you know, we never cover every hypothetical situation that someone can think of as we proceed through life. So, you know, I think that we're more than willing to sit down with you. And I think we'll all need to be happy with the final result.

MR. WYCKOFF: Thank you.

CHAIRPERSON CLARK: Thank you. The next individual to provide testimony to the Committee is Charles Gallagher from the Reading Eagle. And he's here on behalf of the Pennsylvania Newspaper Association.

MR. GALLAGHER: Good morning.

CHAIRPERSON CLARK: Good morning.

MR. GALLAGHER: As you indicated, sir, I'm indeed Charles Gallagher. I use Chuck. And I'm Managing Editor of the Reading Eagle and the Reading Times in Reading, Pennsylvania. I appreciate the opportunity to present the Pennsylvania Newspaper Association's position on House Bill 1980 -- I bear with you as I read from the script that you're all also reading with me -- the proposed

Judicial Code amendment prohibiting the public use for trade, commercial or advertising purposes of the name, portrait, photograph or other likeness of any natural person without expressed written or oral consent.

The Pennsylvania Newspaper Association, PNA, recognizes and appreciates Representative Jess Stairs' interest in protecting a person's name or likeness from the unauthorized use in the commercial or advertising context. However, PNA and its more than 220 newspaper members have a well-founded concern that certain aspects of this proposed legislation would inhibit news gathering and free expression.

The right of an individual to control the use of his name and likeness in the commercial marketplace is important, but it is not more important than protecting the fundamental constitutional right of free expression in the marketplace of ideas.

During the last century, the common law, federal courts, approximately 16 other state legislatures and legal scholars came to recognize the individual's right to protect against the unauthorized appropriation or exploitation of name and likeness by promoters of commercial products and services.

Whether its rubric is the right of publicity or the right of privacy, a well-settled legal doctrine

exists under which individuals are able to prevent the unauthorized commercial exploitation of their names, likenesses and, in some jurisdictions, other personal attributes such as a nickname, voice or distinctive persona.

For more than 61 years, Pennsylvania courts have recognized a right to privacy that embraces the unauthorized commercial appropriation of name and likeness and provided a cause of action for any person who was damaged by such conduct.

The common law principle recognized by

Pennsylvania's court does no violence to the fundamental

rights of free expression guaranteed by the First Amendment

and Article I, Section 7 of the Pennsylvania Constitution.

If the General Assembly finds it necessary after so many

years to codify this common law rights of privacy, it

should follow the example of the common law and avoid

unduly burdening the rights of free speech and free press.

PNA acknowledges that House Bill 1980 contains an exemption that recognizes the imperative of preserving rights of free expression. That exemption at proposed Section 8313(c)(1) makes the bill's prohibition against unauthorized appropriation and the related cause of action inapplicable to the publication, printing, display, or use of the name or likeness of any natural person in any

newspaper, magazine, books, news broadcast or telecast, or other news media or publication as part of any bona fide news report or presentation having a current and legitimate public interest and where such names or likeness is not used for advertising purpose.

In spite of the draftsman's apparent intent, this section, especially the phrase "bona fide news report or presentation having a current and legitimate public interest", will have the effect -- chilling effect of burdening free expression in this state, for the exemption forces any author or publisher who would use the name or likeness of a person, living or dead, to first assure itself that that use is current, newsworthy, and of legitimate public interest, as well as noncommercial.

Even worse, the exemption puts a court, an arm of the government, in the position of having to make similar judgments regarding the content of speech whenever the exemption becomes an issue of litigation. If I may, if you could place yourself in my position for a moment and reflect on the impact of the bill's language.

The law may not affect the job of editing hard news; for example, national, state, local, public affairs, economics or foreign relations, for a daily newspaper such as mine. But what about sports, entertainment, life-style or community affairs reporting?

The bill would require me to decide on a daily
basis whether a court would defer with my judgment -- would
differ with my judgment and the judgment of other editors
that certain stories of these categories meet the criteria
of bona fide, current, and of legitimate public interest,
not to mention noncommercial.

Most newspapers, including mine, publish "year in review." If I can show a few examples to you at this point. And I'm not suggesting that any of the persona we depicted at the end of this millennium such as da Vinci or Abraham Lincoln or whatever would be there.

But if we were to take this and take a look at the year in review in sports, the people from our county, Berks County, such as Betsy King, who is now in the LPGA Hall of Fame; Donyell Marshall, who's playing out in California with the NBA; Kerry Collins, also one of Mr. Paterno's products now with the Giants; Carl Furillo, who is a native of our area, if we were to take all those and put them here on this particular thing, do a year in review follow-up on them, those are the kinds of things that we'd be concerned with.

And where am I now? The bill would require me to decide on that, whether or not that is a public interest. Most newspapers, including mine as I said, do the year in review. We publish stories highlighting

anniversaries of notable events such as the founding of a local business or the advent of a community institution.

Are feature stories such as those bona fide news reports? Are they current? Are they of legitimate interest? Berks County residents are justifiably proud of their high school athletes, as I said, and then to achieve at the college and professional level. We enjoy extolling what they have done, where they've gone.

Is a story of that nature a bona fide news report protected by the consent requirements of H.B. 1980? PNA has a justifiable concern that H.B. 190 -- 1980, rather, would force editors such as me to be very cautious about publishing stories and features that do not concern breaking news.

When in doubt about the effects of the law, an editor would be forced to decide between obtaining the consent of the person or persons named or pictured in the story or killing the story. Given the exigencies of daily journalism, I'm afraid that all too often, Bill 1980's effect would be to inhibit the publication of stories or, at the very least, dictate the content of stories.

Ultimately, H.B. 1980 would chill the exchange of information and ideas in the public forum. I happen to think that every newspaper such as mine publishes bona fide news; it is current and legitimate in public interest. But

consider for a moment the impact of the bill on a
university, charitable organization, or community group
that publishes a newsletter for a private audience, for
students, faculty and alumni.

Is a story about a fund-raising event or distinguished graduate's career accomplishments a bona fide news report and not advertising, considering that one of the newsletter's primary purposes is to promote the organization and encourage financial donations?

Is the story of current and legitimate interest given the limited audience and the private status of the subject of the story? In short, the chilling effect on news gathering that this bill could produce should be a matter of great concern to this Committee and to the entire General Assembly.

statutes recognizing the right to publicity. In a number of these states, including Texas, California, Tennessee and Ohio, the statute clearly differentiates between commercial and news publications and exempts all forms of news media from the consent to use requirements stipulated in the statute when a name, voice, signature, photograph, or likeness is used in connection with any news, public affairs, or sports broadcast or account or any political campaign.

These states do not require publishers to

establish that their stories are bona fide news reports or

current and legitimate public interest. In sharp

distinction to these sister states, H.B. 1980 invites a

test of the legitimacy of news gathering and in fact

infringes on the First Amendment rights of the news media

and the public at large.

Additionally, states, including California, recognize the owners and employers of any medium used for advertising including newspapers should not be held legally liable for an advertisement unless it can be established that they had knowledge of the unauthorized use of a person's name or likeness.

These states have wisely recognized that advertisers are principally responsible for the content of advertising and that newspapers rarely have the ability or time to verify that an advertiser obtained consent from someone depicted or named in advertising copy.

Based on these practical constraints, a newspaper has only enough time to get verbal assurance that the advertiser obtain the consent of the person named or shown in the advertisement. PNA and its members respectfully urge you not to report House Bill 1980 in its present form.

Rather, we urge this Committee to consider

	52		
1	PNA's proposed amendments of the bill that addresses its		
2	constitutional infirmity. Once again, thank you. Thank		
3	you for the opportunity to present PNA's views on this		
4	litigation. And I too would be happy to answer any		
5	questions you may have.		
6	CHAIRPERSON CLARK: Thank you very much. Do		
7	we have copies of your proposed amendments?		
8	MR. GALLAGHER: I believe they do. Do they		
9	not? Yes, you do.		
LO	CHAIRPERSON CLARK: Thank you very much. Are		
11	there any		
12	REPRESENTATIVE STAIRS: The only thing I would		
L3	add, when certainly, when you present the amendments to		
L 4	us, we'd like to look at those. And certainly, as this		
L5	bill moves, we certainly would like to see those and work		
L6	with you as we develop an even better bill.		
L7	MR. GALLAGHER: I appreciate it.		
L8	CHAIRPERSON CLARK: Thank you very much for		
L9	your testimony.		
20	MR. GALLAGHER: Thank you.		
21	CHAIRPERSON CLARK: And the next individual to		
22	provide testimony to the Committee, John Oney, Esquire. He		
23	is from the International Management Group.		
24	MR. ONEY: Chairman Clark, ladies and		

gentlemen, I am pleased to be here today to speak on House

1 | Bill 1980. I'm employed by International Management Group

or IMG. We're a company located in Cleveland, Ohio. Our

company has served as agent and representative for Arnold

Palmer since the beginning of his career when he first

5 turned pro.

I've had the honor and pleasure of working for Arnold since 1977. I work in the legal department of International Management Group. My career has been focused on intellectual property. I've been involved in trademarks, copyrights, right of publicity matters since 1977 not only on behalf of Arnold Palmer but also on behalf

of a very wide range of other athletes and celebrities.

Let's see. Joe Montana, Rod Laver, Billie

Jean King, at the moment Tiger Woods, also tennis players

Bjorn Borg, Pete Sampras and a wide, wide range of athletes
who are human beings. I've faced in that time period a

wide array of problems that come down the road for athletes
in their careers.

Obviously, it's a matter that's important to athletes across the board. Mr. Palmer has -- wanted to be here today. His schedule didn't permit him to be here to speak on behalf of the bill. So I'm here in his stead. I would like to say that this type of bill is very important for athletes and artists and entertainers.

It is -- it is a matter of contention in

states across the country. Certainly, California has been a lead state, New York, Florida. A great many states have seen the need to have this kind of legislation to maintain a balance between the -- the producers of advertising of products on the one hand and the athletes and the entertainers on the other.

So you have a situation which mirrors in some way labor and management in the athletics and entertainment field. We -- we are speaking in favor of the bill. We believe that -- I believe that there's not a great need to go into detail on the need for this bill.

Even individuals who have spoken earlier asking for changes in the bill have spoke about the general need for this type of legislation to protect against unauthorized commercial exploitation of athletes. And I think there's a general consensus on that -- on that view.

We -- we have seen -- and here I'd like to give kind of a background for the Committee on what this subject looks like from the side of the athlete or the entertainer. There are two sides to the -- to the picture. One side is the commercial side, that the athlete is being asked to use -- to allow others to use his name and likeness in advertising Kellogg's Corn Flakes, to use his name and likeness to advertise a golf tournament in which he's going to participate, a wide range of activities that

are profit making, compensated activities for that individual.

That's one side that we look at on behalf of management for Arnold Palmer, management for other athletes. You want to maximize income, and you want to do the right thing. The other very important side of the -- of the management of this subject matter on behalf of the athletes is that that person has an image.

They have their own personal moral feelings.

They have their own religious beliefs. They have a

lifetime in which they've interacted with every -- everyone
across the board. They have the same feelings as human
beings, that any of us in this room have.

And they often want to see those personal beliefs carried through into the way they are portrayed in the media and in commercial activities. We have -- we have many athletes who refuse to be involved in advertising for alcoholic beverages.

We have athletes -- years ago people stopped doing any arrangements for tobacco products. We have people who do not want to be involved in any gambling.

Muhammad Ali, for example, is a Muslim. And he wants that carried through into the way he is portrayed in the media.

He could not -- no one could use him for advertising barbecue sauce that's going to be used to

barbecue pork and so forth. So part of our job is commercial. The other part of the job is to safeguard and protect, as it were, the human rights of that athlete.

That human being doesn't want to be portrayed in a way that's false to the public. That is why when we receive proposals -- and I've gotten -- we get these every day -- to have this athlete or that athlete show up to be used in a movie, to be -- his image or whatever to be used in a movie or a television program, television cartoon, a music video, I mean, a wide variety of products, a wide variety of audiovisual products, we look at the context in which that person is going to be used.

How is Tiger Woods going to be portrayed in a particular movie, in a particular scene? How is Arnold Palmer going to be shown interacting with people in a -- in a particular proposed movie or a television program? We want to look at that.

What is he going to say? How is he going to interact? Because we're very interested in protecting his reputation, his -- carrying through his moral beliefs.

It's not about money. It's about how he's portrayed. The bill as it's currently proposed we believe gives terrific protection to both areas that I'm speaking about.

I think that there's some possibility of looking at the description of the exclusion for First

Amendment to see if there's a way to give some comfort to
the people who are in the newspaper business, the magazine
business, people who are out there every day on the battle
line producing magazine articles, newspaper articles. They
need some assurance.

Where we have a fear in looking at
the -- looking at the proposed amendments is that the other
amendments proposed by MPA effectively amount to an
exception which is larger than the bill itself. The
exception will allow Arnold Palmer to be used in a music
video without our having the ability to say, Wait a minute.
What's in that music video? What's the Arnold Palmer image
going to be doing in that music video? What's the music
behind the music video?

And we know, as the Chairman spoke about earlier, technology is rushing ahead of us. Technology is making it possible to lift the image of Arnold Palmer out of a recorded golf tournament, to lift his image out and move it and do whatever you would like to do with it.

So unless we have this kind of protection for Arnold Palmer, for Joe Paterno, for Fred Rogers, for others who are resident in this state, it opens up the danger that you'll see Joe Paterno showing up as a regular character in a 30-minute sitcom produced in New York or Los Angeles.

And Joe will be sitting back going, How did

they do that? No one asked me. This is the danger. This
the problem. It's an area and an issue which has become
more important as media has built up, as money in the
entertainment industry has exploded.

It's a matter of tremendous importance to athletes. And it's a tremendous importance to fans, fans of Joe Paterno, fans of Arnold Palmer. I think you would all be very shocked if you saw Arnold showing up in a -- in a rap music video.

People would come up to Arnold and say, How could you have allowed that? And he'll have to say, Well, I couldn't stop it. I don't think anybody wants to be in that position. I do have some -- some suggested amendments to the -- to the bill in its current form, which are relatively minor.

And I think I would refer you to those if we can save some time of the Committee and others present.

Our desire is to have a bill and to see a bill enacted in this state which is consistent with other legislation in other states. This legislation is consistent with Florida.

The suggested amendment is, as far as I know, not a part of the California legislation. I would strongly urge the Committee to keep the bill here in Pennsylvania consistent and on a par with similar legislation in important states like Florida, California, Illinois,

Indiana, et cetera.

So I'd like to conclude my remarks, open this up to questions, and once again thank the Committee on behalf of -- of an excellent golfer and a man who loves -- loves his state and has lived here his whole life, always comes back here and is never going to leave.

CHAIRPERSON CLARK: Thank you very much for your testimony. And we all regret that Mr. Palmer's schedule didn't permit him to be with us today, but he certainly has an open invitation to come to Hershey and play our great golf courses any day he'd like.

You touched on one thing that I was concerned about earlier, is with the John Wayne --

MR. ONEY: Right.

CHAIRPERSON CLARK: -- selling beer and, you know, how I guess John Wayne completely and absolutely gave all his rights to that motion picture and then them having exclusive rights of that, could do with it what they wanted, which may very well impinge on -- on what his heirs would like him to be depicted as, you know, not selling beer, so to speak. Is that --

MR. ONEY: I don't think that that's an accurate analysis of the way that these contracts work.

I've done contracts like this for some of our clients to appear in -- in movies or other productions of that nature.

And we make -- I make this analysis every day when we look at advertisers or others who are coming to us and wanting to use footage.

And the analysis is basically the following:

There are two rights that are owned. One is the copyright
in the -- in the footage. And for a John Wayne movie, that
copyright would be owned by perhaps the studio that
produced the movie. So they own the copyright and the
footage.

The other right owned is the right of publicity of John Wayne. And those rights would now be owned by his estate. So if we were to substitute Arnold Palmer in place of this analysis, there are people who come to us now, they want to use footage of Arnold when he was at the Masters.

And that footage would be owned by some copyright owner, whoever sent the cameraman there to do the filming. The other rights are the rights of Arnold Palmer. So they come to us. And we say, Well, how would you like to use the footage? And we give permission or not on behalf of Arnold Palmer, which is his right of publicity.

On the other hand, we say to them, Okay.

You've got to be sure that you get permission from the copyright owner of that footage. So when the producer of the material has those two permissions, then they can go

ahead; and they're free to use what they'd like to use.

That's an instance where John Wayne's estate agreed to the footage being used in that way. So the same is true of still photographs where you have a single photograph taken by a sports photographer. That copyright will be owned by one party, and the athlete or the celebrity will own his personal rights.

8 CHAIRPERSON CLARK: So that's already taken
9 care of?

MR. ONEY: That's already taken care of. It works every day. People come and ask for permission. And it's been operating smoothly for residents of all sorts of other states and seems to work well.

CHAIRPERSON CLARK: Also, if I could draw on some of your experience. Have you ever had any problems with newspapers or TV broadcasts or news programs as far as impinging on a celebrity's right?

MR. ONEY: I -- in 22 years, I think we only objected to one newspaper. Only once in the years that I've been representing hundreds of clients, many, many golfers, tennis players. Only once. And that -- that one time was a newspaper that took a full page of their sports section, and they reprinted 10,000 copies.

And they put it in a giant plaque, and they were selling it at the entrance to the golf tournament. So

that was a newspaper that kind of went into the business of making memorabilia. Aside from that example, we've never done it. We never raised any claim against any newspaper for any matter that I can remember.

CHAIRPERSON CLARK: So that wasn't part of their -- of their newspaper function, so to speak, of reporting the news --

MR. ONEY: That's right.

CHAIRPERSON CLARK: -- and reporting sports or broadcasting sports?

MR. ONEY: That's right. Our -- let me just say on that subject that -- that we are very, you know, we are managing our athletes. Our athletes like to be covered in the news media. The more they're covered --

CHAIRPERSON CLARK: I would think so, yes.

MR. ONEY: -- the happier they are. They don't want to bring claims against newspapers. They want to be friends with newspapers. And so it takes a lot -- I mean, believe me, I got to tell you, it takes a lot before we would ever encourage an athlete to argue with the guy who's the editor of the sports section that reports on our client.

So the fact is, we have -- we have very little incentive or interest and our clients have zero incentive or interest in arguing with -- with the news media, the

sports reporters. You know, they get mad about somebody
said something about them on the sports pages but
not -- not on this subject matter. Believe me.

CHAIRPERSON CLARK: And I didn't think you would object if Mr. Gallagher's Reading Times depicted Arnold Palmer there with the athlete of the century column on the front of his newspaper.

MR. ONEY: Well, again, that's -- at the end of the year, when you have the annual review of that year, that's a current news story. And at that time, it's current as of that moment that you're reviewing the year, which is something that, again, we're terribly happy to see that -- see that done. We've never had any problem.

CHAIRPERSON CLARK: Have you ever had any problem with -- I watch A & E Biography. And sometimes they -- however they do that, they depict the good side and the bad side. Is there -- is there a problem with how they put those programs together and how they -- did they need consents or, you know, that's --

MR. ONEY: I would -- let me give you the analysis that we go through and which is the following:

And I would say that the analysis started back before media exploded. And our analysis goes back to the days when print media was all there was. And you had books and magazines and newspapers, and that's kind of all the people

looked at.

And our analysis is that if an author wants to write a book about Arnold Palmer and write his -- his biography or tell a story about -- about him or about what it was like, what happened with him at the Masters, you know, to give an account, that that's protected by the First Amendment; that's a truthful telling of events which happened in this world; and that anyone -- any publisher and author is free to write at length in a factual way about the events of his life.

Now, if you simply change the media to a television documentary as you described, the analysis doesn't change. It's still a program about the life of Arnold Palmer. And usually, we don't even -- we aren't even asked. Producers who produce this don't bother to ask because they know it's protected by the First Amendment.

If they ask us, we always tell them go right ahead because what you're doing is telling a true store. Now, the other end of the extreme is if somebody wants to write a book and -- or produce a television production and they want to put Arnold Palmer in it and they want to make him a character where suddenly he's an undercover agent for the CIA and he's spying for the CIA when he goes to foreign golf tournaments, then our analysis is you're not telling the truth anymore. You're making things up. It's totally

1 fictional. You're putting him into a fictional invented 2 context.

Yeah, you need permission. You need permission because not only does that implicate his commercial interests, again, it implicates his personal human side of him. Something like that could suggest that he used drugs. It could suggest anything that might be -- reflect badly on him.

We think that that producer should get approval. He should have to come to Arnold Palmer and get approval of how they want to use him in an invented context.

CHAIRPERSON CLARK: But if there was a film clip -- and heaven forbid this would happen -- that they would have a film clip of Arnold throwing a club, why, that could make it into A & E Biography without objection?

MR. ONEY: Yes, it could if it did happen.

And believe me, there's plenty of athletes who have done
some things that they wish there hadn't been any cameras
around when they did it. John McEnroe is maybe one of the
few who is still unapologetic about that.

John doesn't worry about what he's said or done. But if it did happen and a camera captured it, it's a matter of public record. And the First Amendment freely permits that to be broadcast.

CHAIRPERSON CLARK: Are you familiar with the

common law in Pennsylvania? And some previous people have

testified that that might be adequate or that that has been

MR. ONEY: I think that as a general

concerned about. If this legislation was never enacted and

if we only fell back on the common law, I think there would

It would not be a terrible tragedy.

It's open to question whether nonresidents

other hand, I think that having the legislation is very

desirable. Part of the -- the open areas are posthumous

rights. It's open to question what posthumous rights

would be protected in the state, which is -- which is

something to be concerned about for the legislature.

don't want Pennsylvania to become a haven for infringers

where if you're a Pennsylvania company, it's open season on

every celebrity as long as they don't live in Pennsylvania

exist, whether a person who dies who is a resident here

developed and is well-established. Would you care to

observation, the common law in most states has been

reasonably supportive of the interests that we are

some kind of codified form?

be -- there would be some concerns.

would truly be protected.

comment on that versus, you know, trying to put this in

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or they didn't die in Pennsylvania.

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You don't want to be in that position either.

So I think on balance, the trend in America is for states

to adopt reasonable balanced bills. And I think overall,

it would be beneficial for Pennsylvania.

CHAIRPERSON CLARK: Are you satisfied with Ohio's law?

MR. ONEY: Not satisfied at all, no. No. The exceptions that are in the bill are, frankly, shocking.

And I'm -- as an Ohio resident, I'm concerned. I'm very concerned because I'm thinking about -- I'm thinking about John Glenn, thinking about Neil Armstrong. Those men are not clients of our firm.

I know, for example, that Neil Armstrong during his life has been absolutely adamant that he not commercialize his name and image. He has never permitted his name or image to be commercialized. And during his lifetime, he's been able to enforce that because he has — he does have rights under the common law in the state of Ohio.

I'm concerned that once he is no longer on the scene, once he passes on, that the Ohio statute will allow movies about him, television programs, a wide exploitation of his -- of his image after his death in a way that isn't possible prior to his death.

CHAIRPERSON CLARK: Is there a particular

state law that you are comfortable with and feel that that's good as far as your industry?

MR. ONEY: I think that the Committee's selection of Florida is an excellent -- excellent choice. Florida is a state that has, on the one hand, a lot of athletes and entertainers, celebrities resident there. It also has a lot of production facilities. Studios have production facilities at Orlando.

It is an area that there has been a balancing, as I say. The California statute itself, which I think does not contain this language, is quite a balanced -- a much more balanced legislation.

CHAIRPERSON CLARK: Thank you. Are there -REPRESENTATIVE DERMODY: I have no questions.
CHAIRPERSON CLARK: Representative Stairs.

REPRESENTATIVE STAIRS: Yes. Mr. Oney, talking about athletes, certainly they are in this bill. But, you know, we talk about Arnie Palmer in Latrobe. A classmate of Mr. Palmer's is Fred Rogers. And of course, those of us who used to watch Fred Rogers and still do on TV on Mr. Rogers' Neighborhood and so forth, you know, he has an image that's very true.

And it's very, very child-centered, very loving. And it's something I think we all admire in the individual. But, you know, I can imagine that if there

would ever be a time -- and heaven forbid that would be
the case -- that some, you know, unscrupulous individuals
or groups exploited his image with anti-children's, you
know, advertisement or literature.

And it would be very, you know, it would be very traumatic to his memory that this would happen. So it's not just athletes that we're talking about. I can imagine even clergy, even politicians that have a lifetime of caring and giving to their community and to their Commonwealth that in some way be depicted later on in advertising or so forth that would be certainly detrimental not only to them but to the Commonwealth.

So I would hope that we can, you know, certainly move this. And, you know, current event information, as Mr. Oney mentioned, you know, at the end of the year or daily newspapers reporting on the events of that area or that -- that decade or millennium or so forth, that we just -- that, you know, newsworthy is the First Amendment.

So it behooves us. If we don't have it perfectly very black and white and very clear, then we certainly endeavor to make some changes so that we do have the First Amendment for protection but still protect those in our Commonwealth from exploitation, which is really hawking of things.

And I think that is really a very serious crime to their memory. Thank you.

CHAIRPERSON CLARK: Counsel Preski.

MR. PRESKI: Mr. Oney, I guess one question.

In point number four of your testimony, you talk -- you say
this: "We believe the bill should contain the language

making it clear that the protection provided under this

8 bill is available both to residents of the state of

9 Pennsylvania and also to nonresidents. The similar

legislation recently enacted in the state of Ohio has the

11 unfortunate provision that the protection under the

12 | legislation is only extended to those who are domiciled in

13 Ohio at the time of their death."

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With your other three, you've provided us with proposed language. You don't seem to do it here. Do you have any proposed language because I don't see in the Pennsylvania statute proposed by Representative Stairs the same kind of domicile requirement or any other kind of residence requirement for the plaintiff or the person who brings the action?

MR. ONEY: Yes. I -- when I reviewed the legislation -- and I apologize. I received it rather late last week. And I did study it, and there seemed to be -- it was a little bit questionable in my mind whether the legislation already accomplished what is indicated

there.

And I simply wanted to suggest to the Committee that it might be helpful to make it absolutely clear, crystal clear that it does apply both to individuals who are residents of the state at the time of death and also to others who are nonresidents simply to remove an element of uncertainty and thereby reduce potential litigation down the road.

Certainly, one goal here is to have a bill that minimizes litigation and that is just clear and useful to citizens in the future.

MR. PRESKI: As you review this, if you come up with language, please let me know. If not, then from what your answer was, I assume we might be able to take care of that simply in the legislative history, in the floor debate, or any other kind of discussion on the bill.

MR. ONEY: I would be pleased to go back and review and see if there's a way to suggest language.

Either way I think might be helpful.

MR. PRESKI: Thank you.

CHAIRPERSON CLARK: We thank you very much for your testimony. And as we develop the legislation and the various amendments, why, we'll certainly include you in the loop and be in touch with you.

MR. ONEY: Thank you very much,

Representative. Thank you.

CHAIRPERSON CLARK: The next individual to

testify to the Committee is Mr. John V.R. Bull. He is with

the Philadelphia Inquirer and represents the Pennsylvania

Society of Newspaper Editors, the First Amendment

Coalition, the Philadelphia Chapter of the Society of

Professional Journalists, and A.P. Managing Editors.

Welcome.

MR. BULL: Thank you, Mr. Chairman. As my letterhead says, I'm assistant to the editor of the Inquirer. But I would like to emphasize for you that I am not here representing my newspaper. I give you that position that I have only for identification purposes.

I am here representing the four organizations, three of them statewide, one of them regional, which I listed in my prepared testimony. While House Bill 1980 appears well-intentioned in our viewpoint, it is not, in the view of the Commonwealth's news-gathering organizations, an inspired piece of legislation.

From our viewpoint, it has serious potential for causing great harm from what we presume are unintended consequences. We have grave concerns on two levels:

Philosophical and practical. Philosophically, our main worry is the one you've already heard about before from Chuck Gallagher.

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And that's over the provision that exempts newspapers and presumably broadcasters from liability when a person's image is used as part of a bona fide news report or in a presentation having a current and legitimate public interest. They are very wide-ranging, undefined categories that often depend on an individual judgment as to what is news and what is not news.

And as all of us recognize, what's news for one person may very well not be considered news for another. I hear that every day on the telephone from readers who object to a particular story in the paper. And oftentimes, they call up and they complain. They say it's not news.

While we understand that this exemption appears to be trying to protect the First Amendment, it unfortunately sets up a situation that ultimately would require a judge to determine whether an image used with a report, whether the report is news or not news.

And as if that were not difficult enough, the judge would have to decide furthermore whether the story was bona fide news. To us, that scenario is not only scary but unconstitutional. Courts should not be in the business of deciding what a newspaper, book, or magazine publisher should print or what a television station should broadcast.

Clearly, there would be a serious chilling

effect on the presentation of the news. Moreover, the
legislation creates an injunctive process whereby a court
could prevent, quote, unauthorized publication, in the
words of the bill, which would be an unconstitutionally
restrictive order contrary to the judicially guaranteed
doctrine of prior restraint which has long held that courts
cannot prevent a newspaper from publishing a story.

Furthermore, permitting actions to be brought for an astonishing 40 years after a plaintiff's death is unbelievable. Lawyers tell me that there is no analogy in tort law to a 40-year statute of limitations. We understand that this legislation is prompted by concern that the names of celebrities such as Arnold Palmer and Joe Paterno may be capitalized upon for commercial use.

We understand that. We have no quarrel whatsoever. The intent of this legislation is laudable and understandable. But if that's the intent, we feel this legislation is not needed, for celebrities already have in the common law ample opportunity to sue for any exploitation of their name or image.

The bill, however, also may extend the right to sue to those of us who are not celebrities, to those of us who have no obvious property value attached to our names or images. We might be able to sue even when our photograph would be used in a clearly innocuous or generic

way.

On the practical side, let me give you a few quick examples that may illustrate what worries us. Could newspapers still publish weather photos showing people at random out on the street shielding themselves from the rain by an umbrella?

How about a crowd scene at a 4th of July parade or someone -- group of people at the State Farm Show or some similar public event? Could we as private non-celebrity citizens claim commercial exploitation? Could newspapers still publish yesteryears columns without fear of a lawsuit?

Could we publish retrospective stories using photos of the Phillies' 1980 National League team picture or the Eagles' team picture that played in the 1981 Super Bowl? What about pictures from the Vietnam War, the Kennedy assassination, the moon walks, or some of the civil rights demonstrations of the '60s and '70s, all of which occurred within the past 40 years?

Do we really want to put such historical images off limits? Could newspapers publish or television stations broadcast biographies of people in the news presently or in the past without their permission? Mr. Oney made some references to that.

I'm not sure that it's as simple a matter as

his testimony might suggest. Could newspapers sell
archival materials such as old photographs? Would those
pictures still be considered news long after the event they
depicted? Could newspapers still output -- still put out
weekend or entertainment sections with photos of
entertainers coming to town to give a concert?

What if the entertainer did not like the image published by the newspaper? Would they have a right to sue? And what about a newspaper photographer who exhibits his or her best work in an art gallery? Can a person whose photo appears on the wall of that gallery sue for damages?

Could the photographer sell his photographs without opening himself to a lawsuit? The common denominator to these examples is that each would require a court to determine whether it is a bona fide news report. That clearly cannot be in anyone's best interest.

Resolving these questions would needlessly clog our court system with cases that should not be there. Decisions about what is or is not news should be left to editors, not judges. We in the news industry strongly urge you to vote against House Bill 1980.

CHAIRPERSON CLARK: We thank you very much for your testimony. Are there any -- Counsel Preski.

MR. PRESKI: Mr. Bull, your discussion of prior restraint, as we've talked about the bill today, it

seems that there might be a move to limit it to only
commercials or advertisements. Do you think that that same
analysis holds true for those types, that this -- this
legislation is -- it amounts to almost a prior restraint if
all we're talking about is commercial speech or
advertisements?

MR. BULL: I don't think so, no. I mean, see, with newspapers, it's much more difficult because we don't particularly publish commercial stories of images. But we could easily get picked up in the fallout from this kind of bill. I think the basic problem, in addition to deciding what is news and what isn't and what's current and what is in the public interest and all those problems, which are really problematic for us, I think the bigger problem is -- just as big anyway -- is that this opens the door to what I would call frivolous lawsuits.

But it might depend upon what is the definition also. But I think it would give some incentive to people looking for a pot of gold at the end of the rainbow. And the problem is that for newspapers to fight or oppose or contest these liable suits or damage suits on average in this country costs a quarter of a million dollars.

Whether the paper wins or loses, the cost of fighting them is an average of a quarter million dollars,

which is absolutely prohibitive for a paper the size of the Reading Eagle Times. And even for my giant paper, it's a daunting proposition.

So there would be a definite chilling effect. And this would give some opening to people to sue, who, in our rational thought, wouldn't have a leg to stand on; but they would still be able to sue.

MR. PRESKI: Thank you.

CHAIRPERSON CLARK: I thank you very much for your testimony.

MR. BULL: Thanks, Mr. Clark.

CHAIRPERSON CLARK: And we have two letters that we would like to have introduced into testimony. One is from Joseph V. Paterno, the Head Football Coach of Penn State University; and the other one is from Arnold Palmer. So we will add both of those letters, which are in support of Representative Stairs' House Bill 1980, into the record and will be disseminated with the record.

With that, that will conclude our testimony for today. It will also conclude the Subcommittee on Courts hearing on House Bill 1980. We want to thank everyone for coming out today and providing us their insight on this important piece of legislation. Thank you very much.

(Discussion off the record.)

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