1	HOUSE OF REPRESENTATIVES
2	COMMONWEALTH OF PENNSYLVANIA * * * * *
3	House Bill 1489
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6	House Health and Human Services Committee
7	Main Capitol Building
8	Majority Caucus Room, Room 140 Harrisburg, Pennsylvania
9	Made and a Gardanibar 12 2006 10000 and
10	Wednesday, September 13, 2006 - 10:00 a.m.
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13	IN ATTENDANCE:
14	Honorable George Kenney, Majority Chairperson Honorable Susan Cornell Honorable John Fichter
15	Honorable Patrick Fleagle Honorable Mauree Gingrich
16	Honorable Julie Harhart Honorable Fred McIlhattan
17	Honorable Chris Ross Honorable Katie True
18	Honorable Katherine Watson
19	Honorable Frank Oliver, Minority Chairperson Honorable Todd Eachus
20	Honorable James Harold Honorable Nick Kotik
21	Honorable Kathy Manderino Honorable Ronald Waters
22	KEY REPORTERS
23	keyreporters@comcast.net
24	1300 Garrison Drive, York, PA 17404 (717) 764-7801 Fax (717) 764-6367
3 E	

1	ALSO PRESENT:
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3	Nancy Thompson Majority Secretary
4	Elizabeth Yarnell Majority Research Analyst
5	
6	Sandra Bennett Minority Executive Director
7	Stanley Mitchell, Esquire Minority General Counsel
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17	
18	
19	
20	
21	
22	
23	
24	
25	

1	CONTENTS	
2	WITNESSES	PAGE
3	Honorable George Kenney Opening Remarks	6
4	Pennsylvania Department of Health	
5	Joanne Grossi, Deputy Secretary Health Planning & Disease Promotion	9
6	Judy Ochs, Director Div. of Tobacco Prevention & Control	9
7	Ourie M. Didinatas To. Duraidast and GOO	1 👨
8	Orrin W. Ridington, Jr., President and COO John Middleton, Inc. James Daskal, Legislative Affairs Specialist	17 25
9		23
10	Jay Kolls, MD, Pulmonologist Children's Hospital of Pittsburgh	26
11	Jim Mann Pennsylvania Tavern Owner's Association	33
12		
13	Thomas Helsel, Jr., Secretary Pennsylvania Association of	60
14	Nationally Chartered Organizations Gary T. Schenk, President Pennsylvania Elks State Association	60
15	remajivania zina seace nasociación	
16	Ray Hottenstein Pennsylvania Restaurant Association	79
17		
18		
19		
20		
21		
22		
23		
24		
25		

1	CONTENTS
2	(Written testimonies submitted by:
3	Vance Booher, Director Pennsylvania American Hotel & Lodging Association
4	
5	Samuel J. Bressi, President & CEO Susan P. Byrnes Health Education Center
6	Bruce W. Dixon, MD, Director Allegheny County Health Department
7	
8	Sara Helmick, Program Coordinator Clean Air Council
9	Denice Robinson, President Business and Professional Women/PA
10	Lucinda S. Thomas, Executive Director
11	Tobacco Free Allegheny)
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

1			SUPPOR	T INDEX		
2		REQUEST	FOR PRODU	CTION OF	DOCUMENTS	
3	Dago	Lino	Dago	Lino	Page	Line
4	59	1-3,		13-16		пше
5	59	10-14	90	13-16		
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						

1	CHAIRMAN KENNEY: We will come to order.
2	Today, we are continuing our discussion on House
3	Bill 1489, the Pennsylvania Clean Air Indoor Act,
4	which would prohibit smoking in all public places
5	and workplaces. This is the fourth in a series of
6	hearings we have held across the Commonwealth to
7	gather information on the health, social, and
8	economic issues impacted by smoke and secondhand
9	smoke in public.
10	In light of the issues that arose in the
11	committee meeting in June, it was decided that more
12	information is needed to understand the broader
13	impact of this legislation. The committee takes
14	these issues very seriously and wants everyone to be
15	assured that it will gather and continue to gather
16	comments of all parties who believe they are
17	impacted by this legislation.
18	The primary purpose of this hearing is to
19	obtain testimony from those who will be impacted by
20	the legislation, but who did not have the
21	opportunity to testify previously. In addition, we
22	have invited some previous testifiers to return to
23	present additional and updated information from what
24	they had presented in the past.
25	Testimony at this hearing is part of the

1	cotal produce gathering all information. This
2	hearing does not supersede what we have heard in the
3	past. So it is not what we hear this day forward,
4	will be what this committee considers, but we are
5	trying to take all the information we gather and
6	produce the best bill for Pennsylvania consumers.
7	And we will continue to investigate all
8	the issues presented to us. Chairman Oliver and I
9	are are committed to working with our colleagues on
10	the committee. As you know, this legislation, we
11	thought we had the votes in June. And all 28
12	members participating, it was a fourteen-fourteen
13	tie. So we knew we had more work to do.
14	The sponsor of the legislation,
15	Representative Sue Cornell, is with us here today,
16	agreed to, let's continue to take comments and input
17	from all of those who believe they are impacted.
18	Again, Chairman Oliver and I agreed to do
19	that. This is part of that process. So I thank the
20	Chairman for his help and work and trying to move a
21	bill forward that best serves Pennsylvania's
22	citizens.
23	Chairman Oliver, do you have any opening
24	statement?
25	REPRESENTATIVE OLIVER: No, I don't.

1	CHAIRMAN KENNEY: Thank you.
2	How about, before we take our first
3	testifier, we have the members that are in
4	attendance identify themselves. Starting on my
5	right, Representative Sue Cornell.
6	REPRESENTATIVE CORNELL: Sue Cornell,
7	Montgomery and Philadelphia Counties.
8	REPRESENTATIVE MANDERINO: Good morning.
9	Kathy Manderino, Philadelphia and Montgomery
10	Counties.
11	REPRESENTATIVE GINGRICH: Good morning.
12	Mauree Gingrich from Lebanon County.
13	REPRESENTATIVE TRUE: Good morning.
14	Katie True, Lancaster County.
15	REPRESENTATIVE McILHATTAN: State
16	Representative Fred McIlhattan representing Clarion
17	and Armstrong Counties.
18	REPRESENTATIVE FICHTER: John Fichter,
19	Montgomery County.
20	REPRESENTATIVE KOTIK: Nick Kotik,
21	Allegheny County.
22	REPRESENTATIVE FLEAGLE: Pat Fleagle from
23	Franklin County.
24	REPRESENTATIVE OLIVER: Frank Oliver,
25	Philadelphia County.

1	CHAIRMAN KENNEY: Representative Harhart.
2	REPRESENTATIVE HARHART: Julie Harhart,
3	Lehigh and Northampton Counties.
4	REPRESENTATIVE ROSS: Chris Ross from
5	Chester County.
6	REPRESENTATIVE WATERS: Ron Waters from
7	Philadelphia and Delaware Counties.
8	CHAIRMAN KENNEY: Thank you. Do any
9	members have any opening comments?
10	(No response.)
11	CHAIRMAN KENNEY: Hearing none. Deputy
12	Secretary Joanne Grossi, who has testified before.
13	Joanne, welcome again.
14	MS. GROSSI: Thank you, Mr. Chairman.
15	CHAIRMAN KENNEY: Thank you for your work
16	on this issue. Welcome.
17	MS. GROSSI: Thank you, Mr. Chairman.
18	Good morning, Chairman Kenney, Chairman Oliver, and
19	Members of the House Health and Human Services
20	Committee. My name is Joanne Grossi. I am Deputy
21	Secretary for Health Promotion and Disease
22	Prevention at the Pennsylvania Department of Health.
23	Joining me at the table is Miss Judy
24	Ochs; she is the Director of the Division of Tobacco
25	Prevention and Cessation at the Department of

T	nealth.
2	I really want to thank the committee for
3	allowing me the opportunity to testify again on
4	House Bill 1489.
5	Frankly, though, Mr. Chairman, I am
6	baffled as to why we are still debating this issue.
7	As you know, in June of this year, Philadelphia City
8	Council passed a law banning smoking in public
9	places;
10	And as I have testified in front of this
11	committee before and all the surveys taken in
12	Pennsylvania, Pennsylvanians overwhelmingly support
13	a ban on smoking in public places;
14	Furthermore, as I have also testified in
15	front of this committee, there has been no negative
16	economic impact shown in the fourteen other states
17	which have banned smoking in public places.
18	If all of that weren't enough, we now
19	have the Surgeon General's report on the negative
20	health consequences of secondhand smoke. The report
21	is titled, The Health Consequences of Involuntary
22	Exposure to Tobacco Smoke.
23	Let me remind this committee that
24	tobacco-related diseases are the most preventable
25	cause of death in the Commonwealth, killing 20,000

1	of our citizens every year; and that includes 3,000
2	deaths every year from secondhand smoke.
3	These somber facts are re-enforced in
4	this report. According to this report, 50,000
5	Americans die every year from secondhand smoke.
6	Furthermore, the report had six major
7	conclusions, and please let me read four of them
8	from the report.
9	First, the scientific evidence indicates
10	that there is no risk-free level of exposure to
11	secondhand smoke.
12	Second, secondhand smoke causes premature
13	death and disease in children and in adults who do
14	not smoke.
15	Third, eliminating smoking in indoor
16	spaces fully protects nonsmokers from exposure to
17	secondhand smoke. Separating smokers from
18	nonsmokers, cleaning the air, and ventilating
19	buildings cannot eliminate exposure of nonsmokers to
20	secondhand smoke.
21	And fourth, exposure of adults to
22	secondhand smoke has immediate adverse effects on
23	the cardiovascular system and causes coronary heart
24	disease and lung cancer. As Doctor Julie
25	Gerberding, Director of the Center for Disease

_	concret, Beates in this report, quote, Smoke free
2	policies are the most economic and effective
3	approach for providing protection from exposure to
4	secondhand smoke. The evidence is indisputable:
5	secondhand smoke kills and causes lung disease and
6	heart disease.
7	Mr. Chairman, if this committee is
8	serious about protecting the health of the 350,000
9	Pennsylvanians who work in our hospitality industry,
10	then we are going to ban smoking in public places.
11	You and I and all the members of this esteemed
12	committee get to go to work every day in a
13	smoke-free environment. Certainly, the hard-working
14	Pennsylvanians who work in our bars, restaurants,
15	and bowling alleys have that same right.
16	Now, let me outline how the Department
17	will implement the enforcement of this law. The
18	Department has conducted reviews of other state
19	initiatives for the implementation and enforcement
20	of their smoke-free law, including lessons learned.
21	Based on what we have learned from other
22	state agencies, enforcement of smoke-free laws is
23	primarily self-enforcing, a key role of the
24	Department will be to continue to be a positive
25	resource to both the business community and the

1	public.
2	Depending on the final language that
3	would be included in a clean air bill, the
4	Department of Health will work with our partners
5	(such as sister agencies, local coalitions, business
6	communities, et cetera) to identify the most
7	effective means of enforcing such a law.
8	Perhaps more important than enforcement,
9	however, will be education and awareness, a key role
10	of the Department will be to educate business
11	owners, local and state government officials, and
12	the general public about the new law requirements,
13	and what to do when the law is violated.
14	To educate business owners, the
15	Department will develop business notification
16	pamphlets which will include such things as a clear
17	cover letter from the Department explaining
18	compliance requirements, a no smoking decal to be
19	placed at entrances, a brochure explaining the new
20	law, a smoke-free restaurant fact sheet, and sample
21	language for business owners to communicate the
22	smoke-free policy to their employees.
23	We will work with other state agencies,
24	voluntary organizations, and businesses to include
25	such marketing materials in mailings already

1	scheduled, such as business license renewal notices,
2	newsletters, and payroll.
3	All materials will also be offered via
4	website that can be easily downloaded and printed.
5	As you can imagine, implementation will
6	be an ongoing process, and as the General Assembly
7	moves to protect the health of Pennsylvanians by
8	passing legislation such as House Bill 1489, the
9	Department of Health will be proud to participate in
10	a coordinated effort to make it a success for
11	consumers, restaurants, taverns, and service sector
12	employees.
13	The Department will monitor the
14	effectiveness of the implementation initiatives
15	through outcome reports from such things as a hot
16	line, and we will work with our primary and
17	statewide contractors, and their local youth and
18	adult coalitions.
19	To conclude, Mr. Chairman, many people
20	have argued that this is a personal choice issue and
21	government should stay out of it. I strongly
22	disagree. It is certainly legal for Pennsylvanians
23	to drink, but we do not let them drink and drive.
24	When the actions of one can harm the
25	health of another, government not only has a right,

1	but has an obligation to intervene. In passing this
2	law, you have the opportunity to protect not only
3	the 12 million Pennsylvanians currently alive, but
4	future generations as well.
5	I hope this committee will have the
6	courage and wisdom to pass this bill and make
7	Pennsylvania the 15th state to ban public smoking in
8	public places.
9	Thank you very much, and Miss Ochs and I
10	will now answer any questions you have for us.
11	CHAIRMAN KENNEY: Thank you. Any members
12	have a question? Representative McIlhattan.
13	REPRESENTATIVE McILHATTAN: I guess maybe
14	just a comment. It appears for me that you folks
15	are ready to go, as soon as this bill is passed, you
16	are ready to begin to implement this program, that
17	you talked about, immediately?
18	MS. GROSSI: Yes, sir. As you know, we
19	have primary contractors in all the counties in
20	Pennsylvania, and we already do compliance checks,
21	meaning that we already have to monitor illegal
22	sales to youths; and so we feel like we could do a
23	memorandum of understanding with our sister
24	agencies, such as the Department of Agriculture and
25	LCB and get started immediately.

Τ.	REPRESENTATIVE MCILITATIAN. TOU are going
2	to hit the road running as soon as we get this
3	passed then?
4	MS. GROSSI: Yes, sir.
5	REPRESENTATIVE McILHATTAN: Okay. Thank
6	you very much.
7	CHAIRMAN KENNEY: Secretary Grossi, House
8	Bill 1489, in its present form, is acceptable to you
9	and the Department?
10	MS. GROSSI: Yes, sir.
11	CHAIRMAN KENNEY: And to the Governor?
12	MS. GROSSI: Yes, sir.
13	CHAIRMAN KENNEY: Thank you very much.
14	Oh, Representative Sue Cornell.
15	REPRESENTATIVE CORNELL: Do you have
16	comments on any of the amendments that are being
17	offered right now?
18	MS. GROSSI: The Department supports the
19	bill as it is written.
20	REPRESENTATIVE CORNELL: Okay.
21	CHAIRMAN KENNEY: Thank you.
22	MS. GROSSI: Thank you. Thank you, Mr.
23	Chairman.
24	CHAIRMAN KENNEY: Joanne, do you want to
25	gome back to the table for a minute?

1	Chairman Oliver.
2	REPRESENTATIVE OLIVER: If you will just
3	excuse me, please, but is the Department opposed to
4	any amendments at all?
5	MS. GROSSI: I am sorry, Mr. Chairman?
6	REPRESENTATIVE OLIVER: Is the Department
7	opposed to any amendments at all?
8	MS. GROSSI: Well, I would think we would
9	have to see the amendment, but we certainly like the
10	bill the way it is written now.
11	REPRESENTATIVE OLIVER: All right. Thank
12	you.
13	CHAIRMAN KENNEY: Mr. Ridington, welcome.
14	MR. RIDINGTON: Good morning, Mr.
15	Chairman, Chairman Oliver, Members of the Committee
16	and interested parties. I want to thank you for
17	this opportunity to appear before you to present
18	testimony relevant to the committee's desire to
19	examine the impact of a statewide workplace smoking
20	ban on Pennsylvania's tobacco business.
21	First, may I introduce myself. My name
22	is Orrin Ridington, Jr., and I serve as President
23	and Chief Operating Officer for John Middleton,
24	Incorporated. We manufacture pipe tobacco products
25	and pipe tobacco filled cigars. We have two

1	ractificies located in Montgomery Country in the
2	communities of King of Prussia and Limerick. This
3	year, we are celebrating 150 years of continuous
4	operations within the Commonwealth.
5	In light of the Health Department's
6	testimony, I am not sure I would want to proceed
7	forward to beat my drum. But I think I must because
8	there may be people who begin to chip away at the
9	exemption that has been placed into House Bill 1489
10	that it would allow tobacco-related business
11	operations to proceed to conduct their business
12	operations as they have for the past hundreds of
13	years in Pennsylvania.
14	My intention was to continue forward this
15	morning and read this. But as I watched the members
16	of the committeeand this is not to be demeaning in
17	any wayas I watched the members of the committee
18	listen to the testimony before me, I can see that
19	you fellows, you people, have worked very hard on
20	this issue and some of what you are hearing is
21	beginning to wash over you, and I don't want you
22	zoning out on my message, if you get my point.
23	So I am going to stick real close to my
24	message, and I want to look each and every one of
25	you in the eye as I deliver that message, because I

1 need to see that you are hearing it.

2	And I want you to be able to look me in
3	the eye, so that you understand that my message is
4	sincerely sent.
5	And that is, that if any workplace
6	smoking ban legislation is enacted in this state
7	that does not contain within it an exemption that
8	would allow tobacco-related businesses such as mine
9	to operate unrestricted in our ability to smoke
10	tobacco products, then I would have to exit this
11	state. It is as simply as that.
12	The jobs that we provide, the revenues
13	that we provide, the extended revenues that we
14	provide by doing business with other Pennsylvania
15	businesses would all disappear from the state and
16	never come back again.
17	Now, I am not empowered to speak for
18	Lancaster Leaf. I have been in communication with
19	Bill Powell; he has not empowered me to speak for
20	him. I am not empowered to speak for Parodi Cigars
21	nor House of Windsor, or several other
22	tobacco-related businesses in this state. But it is
23	hard for me to believe that they would not be
24	affected, that their business would not be affected
25	similar to mine.

1	And I can tell you that the ability to
2	smoke tobacco products within our facilities,
3	without restriction, is absolutely vital to our
4	operations.
5	A quick example of this would beand I
6	know many of you may have seen this, and I gave this
7	example this morningand that is, that on a
8	commercial, you will see a brew meister bending over
9	a vat of beer, and in that he dips his ladle down
10	and brings it up and he tastes the beer. Why is
11	that? Because that's what he's selling, he's
12	selling taste, he has to be certain that it is of
13	good quality, it is what the company intends to
14	make.
15	Tobacco product manufacturing is not
16	unlike that. You can't relegate this into a
17	confined space that's been ventilated to the
18	outside. You can't relegate it to going outside.
19	It must be examined and quality controlled within a
20	real world atmosphere.
21	And that's what we have today, that's
22	what we are acquainted with, that's how we conduct
23	our business operations. And to ask us to do
24	anything other than that would require me to change
25	business locations, as simple as that.

1	The other thing I say is, don't be
2	misled. There may be people who may want to tell
3	that you, well, they only manufacture pipe tobacco
4	and cigars. Why not just exempt pipe tobacco and
5	cigar businesses from complying with this law?
6	I can tell you that we compete against
7	all tobacco products. Cigarettes included. So it
8	is important that within my facility, I maintain
9	that ability, also.
10	And who knows? Maybe one day I may
11	decide to be a cigarette manufacturer. It is a
12	legal business and it is a legal product. So it is
13	as simple as that. There is no compromise in this,
14	and I can't offer a compromise. I must implore you
15	to allow the exemption to stand, as it is. And we
16	worked with members of this committee to get that
17	language placed into that bill. Allow that
18	exemption to stand, don't tinker with it, don't
19	strip it out. And I think I just heard the Health
20	people say that they are okay with it, which is fine
21	with me.
22	Now, in closing, I would like to state
23	that I do believe that a change to Pennsylvania's
24	laws concerning smoking within our public facilities
25	is not really necessary. I think one thing that has

1	managed to take place in this state is that
2	levelheadedness and reason have prevailed, and I
3	don't see huge issues with interaction of people
4	sharing restaurants and taverns. But that is not my
5	business. And I won't go any further than say that,
6	that we are not coming out in support of this bill.
7	But I will say that, if one moves, it has to contain
8	that exemption.
9	I would like to thank you very much for
10	your time this morning.
11	CHAIRMAN KENNEY: Thank you.
12	Representative Ross.
13	REPRESENTATIVE ROSS: Yes. Mr.
14	Ridington, just so I can be quite clear on your
15	testimony. Are you exclusively asking for the
16	exemption for your manufacturing facility, or also
17	for retail outlets as well?
18	MR. RIDINGTON: I could be selfish and I
19	could say I have to have it exclusively for my
20	manufacturing facility, and absolutely I do.
21	As it relates to retail outlets,
22	distributors, and such, I can only assume that they
23	would experience the same dilemma in their
24	businesses that I would experience within mine.
25	A retail tobacco store that sells cigars,

1	let's say, it may be very important to allow his
2	customers to sample that product within the store,
3	to smoke that product within the store. A lot about
4	cigars and pipe tobaccos has to do with a bonded,
5	shared experience; and nowadays, it is hard to find
6	that, except in such stores.
7	REPRESENTATIVE ROSS: So by extension, if
8	we went down to the local convenience store which
9	sells lots of other things but might also sell
10	tobacco, you would ask for the exemption for the
11	convenience store?
12	MR. RIDINGTON: I am not a member of that
13	industry, and I am not going to sit here and try and
14	invent reasons why that should be.
15	REPRESENTATIVE ROSS: And your stated
16	intention to leave the state, would that occur if
17	the exemption was provided to your manufacturing
18	operations but not to your retail operations, would
19	you still leave?
20	MR. RIDINGTON: We have no Perhaps the
21	misunderstanding is that John Middleton,
22	Incorporated, has no retail operations; that's why I
23	am unable
24	REPRESENTATIVE ROSS: I understand.
25	MR. RIDINGTON: to speak knowledgeably

on that issue.

```
2.
                     Certainly, with respect to our
 3
          manufacturing operations, I would have to leave,
 4
          yes.
 5
                     REPRESENTATIVE ROSS: Okay. But if you
          were extended the exemption for your manufacturing
 7
          operations but we didn't extend it to retail
          operations, would you still feel obliged to leave
          the state?
 9
10
                     MR. RIDINGTON: No, sir.
                     REPRESENTATIVE ROSS: Thank you.
11
12
                     CHAIRMAN KENNEY: So, Mr. Ridington, let
13
          me just -- But House Bill 1489, as written today,
14
          you support?
                     MR. RIDINGTON: As it contains the
15
16
          exemption that I have read that it contains, I
17
          support.
18
                     CHAIRMAN KENNEY: So as long as it
19
          contains the language that's in the bill, all
20
          workplaces of any manufacturer, importer or
21
          wholesaler of tobacco products of any tobacco leaf
22
          dealer or processor and all tobacco storage
23
          facilities, if they are exempt, you support this
          bill?
24
25
                     MR. RIDINGTON: Absolutely.
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1	CHAIRMAN KENNEY: So you support House
2	Bill 14
3	REPRESENTATIVE MANDERINO: No, that's not
4	what he said.
5	MR. DASKAL: You are not supporting the
6	bill.
7	MR. RIDINGTON: I support the exemption.
8	I would like to correct that. I support the fact
9	that the exemption exits in there.
10	Now, supporting the smoking ban, I was
11	clear on that, a few minutes ago, when I said I am
12	not here arguing that there should be a ban on
13	smoking in workplaces in Pennsylvania. I am merely
14	stating that should the
15	CHAIRMAN KENNEY: But as a compromise,
16	you would support this?
17	MR. RIDINGTON: As a
18	(Laughter.)
19	MR. RIDINGTON: Let me be clear. Any
20	legislation, be it House Bill 1489 or some bill in
21	the future that relates to workplace smoking ban
22	enactment in the State of Pennsylvania, must contain
23	within it the exemption that you just read.
24	CHAIRMAN KENNEY: Okay. Thank you.
25	MR. RIDINGTON: Okay? And beyond that, I

1	have no comment.
2	CHAIRMAN KENNEY: Okay.
3	(Laughter.)
4	CHAIRMAN KENNEY: That's what I wanted to
5	hear, beyond that. Okay. Good. Thank you.
6	MR. RIDINGTON: Thank you very much.
7	CHAIRMAN KENNEY: Doctor Kolls of
8	Children's Hospital of Pittsburgh. Welcome, Doctor.
9	DOCTOR KOLLS: Good morning, Mr.
10	Chairman, Members of the Committee. I am Jay Kolls,
11	I am Chief of Pulmonary Medicine, Allergy, and
12	Immunology at Children's Hospital of Pittsburgh. I
13	have been studying lung disease for over 15 years.
14	I am a practicing pediatric pulmonologist, and I see
15	children with asthma. We also see children in
16	out at actually in the school districts with
17	asthma, so we don't make them come to the Children's
18	Hospital of Pittsburgh, we go to them.
19	And it is very clear that environmental
20	tobacco smoke is a major factor in pediatric lung
21	disease at several levels. And I wanted to kind of
22	outline to the committee, at least on a scientific
23	level, what are the potential issues here.
24	So one is tobacco smoking increases the
25	risk of infection. And it does so by the lung.

Τ	Actually, just sitting here in the last
2	20 minutes, we have probably breathed in, you know,
3	about a hundred gallons of air; and so, the lung
4	is/has tremendous exposure to the external
5	environment, probably more so than any other organ,
6	including our gastrointestinal tract if we eat three
7	meals a day.
8	So the lung is constantly bombarded with
9	particulates that we handle. And the lung has
10	developed some very sophisticated resources to deal
11	with that. And probably the most sophisticated
12	resource that we have is cilia. So cilia are little
13	hairs on the epithelium that basically move mucus up
14	and particulates up and out of our lung.
15	And it is unfortunate that cigarette
16	smoke basically poisons these cilia and prevents
17	them from working, and it does so almost within
18	minutes of contact, and it persists for about six
19	hours after the exposure; so a child, eating, being
20	exposed to cigarette smoke in at the restaurant is
21	probably susceptible to viral infection within
22	several hours after this. And this has been clearly
23	shown.
24	But, typically, with the number one cause
25	of pediatric hospitalization in the wintertime:

1 bronchiolitis.

2	The United States currently has about a
3	hundred and ten thousand admissions for
4	bronchiolitis to Children's Hospital from November
5	to March. Both in Philadelphia and Pittsburgh are
6	filled with these kids. Environmental tobacco smoke
7	has been shown to be the number one risk factor for
8	this.
9	And, in fact, this is such a health
10	problem that during the winter months, we actually
11	have to cancel elective surgery and cancel some of
12	the health services that we administer.
13	So I think a ban on public smoking would
14	not only improve the health of the employees, but
15	have a significant improvement in pediatric health;
16	and also, our ability to deliver our health care to
17	the patients that we are trying to serve.
18	Secondly, environmental tobacco smoke has
19	been actually shown to affect lung development. And
20	this is also very critical.
21	So your lungs are probably We all know
22	that premature babies have trouble with respiratory
23	problems, they are on oxygen, and sometimes they
24	require mechanical inhalation.
25	This is the reason why, is because the

1	lung is the last organ to mature during pregnancy.
2	And so. And the lung continues to mature even after
3	the baby is born; so within the first two months,
4	the lung is still developing. Exposure, both
5	prenatal and postnatal tobacco smoke, can affect the
6	development of the lung. These children have lower
7	lung function as adults.
8	And you reach your maximal attained lung
9	function by about age 20. From age 20 to 30, your
10	lung function is pretty stable.
11	But like a lot of things in health, from
12	about age 30 on, it starts going downhill. And so,
13	you start losing about, you know, a hundred CCs a
14	year, about one percent of your lung function, per
15	year, from age 30 on to as you get older.
16	If you start at a lower lung function,
17	you are still losing that one percent per year. And
18	so, if you are at age 30 and you have a hundred
19	percent of your lung function and you get to age 60,
20	you are down to about 75 percent.
21	However, if you have been exposed to
22	environmental tobacco smoke significantly, or you
23	have chronic lung disease and you are starting at 70
24	percent, you are going to be down to about 45
25	percent. And about 30 percent is where we consider

Τ.	a rung transplant.
2	So this is why about 15 to 20 percent of
3	adults that have chronic lung disease (emphysema,
4	chronic bronchitis), never smoked in their life, but
5	they probably had reduced lung growth, lung
6	development.
7	And so, one thing that we do as a
8	pediatric pulmonologist is maximize lung growth in
9	every chronic lung disease we treat, whether it is
10	prematurity, whether it is cystic fibrosis, whether
11	it is asthma. And avoiding environmental tobacco
12	smoke is a major part of our health care delivery to
13	these patients.
14	So, in my judgment, if there is anything
15	we can do to eliminate environmental tobacco smoke,
16	it is critically important, not only in improving
17	child health, but also in improving our ability to
18	deliver other health and human services to the
19	pediatric population.
20	Thank you.
21	CHAIRMAN KENNEY: Thank you, Doctor
22	Kolls.
23	Representative Fleagle.
24	REPRESENTATIVE FLEAGLE: Thank you, Mr.
25	Chairman.

Т	Doctor Kolls, I believe it was either in
2	this morning's Harrisburg Patriot or yesterday's
3	that several hospitals have banned smoking on their
4	entire campus. And I was curious if the Children's
5	Hospital of Pittsburgh and surrounding hospitals
6	have banned smoking on their campuses?
7	DOCTOR KOLLS: Yes, we do. And also in
8	the planned new hospital in Lawrenceville, is a
9	green hospital, it will have banned smoking on that
10	campus. And our current physical plant, we are next
11	to Presbyterian Hospital and Presbyterian has a
12	smoking area that's
13	REPRESENTATIVE FLEAGLE: Do you still
14	have a smoking area? And do you think that will
15	continue?
16	DOCTOR KOLLS: Well, we hope that that
17	will cease to continue. The Children's Hospital
18	right now is a separate entity from Presbyterian, so
19	I don't have much impact on their policy at the
20	current time.
21	REPRESENTATIVE FLEAGLE: What percentage
22	of health care workers do you think smoke? Just a
23	guess.
24	DOCTOR KOLLS: It is significant. And
25	among respiratory therapists and nursing, pediatric

1	nursing, I would say it is about 30 to 40 percent.
2	REPRESENTATIVE FLEAGLE: And what's the
3	general population?
4	DOCTOR KOLLS: It is about
5	REPRESENTATIVE FLEAGLE: I am not asking
6	for specifics.
7	DOCTOR KOLLS: Yeah. It is about 25
8	percent. So it is a little bit higher in nursing.
9	Although, I think with It's been declining over
10	the last five years.
11	REPRESENTATIVE FLEAGLE: Okay. Thank
12	you, Doctor.
13	Thank you, Mr. Chairman.
14	CHAIRMAN KENNEY: Representative Cornell
15	REPRESENTATIVE CORNELL: Thank you, Mr.
16	Chairman.
17	Thank you, Doctor Kolls, for being here
18	and your testimony. Have you seen any statistics
19	from any other states who have enacted smoking bans
20	that show that there has been a reduction in
21	respiratory infections or lung disease?
22	DOCTOR KOLLS: Well, it is clearly well
23	documented that control of environmental tobacco
24	smoke within the home reduces asthma exacerbation
25	rates and reduces childhood respiratory infection

_	races. That that b very crear.
2	In terms of delivery of other health
3	services, like during the winter months, in terms of
4	actually an impact in instances of infection rates,
5	that would be harder to show because it is
6	multifactorial there.
7	But clearly, in terms of asthma
8	exacerbation rates and complications of respiratory
9	infection (like pneumonia) has been shown to be
10	reduced by environmental tobacco smoke control and
11	social control.
12	REPRESENTATIVE CORNELL: Thank you.
13	CHAIRMAN KENNEY: Representatives?
14	Hearing none, Doctor Kolls, thank you
15	very much.
16	DOCTOR KOLLS: Great. Thank you.
17	CHAIRMAN KENNEY: Jim Mann, Pennsylvania
18	Tavern Association. Welcome, Jim.
19	MR. MANN: Mr. Chairman, Members of the
20	Committee, thank you for inviting the Pennsylvania
21	Tavern Association to present testimony today. The
22	Tavern Association is a nonprofit organization
23	established to protect and preserve thousands of
24	small businesses across this Commonwealth, and
25	appreciate the opportunity to testify before you

1	today.
2	Unfortunately, we didn't get a
3	confirmation on our ability to testify at this
4	committee hearing until this past Friday and were
5	not able to get officers or board members from the
6	association to present. And, with that, I break a
7	12-year streak of never appearing before a
8	committee, Mr. Chairman, and present testimony, and
9	I do so today.
10	CHAIRMAN KENNEY: You are welcome.
11	(Laughter.)
12	MR. MANN: Now, we have been talking
13	about smoking bans for quite some time now. And
14	throughout all of these discussions, the
15	association's position really has not changed. We
16	oppose a smoking ban, as it is an infringement on
17	the individual's ability to meet market demands.
18	Now, we would like the committee to
19	understand that this isn't pro-smoking or
20	anti-smoking position. Tobacco, today, is a legal
21	substance in Pennsylvania. Taverns are
22	adult-oriented establishments in which persons over
23	the age of 21 go to engage in adult-oriented
24	activities. Children are not permitted in taverns
25	without parental supervision.

_	And until such time as tobacco products
2	are made illegal, the decision to permit smoking in
3	taverns is, and should continue to be, a decision
4	made by the proprietor. That's been our position
5	from the beginning.
6	Now, back about a year ago, one of the
7	first hearings, we talked about the Ridgewood Study.
8	And that was a New York study that talked about the
9	impact of smoking bans on the Empire State. And I
10	won't go into the details. And you have received
11	all of that data.
12	But today, the only opposition that the
13	anti-tobacco lobby has given to this study, their
14	sole reason for discrediting it, is that, it was
15	paid for by the New York State equivalent of the
16	State Tavern Association.
17	If this is the sole reason to dismiss a
18	study, then all studies proffered by the
19	anti-smoking lobby showing a positive impact of
20	smoking bans should be dismissed in like fashion.
21	However, we believe that there are more compelling
22	reasons to look at these positive studies with a
23	jaundiced eye.
24	For example, the anti-smoking lobby's
25	California study showed revenue growth in the

1	hospitality industry after implementation of a
2	smoking ban; but, if you review the US Department of
3	Revenue figures during that time frame, smoking ban
4	states like California actually show lost bar and
5	restaurant revenues in the tens of billions of
6	dollars when compared to revenue growth in
7	smoker-friendly states.
8	That statement actually holds true for
9	every state that instituted a smoking ban, except
10	for Utah, which, by the way only about one and a
11	half in ten people smoke in that state. The
12	anti-tobacco lobby hides this fact by doing an
13	apples and oranges comparison by showing overall
14	growth in hospitality industries.
15	In all of these studies that I know of,
16	they use numbers from fast-food restaurants and
17	take-out joints and other places that have nothing
18	to do with the tavern industry. They completely
19	ignore bowling centers, bingo parlors, pool halls,
20	and many other places where smokers tend to
21	congregate.
22	More recently, the anti-tobacco lobby has
23	promoted studies showing revenue growth in New York
24	City by using pre-ban and post-ban revenue numbers.
25	And these numbers sound greatthey really dountil

1 you learn that the pre-ban revenue numbers they use

2	include six months in early 2002. That's
3	immediately after the 911 attacks when most of the
4	businesses downtown were shut down and relocated
5	across the river in New Jersey and very few tourists
6	were even allowed to frequent the Big Apple.
7	The anti-tobacco lobby talks a great deal
8	about the ban in the State of Delaware and how it
9	didn't hurt the slot parlors. But the Delaware and
10	New Jersey gaming executives that met at the Gaming
11	Congress here in Pennsylvania last year would tell a
12	different story.
13	When Delaware instituted its smoking ban,
14	they lost about 12 percent of their revenue almost
15	instantly. New Jersey folks loved the Delaware ban:
16	New Jersey casinos saw an increase in their gaming
17	revenue of nearly the same amount at the same time.
18	Now, the anti-tobacco lobby will infer
19	that if you ban smoking in all public places, more
20	nonsmokers will come out and taverns will actually
21	do better. Plus, they argue, the state will save
22	millions of dollars in health care costs. However,
23	there has never been a study to show that nonsmokers
24	who don't frequent taverns today would be more
25	likely to do so after a ban is implemented. And as

1	I understand it, states with smoking bans are
2	dealing with the very same health care cost
3	containment problems that we here in Pennsylvania
4	deal with today (and in some cases, they are worse
5	off).
6	More recently, in April of this year, the
7	State of New Jersey banned smoking in all public
8	places except casinos. The reasoning for the casino
9	exemption was pretty plain: people like to smoke
10	when they gamble. And banning smoking in the
11	casinos would cost the casinos and the state money.
12	While that argument makes sense (you
13	know, letting adults engage in adult activities in
14	places that only adults are permitted), failing to
15	include the state's taverns in their exclusion
16	doesn't.
17	Yesterday, the association staff talked
18	to Larry Shuemate, Jr. He owns Larry's Bar in
19	Millville, New Jersey. This small bar has been in
20	Larry's family for 34 years. His place has seating
21	for about a hundred people.
22	And, you know, he's a typical bar.
23	Millville, by the way, is about smack-dab between
24	Atlantic City and Chester, PA.
25	Since the smoking ban went into affect,

1	Larry's food sales are down 25 percent, his
2	on-premise liquor and beer sales are also down 25
3	percent. His sale of beer, wine, and spirits for
4	off-premises consumption (he has what's called a
5	package store in the State of New Jersey), they
6	haven't changed.
7	When asked if he had any message to
8	convey to you today, Larry said, in 34 years of
9	doing business, I have never seen it this bad.
10	Period.
11	I also represent the Bowling Proprietors
12	Association of Pennsylvania. We are proud of the
13	fact that Pennsylvania has over 400 bowling centers
14	and the vast majority of which are family owned and
15	family operated. One of our proprietors, a fellow
16	by the name of John Perper from the Allentown area,
17	also owns Playdrome Woodcrest and Finnegan's Pub.
18	This place has 34 lanes and 21 tables in their
19	billiard room. They are located in Woodcrest, New
20	Jersey, and it is about a half-hour commute from
21	downtown Woodcrest over the Walt Whitman.
22	John knows how to run a bowling center.
23	He sent me comparative numbers for the months of May
24	through August for 2005 and 2006. And since New
25	Jersey's ban went into effect, John's bar sales are

1	down \$12,461; his billiard receipts are off \$22,708;
2	and his bowling receipts are down \$38,683. In
3	total, this family-owned, family-operated bowling
4	center (which is, like I said, a little further away
5	from Pennsylvania by about a half hour), lost
6	\$74,000 in the three months that the New Jersey ban
7	has been in effect.
8	John has told me that in his 40 years
9	that his family has run this center, they have never
10	lost sales year to year. When asked the same
11	question that we asked Larry, he said, don't let
12	anyone tell you that the smoking ban does not have
13	an effect on small business. It has been
14	devastating.
15	Now, most recently (and this is around
16	the 4th of July holiday), we received the US Surgeon
17	General Richard Carmona report (and it is about 729
18	pages) proclaiming that the passive smoking debate
19	is over. And to be candid, I haven't read 729 pages
20	of anything. But one of the more striking comments
21	from the report, the Surgeon General's press
22	releases, and his accompanying materials on the
23	report claim that even brief exposure to secondhand
24	smoke has an immediate adverse effect on the

25 cardiovascular system and increases the risk for

heart disease and lung cancer, and he attributes

2	these findings to the report.
3	Now, rather than give you my impression
4	of this report and its meaning, I offer you the
5	perspective of Doctor Michael Siegel. Doctor Siegel
6	is a licensed physician, a professor of social and
7	behavioral sciences at Boston University's School of
8	Public Health, and he's an outspoken anti-smoking
9	activist.
10	On this report, Doctor Siegel says, there
11	is absolutely no evidence to support this claim.
12	Certainly, no evidence is presented in the Surgeon
13	General's report to support this claim. And
14	certainly, the Surgeon General's report draws no
15	such conclusion.
16	It is also quite misleading to tell the
17	public that a brief exposure to secondhand smoke
18	increases the the risk of lung cancer. There is
19	certainly no evidence for this, and the Surgeon
20	General's report itself draws no such conclusion.
21	In fact, the report makes it clear that most studies
22	linking secondhand smoke and lung cancer studied
23	nonsmokers within many years of intense exposure.
24	By the way, the report compiled
25	approximately, I think 49 different studies that

1	have been done since the 1970s. Seven or eight of
2	them have found a link between secondhand smoke and
3	lung cancer. What that means is 41 or 42 of them
4	haven't.
5	It appears not to be simply an innocent
6	misrepresentation of scientific evidence. Instead,
7	it appears to be an intentional manipulation in
8	order to make public claims that are more startling
9	than they would otherwise be in an effort to promote
10	a desired public policy outcome.
11	There is more to his statement. I talked
12	to Doctor Siegel this morning. He stands by those
13	comments, and unfortunately the anti-smoking lobby
14	has basically vilified him for these comments.
15	The association believes that, you know,
16	to their credit, the Pennsylvania Department of
17	Health, the American Cancer Society, the Coalition
18	for Tobacco-Free Kids and Smoke-Free PA have all
19	made effective use of their portion of the tobacco
20	settlement money.
21	By all accounts, smoking among kids and
22	adults is down. Through education, counseling,
23	enforcement, and public service advertising
24	campaigns, they have proven a valuable point: a
25	child who does not smoke is more likely to grow up

to be an adult who does not smoke.

2	And rather than banning smoking in all
3	public places an unprecedented restriction on the
4	use of a legal product in Pennsylvania the Tavern
5	Association urges the Commonwealth to provide these
6	organizations with even more resources to accomplish
7	this laudable goal.
8	Now, during previous meetings of this
9	committee, there have been various alternatives
10	offered in compromise between the current state of
11	the law and banning smoking in all public places.
12	Most notably, Representative Manderino's amendments
13	A7819 and A7847, and Representative Myers' amendment
14	A7805, showed some real promise.
15	Further, there are two amendments for
16	this bill proposed by Representative Ron Miller from
17	York County. He's not a member of this committee.
18	But his amendments A8272 and A8273 show equal
19	promise.
20	Now, I can't say whether the association

supports or opposes these amendments. But I do know

continue to be willing to sit down and discuss these

that the association leadership has been and will

and any other ideas that might facilitate the

purposes of the anti-smoking lobby, while at the

21

22

23

24

1	same time accommodating small business owners who
2	cater to the interests of an adult-only constituency
3	and the demands of the marketplace.
4	In the course of this testimony, I really
5	don't know if I have dispelled any doubts you might
6	have about the impact of a smoking ban and what it
7	would have on Pennsylvania's taverns. There are so
8	many conflicting studies that you may well do well
9	just to take a moment and throw them away and use
10	some basic common sense.
11	Before you attempt to pass a smoking ban
12	in this Commonwealth, I urge you to visit the
13	neighborhood bars in Erie, in Johnstown, Pottsville,
14	Pittsburgh, Scranton, or even nearby Steelton, and
15	meet the people who frequent these establishments.
16	The corporately-owned, chain restaurants will
17	survive a smoking ban: they have shareholders and a
18	huge financial cushion to fall back on. My
19	neighborhood bars will suffer the most: some of
20	them will lay off staff, while others will close
21	down within a year.
22	I thank you for your attention to this
23	testimony, and I will attempt to answer any
24	questions that you have at this time.
25	CHAIRMAN KENNEY: Representative

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1
         McIlhattan.
 2.
                     REPRESENTATIVE McILHATTAN: Mr. Mann, as
 3
          I heard your testimony, there is two compelling
 4
          things that you are trying to convince me of, and
 5
          one is you are trying to convince me that if you
          can't smoke in the bar, then you won't go to the
 7
         bar; is that correct?
                     MR. MANN: That is correct, sir.
                     REPRESENTATIVE McILHATTAN: Where do all
 9
10
         of these people go? Do they stay home? What do
          they do?
11
12
                     MR. MANN: Well, for example, let's
13
          say --
                     REPRESENTATIVE McILHATTAN: They can't go
14
          anywhere else and smoke either, in another person's
15
16
         bar.
17
                     MR. MANN: Well, sir, if I have, say, a
          steelworker who is married and has three kids. He
18
19
          says, honey, I am going to go to the bar. He goes
20
          to the bar and he smokes. He has a few beers and
21
          then he comes back home. Under this proposal, that
22
          steelworker with three children stays home and
23
          smokes in front of his three kids. They will stay
         home. Some of them will stay home for good. Some
24
25
         of them will only stay home for a few months.
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Τ.	REPRESENTATIVE MCILITATIAN: TOU Mean Chey
2	won't go to the bar because they can't smoke a
3	cigarette?
4	MR. MANN: If I am a smoker and my
5	parents were smokers and my grandparents were
6	smokers, smoking is a way of socialization. I go to
7	the bar to sit down with my friends, smoke a
8	cigarette, drink a beer, and watch the football on
9	Monday nights. If I can't do that, why wouldn't I
10	grab a case of beer, turn on the TV at home, and
11	invite a few friends over?
12	REPRESENTATIVE McILHATTAN: Okay.
13	MR. MANN: This proposal will have a
14	direct and substantial impact on my client.
15	REPRESENTATIVE McILHATTAN: Okay. The
16	first thing was that, if you can't smoke, you won't
17	go to the bar and that will impact business. The
18	second thing you are trying to convince me of in
19	your testimony is, that secondhand smoke doesn't
20	cause damage to your health; is that correct?
21	MR. MANN: No, sir, that is not correct.
22	REPRESENTATIVE McILHATTAN: Okay.
23	MR. MANN: What I am saying is that the
24	jury is still out on the impact of secondhand smoke.
25	Common sense is, secondhand smoke is bad.

Τ	REPRESENTATIVE MCILHATTAN: It is bad?
2	MR. MANN: Common sense would dictate
3	that it is.
4	REPRESENTATIVE McILHATTAN: Okay.
5	MR. MANN: How bad? Their reports are
6	out there (48, 49 reports). Only seven or eight of
7	them say it is really really bad. The other 41 or
8	42 say there is no impact.
9	REPRESENTATIVE McILHATTAN: Okay. I just
10	wanted to make sure that I understood what you were
11	trying to do. Thank you very much.
12	MR. MANN: Yes, sir.
13	CHAIRMAN KENNEY: Representative Ross.
14	REPRESENTATIVE ROSS: Thank you, Mr.
15	Chairman. And I take your point on the, you know,
16	debate that you are raising on the particular
17	language in the Surgeon General's report. But do
18	you have any reason to dispute the information that
19	we have heard here today, earlier, from Doctor
20	Kolls?
21	MR. MANN: I think what the Doctor said
22	is that secondhand smoke and smoking in general has
23	a direct impact on the development of children's
24	lungs. I don't dispute that at all.
25	REPRESENTATIVE ROSS: Okay.

1	MR. MANN: I think smoking around kids is
2	probably about the worst thing that you can do.
3	You are not allowed to bring your kids in
4	a bar. Kids aren't allowed to be in a bar
5	unaccompanied. They have to have an adult.
6	There is an adult somewhere along the
7	lines that makes the decision to expose their
8	children to secondhand smoke, sir. And while I
9	can't control that, I think I agree with the Doctor:
10	you should not expose kids to smoking.
11	REPRESENTATIVE ROSS: So generally,
12	reducing the opportunities and the locations where
13	children wind up being presented with secondhand
14	smoke isn't something that you all would dispute.
15	I think you have raised a challenge for
16	us here, which is, you know, going to be testing us
17	a little bit; and that is, the presentation of some
18	economic disadvantages perhaps of a transitory
19	nature compared to what we have seen from all the
20	medical personnel that have testified before us,
21	some real serious public health hazards and
22	concerns.
23	And, you know, I am not sure that I have
24	been persuaded by your testimony that the long-term
25	goal of trying to reduce the locations where smoking

1	is in the environment and in the atmosphere is a bad
2	one.
3	And I also am concerned about: if you
4	remember when the Tavern Association testified the
5	last time, one of the testifiers proudly announced
6	that he brought his 12-year-old into the bar on a
7	routine basis to learn the business, and that was a
8	matter of concern to me as well.
9	So I think we have got a challenge there.
10	And I am not sure that we should necessarily simply
11	say that the economic disadvantages that you
12	perceive coming your way or the bowling alleys
13	perceive coming their way should, in and of itself,
14	simply stop the ban.
15	But maybe we ought to be thinking a
16	little bit about how to find ways to mitigate the
17	negative (what I hope to be) short-term economic
18	disadvantages compared to the positive public health
19	benefits that have been broadly testified to.
20	MR. MANN: Representative, to expand on
21	that, we are not saying that business will be bad
22	forever. It may take a year or twoI don't know
23	exactly how long it might takefor some of our
24	local bars to recover.

What I am telling you is that I don't

1	think that small lamily-owned, lamily-operated
2	establishments like the corner bars in Erie or the
3	corner bars in Clarion can withstand that type of a
4	financial hit. They won't survive. Not all of
5	them.
6	REPRESENTATIVE ROSS: And my response is
7	that there may be ways to mitigate that for them,
8	other than just dropping the ban.
9	CHAIRMAN KENNEY: Representative Kotik.
10	REPRESENTATIVE KOTIK: Thank you, Mr.
11	Chairman.
12	Mr. Mann, I have a question relative to a
13	level playing field when we talk about different
14	organizations and public taverns and public bars.
15	How would this affect, as far as the other places
16	where they are family oriented, such as the American
17	Legion, the VFW, the Moose, the Elks, all of these
18	places would be permitted to have smoking?
19	MR. MANN: How would the bill as it
20	REPRESENTATIVE KOTIK: As it presently
21	exists.
22	MR. MANN: Well, there is a lot of debate
23	on what exactly this bill does.
24	Now, I have heard at these hearings
25	where, yes, smoking would be banned at the clubs,

_	ess. But every press decountring that I have been
2	subsequent to the amendment says that smoking would
3	still be allowed in the clubs.
4	REPRESENTATIVE KOTIK: Hum-um (no).
5	MR. MANN: I have looked at this
6	language. And, sir, I have drafted language for 12
7	years now. And, to me, this language is both
8	confused and confusing. I have a difficult time
9	telling my client, for sure, that clubs are indeed
10	included in this ban. I just can't do it.
11	REPRESENTATIVE KOTIK: So many of the
12	establishments that you represent can simply go down
13	to the local VFW and have their drink and have their
14	beer and their cigarette or cigar?
15	MR. MANN: That is correct.
16	Now, there are amendments that are
17	proposed, such as Representative Miller's
18	amendments, and Representative Manderino's
19	amendments, and I think they all speak to the issue
20	of an adult-oriented establishment. If you are a
21	place where a kid should not be going to begin with,
22	you make the choice to be smoking or nonsmoking. We
23	find that to be, at least a fair starting point.
24	Right now, as the law exists, it is a
25	level playing field. At least on the smoking

1	issue
2	REPRESENTATIVE KOTIK: Thank you.
3	MR. MANN: the choice is left to the
4	individual proprietor.
5	CHAIRMAN KENNEY: Representative
6	Manderino.
7	REPRESENTATIVE MANDERINO: Thank you, and
8	thank you for your testimony. I don't even know if
9	I am going to offer my amendments. But
10	Representative Miller's are very similar, and I
11	believe that he will, if this comes up.
12	But the point of where I was trying to go
13	to find a middle ground dealt with exactly what you
14	said, adult-only establishments. That may help your
15	taverns who would At least the way mine were
16	drafted, parents wouldn't have the option of
17	bringing an under 21-year-old child into the
18	establishment. But because it would be a black and
19	white: you do not bring a child in an establishment
20	that is a smokers' establishment, end of story.
21	But how does that help your bowling
22	alleys and your whatever? Bowling alleys would have
23	to then choose: I am going to be a family-oriented
24	venue and therefore there would be no smoking, or, I
25	am going to be an adult-only venue and I am going to

1	be a smokers' establishment. That's at least how I
2	had drafted it.
3	MR. MANN: Not necessarily,
4	Representative.
5	Bowling centers in the Commonwealth of
6	Pennsylvania, a good portion of them actually have
7	liquor licenses and have restaurants or bars within
8	their establishment.
9	Now, if you can separate them out as
10	businesses and say, look, it is okay to smoke in the
11	bar, but not out on the lanes, that's at least a
12	starting point.
13	REPRESENTATIVE MANDERINO: Okay.
14	MR. MANN: And kids aren't allowed to go
15	in the bar at the bowling center, any more than they
16	are allowed to go into the bar at McGraph's Pub down
17	the street.
18	REPRESENTATIVE MANDERINO: Okay. And
19	just so you know, at least the way I thought the
20	language of the last amendment I had, wouldn't have
21	allowed that.
22	MR. MANN: Okay.
23	REPRESENTATIVE MANDERINO: Now, somebody
24	else's amendment might have. But mine wasn't To

me, that's the same as a smoking versus a nonsmoking

1	section in the same building and I was getting away
2	from that.
3	I was getting to very specially
4	permitted. Like the guy He isn't here to
5	testify, but if you get a chance, take a look at the
6	written testimony of Vance Booher from Mountain View
7	Hotel & Conference Center, where he talked about
8	allowing a permit for the establishment of private
9	smoking clubs.
10	So, again, it is an isolated purpose, it
11	is an adult entertainment, or it is an adult-venue
12	only; that was the only place that I was going and I
13	just didn't want either you to be confused about
14	where I was going or anyone else to. Thanks.
15	MR. MANN: Thank you.
16	CHAIRMAN KENNEY: Representative Cornell.
17	REPRESENTATIVE CORNELL: Thank you, Mr.
18	Chairman. I just wanted to make a comment on the
19	purpose of the bill. Isn't It doesn't have much
20	to do with whether children go into bars or who is
21	frequenting these establishments.
22	It is more of a worker protection bill.
23	I think we need to treat all work places the same as
24	we do 73 percent of the other work places that we
25	haveexcluding bars, tayerns, things like that

1	right now that get to go to work in a smoke-free
2	environment. I just don't want to lose sight of
3	that fact. That it's The purpose is to protect
4	these workers in these bars, establishments.
5	MR. MANN: And respectfully,
6	Representative, if that is the purpose of this
7	legislation, you leave some people out.
8	What you are saying is that you are doing
9	it to protect all workers and yet your language
10	makes exemptions for certain places and certain
11	workers; and you are quantifying the rights of
12	someone who works in a tobacco shop as being
13	greater, or less, depending on your perspective, of
14	those workers that work in a bar; or the ones that
15	work in a banquet facility that does a private
16	event, those that cater to that event, their rights
17	are greater, or less, than those in other places.
18	CHAIRMAN KENNEY: Representative
19	Manderino.
20	REPRESENTATIVE MANDERINO: Maybe by way
21	of further comment, which is why the approach, taken
22	my amendment is worth some serious consideration.
23	Because if you allow smokers-only establishments,
24	they have to be by special permit. And the clincher
25	for the worker, as I envisioned it is, is you allow

1	the worker total eligibility for unemployment
2	compensation. If you can't find another job and he
3	doesn't want to work in a smokers' establishment, I
4	think that goes further than any of the proposals I
5	have seen in trying to protect the workers.
6	MR. MANN: Okay.
7	REPRESENTATIVE MANDERINO: And then,
8	theoretically, folks who are smokers and want to
9	work where they can smoke, can apply for those jobs.
10	And those who aren't smokers and don't want to be
11	exposed to the smoke, can find other jobs. And if
12	they can't find other jobs, the employer who chose
13	to make his establishment a smoking establishment
14	bears the financial risk of that nonsmoking employee
15	through being eligible for unemployment.
16	MR. MANN: Unemployment comp. Yes.
17	And, Representative, to further comment
18	on that, both your amendment and the two Ron Miller
19	amendments do that very thing. They allow a certain
20	window in which an employee, at a licensed
21	establishment that allows smoking, has the option to
22	walk away and find other work and gives them six
23	months of unemployment compensation in which to do
24	it.
25	CHAIRMAN KENNEY: Representative True.

1	REPRESENTATIVE TRUE: Thank you, Mr.
2	Chairman.
3	I just was curious because I know of
4	Doctor Siegel. I was just wondering, in putting
5	together your testimony, how many physicians from
6	Pennsylvania are willing to step forward and agree
7	with Doctor Siegel, have you found any?
8	MR. MANN: Representative, I haven't gone
9	looking so I could not tell you the answer to that.
10	It was only Friday that I actually began writing
11	this testimony, and only Friday that I discovered
12	Doctor Siegel's testimony, and only this morning was
13	I able to confirm that these were actually his
14	comments and could attribute them to him.
15	REPRESENTATIVE TRUE: Okay. Well, I
16	appreciate that. I just, for the record, would much
17	rather give a lot of attention to some of our fine
18	physicians in Pennsylvania and the testimony we have
19	heard in the past as to the debate over secondhand
20	smoking or smoking, period, not only for children
21	but for adults also.
22	I just wanted to say that on the record.
23	And again, as I said, I know of Doctor Siegel. I am
24	not very impressed.
25	MR. MANN: And Doctor Siegel is all for

1	banning smoking in public places. And what he has
2	tried to emphasize was the fact that you can achiev
3	this goal without losing your scientific
4	credibility.
5	REPRESENTATIVE TRUE: Well, I question
6	his scientific credibility so I just wanted to put
7	that on the record. Thank you.
8	CHAIRMAN KENNEY: Thank you.
9	Mr. Mann, in your testimony Well, let
10	me say that House Bill 1489, as written today, as
11	you have mentioned in your testimony, your position
12	has not changed.
13	MR. MANN: No.
14	CHAIRMAN KENNEY: And that may have been
15	why, I mean, you had testified a couple of times.
16	And we are looking for change or how we can get you
17	on board to ban smoking, to ban smoking in the
18	workplace. But you do mention that some amendments
19	show real promise.
20	MR. MANN: Yes, sir.
21	CHAIRMAN KENNEY: But you then go on to
22	say, I cannot say that the association supports or
23	opposes any of these amendments.
24	MR. MANN: That's correct, sir.

CHAIRMAN KENNEY: Could you, in the near

1	future, please let the committee know what
2	amendments you could support to lend your support to
3	the bill as a whole?
4	MR. MANN: Yes, sir.
5	CHAIRMAN KENNEY: Because that was the
6	I guess the purpose of this hearing was to further
7	hear testimony, new testimony, updated testimony.
8	But if you could share that with the committee, we
9	would appreciate it.
10	MR. MANN: The association meets, I
11	think, in two weeks, and I will bring that to their
12	attention. And we will try and put together a
13	comprehensive list of proposals that might work for
14	us.
15	CHAIRMAN KENNEY: Now, my legislative
16	district is in Philadelphia, and I guess there is a
17	local Tavern Association.
18	MR. MANN: Yes, sir.
19	CHAIRMAN KENNEY: Which may or may not
20	have a position on House Bill 1489. But your
21	association is made up of all of these smaller
22	Tavern Associations or
23	MR. MANN: The association is structured
24	with various chapters throughout the Commonwealth
25	that are all affiliated with the State Association.

1	Now, Philadelphia's chapter only recently
2	became affiliated with the State Association and
3	only since I guess the point of demarcation is
4	July 5th, that they became affiliated with the State
5	Association.
6	We have growing numbers of members in
7	both Allegheny and Philadelphia. So they are
8	affiliated with us. And they haveI would hope
9	communicated the state's position, the State
10	Association's position, on House Bill 1489, and
11	smoking bans.
12	CHAIRMAN KENNEY: Thank you.
13	Any further questions?
14	(No response.)
15	CHAIRMAN KENNEY: Hearing none. Thank
16	you, Mr. Mann.
17	MR. MANN: Thank you, Mr. Chairman.
18	CHAIRMAN KENNEY: Thomas Helsel,
19	Secretary of the Pennsylvania Association of
20	Chartered Organizations.
21	MR. HELSEL: Nationally chartered
22	organizations, yes.
23	CHAIRMAN KENNEY: National?
24	MR. HELSEL: Yes.
25	CHAIRMAN KENNEY: Thank you.

_	M. Helber Good Morning. Charrillen
2	Kenney and Oliver, Members of the House Health and
3	Human Services Committee, I would like to thank you
4	for extending me this opportunity to present
5	testimony to your committee today. As Chairman
6	Kenney said, my name is Tom Helsel. I am the
7	Secretary for the Pennsylvania Association of
8	Nationally Chartered Organizations.
9	PANCO is the legislative voice of five
10	nationally chartered organizations. We are
11	comprised of the Department of Pennsylvania American
12	Legion, the Pennsylvania Elks State Association, the
13	Department of Pennsylvania's Veterans of Foreign
14	Wars, the Pennsylvania Moose Association, and the
15	Fraternal Order of the Eagles.
16	I have with me today Mr. Gary Schenk, who
17	is the state President of the Pennsylvania Elks
18	State Association for this current year. I am here
19	to provide comment with regard to House Bill 1489,
20	commonly known as the Clean Indoor Air Act. PANCO
21	and its membership recognize the dangers of smoking
22	and its effect on the health and welfare of the
23	citizens of Pennsylvania. We acknowledge the
24	findings presented in the act, as well as those from
25	the report released by the US Surgeon General on

1	exposure to secondhand smoke.
2	While we do not encourage or necessarily
3	condone smoking, PANCO understands the painstaking
4	reality that a significant number of our membership
5	comprises the smoking population in Pennsylvania,
6	and that a prohibition of smoking would have a
7	negative impact on our organizations.
8	We contend that since we are made up of
9	private membership-only organizations, we do not fit
10	in the category of a public place as currently
11	defined in the legislation, and thereby we should be
12	exempt from the prohibition.
13	Each organization within PANCO requires
14	their membership to be at least 21 years of age.
15	Entrance to our lodges, aeries and posts are by
16	membership only and are not open to the general
17	public. We believe that one of the rights of being
18	a private organization is the right to choose. Our
19	national organizations have left the right to smoke
20	up to our subordinate memberships.
21	Most of our subordinate memberships have
22	long adopted smoking policies within their
23	facilities and there have been a few nationwide that
24	have adopted a totally nonsmoking attitude.
25	This is important to understand. While

Ţ	we may have smoke-iree facilities, the choice is up
2	to the subordinate membership. They made the
3	conscious decision to prohibit smoking. It was not
4	done by legislative action, but it was rather done
5	by voluntary one.
б	As a private organization, we envision
7	our social rooms as extensions of our living rooms,
8	places where we can gather and enjoy the fellowship
9	and camaraderie of our fellow members. While we can
10	and will place smoking bans on areas such as banquet
11	rooms, dining halls and the ubiquitous bingo room,
12	we cannot acquiesce to the prohibition of smoking
13	within our inner sanctums; the lodge or post grille
14	rooms. These are areas reserved for our membership
15	and rightfully need to be treated as private
16	nonpublic areas.
17	That brings me to where we are today. We
18	believe that the era of the smoke-filled lodge and
19	grille room is over. Each year, more and more of
20	our memberships take positive steps in the reduction
21	of the smoking environment. However, we adamantly
22	believe that the choice should remain ours. We,
23	after all, are private, adult, member-only,
24	fraternal, social, and veteran organizations.

We ask that when you look at this

1	legislation, you consider our unique position and
2	provide that the legislative intent of the bill not
3	apply to fraternal, social, and veteran
4	organizations. Thank you.
5	CHAIRMAN KENNEY: Representative
6	Manderino.
7	REPRESENTATIVE MANDERINO: Thank you.
8	And thank you for your testimony. I take
9	it from your testimony that you are unsure just like
10	the gentleman from the Tavern Association was unsure
11	as to whether the language as drafted now exempts
12	you from the Indoor Clean Air Act; is that correct?
13	MR. HELSEL: Yes, it is. That has been
14	an issue that not only my organizations had, but
15	also the federation of clubs.
16	We have discussed this and feel that if
17	you look at us under the definitions of public
18	places, we don't fall under that category. However,
19	as Mr. Mann pointed out, we are a workplace. That's
20	where we see, if there is going to be any place we
21	would fall under it, that's where we would be.
22	REPRESENTATIVE MANDERINO: Okay. Playing
23	a little devil's advocate, I guess, the Tavern
24	Association would make the argument that if we
25	exempt you but we don't exempt them, then what we

1	are doing is creating two different classes of
2	places where folks who are smokers, who want to
3	smoke and socialize over their beer will choose your
4	place over their place; do you think that is a fair
5	assessment?
6	MR. HELSEL: It may be. However, we are
7	member-oriented establishments. There are
8	guidelines in order to become members of our
9	organizations. So it wouldn't be extended to
10	everybody that is out there.
11	REPRESENTATIVE MANDERINO: I am familiar
12	with various fraternal organizations and even though
13	all of the members must be adults and adults are the
14	only ones that are to be at the bar drinking, most
15	fraternal organizations are one big room and there
16	might be tables where food is also served and a
17	smoking, drinking adult can bring their children,
18	accompanied by an adult, into your establishments if
19	that is a policy of the local club; is that not
20	correct?
21	MR. HELSEL: That would be correct.
22	REPRESENTATIVE MANDERINO: Okay. How
23	would a if the state kind of struck a middle
24	ground that said no children under 21 years of age
25	allowed under any circumstances, in any

1	establishment, public or private, if smoking was
2	happening there; could you live with that?
3	MR. HELSEL: If we were able to
4	segregate, let's say, our bar area and keep that
5	solely adult-oriented where we would have a dining
6	facility where children would be allowed at, that
7	would be something we could be in agreement with.
8	REPRESENTATIVE MANDERINO: But you are
9	talking about something similar to what exists now,
10	like this is the smoking side of the restaurant,
11	this is the nonsmoking side of the restaurant; this
12	is the smoking side of our VFW, and this is the
13	nonsmoking side of our VFW?
14	MR. HELSEL: I would say if it was
15	segregated by something more so than just saying
16	this side versus that side. Actual different rooms
17	I know many of our establishments will
18	have a banquet facility that is physically separate
19	from their bar area. Those areas in most of our
20	places are now becoming smoke free.
21	REPRESENTATIVE MANDERINO: Okay. We
22	heard testimony earlier that 15 other states have
23	passed smoking bans. I do know that there is
24	probably 15 different extents to those smoking bans
25	with different exceptions in every state.

Τ	But to the extent that you know (since
2	your organization, you're the Pennsylvania, but your
3	organizations that you are presenting here in PA are
4	nationally chartered), can you give us any
5	perspective on how other states that have instituted
6	smoking bans have treated nationally-chartered
7	private organizations such as Elks, Moose, Eagles,
8	VFWs, et cetera?
9	MR. HELSEL: I have not gotten a lot of
10	information back on that.
11	REPRESENTATIVE MANDERINO: Thank you.
12	Thank you, Mr. Chairman.
13	CHAIRMAN KENNEY: Representative Ross.
14	REPRESENTATIVE ROSS: Thank you, Mr.
15	Chairman. I apologize for being a frequent
16	questioner here. But anyway, I keep on having some
17	questions in my mind.
18	And just so that I can understand. In
19	the areas that you are strongly urging us to
20	maintain the option of smoking in your facilities,
21	do you have paid employees who are nonmembers
22	serving in those areas, or is this a situation where
23	different members take turns behind the bar?
24	MR. HELSEL: There are establishments
25	that would have paid employees that would not be

1	members. It depends on the individual
2	establishment. From my own personal experience, my
3	Elks' lodge, we are all volunteers.
4	REPRESENTATIVE ROSS: Um-hum (yes).
5	MR. HELSEL: Other ones have paid
6	employees who are members. Others have paid
7	employees who are not.
8	REPRESENTATIVE ROSS: Yeah. And I think
9	the challenge from the Tavern Association at earlier
10	hearings and so forth, was that, if there is a
11	situation where there is a paid employee in your
12	facility and a paid employee in their facility that
13	they see some level of similarity, I guess, shall I
14	say, in that regard, particularly if the patron
15	might come to your lodge one day and maybe go to the
16	neighborhood bar or tavern the next. So that's
17	where I think they foresee the potential loss of
18	business for the dedicated smoker, shall I say.
19	MR. HELSEL: That, I understand.
20	One thing that we saw in the way the bill
21	is currently written is, under the definition of a
22	workplace, it also lists volunteers. So whether you
23	are actually receiving a paycheck or you are doing
24	it out of the goodness of your heart for the
25	organization, it would still be deemed a workplace.

1	REPRESENTATIVE ROSS: Um-hum. Thank you
2	very much.
3	CHAIRMAN KENNEY: Representative
4	McIlhattan.
5	REPRESENTATIVE McILHATTAN: You make a
6	statement here that the limitation of smoking would
7	have a large negative impact on your organizations.
8	Do you really believe that? People don't join the
9	Elks to smoke. People don't join I wouldn't
10	think. I don't know.
11	MR. HELSEL: I agree that they didn't
12	join the Elks or the Moose to come in to smoke. But
13	I think some of the testimony that Mr. Mann gave
14	regarding the socialization aspect of being at a
15	bar, that's where we would see a negative impact.
16	REPRESENTATIVE McILHATTAN: You are
17	talking about the business end, not the fraternal
18	end; is that what your trying to say to me?
19	MR. HELSEL: A lot of our funding that we
20	do comes through the bar.
21	REPRESENTATIVE McILHATTAN: Okay.
22	MR. HELSEL: You have a socialization,
23	you are meeting with your friends, your fellow
24	members, you have the opportunity to help raise
25	money through those.

Τ	REPRESENTATIVE MCILHATTAN: Okay.
2	MR. HELSEL: We would see a downturn in
3	that. And, unfortunately, we would also see a
4	downturn in what we would be able to do in our
5	charitable acts: the monies that we give back to
6	our local communities.
7	As Mr. Mann pointed out, also, we don't
8	know if this is going to be long term or short term.
9	But we would see an impact from the very beginning.
10	REPRESENTATIVE McILHATTAN: But you are
11	not Over the long haul, you just don't know? You
12	are not willing to say that this is going to drive a
13	spike through your heart, that it's going to kill
14	you forever, right?
15	I guess my question was, in the long
16	term, you are not prepared to say that this would
17	drive a stake through your heart and really destroy
18	your organization and end its philanthropy; is that
19	correct?
20	MR. HELSEL: I believe that there are
21	some small lodges and posts within the state that
22	something like this could happen. I think for the
23	most part, no, you are right, this would not have an
24	impact that would destroy our organizations.
25	REPRESENTATIVE McILHATTAN: Thank you.

1	CHAIRMAN KENNEY: Representative Kotik.
2	REPRESENTATIVE KOTIK: Thank you, Mr.
3	Chairman.
4	I have a question as to whether this
5	legislation would be clarified, as far as standards,
6	if private clubs were exempted and the legislation
7	provided for certain pollution equipment, would most
8	of your clubs be able to afford to purchase that
9	kind of equipment to mitigate a lot of the effects
10	of the secondhand smoke?
11	MR. HELSEL: I believe a lot of our clubs
12	are out there purchasing the equipment already, that
13	they do have it in their facilities. I am sure
14	there are some throughout the state that do not.
15	That would be something that I believe we would look
16	at and see what we could do to work along that line,
17	yes.
18	REPRESENTATIVE KOTIK: I know many of the
19	clubs in my area just don't have the financial
20	wherewithal to purchase this kind of equipment.
21	This would be a great hardship on them.
22	MR. HELSEL: I am not aware of what the
23	social clubs that are outside of the purview of what
24	PANCO would be able to do.
25	Our lodges tend to be a little bit larger

1	because of the unique nature of being a fraternal or
2	being a veterans club.
3	I am aware that there are smaller clubs.
4	Fire companies, for example, they may be hindered by
5	something like that, yes.
6	REPRESENTATIVE KOTIK: Thank you.
7	CHAIRMAN KENNEY: Just a question. In
8	your testimony, you mention, you ask that PANCO
9	well, PANCO asks that when you look at this
10	legislation, you consider our unique position and
11	provide that the legislative intent of House Bill
12	1489 not apply to fraternal, social, and veteran
13	organizations. And above that, two paragraphs
14	above, you say, while we can and we will place
15	smoking bans on areas such as banquet rooms and
16	dining halls and bingo rooms, am I misreading
17	What are you saying? Help me.
18	MR. HELSEL: We are doing some of this
19	already.
20	CHAIRMAN KENNEY: Right.
21	MR. HELSEL: We are doing it voluntarily,
22	we are doing it because our membership is asking for
23	it.
24	It is our belief that, in time, is

smoking will cease to exist. I think people are

1	aware of the dangers that smoking presents.
2	We want to have the option to keep it at
3	our bar area for as long as we possibly can until
4	our membership tells us that they are no longer
5	smoking or they want the ban that's there.
6	I know they were questions that were
7	asked earlier if people would stop coming. I have
8	asked members, not only in my own lodge but
9	throughout the membership organizations of PANCO,
10	and there are people that are telling us that if you
11	ban smoking, we are not coming in.
12	Where do they go? They stay at home.
13	CHAIRMAN KENNEY: Okay. And following up
14	on Representative Manderino, she asked if you knew
15	of any language out there that has been passed that
16	addressed your concerns.
17	MR. HELSEL: I am not aware of any at
18	this point.
19	CHAIRMAN KENNEY: And I guess I am trying
20	to remember the Philadelphia language that was
21	passed. What did the Philadelphia language do
22	for Do you know?
23	MR. HELSEL: Unfortunately, I have no
24	membership in the Philadelphia County area. Most of
25	it is now outside.

	CHAIRMAN RENNET. DO YOU WAITE US to get
2	you some, or what do you want us to do?
3	MR. HELSEL: Hey, that would be great. I
4	would love it. I know from the Elks' perspective,
5	Philadelphia was the second lodge in the nation. It
6	no longer exists. We would love to get one back
7	down there.
8	I have not seen anything that shows us as
9	being exempt in any language outside of this state.
10	CHAIRMAN KENNEY: Representative
11	Manderino, do you recall the Philadelphia language?
12	REPRESENTATIVE MANDERINO: I am trying to
13	remember, but I don't.
14	CHAIRMAN KENNEY: Because I think I read
15	this language and it is somewhat confusing. I guess
16	we'll Then I guess we said, you are not exempt
17	unless a party comes in and uses your facility and
18	then they have the ability to
19	MR. HELSEL: I recognize that there is
20	a
21	CHAIRMAN KENNEY: do their own thing,
22	I guess.
23	MR. HELSEL: There is an exemption here
24	in the bill where control is not of the proprietor.
25	CHAIRMAN KENNEY: Right.

1	MR. HELSEL: All of our facilities are
2	licensed by the Liquor Control Board, also. We
3	cannot give up that control. So the exemption of
4	having a banquet facility that would be smoking
5	because we ran into somebody who would have a party
6	there, we don't have that opportunity, nor do we
7	want to take the liability of letting that happen.
8	We have to maintain the control because of our
9	liquor license, and therefore it would be a
10	nonsmoking area.
11	The language kind of does the opposite of
12	what we are asking.
13	CHAIRMAN KENNEY: That's why I am asking
14	it. I was trying to Right. The language, as I
15	read it says, you can be entirely nonsmoking.
16	MR. HELSEL: Right.
17	CHAIRMAN KENNEY: Even if the public, you
18	rent one of your rooms out, you are still
19	nonsmoking.
20	MR. HELSEL: Correct.
21	CHAIRMAN KENNEY: But this language says
22	that if you are not entirely nonsmoking, you give
23	that option to those renting whether they want to
24	allow smoking at their private party using your
25	facility, right?

1	MR. HELSEL: At this point we would be
2	able to do that.
3	CHAIRMAN KENNEY: Right. Which is
4	somewhat
5	MR. HELSEL: It does. It seems
6	contradictory.
7	CHAIRMAN KENNEY: Which has really
8	nothing to do with liquor law.
9	MR. HELSEL: No. Correct; it does not.
10	What we cannot do is allow
11	CHAIRMAN KENNEY: Right.
12	MR. HELSEL: to hand you the keys to
13	the room and walk away and that's that. We have to
14	maintain control. And the question in the language
15	with the bill is, what is control? That would be
16	something we would have to look at.
17	CHAIRMAN KENNEY: Now, wait a minute. I
18	am getting filled in.
19	(Off-the-record discussion occurred.)
20	CHAIRMAN KENNEY: Yeah. Now, in Philly,
21	from what I understand, the private club gets to
22	make the decision; and if someone from the public
23	does come in, they must be nonsmoking, which is a
24	little different.
25	MR. HELSEL: I would have no problem with

1	that.
2	CHAIRMAN KENNEY: You would That's
3	what I am I am trying to get to somewhere where
4	you
5	MR. HELSEL: Right. If the public comes
6	in, we would have it as nonsmoking; that is correct.
7	CHAIRMAN KENNEY: And allow you to do
8	what you wanted.
9	MR. HELSEL: And we have at this point
10	Many of our facilities are that way, where the
11	banquet facilities are nonsmoking.
12	CHAIRMAN KENNEY: Representative
13	Gingrich.
14	REPRESENTATIVE GINGRICH: Thank you. I
15	have appreciated all the testimony today. And it is
16	thought-provoking and reminds us that we need to be
17	very clear and we know what our intent is. But, you
18	are right, the interpretation of the language.
19	This is a critically important public
20	policy issue. And I appreciate your willingness and
21	some of the other testifiers to work with us on this
22	important issue.
23	You yourself have said people are asking
24	for this. I am a member of a social club and
25	frequent some others. And I have seen happen what

1 you have seen.

2	This is an issue that's public policy
3	first and, you know, also a judgment call on our
4	part regarding the economy and business. And we
5	want to be clear and we want to be most effective.
6	My concern is if we don't do it
7	uniformly, we open a lot of doors. And yet, you
8	feel that maybe we can clarify, deal with public and
9	private separately, or social clubs separately and
10	taverns separately. Do you think there is an
11	opportunity, and are you recommending that we look
12	at some of those amendments to do so?
13	MR. HELSEL: I believe there is an
14	opportunity.
15	REPRESENTATIVE GINGRICH: Thinking
16	realistically, knowing what you know from your type
17	of establishment, is that in the best interest of
18	both your consumer and the business?
19	MR. HELSEL: I believe it is. I believe
20	that there is a meeting ground that we can come to.
21	As it is now, as I have said, we have a
22	lot of our facilities that have their public areas
23	as nonsmoking. We would like to see it cease as
24	well as anybody else would. And it is going to take
25	some time. But the public is aware of the health

1	dangers of smoking and we are seeing it go.
2	REPRESENTATIVE GINGRICH: That's correct.
3	And the public is asking in high volumes for us to
4	do something about it. Thank you.
5	MR. HELSEL: Thank you.
6	CHAIRMAN KENNEY: Thank you both for your
7	testimony.
8	MR. HELSEL: Thank you.
9	CHAIRMAN KENNEY: Some of our colleagues
10	have joined us: Representative James, Harold James;
11	Representative Kathy Watson; and Representative Todd
12	Eachus. Anybody else?
13	Pat, is Ray with you?
14	MR. HOTTENSTEIN: I am Ray.
15	CHAIRMAN KENNEY: Oh, you are Ray.
16	MR. HOTTENSTEIN: I was speaking to
17	Representative True.
18	My name is Ray Hottenstein. Mr. Chairman
19	and Members of the House Health and Human Services
20	Committee, thank you for the opportunity to provide
21	testimony on this important topic of the smoking ban
22	legislation in the Commonwealth of Pennsylvania.
23	Again, my name is Ray Hottenstein. I am
24	the owner of The Olde Greenfield Inn, in Lancaster.
25	I am representing the Pennsylvania restaurant

1	Association and the association speaks for our
2	members and nearly 30,000 restaurants and food
3	service and beverage establishments all across
4	Pennsylvania and the Commonwealth.
5	Our members are individuals and
6	organizations operating both large and small,
7	independent, multiple chain, multiple units, and
8	franchise food and beverage establishments.
9	I am also a licensee for 30 years with a
10	wine program recognized by the Wine Spectator
11	magazine. I interject that in there because
12	generally people associate the connotation of
13	alcohol consumption and cigarette smoking.
14	I would also want to tell you that my
15	establishment has been nonsmoking for four years. I
16	have increased my business 11 percent this year.
17	This committee, I am quite sure, is fully
18	aware of the economic impact of the restaurant
19	industry in the Commonwealth. I would like to take
20	a moment, however, to share it with you our record
21	on the impact of the industry in Pennsylvania.
22	Eating and drinking places and our sales
23	are expected to exceed \$14.5 billion this year. We
24	employ 515,000 individuals and represent the largest
25	retail employer and the second largest private

1	sector employer in the Commonwealth. One out of
2	four retail outlets in Pennsylvania is an eating and
3	drinking place. Each one million in sales at an
4	eating and drinking place provides 36.5 jobs.
5	We serve more than meals. Nine out of
6	the ten restaurants in Pennsylvania are involved in
7	charitable and philanthropic activities in their
8	local communities. And our business owners, our
9	families and their employees are your constituents.
10	As you can see, Mr. Chairman, our
11	restaurant industry contributes significantly to the
12	economic viability of our Commonwealth. It is also
13	a highly competitive industry that operates on a
14	narrow average profit margin of about five percent.
15	Because restaurants already operate on such slim
16	margins, the Pennsylvania restaurant Association has
17	continually opposed any new government mandates that
18	affect our ability to meet the demands of their
19	customers in the marketplace or our marketplace.
20	However, based on our members' growing
21	concern about the health of our employees (all
22	515,000 of us), our association's board of directors
23	voted unanimously on June the 26th, 2006, to adopt a
24	resolution to urge the General Assembly to enact a
25	comprehensive smoking ban that would protect all

1	Pennsylvania workers including employees in our
2	restaurants, taverns, clubs, and casinos.
3	Ironically, on the following day, June
4	the 27th, 2006, the United States Surgeon General
5	issued a report saying that smoking sections do not
6	protect nonsmokers and that only smoke-free
7	buildings in public places truly protect nonsmokers
8	from the hazards of breathing other people's smoke.
9	This is a significant change for us or
10	our association. For many years, we, the
11	Pennsylvania restaurant Association had supported
12	Pennsylvania's existing Clean Indoor Air Act, and
13	firmly opposed any additional smoking mandates with
14	the belief that the marketplace works as it should,
15	or our customers can vote for us or against us.
16	However, after years of difficult
17	internal debate, our board decided now was the right
18	time to support a ban but only a comprehensive
19	ban that protects the health of all Pennsylvania
20	workers.
21	A comprehensive smoking ban would be an
22	exemption free without any carve outs that would
23	unfairly leave some workers unprotected from the
24	harmful effects of secondhand smoke and some
25	businesses at a competitive disadvantage with

1	others.
2	If we agree that the issue of smoking
3	bans is a health issue, we must fairly protect all
4	Pennsylvanians. A bartender, in a private club or a
5	casino, is no less important than a bartender in my
6	restaurant or a tavern.
7	A statewide comprehensive smoking ban
8	would also ensure that business owners, their
9	employees, local residents, or our customers, be
10	treated fairly no matter where they live or where
11	they work.
12	The Pennsylvania restaurant Association
13	is also concerned about recent uncertainty over the
14	ability of local governments to enact their own
15	local smoking bans. We believe that state
16	preemption is important. We have learned from other
17	states that patchwork or local patchwork of
18	different and confusing ordinances has created
19	serious problems for local governments, businesses,
20	and the public.
21	In closing, I thank the Chairman and the
22	Members of the House Health and Human Services
23	Committee for the opportunity to provide testimony
24	on this important topic of smoking bans. The
25	Pennsylvania restaurant Association appreciates the

Τ.	opportunity to share our thoughts and views with
2	you, and we also look forward to participating in
3	future discussions as the public debate over smoking
4	bans continues.
5	I hope that this committee will continue
6	to call upon us, the Pennsylvania restaurant
7	Association, as a good industry resource for the
8	topic of smoking bans and other topics of interest
9	to the committee and to the the restaurant and food
10	service and beverage industry in the Commonwealth.
11	We want to be a good resource and an active
12	participant and we appreciate the opportunity to
13	work with you.
14	Once again, we thank you.
15	CHAIRMAN KENNEY: Thank you, Ray.
16	Representative Eachus.
17	REPRESENTATIVE EACHUS: Thank you, Mr.
18	Chairman.
19	Mr. Hottenstei, thank you for your
20	testimony. As you know, the committee is
21	considering some carve out language for certain
22	categories. I think there are a number of them for
23	me to consider that would allow for some groups,
24	what those could be defined as, that determine
25	whether it passes or not is up to the day of the

1	Illial vote. But I hear your testimony1 think I
2	hear it clearlyand that is, that you would oppose
3	any carve out of any setting in Pennsylvania that
4	would be allowable for smoking; is that correct?
5	MR. HOTTENSTEIN: That's our position,
6	yes, sir. And if I can answer why?
7	REPRESENTATIVE EACHUS: Go ahead. Sure.
8	MR. HOTTENSTEIN: And I think I did
9	answer that. The reason is because it is about
10	employees. It is about, in our case, our employees.
11	And, of course, it does filter down to
12	some business competition problems, which is where
13	we would be if we had all As it was in
14	California, when this all started, many, many years
15	ago, it only lasted about a year until they realized
16	the fault, that was, where you could go across the
17	street to smoke.
18	And if this is about employee health,
19	this is about employee health. And, as a small
20	business person who offers expensive health
21	insurance, it would be pretty unique to feel that
22	sooner or later our industry may have an advantage
23	with healthier employees because we don't allow
24	smoking in our industry any more.
25	And I find it unusual that we are forced

1 to allow people to smoke in our buildings. And

2	that's what the club is being done, that's what's
3	happening with the club, and if the casino gets it
4	or anybody else that does get the carve out.
5	Sheetz, who sells the cigarettes; Turkey
6	Hill, who sells the cigarettes; Weiss Markets; Acme,
7	none of those people allow you to smoke in their
8	buildings and they sell this product. But yet, we
9	are forced to allow our customers in there and to
10	smoke in our businesses because of competition.
11	REPRESENTATIVE EACHUS: Sure.
12	MR. HOTTENSTEIN: So we think that
13	because of the health issue, this is the greatest
14	perfect time to completely do away with the
15	cigarette smoking within buildings.
16	REPRESENTATIVE EACHUS: Oh. And I
17	appreciate that. And, as you know, we are
18	considering this seriously. And I know that the
19	association's position, up until June, was that
20	government mandates, of all types, are opposed.
21	But I would have to say that wouldn't the
22	next extension be, Mr. Chairman, that other kinds of
23	legal activities, such as drinking, which as you
24	know would somehow limit your business, that we
25	could somehow limit that in some way. I mean, isn't

Τ.	that another extension:
2	I mean, what we are doing here is we are
3	limiting legal activity. So I understand your
4	position on mandates. I happen to hold the same
5	position on government intervention on legal
6	activity.
7	But I have to say to you that if you
8	extend the argument to alcohol, which is a legal
9	activity today, isn't that the next step?
10	Obviously, just as a logical extension of this next
11	step?
12	MR. HOTTENSTEIN: You are asking me this
13	question?
14	REPRESENTATIVE EACHUS: Because the
15	health effects of drinking would have You know,
16	alcoholism is a serious health effect. Wouldn't
17	that same alcohol use have the net effect of
18	degrading the quality of the health of your
19	employees?
20	MR. HOTTENSTEIN: I think that there may
21	be some merit to the fact that what you are
22	saying Well, there is merit, to alcoholism, is a
23	health issue. There is no question about that.
24	Except that, for me to sit here and smoke
25	a cigar is a little different than for me to sit

1	here and have a glass of Mondavi, Burgonay, or some
2	sort of wine, or a gin and tonic, on your health,
3	other than the fact that if I allow myself to have
4	ten of them and go out and drive a car and then
5	either hurt somebody else or myself. Except that
6	our industry already leads the state in training our
7	employees through the RAMP Program and through TIPS
8	Program to stop that. We can't do anything about
9	that or somebody consuming alcohol to that extent in
10	their own homes.
11	But in our own buildings and our
12	businesses, we are already doing that. We are
13	following, you know, rules and guidelines and laws.
14	And I am not sure that that It is a
15	good question. Difficult to answer. But it might
16	be And it is a fair question. But it might be a
17	little bit of an extension. And I think that the
18	smoke or the secondhand issue is more important and
19	more devastating towards our own health than the man
20	at the other side of the bar having a gin and tonic.
21	REPRESENTATIVE EACHUS: Thank you. And I
22	know, Mr. Chairman, that I am probably going to stay
23	in the minority on this. But my position as a
24	single legislator is that we should create a
25	scenario that can protect the public health.

1	But, once again, smoking is a legal
2	activity and I have a real problem with government
3	oversight of legal activities.
4	It is maybe a more conservative position
5	than most members of my party, but I have a problem
6	philosophically with it. I am struggling with it.
7	Thanks.
8	CHAIRMAN KENNEY: Representative
9	Manderino.
10	REPRESENTATIVE MANDERINO: Thank you, and
11	thank you for your testimony.
12	I understand it in general (the position
13	of the Restaurant Association), but I don't
14	understand it in particular to this bill.
15	As this bill is currently drafted, does
16	the Restaurant Association see it as containing
17	carve outs that you can't live with, or do you see
18	it as something that meets your test of exemption
19	free without any carve outs?
20	MR. HOTTENSTEIN: We would like to see a
21	bill with no exemptions and no carve outs. Other
22	than maybe, perhaps, for the tobacco industry if
23	they are doing their testing in Lancaster County,
24	Pennsylvania, which is the largest producer of
25	tobacco in Pennsylvania and one of the largest

1	producers of tobacco in the United States.
2	But other than that, we would like to see
3	it help all employees. If it is going to help our
4	employees, we need to make sure that it helps all
5	employees.
6	REPRESENTATIVE MANDERINO: And as it is
7	written now it doesn't do that, or you are not sure
8	what it does?
9	MR. HOTTENSTEIN: I would want to sit
10	down and read the bill again, if there has been any
11	changes within the I am not sure if there is any
12	amendments or changes within the last few weeks.
13	REPRESENTATIVE MANDERINO: If I canand
14	I don't mean to put you on the spotif you don't
15	have specific answers, I would appreciate if kind of
16	the association would discuss it and get back to us.
17	Some smoking bans have been proposed that
18	have allowed carve outs, for example, for smoking at
19	outdoor tables. Is that a exemption that you could
20	live with or you could not live with?
21	MR. HOTTENSTEIN: I think we are
22	concerned with smoking inside of buildings. So I
23	would assume, at this juncture, right now, that we
24	could live with somebody smoking outside of a
25	building.

1	REPRESENTATIVE MANDERINO: Okay. The
2	Pennsylvania Liquor Code provides for liquor
3	establishments to not allow what we will call adult
4	entertainment unless they have another special adult
5	entertainment license. You cannot have a liquor
6	establishment with adult entertainment unless you
7	have an adult entertainment license. And so, for
8	example, your restaurant and I suspect that most
9	establishments that are part of the restaurant
10	Associationfall into the nonadult entertainment
11	liquor regulation; would that be fair?
12	MR. HOTTENSTEIN: Adult entertainment?
13	Help me.
14	REPRESENTATIVE MANDERINO: Strip joints.
15	MR. HOTTENSTEIN: I don't want to put you
16	on the spot here.
17	REPRESENTATIVE MANDERINO: I am trying to
18	think of what's the correct
19	MR. HOTTENSTEIN: Give me a name.
20	REPRESENTATIVE MANDERINO: What's the
21	correct
22	MR. HOTTENSTEIL: Give me names that I
23	can recognize.
24	REPRESENTATIVE MANDERINO: The point that
25	I want to make here is, there are legal activities.

It is not illegal to have a (oh, I guess the

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25

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2
          old-fashioned term of) a go-go bar.
 3
                     MR. HOTTENSTEIN: A gentlemen's club.
 4
                     REPRESENTATIVE MANDERINO: A gentlemen's
 5
          club. Thank you. That was the word I was looking
          for. A lady's club. A gentlemen and lady's club.
 7
          I don't know.
                     But I guess my point is, we have
          recognized that that is not an illegal activity; but
 9
10
          there is a very small nitch market for that.
11
                     I mean, if you put all establishments
12
          that serve food and alcohol together in a batch,
13
          okay, I suspect that those that also have a special
14
          license for adult entertainment are probably two
          percent of the total population. (I am making that
15
          number up). But they seem to be at such a minority
16
17
          that they are a very small percentage of that total
18
          market.
                     I would be interested in whether or not
19
20
          the Restaurant Association believes there is a
          potentially acceptable carve out for adult-only
21
22
          smokers' establishments, such as what the gentleman
23
          from -- which is one potential amendment that I have
24
          drafted in the past and what the gentleman from the
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Mountain View Hotel & Conference Center who gave us

1	written recommendations are.
2	But again, a special licensed facility.
3	If it was a special licensed facility that was then
4	distinguished from all other eating and drinking and
5	hotel and hospitality venues, would that be a
6	special exception carve out that you could not live
7	with? Or would you view that Because it seems to
8	me that you are making two distinctions with why you
9	want a exemption-free policy: one is with regard to
10	employee health; and the other one is with regard to
11	business competition.
12	MR. HOTTENSTEIN: Well, they are both the
13	same Not both the same. Let me go back to the
14	Mountain View, which I don't think is a gentlemen's
15	club.
16	REPRESENTATIVE MANDERINO: Not at all.
17	No. He was just suggesting permit
18	MR. HOTTENSTEIN: I understand.
19	REPRESENTATIVE MANDERINO: the
20	establishment of private smoke room clubs, which is
21	what I had (an amendment), when I was trying to find
22	the middle ground for folks.
23	MR. HOTTENSTEIN: What happens to the
24	REPRESENTATIVE MANDERINO: I was making
25	it by way of an example And I don't mean to

relegate smoking per say. That's the most common

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25

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2
          example that I could think of that is clearly a
 3
          nitch market.
 4
                     People who come to your restaurant come
 5
          to your restaurant for something totally different
 6
          than people who go to a gentlemen's club, okay?
 7
          But there is a market for people who want to go to
          gentlemen's clubs and it is a legal activity to go
 8
 9
          to a gentlemen's club, but it is a very small nitch
10
          market to do that.
11
                     And what I was trying to suggest, is
12
          that, there may be a similar small nitch market for
13
          people who want to go to smokers' clubs that is a
14
          totally different market than what the vast majority
15
          of us choose to go to.
                     MR. HOTTENSTEIN: That's a long question.
16
17
          I think that the answer again returns back to --
18
          Well, there is a couple of answers to this question.
19
          One is, we are concerned about employee health.
20
          Generally, hospitality employees travel within the
21
          hospitality industry. It would be wonderful to
22
          think that five, six, eight years from now --
          Believe me, I am not Mr. Advocate of nonsmoking. I
23
24
          smoked all of my life. I don't any more.
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And I smoked -- I quit smoking because,

1 you know, I had some health issues. And I saw that,

2	you know, there is the writing on the wall. This
3	is not what this is about.
4	It might be about my sister who passed
5	away from it, it could be about my mother who passed
6	away from it, or my grandmother who got lung cancer.
7	They all smoked. There has to be something to this.
8	Whether they are in Delilah's den or
9	whether they are in the Mountain View Hotel in the
10	West, doesn't matter to me or anybody else in our
11	industry. What we are concerned about is our
12	employee health.
13	Sooner or later, we are going to be
14	facing huge lawsuits (like the Armstrong Corp.
15	Company did) and we don't have the resources.
16	Because sooner or later, our employees
17	are going to say, you know, I worked here because
18	you forced me to work here and you forced me to work
19	in this environment. And maybe the guys worked here
20	for 15 or 18 years and you have changed the rules,
21	or now all of a sudden because the Mountain View is
22	allowed to have smoking in that area where they
23	could not before, that person is forced to be there.
24	His job goes away or he works, that's
25	what has to happen. I think that that is something

1	that you have to consider. And I think that
2	employee health is much more important than that.
3	And I go back again to saying that we are
4	forced, without some form of teeth, we are forced by
5	our customers to allow us or to make us allow them
6	to smoke in our businesses.
7	REPRESENTATIVE MANDERINO: Okay. I don't
8	get that. I really don't.
9	MR. HOTTENSTEIN: You can't smoke in the
10	House of Representatives.
11	REPRESENTATIVE MANDERINO: I believe they
12	are not Yeah, you can. There are places in the
13	building where you can. But I am getting Your
14	restaurant, you chose to go no smoking?
15	MR. HOTTENSTEIN: That's right. Exactly.
16	I chose it to be
17	REPRESENTATIVE MANDERINO: But no
18	MR. HOTTENSTEIN: I chose to cancel.
19	REPRESENTATIVE MANDERINO: But no
20	customer is can come into your facility and
21	smoke?
22	MR. HOTTENSTEIN: No; that's right.
23	REPRESENTATIVE MANDERINO: And no
24	employee in your facility is smoking?
25	MR. HOTTENSTEIN: Employees in my

1	facility must leave, punch out. If you are an
2	hourly employee, you must punch out, go to the edge
3	of the property, smoke. Come back, wash your face
4	and hands and spray your clothing. And you cannot
5	smoke during your shift, but during your if you
6	are serving food to somebody.
7	REPRESENTATIVE MANDERINO: And right now,
8	that has been good for your business because
9	MR. HOTTENSTEIN: Yeah.
10	REPRESENTATIVE MANDERINO: you are in
11	the minority of places. Or at least you don't
12	You view that there is enough clientele out there
13	who want that kind of establishment that they are
14	choosing you over a smoky kind of joint. Because I
15	am your customer, see? I am your customer, that's
16	where I am choosing to go (is to you) versus the
17	place across the street where it is as smoky as all
18	get out and I don't want to be in there.
19	MR. HOTTENSTEIN: Yeah. I think that you
20	have some merit to what you are saying.
21	And I will give you my history. When I
22	took this place over, it was bankrupt. And the
23	reason it was bankrupt is because they made it
24	nonsmoking. (They got an award from all four big
25	the big Lung Cancer, the American Heart, and three

1	or four of them. I still have the awards). And
2	within six months, he went bankrupt. Because at
3	that point in time, 11 or 12 or 15 years ago, 16,
4	17 years ago, you know, you are required to do that.
5	Today, you can take a chance. And I am
6	taking that chance.
7	I don't put the little cigarette and the
8	X in anything I do, because I think that there is a
9	issue with that.
10	Because I want every customer, I need
11	every customer. At five percent on a dollar (that's
12	a nickel), it is not very much of a profit margin.
13	We work seven, nine days a week. Seven to nine days
14	a week. In order to maintain that margin, we need
15	every single customer we can get.
16	And by changing the playing fields
17	between all of these different kinds of businesses:
18	we all share these businesses, whether they go to
19	the corner tap, you know, on a Wednesday, or they
20	come to Olde Greenfield with their birthday or their
21	girlfriend's whatever celebration or their
22	daughter's rehersal dinner, or they go to the Elks
23	Club; all of those places, we all happily compete
24	with one another.

By you cutting out our side of the

industry with allowing smoking in just some of those

2	segments, puts another amount of pressure on our
3	side.
4	I am not sure if I am making myself
5	clear.
6	REPRESENTATIVE MANDERINO: Well, I hear
7	the words, I just don't get the business model.
8	MR. HOTTENSTEIN: Nobody does. No one
9	does. That's why we have such huge failures in our
10	side of the business. You know, 85 percent in two
11	years, that's what happens.
12	It is only 15 percent of us make it in
13	any given period of time.
14	I mean, I have been 30 some years in this
15	business, 36 years in it, and I have seen a lot of
16	people come with a lot of different concepts and a
17	lot of people go. And that's why we are so
18	protective of our side of the business because of
19	the just the small amount of margins that it
20	takes for us to make it.
21	REPRESENTATIVE MANDERINO: Now, I
22	understand the profit business margin. I did't mear
23	it that way.
24	I do not understand the business
25	competition forcing you to allow people to smoke

1	argument of the current marketplace, that's the part
2	I am not
3	MR. HOTTENSTEIN: Well, let's take
4	California, for example.
5	REPRESENTATIVE MANDERINO: The employee
6	thing I get, okay?
7	MR. HOTTENSTEIN: Yeah, take California,
8	for example. When California started this, they
9	And I am going to use: Mendocino County splits down
10	the middle of Rodeo Drive (I am not sure that's the
11	way it is) and then you have San Bernardino County.
12	Well, San Bernardino, they stopped smoking. And
13	what happened is, they had a 60, 65-percent failure
14	rate within six months, that place. These people
15	just went across the border (because they could walk
16	across the border) and utilized the places they
17	could smoke.
18	REPRESENTATIVE MANDERINO: So what's the
19	lesson that we take from that?
20	MR. HOTTENSTEIN: I think the lesson is
21	it is either all of us. It is all of us. We just
22	should not be smoking.
23	If you are going to do a smoking ban, it
24	must be comprehensive and nobody should smoke in
25	these public places.

1	Because, again, you know, I think that in
2	general you can't Well, you can't smoke in any
3	government building in Lancaster.
4	I think Harrisburg just enacted
5	something.
6	It is because you can. Because you are
7	the only game in town.
8	We are not the only game in town. There
9	are so many people or so many games that, you
10	know. And, again, I go back to the narrow
11	marginand I am not winingbut it, anything that
12	will disrupt our margins, is devastating. So.
13	You are welcome.
14	REPRESENTATIVE MANDERINO: Thank you.
15	Thank you, Mr. Chairman.
16	CHAIRMAN KENNEY: Thank you.
17	Representative Ross.
18	REPRESENTATIVE ROSS: I will try and keep
19	it brief. One of the earlier testifiers from the
20	Tavern Association in particular worried that some
21	of their more marginal members, that if that even
22	if the loss of business was temporary, that it would
23	wind up putting some of their members out of
24	business. Have you been hearing from some of the
25	restaurant Association colleagues that you have that

1	they are concerned about a temporary loss of
2	business or a reduction in the amount of trade which
3	might in turn put some restaurants out of business
4	that would not otherwise be at risk?
5	MR. HOTTENSTEIN: We have had less than
6	five calls in opposition to this.
7	REPRESENTATIVE ROSS: Okay.
8	MR. HOTTENSTEIN: And whenever you talk
9	to them, it is just fear. And when they are Not
10	the rule, but the request in Harrisburg is to send
11	them to me. I will talk to them.
12	You know, I have been a member for many,
13	many years. I am also a member of the Tavern
14	Association, I have great respect for what they do,
15	as well as what we do. You know, we basically do
16	the same battles.
17	It is a fear thing more than anything
18	else. In all small businesses, we fear any change.
19	REPRESENTATIVE ROSS: Right.
20	MR. HOTTENSTEIN: But I go back to say,
21	you go to New York; New Jersey; parts of, what,
22	Delaware; you go to Florida (you know, I did take
23	some time in the winter time to go to Florida); they
24	are all busy.

California. I have a son in California

1	and when We will be out there in a couple of
2	weeks. He's a chef out there. They don't allow
3	smoking out there any place.
4	The states that have done this
5	completely, there is a fear factor for the first
б	short amount of time. But whereI don't mean to be
7	smartbut where are they going to go? They are
8	going to step outside and smoke a cigarette.
9	And I find that with my own place. I
10	mean, we have comfortable chairs outside for them.
11	And I don't see very many people doing
12	that any more.
13	Or do they do it on a Friday night while
14	they are at press room, which is more of a place
15	that has alcohol consumption over their food? Yeah
16	they do. But they step outside.
17	And I think less people smoke today than
18	they did two, three, five, eight years ago.
19	So to answer your question, we have not
20	had the backlash that we thought we would have. We
21	have had more positive comments from our side of the
22	industry.
23	But I also do understand that the
24	small And I am not a big place. I am the small
25	place. You know, family operated. My wife, my

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25

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daughter, work with us. We all had that big scare,
 2
          that big concern.
 3
                     I didn't even know we went nonsmoking,
 4
          honestly, until I came back to work and we went
 5
          nonsmoking. I never realized it.
                     So I think that the true issue is, if you
 7
          exempt this person and that person and this person,
          yes, there is going to be suffering. But if you
          make them all nonsmoking, that's it and then
 9
10
          everybody's health is the same way and then it will
11
          rebound very shortly.
12
                     REPRESENTATIVE ROSS: Thank you.
13
                     CHAIRMAN KENNEY: Representative Kotik.
14
                     REPRESENTATIVE KOTIK: Thank you, Mr.
15
          Chairman.
                     I was just wondering, prior to enacting
16
17
          the smoking ban, what percentage of the seating in
18
          your restuarants was devoted to smoking and what
19
          percentage was related to nonsmoking?
20
                     MR. HOTTENSTEIN: I never figured that
21
          out. Well, I had 46 seats. I have a hundred and
22
          ninety seats in various parts of the building.
23
          Forty-six of them are -- were smoking. And that was
24
          a bar/lounge type place. It had very little
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smoking, but bar/lounge. So what would that be?

Т	inificy-live percent mayber
2	That would be a little bit less than
3	that. That would be about 27 percent. Twenty-five.
4	REPRESENTATIVE KOTIK: So over a period
5	of time, would you say the demand for smoking
6	sections was increasing or decreasing?
7	MR. HOTTENSTEIN: Over the period of time
8	I would give you this answer: the demand for
9	smoking was decreasing. But the impact was
10	increasing on my 150 other seats, because I could
11	not seat people Those seats were full and I was
12	ending up with seats in the smoking area that were
13	empty because nonsmokers would not set in the
14	smoking area.
15	But my decision was not economic, because
16	I was fine the way we were.
17	My decision was because, quite frankly, I
18	became sick or I became ill and we just got tired of
19	that issue back and forth, back and forth, and we
20	just made a decision, that that's it.
21	REPRESENTATIVE KOTIK: So most of your
22	clientele then evolved into being nonsmoking then?
23	MR. HOTTENSTEIN: I think most My
24	opinion is most customers are nonsmoking. They are
25	affected by the smokers.

	REPRESENTATIVE ROTIE: SO a Comprehensive
2	ban on smoking would not affect your establishment
3	as it might affect a bar or another place where a
4	preponderance of the people that occupy that bar are
5	smokers.
6	Your affect would be less, would be
7	minimal, compared to a bar or another establishment
8	where you have a great preponderance of smokers.
9	It seems like, in your particular
10	establishment, it became a thing where less and less
11	people would smoke in your restaurant and because
12	more people preferred the nonsmoking.
13	So in your particular establishment, it
14	seemed to me there would be less of an effect on
15	you, competitively speaking?
16	MR. HOTTENSTEIN: Okay. Answering your
17	question: you are absolutely right, because I don't
18	have smoking, so it isn't going to affect me at all.
19	REPRESENTATIVE KOTIK: So it is not going
20	to hurt you, but it may hurt someone else?
21	MR. HOTTENSTEIN: But this isn't about
22	me. This is not about me. This is not about me.
23	This is about our whole industry and the
24	fact that we are subject to requiring our being
25	required by our customers to allow smoking in our

1 properties, in general.

2	Me, I had Again, my wife and daughter
3	made the decision without me to do this. And so.
4	But moving by that, this would not affect me.
5	And I believe that had I had That if
6	that question was going to be asked, I would have
7	brought people along with me that have large bars
8	that would welcome this, also.
9	I don't think that The only way that
10	this will be effective or will affect them is if you
11	allow other places to be cut out of this.
12	If everybody has to step outside and
13	smoke a cigarette, it is not going to affect
14	everybody. It is not going to affect the
15	establishments. Because everybody is going to have
16	to abide by this.
17	And I would go back to telling you,
18	Florida, New York, Delaware, New Jersey, California,
19	there is only six states in the nation at this point
20	that don't have some sort of comprehensive smoking
21	laws. So they are doing it in other areas, and they
22	are all doing business.
23	REPRESENTATIVE KOTIK: Thank you.
24	MR. HOTTENSTEIN: You are welcome.
25	CHAIRMAN KENNEY: Thank you, Ray, for

Τ	your testimony.
2	MR. HOTTENSTEIN: Sure.
3	CHAIRMAN KENNEY: Thank you.
4	Does anyone else have any comments?
5	(No response.)
6	Vance Booher, who owns and operates the
7	Mountain View Hotel & Conference Center, he was to
8	testify, as I mentioned earlier. He's the past
9	Chairman of the Board of the Laurel Highlands
10	Visitors Bureau and the Pennsylvania Tourism and
11	Lodging Association. He is presently the
12	Pennsylvania Director of the American Hotel and
13	Lodging Association.
14	And in his testimony, he mentioned, on
15	September 7th, at its regular Quarterly Board
16	Meeting held at Hershey Country Club, the
17	Pennsylvania Tourism and Lodging Association voted
18	to extend its support of legislative efforts to bar
19	smoking in public and/or workplaces generally as
20	proposed in House Bill 1489.
21	So we will continue to work with them,
22	also, on language that would make them comfortable
23	in.
24	And this committee will continue to work
25	with those organizations. Some had mentioned that

Τ.	they wanted to provide further information to the
2	committee, further language. We will welcome that.
3	And hearing no other comments, this meeting is
4	adjourned.
5	Oh. I am sorry. Representative
6	McIlhattan.
7	REPRESENTATIVE McILHATTAN: Just a
8	comment, Mr. Chairman. I assume this is going to be
9	the end of the basic hearings we have on this
10	legislation?
11	CHAIRMAN KENNEY: I was trying to recall
12	and I At our June meeting, I don't know if I
13	said We said we would take additional comments.
14	I forget if we said, if we stated a number of We
15	would have an additional. I forget if we said one
16	or two. If anyone recalls, remind me.
17	Was it two, Kathy, Representative Watson?
18	So, no, it is two. So I said two. So we
19	will give those members that mentioned. And I asked
20	as an example, the Tavern Association, you know,
21	the
22	REPRESENTATIVE McILHATTAN: Well, I guess
23	just a closing comment then. Because when we
24	started these hearings some months ago, I must
25	confess that I had a sort of preconceived idea in my

1	mind that we should leave business alone to make
2	their own choices whether or not they wanted to be
3	smoke free. I will be honest, I came with somewhat
4	a biased opinion.
5	But I do take my responsibilities, as a
б	member of this committee, seriously. I listened
7	intently to all the testimony. I have taken it back
8	to my office, read it, reread it. I have spent a
9	lot of time examining the Surgeon General's report.
10	And if you go through all of this information and if
11	you take it seriously, I think you have to come down
12	to the fact that, without a doubt, secondhand smoke
13	is very harmful to our health; and we ought to,
14	within the bounds of reason, find a way to regulate
15	it as much as possible.
16	We have a bill before us that is
17	comprehensive and outlaws smoking in public places.
18	It is a bill that the Secretary of Health agrees
19	with and supports, it is a bill that she says the
20	Governor will sign if we get it to his desk.
21	I think that we need to start to move
22	quickly to get this legislation passed.
23	And one other thing. The majority of the
24	people in Pennsylvania want this legislation passed.
25	With all of that evidence before us and

1	all the testimony we have had, Mr. Chairman, I would
2	hope, that very soon, that we can move this
3	legislation forward. The people of Pennsylvania
4	deserve it.
5	Thank you very much.
6	(Applause.)
7	CHAIRMAN KENNEY: And, as you know, as
8	Representative McIlhattan knows, in June, we tried
9	to move this bill forward and we were unsuccessful.
10	And working with Chairman Oliver, we
11	committed to having two more meetings. We have
12	asked those that had new testimony to provide it.
13	And I am happy to say that the restaurant
14	Association has changed their position since we
15	began this debate.
16	I am happy to hear that the Pennsylvania
17	Tourism and Lodging Association has changed their
18	position.
19	Today, Mr. Mann, representing the Tavern
20	Association, said there may be something they would
21	support in this legislation. We get them on board.
22	So we committed to those two meetings.
23	This was one. We will squeeze in another one, with
24	the final say: this is it.
25	And, as Representative McIlhattan knows,

working with 28 members of this committee, we will
try to put a proposal together to have a committee
vote that can move the bill forward.
That's the commitment of the Chair,
working with Chairman Oliver. So I share your
commitment to a healthy Pennsylvania.
I think, as I remind myself, you know,
and Members of this Committee, we are the Health
Committee (smoking is not healthy; secondhand smoke
is not healthy). We have an obligation to protect
the Pennsylvania consumers, we have an obligation to
protect Pennsylvania workers that work in these
establishments; and to what degree we can do that,
we are trying to fashion a bill that can get that
done.
And I share your commitment to do it
sooner than later.
Any further comments?
(No response.)
CHAIRMAN KENNEY: Hearing none, this
meeting is adjourned. Thank you.
(At or about 12:15 p.m., the hearing
adjourned.)
* * * *

Τ.	CERIIFICAIE
2	I, Roxy C. Cressler, Reporter, Notary
3	Public, duly commissioned and qualified in and for
4	the County of York, Commonwealth of Pennsylvania,
5	hereby certify that the foregoing is a true and
6	accurate transcript of my stenotype notes taken by
7	me and subsequently reduced to computer printout
8	under my supervision, and that this copy is a
9	correct record of the same.
10	This certification does not apply to any
11	reproduction of the same by any means unless under
12	my direct control and/or supervision.
13	Dated this 21st day of September, 2006.
14	
15	
16	
17	Roxy C. Cressler - Reporter
18	Notary Public My commission expires 05/09/09
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