

HOUSE OF REPRESENTATIVES  
COMMONWEALTH OF PENNSYLVANIA

\* \* \* \* \*

House Bill 2015

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House Professional Licensure Committee

Main Capitol Building  
Room 140, Minority Caucus Room  
Harrisburg, Pennsylvania

Wednesday, March 19, 2008 - 10:00 a.m.

--oOo--

BEFORE:

Honorable P. Michael Sturla, Majority Chairman  
Honorable Neal Goodman  
Honorable Nick Kotik  
Honorable Harry Readshaw  
Honorable John Sabatina, Jr.  
Honorable Timothy Solobay  
Honorable James Wansacz  
Honorable Ronald Waters  
Honorable John Yudichak  
Honorable William Adolph, Minority Chairman  
Honorable Susan Helm  
Honorable Thomas Killion  
Honorable Mark Mustio  
Honorable Bernie O'Neill  
Honorable Richard Stevenson

IN ATTENDANCE:

Honorable Mario Scavello

KEY REPORTERS 717-764-7801

1     ALSO PRESENT:

2

Marlene Tremmel

3         Majority Executive Director

4

Antoinette Florn-Mihalic, Esquire

5         Majority Legal Counsel

6

Jim Dawes

7         Majority Communications Director

8

Wayne Crawford

9         Minority Executive Director

10

Christine Line, Esquire

11         Minority Legal Counsel

12

Sharon Engdhal

13         Minority Staff

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1                   ACTING CHAIRMAN ADOLPH: Good  
2 morning. The hour of 10 o'clock having  
3 arrived, I'd like to call to order the public  
4 hearing on House Bill 2015. Chairman Sturla is  
5 on his way in from Lancaster. He'll be here in  
6 a few minutes, but we've been advised to get  
7 the meeting started because many members have a  
8 long road trip today, and I know some of the  
9 testifiers would like to get on the road as  
10 well.

11                   My name is Bill Adolph. I'm the  
12 Republican Chair of the Professional Licensure.  
13 And I think the first order of business will be  
14 the members of the committee identifying  
15 themselves. I'd like to start way down there  
16 to my right and we'll come towards the center.

17                   REPRESENTATIVE MUSTIO:  
18 Representative Mark Mustio from Allegheny  
19 County.

20                   REPRESENTATIVE O'NEILL: Good  
21 morning. Representative Bernie O'Neill from  
22 Bucks County.

23                   REPRESENTATIVE HELM: Representative  
24 Sue Helm, Dauphin County.

25                   REPRESENTATIVE KILLION: Tom

1 Killion, Delaware County.

2 REPRESENTATIVE KOTIK: Nick Kotik,  
3 Allegheny County.

4 REPRESENTATIVE SOLOBAY: Tim Solobay,  
5 Washington County.

6 REPRESENTATIVE READSHAW:  
7 Representative Harry Readshaw, Allegheny  
8 County.

9 REPRESENTATIVE STEVENSON:  
10 Representative Dick Stevenson, Mercer and  
11 Butler counties.

12 (Representative Sturla entered the  
13 hearing room.)

14 ACTING CHAIRMAN ADOLPH: Thank you.  
15 The first testifier today is actually the prime  
16 sponsor of the bill, state Representative Mario  
17 Scavello from the 176th Legislative District in  
18 Monroe County. Good morning, Representative.

19 REPRESENTATIVE SCAVELLO: Good  
20 morning.

21 Good morning, Chairman Adolph and  
22 Chairman Sturla, and members of the House  
23 Professional Licensure Committee. I want to  
24 thank Chairman Sturla especially and his staff  
25 for holding this hearing, for their diligent

1 work to further improve House Bill 2015 by  
2 drafting the amendment which is also before the  
3 members today, and those testifying on the  
4 bill.

5 I introduced this legislation because  
6 constituents shared their difficult experiences  
7 with me. They told me how an improperly-fitted  
8 prosthesis or other custom-fitted device can  
9 impair their ability to function optimally.  
10 Many times the pain experienced from not being  
11 fitted appropriately creates a situation where,  
12 because the device cannot be refitted properly  
13 or affordably replaced, the individual ends up  
14 having to live without the necessary device.

15 I just want to stop here for a moment  
16 and explain. I witnessed it with a young man  
17 about 12 years old who had a prosthe -- a leg.  
18 He took it off and he started jumping on the  
19 other side. So as he was doing that, you know,  
20 he's really ruining the rest of his body. And  
21 I approached him, why aren't you wearing your  
22 piece? And he said to me, his bionic leg, he  
23 says, it's uncomfortable, it doesn't fit right.  
24 You know, just think about how many of those  
25 situations are out there in this Commonwealth.

1 I learned Pennsylvania does not have  
2 any licensing requirements for those who  
3 evaluate, measure, design, fabricate, assemble,  
4 fit, adjust, or service a custom-fabricated or  
5 custom-fitted brace or support known as  
6 orthosis, or prosthesis, which is a  
7 custom-fitted or custom-modified device to  
8 replace an absent external limb, nor for  
9 pedorthic services, such as therapeutic  
10 footwear or lower limb orthosis.

11 I also learned several other states  
12 do license these individuals as orthotists,  
13 prothetists and orthotic fitters and  
14 pedorthists. In fact, New Jersey Licensing  
15 sent us an e-mail confirming that they license  
16 all these individuals, and there is no  
17 licensing exemption for anyone who does  
18 hands-on patient fitting.

19 Last session I introduced House Bill  
20 401, which was language taken from the Illinois  
21 licensing statute. During that time the House  
22 Professional Licensure Committee staff worked  
23 with me to draft an amendment to House Bill 401  
24 to bring the bill's provisions more in line  
25 with Pennsylvania's licensure requirements for



1 professions and occupations licensed by the  
2 Department of State.

3 Subsequently, the House Professional  
4 Licensure Committee from last session held a  
5 hearing on House Bill 401 and the amendment.  
6 This session's bill, House Bill 2015, is  
7 drafted with further improvements, as obtained  
8 through testimony received at the public  
9 hearing.

10 We live in a wonderful, high-tech  
11 time. Last session I shared with the committee  
12 members a copy of a Harrisburg Patriot News  
13 article by the Associated Press that showed  
14 just how far we've come in the development of  
15 prosthetics. Because there are new members  
16 serving on this committee, I'm again sharing  
17 this same article with the standing committee.

18 Have you received the article?

19 MS. ENGDHAL: It's on the back of the  
20 comments.

21 REPRESENTATIVE SCAVELLO: Okay. It's  
22 on the back of the comments. Here, Jesse  
23 Sullivan has been fitted with a bionic arm. It  
24 is a high-tech prosthetic arm that enables him  
25 to control his left arm in a coordinated and

1 smooth way by his thoughts. There's no  
2 perceivable delay in the motions of his arm.  
3 This prosthesis recreates the subtle and  
4 complex motions of a human arm so that Jesse  
5 can use a weed-whacker, hug his grandchildren,  
6 and even do something many of us take for  
7 granted, hold a bottle of water and take a  
8 drink.

9 Productivity is enhanced by this new  
10 high-tech device. We need to be sure that  
11 there are qualified and competent people  
12 providing the proper services to those in need  
13 so that they can reach their fullest potential.

14 The federal government recently  
15 published the Federal Register, Volume 73,  
16 Number 17 dated Friday, January 25th, 2008,  
17 proposed rules to clarify and revise existing  
18 durable medical equipment standards for  
19 suppliers of prosthetics, orthotics supplies in  
20 regards to licensure. This is being done to  
21 ensure these specific suppliers understand how  
22 the Centers for Medicare and Medicaid Services  
23 (CMS) interpret the current supplier standards.

24 In addition, the CMS is proposing  
25 several new durable medical equipment,

1 prosthetics, orthotics and supplies standards  
2 known as the DMEPOS standards, as CMS wants to  
3 ensure that the legitimate DMEPOS suppliers are  
4 furnishing these items to Medicare  
5 beneficiaries.

6           The proposed rule clarifies that the  
7 supplier standard that the owner must operate  
8 its business and furnish Medicare-covered items  
9 in compliance with all applicable federal and  
10 state licensure and regulatory requirements.

11 The purpose of this standard is to ensure that  
12 DMEPOS suppliers obtain and maintain the  
13 necessary state license required to furnish the  
14 services provided to Medicare beneficiaries.

15           In addition, Medicare believes each  
16 supplier is responsible for determining what  
17 licenses are required to operate a DMEPOS  
18 supplier's business. While the National  
19 Suppliers Clearinghouse maintains information  
20 regarding state licensure laws, CMS (Medicare)  
21 does not believe that the clearinghouse is  
22 responsible for notifying any supplier of what  
23 licenses are required or that any changes have  
24 occurred in the state licensing requirements.

25           Further, CMS does not believe that

1 there are any exceptions to state licensing  
2 requirements, unless the state in which the  
3 DMEPOS supplier furnishes services provides for  
4 such an exemption. If a state requires a  
5 specific license to furnish certain services,  
6 Medicare believes a DMEPOS supplier cannot  
7 contract with an individual or other entity to  
8 provide these licensed services, but rather,  
9 the supplier would have to hire the individual  
10 as a W-2 employee.

11 The owner of the supplier, or  
12 full-time W-2 employee, must obtain and  
13 maintain licensing. Thus, the proposed rule  
14 clarifies that a DMEPOS supplier must be  
15 licensed to provide a licensed service and  
16 cannot contract with an individual or entity to  
17 provide the licensed service.

18 CMS wants to be clear that Medicare  
19 enrolls only DMEPOS suppliers, not third-party  
20 agents, that subcontract their operations to  
21 suppliers that are not enrolled or cannot  
22 enroll in the Medicare program. CMS believes  
23 that DMEPOS suppliers must be licensed to  
24 provide licensed services and cannot contract  
25 with an individual or an entity to provide the

1 licensed services.

2           What this demonstrates is that the  
3 federal government is working to ensure only  
4 qualified suppliers are enrolled in the  
5 Medicare program so proper services are  
6 received by Medicare beneficiaries. Similarly,  
7 just as Medicare is striving for proper care,  
8 we are working towards the same objective  
9 through House Bill 2015, which is, that  
10 Pennsylvania residents needing orthotics,  
11 prosthetics or pedorthics services receive the  
12 proper care.

13           It is my hope that we will learn even  
14 more today about the need for this legislation  
15 and acquire additional suggestions to improve  
16 it so that Pennsylvania in the near future has  
17 a licensure statute that helps protect our  
18 constituents with unnecessary and undue  
19 hardship. Thank you, Mr. Chairman.

20           CHAIRMAN STURLA: Thank you.

21           Questions from members?

22           (No response.)

23           CHAIRMAN STURLA: Okay, thank you.

24           REPRESENTATIVE SCAVELLO: Thank you  
25 very much.

1                   CHAIRMAN STURLA: I'll call up the  
2 next panel, which is Eileen Levis, President  
3 and CEO of Pennsylvania Orthotics and  
4 Prosthetics Society; Thomas Been, a member of  
5 that same society; Randy Stevens, another  
6 member; and Chauncey Ace Plyley, a patient.

7                   While they're coming up, I'd also  
8 like to point out that we have a letter to  
9 enter into the record that is from the  
10 Pennsylvania Physical Therapy Association.

11                   And I'll note that we have been  
12 joined by Representatives Wansacz and Sabatina.

13                   MS. LEVIS: Good morning, Chairman  
14 Sturla, and members of the committee. My name  
15 is Eileen Levis and I am President of the  
16 Pennsylvania Orthotic and Prosthetic Society  
17 and currently serve as managing partner and  
18 President of Orthologix, a Philadelphia-based  
19 orthotics and prosthetics practice.

20                   With over 25 years working in the  
21 orthotics and prosthetics industry here in  
22 Pennsylvania, my own experience ranges from  
23 regulatory and fiscal affairs to process  
24 development and implementation. I sit on the  
25 Medicare Provider Outreach and Education

1 Advisory Board and have successfully managed  
2 the reorganization of the Milton S. Hershey  
3 Medical Center Orthotics and Prosthetics  
4 Department.

5 I would like to thank you for  
6 allowing me and my colleagues to present our  
7 opinions on House Bill 2015 and on the issues  
8 of licensure for orthotists, prosthetists and  
9 pedorthists practicing in the State of  
10 Pennsylvania. I will be brief in my comments  
11 today, but this issue regarding licensure of  
12 orthotists, prosthetists and pedorthists is  
13 extremely important to the citizens of this  
14 state who require our expert care.

15 Across the country, licensure for  
16 providers of orthotics, prosthetics and  
17 pedorthics has been progressing over the past  
18 few years. Currently, the states of Alabama,  
19 Florida, Georgia, Illinois, New Jersey, Ohio,  
20 Oklahoma, Rhode Island, Tennessee, Texas and  
21 Washington have all established licensure, with  
22 other states currently in the process.

23 Licensure establishes a level of  
24 qualifying for those who are providing health  
25 care services. The outcome of unregulated

1 health care services such as these may be  
2 starkly evident, but many times may not be  
3 directly apparent. Over time inappropriate  
4 components or a lack of knowledge of a  
5 patient's all-over health status can result in  
6 added medical expenses, poor outcomes, health  
7 complications, and even death. Essentially at  
8 present, in the State of Pennsylvania you are  
9 more accountable if you are a hairdresser than  
10 a health care professional providing orthotic,  
11 prosthetic, pedorthic services.

12 Organizations throughout the health  
13 care community strongly support licensure for  
14 orthotists and prosthetists and pedorthists,  
15 and that includes the American Academy of  
16 Orthotists and Prosthetists, as well as the  
17 Amputee Coalition of America.

18 At this time I'd just like to  
19 interject something from my own personal  
20 practice. We provide service to Children's  
21 Hospital in Philadelphia. We are the only  
22 health care specialty providing service to  
23 children from across the world, across the  
24 nation that are not licensed.

25 In closing, I would just like to say



1 that licensure is for the protection of the  
2 people, the very people who work here in the  
3 Commonwealth. One day that need may be yours,  
4 a family member or a friend. Are you  
5 comfortable with the knowledge that you might  
6 get a better haircut than a prosthesis? I  
7 leave you with that thought as you'll hear  
8 testimony today from my colleagues who will  
9 cover all areas of this issue.

10           You'll hear how orthotic and  
11 prosthetic services and technology have  
12 advanced in the past 30 years; how this  
13 technology is enabling our servicemen and women  
14 to regain their lives; how other states have  
15 managed to license O and P providers; how  
16 detailed and advanced O and P education has  
17 become; evidence of incidents of fraud and  
18 abuse, which will demonstrate how licensure  
19 will help protect Pennsylvanians in your  
20 district and give them the quality,  
21 professional care they deserve.

22           Thank you, Mr. Chairman, and I turn  
23 the next part over to Mr. Thomas Been, who is  
24 CEO and President of Central Orthotics and  
25 Prosthetics.

1                   MR. BEEN: Good morning, Mr.  
2 Chairman. I want to thank you for allowing us  
3 to come in here and try to get this bill  
4 passed. My name is Tom Been. I'm the owner of  
5 Central Orthotic and Prosthetic Company in  
6 Johnstown, Pennsylvania. I have been  
7 implementing orthotic and prosthetic treatment  
8 for over 36 years. Between my four offices we  
9 see approximately 30 patients on average per  
10 day.

11                   With my manufacturing lab in  
12 Johnstown -- At the Johnstown location we're  
13 able to manufacture custom items in as short as  
14 five to eight hours depending on the complexity  
15 of the device. The majority of the areas which  
16 my office covers are rural, which means many of  
17 my patients are farmers, steel mill workers and  
18 miners.

19                   My company also has a Veteran  
20 Administrative (sic) contract. We attend a  
21 Veteran Administrative clinic every other  
22 Friday at the VA Hospital in Altoona. We see  
23 approximately sevens veterans a week between  
24 our four offices.

25                   The reason I am here today to present

1 testimony to this committee is because of my  
2 strong belief in the need for licensure for the  
3 professions of orthotics, prosthetics and  
4 pedorthics, and a future pledge of my support  
5 for the bill, 2015.

6 Mr. Chairman, and members of the  
7 committee, I've seen many changes in my  
8 36 years in this profession. The advancement  
9 of components over time in both orthotics and  
10 prosthetics has been dramatic. When I began in  
11 1972, most orthotic components were handmade  
12 before the advance technology of prefabricated  
13 components, which make it unnecessary to  
14 fabricate most joints at this time.

15 However, these parts have been (sic)  
16 more complicated and require greater knowledge  
17 and skill to properly fit patients with  
18 devices.

19 Prosthetics have changed too. Older  
20 prosthetics normally consisted of wood  
21 components with steel knee construction. These  
22 prostheses weighed approximately 15 pounds.  
23 And with the advancement of the endo-skeletal  
24 components and the advancement of technology, a  
25 prosthesis can now be lighter weight. In the

1 same regard with the advancement in technology,  
2 these devices have become more complicated and  
3 require more precise fittings.

4 Now, Mr. Chairman, and members of  
5 this committee, the reasons I have given you  
6 information in regards to the components of a  
7 prosthesis and detailed advancement of  
8 prosthetics and orthotics is because of my  
9 strong belief in the need for licensure. The  
10 reasons I feel we should have a licensure, and  
11 thus, pass bill, H.B. 2015, began with the fact  
12 that orthotics and prosthetics fall under DME,  
13 and that's durable medical equipment.

14 As it now stands, Mr. Chairman,  
15 anyone in Pennsylvania can engage in the  
16 profession of prosthetics and orthotics without  
17 any set guidelines, proper rules for evaluation  
18 and measurements of qualification. It's not  
19 right, in my opinion, for people of  
20 Pennsylvania and the citizens of your districts  
21 to be subjected to receive inadequate care or  
22 sold devices without proper fitting.

23 Without a state law to protect  
24 patients from going to someone inadequately  
25 trained, fraud and abuse could become more

1 rampant and widespread. Simply put, Mr.  
2 Chairman, orthotics and prosthetics have  
3 evolved in Pennsylvania to warrant licensure.  
4 We need state licensure so we would have  
5 required guidelines to be able to treat  
6 patients for orthotic and prosthetic services  
7 in your districts.

8           With the passage of House Bill 2015,  
9 patients will receive proper evaluations and be  
10 fitted with the proper orthotic or prosthetic  
11 components needed to enable them to ambulate,  
12 work and go about with daily activities.

13           Now, Mr. Chairman, and members of  
14 this committee, this story could happen to any  
15 amputee in your district, whether they are  
16 soldiers from Iraq or Afghanistan, or simply  
17 members of society. It is my belief that these  
18 Pennsylvanians need not only quality care, but  
19 to be assured that the people they entrust with  
20 their prosthetic care are qualified and  
21 prepared to deal with the situations that may  
22 occur. The only way to ensure that is to  
23 ensure that those delivering care are properly  
24 trained, certified and licensed.

25           Mr. Chairman, this is most

1 importantly a quality-of-care issue. We owe it  
2 to our patients to make sure they are active  
3 members of this state and protect them from  
4 medical fraud that is too prevalent. This is  
5 why we need to pass House Bill 2015 to create  
6 licensure for the professions of orthotics,  
7 prosthetics and pedorthics.

8 I'd like to add a note here. What I  
9 did too is, I brought copies of newsletters  
10 that we send out. What these have in here is  
11 pretty much advancements that happen almost  
12 daily in orthotics and prosthetics. What I'm  
13 going to do is, I'll leave these on the table  
14 over there. If you're interested in reading  
15 these and try to better understand orthotics  
16 and prosthetics, these will probably give you a  
17 little bit of input on that.

18 With that, I'm going to conclude my  
19 little talk here and thank everyone.

20 MR. STEVENS: Good morning, Chairman  
21 Sturla, and members of the committee. My name  
22 is Randy Stevens and I'm the sole proprietor of  
23 Randy Stevens Family Footcare here in  
24 Pennsylvania in Harrisburg. I'm certified  
25 through the American Board for Certification in

1 Orthotics, Prosthetics and Pedorthics, which is  
2 ABC, as a certified pedorthist, C.Ped., also  
3 credentialed through the Board for Orthotist/  
4 Prosthetist Certification, BOC, as a BOC  
5 pedorthist.

6 I'm also credentialed through the  
7 American Board for Certification in Orthotics,  
8 Prosthetics and Pedorthics, ABC, as a certified  
9 fitter of orthotics, CFO, and I am a member of  
10 POPS.

11 Additionally, I'm a member of the  
12 Pedorthic Footwear Association, in which I  
13 serve as President, and also the Chairman of  
14 the Government Relations Committee and I'm the  
15 Chairman of PFA's Coding/Insurance and Third-  
16 Party Payers Committee. As Chairman of PFA's  
17 Government Relations Committee, I'm active in  
18 participating in legislative and regulatory  
19 issues at the federal and state levels.

20 Today, I am here to speak to gain  
21 your support regarding the licensure of  
22 orthotics, prosthetics, orthotic fitters and  
23 pedorthics in this state.

24 One thing I would like to reiterate  
25 and I'd like to let this committee know that

1 the -- this would not be a new stand-alone  
2 licensing board; that this board would actually  
3 fall underneath the State Board for Licensing  
4 of the Podiatrists. Also, in no way does this  
5 act prohibit anybody that's currently  
6 practicing in this state from moving forward  
7 and treating and providing the continued  
8 quality patient care that they currently do.

9 First off, though, I'd like to say  
10 here also, I am in support and in agreement  
11 with H.B. 2015 and the amendments that were  
12 made to H.B. 2015. In order to fully explain  
13 and understand the issue, I am going to talk  
14 about some national efforts regarding licensure  
15 and some reasoning behind my strong beliefs in  
16 the need for licensure for the O, P and P  
17 professions.

18 To help in my explanation regarding  
19 the national efforts, currently there are  
20 11 states that have some sort of licensure in  
21 regards to prosthetics, orthotics or  
22 pedorthics. There are also currently four  
23 other states that are actively pursuing  
24 licensure of prosthetics, orthotics and/or  
25 pedorthics. The National Suppliers



1 Clearinghouse, NSC, also recognizes licensure  
2 in C.R. 3959, which was implemented in October  
3 of 2005, and in the proposed enrollment  
4 requirements for durable medical equipment and  
5 prosthetics, orthotics and supplies, which is  
6 DMEPOS.

7 Mr. Chairman, and members of the  
8 committee, licensure is important not only to  
9 the people living throughout Pennsylvania and  
10 in your representative districts, but also to  
11 our patients that we see on an everyday basis.

12 Mr. Chairman, and members of this  
13 committee, it is being heard by my patients  
14 that my profession is the only non-M.D. medical  
15 profession which is currently not licensed in  
16 Pennsylvania and providing services to  
17 Medicaid, Medicare, third-party payers and  
18 private-pay beneficiaries/patients. Again, the  
19 profession of orthotics, prosthetics, orthotic  
20 fitters and pedorthics is the only non-M.D.  
21 medical profession which is currently not  
22 licensed in Pennsylvania.

23 To further illustrate, Mr. Chairman,  
24 I would like to say in the current practice  
25 settings in Pennsylvania today, I have

1 experienced those being hired having no patient  
2 care or clinical experiences signing onto  
3 companies that would guarantee them employment  
4 if they would become certified within two  
5 years.

6 I've worked with an individual who  
7 was a ski instructor and fit ski boots in the  
8 Scranton/Wilkes-Barre area, had no experience,  
9 and was paired with an orthotist to see  
10 patients in the office, taken into hospitals,  
11 rehab centers and nursing homes in the  
12 Harrisburg area and given on-the-job training.  
13 The patient care population should not be used  
14 to gain knowledge so that one can become  
15 certified, but should be obtained through  
16 competencies and education so one can treat the  
17 patient care population here in Pennsylvania.

18 Licensure ensures that the  
19 beneficiaries of orthotic, prosthetic, orthotic  
20 fitter and pedorthic services here in  
21 Pennsylvania will have the appropriate  
22 education and training to provide treatment to  
23 those beneficiaries that receive patient care  
24 treatment with the use of orthotic, prosthetic,  
25 and pedorthic modalities.

1                   By initiating licensure here in  
2     Pennsylvania, it would make the practitioners  
3     obtain the necessary education and training to  
4     treat the patients here in Pennsylvania rather  
5     than using the patient or the individual that  
6     one is treating as one's education in order to  
7     provide treatment to those patients here today.  
8     The beneficiaries and residents of the State of  
9     PA that receive treatment from an O, P and P  
10    provider deserve to know that because of  
11    through licensure, the practitioner that is  
12    treating them had appropriate education and  
13    training prior to treating them.

14                   In conclusion, I would like to thank  
15    you, Chairman Sturla, and members of the  
16    committee for giving the members of POPS the  
17    opportunity to speak here today. Please  
18    remember one thing before we take questions.  
19    You know, this is all about providing quality  
20    patient care and the protection of those  
21    patients who receive prosthetic, orthotic,  
22    orthotic fitter and pedorthic coverage.

23                   Pennsylvanians deserve the best care  
24    that we can give them, and House Bill 2015  
25    would accomplish this. I would ask you to vote

1 yes for the passage of H.B. 2015 and give  
2 Pennsylvanians who have O, P and P disabilities  
3 the assurances they need to have a successful  
4 future.

5 Thank you. My fellow POPS members  
6 and I will be willing to answer any questions  
7 at this time.

8 MR. PLYLEY: Good morning, Chairman  
9 Sturla, and members of the committee. My name  
10 is Ace Plyley, and I'm pleased and honored to  
11 have been invited by Randy Stevens to testify  
12 at this Professional Licensure meeting in the  
13 House of Representatives.

14 I am not diabetic, but I inherited a  
15 neuropathy called Charcot Marie Tooth Disease.  
16 This caused me to develop a pressure ulcer on  
17 the bottom of my right foot in 1991. In the  
18 past 17 years, I have been hospitalized with  
19 infections and osteomyelitis several times.  
20 I've had three surgeries on this foot.

21 When living in New Jersey, I spent  
22 one full year driving over an hour to a wound  
23 center every week. Every treatment they knew  
24 was tried to heal my wound, but to no avail.  
25 Several doctors had even told me that I

1 might -- could possibly lose my foot.

2 In 1999, we moved to Pennsylvania.  
3 The same week as we moved, my foot became  
4 infected and the leg swollen. I was seen by  
5 Mark Pinker, DPM in Carlisle, who immediately  
6 sent me to the hospital. I was operated on and  
7 spent six weeks in Manor Care, given IV six  
8 times a day.

9 In March 2001, Mark Pinker, DMP  
10 performed Bilaminate Skin Graft on my foot. I  
11 had temporary success in resolving the ulcer.  
12 I was prescribed my first pair of custom-molded  
13 shoes with a brace to avoid pressure on the  
14 ulcer. Randy Stevens measured me for the  
15 footwear. Until the new shoes, I was always on  
16 crutches, my only means of being mobile. As  
17 much as these shoes helped, the wound at times  
18 would be large, become infected, and I was  
19 constantly using antibiotics, and sometimes  
20 being hospitalized.

21 Randy opened his own business. In  
22 June 2006, he introduced me to Arizona AFO,  
23 Inc. and had the company make a custom-molded  
24 Neurowalker that I have been wearing for the  
25 last 20 months. Randy customized the boot just

1 for me. The ulcer is healed because of his  
2 professionalism, his caring and his expertise  
3 of knowing just what to do.

4 Because of Randy, and I say this  
5 sincerely, I do not have to rely on crutches.  
6 I can walk on my own. I love my freedom to  
7 walk with my wife. I can exercise and bend  
8 over without falling over. Randy has helped me  
9 lead an active life. Because of Randy, my  
10 wound has healed; there have been no infections  
11 and no hospital stays. I credit his  
12 professional manner, his expertise, his caring  
13 and can't thank him enough for all the  
14 blessings he has given me.

15 Being from the State of New  
16 Jersey-- Please don't hold that against  
17 me--there is state licensure and thorough  
18 licensing that lets the public and myself know  
19 if one is qualified to provide the services for  
20 which I needed. But here in Pennsylvania it's  
21 been by trial and error. Because of the lack  
22 of licensure, it has made it difficult to know  
23 who is qualified and who is not until you see  
24 the individual and then it is a hit-or-miss  
25 situation. To ensure quality of care and to

1 protect myself and the public here in  
2 Pennsylvania, I believe that licensure needs to  
3 and should be enacted within this state

4 Therefore, I request the licensure  
5 act, House Bill 2015, and its amendments be  
6 passed and made a state law. Thank you for  
7 letting me come in.

8 CHAIRMAN STURLA: Thank you.  
9 Questions from members? Representative  
10 Wansacz.

11 REPRESENTATIVE WANSACZ: Thank you,  
12 Chairman Sturla. I have a couple questions and  
13 anyone can answer these; just trying to figure  
14 this out a little bit better.

15 Do people -- When you go into this  
16 business to become a practitioner, obviously,  
17 when do you have to become certified? Is there  
18 a certain point that you have time -- I believe  
19 in one testimony somebody said it was two years  
20 that you had to wait.

21 MR. BEEN: Right now, no.

22 REPRESENTATIVE WANSACZ: Or do you  
23 not have to become certified at all?

24 MR. STEVENS: In order to be  
25 recognized through Medicare or Medicaid you

1 need to be licensed or certified. C.R. 3959,  
2 which recognizes certified practitioners or  
3 licensed practitioners, so prior to dispensing  
4 or billing that individual would need to be  
5 certified or licensed within the state and that  
6 they recognize, you know, all credentialing and  
7 licensing bodies in order to submit and bill  
8 for devices that are provided to the patient.

9 REPRESENTATIVE WANSACZ: So, what is  
10 the training then to become a practitioner?  
11 For example, can I just turn around tomorrow  
12 and decide I want to be a practitioner even  
13 though I have no idea what I'm doing?

14 MR. STEVENS: There are multiple  
15 different pathways. There is competency and  
16 education-based combination. You know, so  
17 there's actually within both organizations two  
18 different -- within both our credentialing  
19 bodies there are two different pathways that  
20 can be achieved -- in order to achieve  
21 certification. But in order to achieve  
22 licensure within the other states also, the  
23 individuals must pass testing, you know, and  
24 achieve certification through either one of  
25 those two bodies that are currently recognized



1 by CMS.

2 REPRESENTATIVE WANSACZ: I'm talking  
3 specifically here about Pennsylvania. For  
4 example, what training do you need just to be  
5 able to come in today and practice in  
6 Pennsylvania? I read in -- I believe it was  
7 your testimony that said a ski boot  
8 instructor -- a ski instructor in Scranton/  
9 Wilkes Barre, where I'm from, just decided,  
10 hey, this is what I'm going to do.

11 MR. STEVENS: Right. It can be a  
12 combination of schooling plus competency-based  
13 education. Like, Temple currently in  
14 Pennsylvania has 101 courses where individuals  
15 are actually -- you know, their -- They could  
16 have a degree. You know, they could be a  
17 physical therapist, they could be a podiatrist,  
18 and they could take the appropriate course work  
19 to become a pedorthist.

20 I know also out at the University of  
21 Pittsburgh right now they've entered into a  
22 two-year program that, you know, a master  
23 program for orthotics and prosthetics. So we  
24 do have those two educational arts in there.  
25 But it is both competency based and education

1 based and usually those working side by side,  
2 you know, with an orthotist on a similar thing,  
3 or prosthetist or pedorthist within their  
4 practices.

5 REPRESENTATIVE WANSACZ: So does that  
6 mean -- I'm trying to clarify this a little bit  
7 better.

8 MR. STEVENS: Right.

9 REPRESENTATIVE WANSACZ: Does that  
10 mean that you need a health care background  
11 currently now and go to -- whether you said  
12 two-year school or can -- Again, I'm asking,  
13 can I turn around tomorrow and decide this is  
14 what I want to do with no education --

15 MS. LEVIS: Yes.

16 REPRESENTATIVE WANSACZ: -- or  
17 training to be a --

18 MS. LEVIS: Yes, you could. Yes.  
19 Currently, in the State of Pennsylvania -- What  
20 Randy was enforcing is what the pathways are to  
21 become a certified practitioner nationwide. In  
22 the State of Pennsylvania there is no  
23 requirement to open the door, put a shingle  
24 outside that says you're an orthotist. There  
25 is nothing to prohibit you from doing that.

1                   REPRESENTATIVE WANSACZ: And you can  
2 still be reimbursed for this --

3                   MS. LEVIS: You could charge  
4 patients.

5                   REPRESENTATIVE WANSACZ: -- to be  
6 certified.

7                   MS. LEVIS: There are some insurance  
8 companies that may reimburse you. You will not  
9 get reimbursed from Medicare, no.

10                  REPRESENTATIVE WANSACZ: And you  
11 would have to become certified to be reimbursed  
12 for Medicare?

13                  MS. LEVIS: You would have to become  
14 certified and meet the many standards that CMS  
15 has to become a DMEPOS supplier.

16                  REPRESENTATIVE WANSACZ: And at that  
17 point then, I'm assuming you would have to pass  
18 a state exam nationally?

19                  MS. LEVIS: Well, most providers,  
20 orthotists, prosthetists, pedorthists, have  
21 formal education, in most cases college degree.  
22 They study a specialty. There are a few  
23 colleges in the country, maybe five, that offer  
24 the orthotic and prosthetic courses that people  
25 attend.

1           There's a residency program that you  
2           must be part of once you finish your schooling,  
3           and there's a one-year residency in each  
4           discipline. You need to work for a certified  
5           practice in order for yourself to become  
6           certified at the national level through one of  
7           the certifying agencies.

8           So to become a certified practitioner  
9           in one of the three disciplines, it requires a  
10          lot of training and education.

11          Many of the technical components,  
12          prosthetic components and prosthetic  
13          technologies require additional training and  
14          certifications in order to be able to provide  
15          those. C-Legs, the Touch Bionic hand, M.A.S.  
16          socket design, you need to get further  
17          education to be able to do those.

18          But, in Pennsylvania, if you have a  
19          patient who's willing to pay you cash, that  
20          patient can come to any one of you for that  
21          service because we are not regulated in any way  
22          here in the state.

23                    REPRESENTATIVE WANSACZ: Okay. No  
24                    further questions at this time. Thank you.

25                    CHAIRMAN STURLA: Chairman Adolph.

1                   REPRESENTATIVE ADOLPH: Thank you,  
2                   Chairman Sturla. Good morning, ladies and  
3                   gentlemen, thanks for testifying.

4                   I was reading the amendment that will  
5                   be offered a little later on if we ever vote  
6                   on this piece of legislation. But I guess I  
7                   have some questions.

8                   I'm sure all three of you are  
9                   certified and have gone through the  
10                  examinations, and so forth and so on. I'll try  
11                  to get to the point without pronouncing all  
12                  these professionals here. The members of POPS,  
13                  how many members are certified in Pennsylvania  
14                  in your organization?

15                  MS. LEVIS: All members of POPS are  
16                  certified practitioners, and all of the  
17                  facilities are ABC, BOC-certified facilities.

18                  REPRESENTATIVE ADOLPH: Okay. All  
19                  right. Under the prosthetics, how many are out  
20                  there?

21                  MS. LEVIS: How many in numbers?

22                  REPRESENTATIVE ADOLPH: Yes.

23                  MS. LEVIS: There are almost  
24                  300 individual practitioners within the State  
25                  of Pennsylvania.

1                   REPRESENTATIVE ADOLPH: Three  
2                   hundred, okay. And orthotics fitters, how many  
3                   are certified in Pennsylvania, orthotic  
4                   fitters?

5                   MS. LEVIS: There are orthotic  
6                   fitters who are certified, there are orthotic  
7                   fitters who are trained. Orthotic fitters  
8                   under the 300 --

9                   MR. STEVENS: It's probably around  
10                  300 between BOC and ABC.

11                  MS. LEVIS: Yeah.

12                  MR. STEVENS: I think it's a higher  
13                  percentage when I was looking. It's 300 plus,  
14                  so I mean, it's really --

15                  REPRESENTATIVE ADOLPH: So, we're  
16                  talking about 300 total in Pennsylvania?

17                  MR. STEVENS: If you would throw  
18                  in -- Yeah. The total you would be looking at  
19                  is, your direct question, orthotists,  
20                  prosthetists and pedorthists, combination is  
21                  right around 300. The orthotic fitters with  
22                  that, that would put that, I would look at it  
23                  well over 600 practitioners.

24                  REPRESENTATIVE ADOLPH: Fine. So we  
25                  have 300 of what you would consider qualified

1 professionals out there. How many right now in  
2 the State of Pennsylvania do you think are  
3 operating a business or practicing this  
4 profession without being certified?

5 MR. STEVENS: I would say in today's  
6 world, and if you're working in quality patient  
7 care and you're providing, you know, to the  
8 patient, it's prescription-based, so I think  
9 it's difficult, but yet it's not -- especially  
10 in pedorthics where I'm at because you can have  
11 individuals that can be doing modifications and  
12 stuff like that pedorthically that could affect  
13 an individual like Ace here that has Charcot  
14 Marie Tooth Syndrome and has a Charcot  
15 deformity, and someone could be modifying and  
16 taking care of his custom-molded footwear  
17 that's attached to a brace, that's a component  
18 of a brace and, in effect, could be detrimental  
19 to an individual like Ace.

20 I want to reiterate also, it's just  
21 not the numbers here in Pennsylvania because  
22 Philadelphia and Pittsburgh are so close to  
23 Ohio and New Jersey. There's New Jersey  
24 licensure and there's Ohio licensure. So  
25 oftentimes, even in West Virginia, which does

1 not have licensure, you'll see practitioners  
2 where -- might travel back and forth across  
3 state lines.

4 So you'd have to take -- especially  
5 Philadelphia, the population being that close  
6 to New Jersey, patients, practitioners travel  
7 both sides; likewise, the same way in  
8 Pittsburgh. They go back and forth, you know,  
9 between Ohio for services from Ohio to  
10 Pittsburgh. In Ohio they mandate licensure,  
11 you know, in order to take care of their  
12 patients also for orthotics, prosthetics and  
13 pedorthics.

14 REPRESENTATIVE ADOLPH: Okay. I'm  
15 not quite sure if you answered my question.  
16 But maybe it was more difficult than I thought.

17 You gave testimony that there was a  
18 ski instructor.

19 MR. STEVENS: Yeah.

20 REPRESENTATIVE ADOLPH: How many ski  
21 instructors are out there fitting folks? I  
22 mean, we're talking about patient care here.

23 MS. LEVIS: I think it goes beyond  
24 that because, patients are victimized, if you  
25 will, from a variety of sources, mail order,



1 Internet. They're obtaining services not just  
2 from knocking at the door, one of, you know, a  
3 shady operation down the street. There's a  
4 variety of sources. There are people coming  
5 over and providing service from other states.

6 So, to pinpoint a number you have to  
7 look at a lot. There are retail shoe stores  
8 that are providing some pedorthic services  
9 they're not qualified to do. So, it extends  
10 over a vast --

11 REPRESENTATIVE ADOLPH: So we may not  
12 have a number?

13 MR. STEVENS: Yeah. One of the other  
14 things is because of direct marketing also.  
15 I'd like to reiterate, I had a patient  
16 yesterday, they received two postcards from a  
17 company out of New York soliciting their  
18 business, saying it is time for them to replace  
19 their current diabetic shoes and inserts. And  
20 I told them, you know, that's something CMS  
21 frowns very much upon.

22 First off, we can't send out reminder  
23 cards. Second off, they're being solicited,  
24 you know, replace their shoes and inserts and  
25 it's being done by mail order. Now, if we have

1 licensure within that state, it would take away  
2 from those attacks that are being proposed and  
3 imposed upon our current patients here in this  
4 population to ensure the quality care. And in  
5 those types of individuals it would also --  
6 they're at risk for amputation because of their  
7 condition.

8           So, it helps to further ensure their  
9 quality of life to make sure that they're being  
10 provided services through a licensed individual  
11 instead of somebody sending out a postcard and  
12 mailing them one pair of diabetic shoes and  
13 three pair of inserts for in the shoes.

14           REPRESENTATIVE ADOLPH: Are we  
15 talking about four different licensing for your  
16 group?

17           MR. STEVENS: Yeah. The field of  
18 orthotics, prosthetics and pedorthics, we  
19 all -- is comprised of orthotists,  
20 prosthetists, pedorthists and certified  
21 orthotic fitters. So we're looking at  
22 licensing all three of those, yeah. And it all  
23 falls underneath O, P and P, orthotics,  
24 prosthetics and pedorthics, which we have a  
25 very close tie to.

1                   REPRESENTATIVE ADOLPH: Do you think  
2                   there's people out there -- Representative  
3                   Scavello talked about, in his testimony, a  
4                   constituent of his who was having difficulty  
5                   with an artificial leg. Do you think there's  
6                   individuals out there in Pennsylvania that are  
7                   fitting patients for artificial legs that are  
8                   not certified?

9                   MS. LEVIS: I believe there are  
10                  people who are fitting patients who are not  
11                  qualified. They may be borderline certified,  
12                  they may be board eligible and they shouldn't  
13                  be actually moving to that next stage of  
14                  practice because there's no regulation within  
15                  the scope of practice.

16                  Yeah, I do believe that there are  
17                  people that are getting sub-par treatment, the  
18                  same in any health care specialty, but at least  
19                  some of the others are licensed and regulated.  
20                  So, people are getting sub-par treatment, and  
21                  there are complications as a result of it.

22                  REPRESENTATIVE ADOLPH: Thank you.

23                  CHAIRMAN STURLA: I'd like to point  
24                  out that we've been joined by Representative  
25                  Yudichak and Representative Waters.

1 Representative Kotik has a question.

2 REPRESENTATIVE KOTIK: Thank you, Mr.  
3 Chairman. Thank you members of the panel. My  
4 question goes to the training that's being  
5 offered in a number of our vocational schools  
6 and possibly junior colleges. What criteria --

7 Is there any evaluation of the  
8 programs that are offered in these different  
9 institutions of learning to see whether they're  
10 really offering the kind of education that  
11 would qualify someone to go on and become  
12 certified?

13 MR. STEVENS: As far as the education  
14 pathways, the certifying bodies recognize, you  
15 know, specific schools oftentimes in their  
16 programs within their -- in order to achieve  
17 certification through their organizations,  
18 whether it's ABC or BOC. So, there -- You  
19 know, there are lists of schools out there  
20 currently.

21 I think if I recall last session  
22 Representative Sturla was concerned about, is  
23 there anything in this state. I'm very happy  
24 to say we do have two colleges in this state.  
25 University of Temple and now University of

1 Pittsburgh are now offering educational  
2 programming to support, you know, not just  
3 pedorthics, but orthotics and prosthetics.

4 REPRESENTATIVE KOTIK: I know there  
5 are a number of vocational tech schools, for  
6 lack of a better word, that are offering--

7 MR. STEVENS: Yeah.

8 REPRESENTATIVE KOTIK: -- a year and  
9 a half of training. I'm just wondering how  
10 qualified they are to offer these kind of  
11 instructions; whether they are really offering  
12 the students what they need to move on and  
13 become credentialed and certified.

14 MR. STEVENS: Yeah, I mean,  
15 virtually, a lot of them have universities.  
16 The majority of them all have ties to  
17 universities as far as their training and  
18 everything else. So, most of them are tied to  
19 universities of some sort or another.

20 REPRESENTATIVE KOTIK: Okay, thank  
21 you.

22 CHAIRMAN STURLA: Representative  
23 Mustio.

24 REPRESENTATIVE MUSTIO: Thank you,  
25 Mr. Chairman.

1           Eileen, could you go over with me a  
2 little bit how this two-year transition period  
3 will work? Basically, it sounds like it's a  
4 grandfathering clause.

5           MS. LEVIS: The grandfathering  
6 clause? I think, actually, Randy would be  
7 better, if I could defer to him, on that  
8 particular aspect.

9           REPRESENTATIVE MUSTIO: Okay.

10          MR. STEVENS: The grandfathering  
11 clause would be sort of like maybe Eileen  
12 addressed earlier. You know, you have some of  
13 those individuals that might not be certified  
14 currently, recognized, but there's a pathway  
15 for them so that their abilities can be tested  
16 and reviewed by, I guess it would be the board  
17 of directors of the licensing board and could  
18 actually qualify to be licensed.

19          So, if there is a group of  
20 individuals out there that are currently not  
21 certified, but, you know -- you know, it would  
22 give them that opportunity to achieve licensure  
23 even though they did not achieve certification  
24 at this point through a testing process.

25          REPRESENTATIVE MUSTIO: And you're

1 comfortable with that? Why not establish --  
2 (inaudible words; voice trails off).

3 MR. STEVENS: It seems to be common  
4 ground pretty much because of -- especially I  
5 guess, how would you say it, in more rural  
6 areas where there might be an access issue and  
7 you could have somebody currently practicing  
8 within that setting. More than likely that  
9 individual would be a cash-pay basis because  
10 most insurances would not recognize the  
11 individual because they wouldn't be  
12 credentialed.

13 But, I would imagine in more rural  
14 areas there are probably individuals, you know,  
15 that -- especially pedorthically I'd think more  
16 so than orthotically and prosthetically, you  
17 know, that you would see maybe patients being  
18 treated with pedorthic modalities that are not  
19 certified.

20 REPRESENTATIVE MUSTIO: How do you  
21 see this individual providing verification to  
22 the board of their experience? What would they  
23 include in that resume?

24 MR. STEVENS: The resume would -- You  
25 know, currently I can't speak for a

1 committee -- or a board that has not been  
2 currently established at this time. But the  
3 board would, you know, have to regulate and  
4 promulgate those regulations, you know, that  
5 would pertain to those individuals. You know,  
6 basically, it would be like, I guess, what, an  
7 interview process and application process for  
8 them to submit to be licensed through the State  
9 of Pennsylvania.

10 REPRESENTATIVE MUSTIO: As a  
11 professional you're comfortable with that?

12 MR. STEVENS: I feel there has to be  
13 that two-year clause. Seeing that -- Like I  
14 said, because in some of those more rural  
15 areas, especially pedorthically, probably not  
16 as -- I'll reiterate, not so much orthotically  
17 and prosthetically, but to give those  
18 individuals that maybe might have been  
19 practicing for quite a few years but not as  
20 pedorthists, but providing these types of  
21 medical devices--And that's what they are,  
22 they're medical devices, you know--would be  
23 able to achieve licensure so that way those  
24 individuals in their area in which they reside  
25 could be guaranteed that those individuals are



1 qualified in treating them so no undue harm is  
2 brought to them.

3 MS. LEVIS: And those individuals  
4 would be licensed within the scope of the  
5 licensure practice as an orthotic fitter, as an  
6 orthotist, a prosthetist or pedorthist. So  
7 that if you are not qualified to fit  
8 prosthetics, you won't be licensed as a  
9 prosthetist. You would be licensed under the  
10 licensing within the scope of your expertise  
11 and your experience.

12 REPRESENTATIVE MUSTIO: As you were  
13 saying all those words, it just came across my  
14 mind whether you actually have to take some  
15 sort of speech class to qualify.

16 MS. LEVIS: Yes.

17 REPRESENTATIVE MUSTIO: I can't even  
18 say it. Thank you, Mr. Chairman.

19 CHAIRMAN STURLA: Thank you.  
20 Representative Helm.

21 REPRESENTATIVE HELM: Thank you,  
22 Chairman Sturla.

23 My question has to do with continuing  
24 education. The statement was made about how  
25 these devices have progressed and changed

1 through the years. I just wonder, say somebody  
2 gets licensed in the future, next month,  
3 whenever we approve the bill, and they become  
4 complacent. What requirements are there that  
5 they have to keep up on what's going on in  
6 continuing education?

7 MR. STEVENS: Currently, both  
8 certifying bodies I believe go on a five-year  
9 cycle for C.P.'s. And I understand the state's  
10 norm is a three-year cycle. So the board would  
11 adopt the -- or two-year cycle--I'm sorry,  
12 correction there--would go on a two-year cycle  
13 and then whatever, you know, would be  
14 orchestrated, you know, to sort of parallel  
15 what would be mandated.

16 Whatever percentage would be required  
17 within that five-year period would be reduced  
18 within that two-year period. So, it would  
19 follow the current set standards for what  
20 C.P.'s are out there.

21 CHAIRMAN STURLA: Questions from  
22 other members? Representative Waters.

23 REPRESENTATIVE WATERS: Thank you,  
24 Mr. Chairman. Thank you for being here today  
25 with your testimony and thanks to my colleague

1 Mario.

2 This practice -- I just want to ask  
3 you, during wartime, and we are unfortunately  
4 losing -- soldiers losing legs because of the  
5 war, does this -- Are there more and more of a  
6 demand for people, and are they being used  
7 abroad to practice this?

8 MS. LEVIS: There is more of a  
9 demand. There are more amputees coming back  
10 from the war. And typically what happens,  
11 they'll come in through the central V.A. and  
12 they'll be treated there, their prosthesis may  
13 be ordered there, and then they are dispensed  
14 to be followed by local V.A.'s.

15 But then once they leave there, you  
16 don't know where they're going to go; you don't  
17 know where they're going to have their  
18 follow-up work. You know, we like to stay with  
19 our patients when we get them, but sometimes if  
20 they live in rural parts of the nation, you  
21 don't know where some of those veterans are  
22 going to wind up getting their treatment.

23 REPRESENTATIVE WATERS: I see. Right  
24 now the certification is a national  
25 certification that currently governs this

1 practice. And I do see cases where there are  
2 children because of an accident or some other  
3 reason lose their limbs too. What is the  
4 standard for a background check for people who  
5 practice this? What is the standard on a  
6 background check?

7 MS. LEVIS: In our practice all  
8 practitioners are required to have a background  
9 check done; state background check, a check of  
10 their credentials with the certifying agencies.  
11 That check is updated every year. That's  
12 pretty much the standard in the certified  
13 orthotics and prosthetic practices.

14 REPRESENTATIVE WATERS: Yeah, but  
15 there are some people who are practicing that  
16 are not certified.

17 MS. LEVIS: Exactly.

18 REPRESENTATIVE WATERS: So it is  
19 important that there are standards, first of  
20 all, that people must enter and cross in order  
21 for them to show that they are okay in order to  
22 practice this.

23 MS. LEVIS: So, in the State of  
24 Pennsylvania if you find yourself at a  
25 Pennsylvania Children's Hospital or at a

1 Pennsylvania Veterans Administration, there's  
2 no regulation. If you're in another state, you  
3 may get a higher quality of care.

4 REPRESENTATIVE WATERS: Okay. So  
5 you're -- I'm assuming you don't oppose this.  
6 So you're saying that it would definitely be  
7 the standard to make sure that these background  
8 clearances are --

9 MS. LEVIS: Yes.

10 REPRESENTATIVE WATERS: -- done  
11 routinely and updated, I guess periodically to  
12 make sure that there are no changes in a  
13 person's status?

14 MS. LEVIS: Um-hm.

15 REPRESENTATIVE WATERS: Am I correct  
16 to assume that?

17 MS. LEVIS: Yes.

18 REPRESENTATIVE WATERS: Okay. Thank  
19 you, Mr. Chairman.

20 MR. STEVENS: Also, if I can make an  
21 addition. If nobody -- If anybody doesn't  
22 understand, really in all reality, in our types  
23 of facilities, the majority of us all operate  
24 more or less like a physician's office; by  
25 appointment. There are certain documentation,

1 that we keep patient records, we have to chart  
2 notes, we have to -- just as a physician would  
3 have to do.

4 So, you know, oftentimes, you know,  
5 you walk into a place like mine or any other  
6 members of POPS, you're walking into a very  
7 professional-type setting, so it's really --  
8 You know, we have to maintain the same types of  
9 records that physicians maintain on our  
10 patients that we treat.

11 CHAIRMAN STURLA: Any final questions  
12 from members?

13 (No response)

14 CHAIRMAN STURLA: Thank you. Next on  
15 the agenda is Steve Fletcher, Immediate Past  
16 President of the Board of Directors of the  
17 American Board for Certification in Orthotics,  
18 Prosthetics and Pedorthics.

19 MR. FLETCHER: Thank you, Mr.  
20 Chairman. I will apologize up front for my  
21 voice. I'm not going to read through my entire  
22 testimony because I don't think my voice would  
23 last that long. And I realize that we're a  
24 little over on time according to the agenda, so  
25 I will try to keep my comments as brief as

1 possible.

2 My name is Steve Fletcher. I am  
3 currently the Immediate Past President of ABC,  
4 which is the American Board for Certification  
5 in Orthotics, Prosthetics and Pedorthics. I'm  
6 currently on the board of directors. I am a  
7 licensed prosthetist/orthotist from Florida.  
8 Actually, it's not in my testimony, but I was  
9 on the original licensing board in Florida when  
10 the licensure law was initiated there as well.

11 I'm representing ABC and NCOPE as  
12 well. NCOPE is the National Commission on  
13 Orthotic and Prosthetic Education. There is a  
14 lot, sort of background material in the first  
15 couple pages of my testimony that you have in  
16 front of you, I hope. And I think probably due  
17 to the nature of our time and since we're  
18 running a little bit behind, I'm going to just  
19 comment on some suggested amendments that we  
20 would respectfully hand to the committee.  
21 That's on page 3 of my testimony if you want to  
22 refer to that.

23 I think just a brief comment before I  
24 get into our suggested amendments, we really  
25 applaud this initiative. ABC and NCOPE support

1 licensure. We think this is appropriate. It's  
2 a protection for patients that we serve. We  
3 think that it is the right way to go.

4 ABC is a national certifying and  
5 accrediting organization. It's volunteer. It  
6 has been in existence for many, many years.  
7 Licensure is a more recent development in our  
8 profession, and as our profession has matured  
9 over the years, it's the appropriate thing to  
10 do. So we are in support of licensure.

11 Having said that, we do have some --  
12 respectfully, some edits that we would suggest  
13 to the way the current amended statute reads.  
14 And I'm just going to go through these briefly  
15 and quickly. Please interrupt me if I'm not  
16 making any sense because there is language and  
17 terminology I understand that's foreign to many  
18 of you.

19 The thing that I just want to make  
20 sure all the committee members understand is,  
21 there is different levels of care. There's  
22 orthotics, prosthetics and pedorthics. The  
23 four different titles that you see listed,  
24 orthotist, prosthetist, pedorthist, and  
25 orthotic fitter, all represent a certain level



1 of care. And so, some of our comments are  
2 going to speak to that.

3 The first comment I would make would  
4 be, that in the definitions section of the  
5 statute under orthotic fitter there is a  
6 reference in there to custom-molded therapeutic  
7 footwear and custom-molded foot orthotics.  
8 That seems to be a foreign thing to us as far  
9 as existing standard and scope of practice of  
10 an orthotic fitter. We believe that that seems  
11 to be out of place. Those are custom-molded,  
12 custom-fabricated devices; whereas, the scope  
13 of practice of an orthotic fitter, the domain  
14 of where they interface with patients is in the  
15 prefabricated device realm.

16 So, we just believe that those two  
17 instances there seem to be out of place. We  
18 would respectfully suggest that those two  
19 references be removed from the definition of an  
20 orthotic fitter.

21 The bulk of my comments are going to  
22 be in Section 3(b), in the qualification  
23 section for currently listed orthotist,  
24 prosthetist, orthotic fitter and pedorthist.

25 As I mentioned earlier, we see a

1 significant difference in the level of care  
2 that's provided by each of those different  
3 types of professionals. We think that the  
4 science and art, if you will, of orthotics and  
5 prosthetics has changed dramatically over the  
6 last 20 years.

7           The complex nature of the  
8 interactions that we have with patients is a  
9 much higher and more sophisticated level.  
10 Twenty-five to 30 years ago we were brace  
11 fitters and device manufacturers; whereas, now  
12 we're an allied health care profession, and  
13 that's probably the best way of putting it.

14           We have to make qualitative decisions  
15 about what type of care. I'm going to speak to  
16 the orthotist and prosthetist license first.  
17 It is very common that a physician will rely on  
18 the orthotist or prosthetist to come up with  
19 the prescription criteria, what that patient  
20 needs. Because of that, we really feel  
21 strongly that the education and training that  
22 is behind that orthotist and prosthetist  
23 certification from ABC, but will be licensure  
24 if you pass this, is critical that they have a  
25 formal education in orthotics and prosthetics.

1 I think it's critical.

2 Orthotists and prosthetists and the  
3 combination, prosthetists/orthotists, those are  
4 folks who do comprehensive orthotics and  
5 prosthetics and pedorthics. They do the full  
6 realm of it from the lowest-end type of device  
7 to the most complex type of device with a high  
8 risk factor. We believe the requirements for  
9 them should be higher than for an orthotic  
10 fitter who has a domain of prefabricated  
11 devices.

12 As you can see on page 4 of my  
13 testimony, we have suggested this addition to  
14 Section 3(b) to the statute. To qualify for  
15 licensure to practice as a prosthetist,  
16 orthotist or prosthetist/orthotist an  
17 individual shall; 1, possess a minimum of a  
18 bachelor's degree in orthotics and prosthetics  
19 from a college or university, or a  
20 baccalaureate degree and a certificate in  
21 orthotics and/or prosthetics, as appropriate,  
22 from a program recognized by the Commission on  
23 the Accreditation of Allied Health Education  
24 Programs (CAAHEP) or an equivalent accrediting  
25 organization, as determined by the board.

1                   And 2, complete an appropriate  
2                   internship of one year of qualified experience  
3                   as determined by the board, or a residency  
4                   program recognized by the board.

5                   What our suggestive edits would do  
6                   would be remove numbers 1, 2, 3 and 5 from the  
7                   existing statute, but number 4 would remain  
8                   because there needs to be an examination  
9                   requirement as well. To become a certified  
10                  orthotist or prosthetist from ABC you have to  
11                  have a bachelor's degree; you have to have done  
12                  a residency; an NCOPE residency for one year in  
13                  each discipline and then pass a series of three  
14                  exams. We think that that is the optimum  
15                  standard for patient care providers for  
16                  orthotists and prosthetists.

17                  I am going to keep moving because I  
18                  know my time is short. The existing statute I  
19                  believe would be appropriate for the orthotic  
20                  fitter and the pedorthist statute; and so, our  
21                  suggestions would be that the language would be  
22                  similar to what it is, but that you would  
23                  define each of these different professionals  
24                  separately.

25                  The next would be to qualify for

1 licensure to practice as a pedorthist, an  
2 individual shall, and then the existing 1, 2,  
3 3 and 4 would be appropriate. I think removing  
4 the term prosthetic and orthotic would just  
5 clean up the language and it would make it  
6 defined specifically for a pedorthist.

7           Number 5 you'll see we have suggested  
8 to remove. We think it's just a redundant to  
9 number 2. We don't see a reason for it being  
10 there.

11           And for the orthotic fitter, it would  
12 be very similar where the existing 1, 2, 3 and  
13 4 are still there, but the words prosthetic and  
14 pedorthic would be removed.

15           Just a couple other very brief edits  
16 that we would suggest, and just some questions  
17 maybe in Section 3(d) of the existing statute.  
18 The word certain in the title is just unclear  
19 to us. We're not sure if this denotes  
20 different types of prosthetists, orthotists,  
21 pedorthists and orthotic fitters. So we were  
22 unclear about what that exactly meant and,  
23 perhaps, that could be clarified or just  
24 removed.

25           Another one is in 3(d) Sections 2 and

1 3. There's reference there to a medical  
2 diagnostic examination, and we feel like that's  
3 another unclear term that we would just point  
4 out. And I think either the statute needs to  
5 define what that is, or perhaps, remove 2 and 3  
6 from that section, especially if they're  
7 talking about the physicians. And if you all  
8 understand, we don't see anything other than by  
9 a physician's prescription. We don't see  
10 patients independently. They have to have a  
11 prescription to come to us.

12 If that reference to medical  
13 diagnostic exam means that it's an exam that  
14 the physician is doing that we have to do these  
15 things, then I think it's impractical because  
16 we don't have access to that. So that's just  
17 another question that we see in that.

18 The last edit I will just mention is  
19 in Section 10, number 3. What we would suggest  
20 you do, and I have some experience this way  
21 being on the floor of the licensing board in  
22 the past, that at the end of the sentence of  
23 number 10.3 that you would add, whose licensure  
24 requirements are equal to or higher than those  
25 required for licensure in this Commonwealth, as

1 determined by the board.

2           The reason for that suggestion is  
3 that you don't know what another state is going  
4 to do. You don't know what the level of  
5 requirement for their licensure is. And if you  
6 just openly say you will accept any, then the  
7 state of, you pick one, can create a licensure  
8 law that has very low, very poor standards, and  
9 if you have license in that state you can cross  
10 over by the way it's written now. We think if  
11 the goal of the statute is to protect the  
12 citizens of Pennsylvania, then you should add  
13 that, perhaps.

14           Again, I apologize for my voice. And  
15 I know I ran through those pretty quickly  
16 because I know we're a little behind, but I'll  
17 be glad to answer any questions.

18           CHAIRMAN STURLA: Thank you.  
19 Questions from members? Representative  
20 Solobay.

21           REPRESENTATIVE SOLOBAY: Thank you,  
22 Mr. Chairman. Thank you for your input.

23           Is this something that could -- maybe  
24 look at it and see a national-type  
25 certification registry across the board with

1 even the specifics on fitting the device,  
2 development, the whole works as opposed to  
3 doing it state by state?

4 MR. FLETCHER: That's an excellent  
5 question. It's a daunting one, though.  
6 Medicare currently is working really hard on  
7 trying to establish some quality standards and  
8 what they call supplier standards, because in  
9 the eyes of Medicare we're suppliers of  
10 DEMEPOS, durable medical equipment, prosthetic,  
11 orthotic supplies. We fall under that.

12 They are promulgating those rules  
13 today for quality standards to try to get a  
14 hold of this. To be perfectly honest, they're  
15 regulating the businesses, the facilities that  
16 provide this; not the individuals who are  
17 employed by those facilities.

18 And one other point, just based on  
19 some of the conversations and questions  
20 earlier. One of the challenging things that  
21 Medicare has done in 2006 is, when they created  
22 this system they invited accrediting  
23 organizations to become deemed authorities to  
24 accredit prosthetic/orthotic suppliers.

25 Well, they approved everyone that



1 applied. They didn't, in our opinion, use a  
2 lot of discretion to say that only those who  
3 have some experience in that area should be  
4 deemed as an authority. Eleven organizations  
5 applied, 11 got accepted. That's down to  
6 10 now. It's changed.

7 But, we feel there are organizations  
8 that were deemed by Medicare, just basically  
9 filled an application out, to be honest.  
10 That's to accredit the organization, the  
11 business, if you will, to provide these  
12 services to a Medicare beneficiary.

13 What the licensure law does is come  
14 alongside that and says, no, but the person who  
15 is touching the patient has to have some  
16 qualifications. The challenge is that some of  
17 those deemed authorities in the accrediting  
18 organizations that Medicare said were okay,  
19 they may have very low standards and that's  
20 okay. And they may be within your state; and  
21 so, the control system is not good still.

22 Your question is excellent and we  
23 would love that, but I think it's a tough  
24 battle across -- Every state has its own  
25 issues, so it's a tough one.

1                   REPRESENTATIVE SOLOBAY: Is there a  
2 national organization of the individuals that  
3 are certified?

4                   MR. FLETCHER: There are several  
5 national organizations. There are two  
6 credentialing organizations: American Board  
7 for Certification, ABC, and BOC, the Board for  
8 Orthotic Certification. Those are the two that  
9 certify individuals and accredit facilities.  
10 There are also national organizations. The  
11 American Academy of Orthotists and Prosthetists  
12 is one, it's a scientific. And there's a  
13 trade association -- there's two, AOPA and PFA.  
14 And those are just a lot of alphabet soup, but  
15 there are national organizations.

16                   REPRESENTATIVE SOLOBAY: And with all  
17 that, do they do a continuing-education  
18 process?

19                   MR. FLETCHER: Absolutely. Academy  
20 sponsors it, PFA sponsors them, AOPA. The ABC  
21 and BOC are the ones who keep track, if you  
22 will, and make sure that if you're certified by  
23 us, that you have a certain type and certain  
24 amount of continuing-education credits.

25                   REPRESENTATIVE SOLOBAY: It just

1 seems as we battle the high cost of health  
2 care, and this ties right in directly to that,  
3 that this would be something that we look at  
4 because, obviously, these devices can be very  
5 expensive as well as -- especially if it's  
6 fitted wrong or done wrong and have to be  
7 repeated. The situation just --

8 MR. FLETCHER: Absolutely. And,  
9 actually, it's been anecdotal, but in Florida  
10 when the licensure initiative was going, that  
11 was a huge issue that, you know, insurance  
12 companies are difficult to deal with. And once  
13 you've had a prosthesis or an orthosis paid for  
14 and it was inappropriate, you're kind of out of  
15 luck, even if it was terrible care and it was  
16 off -- They paid for it. You know, it would  
17 have to be extreme and they could possibly go  
18 back on that person, but yeah, that's an issue.

19 REPRESENTATIVE SOLOBAY: Correlation  
20 then, obviously, between those folks that are  
21 certified in a stronger sense of an educational  
22 background and the certifications versus those  
23 that are not, is there a big differential  
24 between the success of the device provided for  
25 a patient?

1           MR. FLETCHER: I might answer a  
2 little different than you're asking, but I  
3 think it might get to a little bit of what  
4 you're asking, because I think somewhat you're  
5 asking fairly subjective and hard to quantify.

6           A good example of the risk here is  
7 the recent issue in Florida a few years back  
8 where there was huge Medicare fraud, millions  
9 of dollars of patients being billed for  
10 prostheses and they weren't amputees.

11           Once that was all uncovered, it was  
12 discovered that none of the people who were  
13 perpetrating that were certified. These were  
14 all just out there; sort of durable medical  
15 equipment suppliers, if you will, and not to  
16 put a bad light on that title, but that's where  
17 the fraud was occurring. It wasn't within the  
18 certified realm. So there's a distinct, and  
19 Medicare recognizes that I think very clearly  
20 now.

21           But, quality is a hard one to be  
22 perfectly honest. This is an art as much as a  
23 science. We are fitting a human live, flesh  
24 person with a device.

25           REPRESENTATIVE SOLOBAY: And their

1 physical condition can change with the healing  
2 process and everything else how it fits.

3 MR. FLETCHER: Absolutely.

4 REPRESENTATIVE SOLOBAY: Thank you.

5 MR. FLETCHER: Yes.

6 CHAIRMAN STURLA: Chairman Adolph.

7 REPRESENTATIVE ADOLPH: Thank you.

8 Thank you, Mr. Fletcher, for your testimony.  
9 You suggest some amendments. I have an  
10 amendment in front of me, and I think the  
11 biggest difference between your recommendations  
12 and the amendment that I have in front of me  
13 is, one says possess a high school diploma or  
14 its equivalent. And your suggestion is,  
15 possess a minimum of a baccalaureate degree in  
16 orthotics or prosthetics from a college or  
17 university. Would you comment on why you think  
18 a college degree is necessary to be licensed?

19 MR. FLETCHER: Absolutely. And I  
20 will go back a little bit to my testimony. For  
21 sake of time I didn't read through this, but I  
22 may refer back to that just so that there's a  
23 little more of a description of what we -- how  
24 we feel, ABC and NCOPE, toward this subject.

25 Let me read page 2. I'm sorry to

1 read this to you. The principal focus of ABC  
2 and NCOPE activities is to assure that  
3 qualified practitioners are the fundamental  
4 source for orthotic, prosthetic and pedorthic  
5 care. Indeed, the ABC and NCOPE standards  
6 address rigorous educational, training and  
7 experiential requirements, which are the  
8 essential building blocks for the competent  
9 care of patients.

10 I'm going to skip down to the next  
11 paragraph. Orthotics, prosthetics and  
12 pedorthics have grown from craft and  
13 manufacturing trades of the late 1800's and  
14 early 1900's to clinically-based allied health  
15 professions. ABC certified orthotists and  
16 prosthetists require a minimum of a four-year  
17 bachelor's degree and a clinical residency of  
18 one year. The profession has mandated an  
19 entry-level master's degree by the year 2012,  
20 so it's actually moving up to a master's level  
21 for orthotists and prosthetists.

22 Today, as a health care sciences  
23 clinician, an orthotist and prosthetist cares  
24 for patients with complex orthopedic  
25 disabilities, congenital anomalies or traumatic

1 injuries that are often -- that are also often  
2 affected by other complicated disease  
3 processes. As a clinical health care provider,  
4 he or she is involved with the custom  
5 fabrication of devices and the use of  
6 sophisticated technology that were unknown  
7 25 years ago.

8           Parenthetically, as in medicine,  
9 advances in the art, science and technology of  
10 orthotics and prosthetics will also continue,  
11 probably at an exponential rate. By necessity,  
12 then, the orthotist and prosthetist must have  
13 advanced educational and training in  
14 biomechanics, anatomy, kinesiology, pathology  
15 and other medical and engineering sciences.

16           There is no better evidence than to  
17 look at the newspaper, magazines and television  
18 reports of how our soldiers are being helped  
19 after losing a limb or sustaining a spinal cord  
20 injury while fighting for our country in Iraq  
21 and Afghanistan.

22           The body of knowledge has grown and  
23 the sophistication of what we are doing has  
24 grown. And I think the change of health care  
25 where the physicians, the referral source, are

1 relying on the orthotist and prosthetist to  
2 make those tough decisions about what type of  
3 device is appropriate and when that device is  
4 appropriate, I think it is hard to argue  
5 against not having some formal education to be  
6 that level of care provider.

7 REPRESENTATIVE ADOLPH: Thank you.

8 CHAIRMAN STURLA: Representative  
9 Readshaw.

10 REPRESENTATIVE READSHAW: Thank you,  
11 Mr. Chairman. Thank you, Mr. Fletcher, for  
12 being here today.

13 I'd just like to ask what the state  
14 of Florida's position may or may not have been  
15 in consideration of the grandfather clause.

16 MR. FLETCHER: I'm glad you asked  
17 that. I would have forgot to mention it.  
18 There was a grandfather clause in that statute.  
19 One thing that we determined early on -- And to  
20 be honest, part of this was all promulgated by  
21 the rules of the board; not necessarily stated  
22 all specifically in statute, although a lot of  
23 it was.

24 We determined that you would have to  
25 have passed a test if you were not certified at



1 all and had no evidence that you could -- that  
2 you could show us that you were competent at  
3 some level. Even if you had already been  
4 practicing, then we required that you take a  
5 test and the board in Florida determined what  
6 that test was.

7           They did some analysis and determined  
8 which test would be the appropriate, what they  
9 called the licensure exam; different than a  
10 certification exam, if you understand. The  
11 certification exam is a series of exams. But  
12 the Florida board picked one of those exams for  
13 the candidate to take. If they could pass that  
14 and they could prove they had been practicing  
15 for five years in the state, five years in the  
16 state--And that was a bit of an issue, I'll be  
17 honest--then they could get their license.  
18 They didn't have to become certified. They  
19 just had to show by passing the test.

20           REPRESENTATIVE READSHAW: Thank you  
21 very much for your response.

22           MR. FLETCHER: Yes.

23           CHAIRMAN STURLA: Representative  
24 Wansacz.

25           REPRESENTATIVE WANSACZ: Thank you,

1 Chairman Sturla.

2 Representative Readshaw hit on some  
3 of the stuff we've been discussing down here  
4 considering the grandfathering and exactly how  
5 they do things in Florida. So, one thing, when  
6 they licensed practitioners in Florida, they  
7 said you have practiced for five years and then  
8 pass a licensing exam that the State of Florida  
9 came up with. Is there a -- and I believe  
10 there is. There's currently a national  
11 licensing certification exam. Is that what it  
12 is now?

13 MR. FLETCHER: There are two  
14 different ones. ABC has theirs and BOC has  
15 theirs.

16 REPRESENTATIVE WANSACZ: Okay. So  
17 what I'm hearing from you and what we heard  
18 from maybe some of the earlier testifiers is,  
19 as we discussed maybe in the example of a rural  
20 area of saying, you know, should we not license  
21 them or just say here's a license, they don't  
22 have to pass a certification, that draws a red  
23 flag up automatically saying what those people  
24 in the rural areas don't deserve as much as  
25 somebody in an urban area, make sure they have

1 the same qualification. And that's a concern  
2 of mine.

3 So, I'm wondering in Florida, it's  
4 pretty much no matter where you're from, I  
5 don't care if you're from Tallahassee, West  
6 Palm, or whatever part of Florida, you all have  
7 to be licensed to show what you're doing,  
8 correct?

9 MR. FLETCHER: That's correct.

10 REPRESENTATIVE WANSACZ: So I  
11 appreciate that. Thank you. I just want to  
12 compliment the sponsor of the bill. Obviously,  
13 he's taking on an issue here that has raised a  
14 lot of concerns and showing that we need to be  
15 taking a look at this. Thank you, Chairman  
16 Sturla.

17 CHAIRMAN STURLA: Any other questions  
18 from members?

19 (No response).

20 CHAIRMAN STURLA: All right. Thank  
21 you.

22 MR. FLETCHER: Thank you very much.

23 CHAIRMAN STURLA: Next is Donald  
24 Fedder, President Emeritus, Board of  
25 Orthotist/Prosthetist Certification.

1 DOCTOR FEDDER: Mr. Chairman, members  
2 of the committee, thank you very much for the  
3 opportunity to discuss this bill. My name is  
4 Don Fedder. I'm President Emeritus of the  
5 Board for Orthotist/Prosthetist Certification.  
6 We had to do a promo some time ago and it took  
7 a skilled actress about a day to be able to say  
8 that well on the promo. So I understand it's  
9 difficult.

10 Just for the record, I hold a  
11 bachelor degree of pharmacy from the University  
12 of Maryland and a master's and doctor of public  
13 health degrees from Johns Hopkins Bloomberg  
14 School of Public Health. And I'm currently  
15 professor of pharmacy and medicine at the  
16 University of Maryland, Baltimore, where I have  
17 served on the faculty since 1974.

18 I speak in support of House Bill 2015  
19 and the proposed amendment. I especially wish  
20 to compliment the sponsors of this bill for  
21 recognizing, as the U.S. Congress, the  
22 Department of Health and Human Services, and  
23 its administrative arm, the Centers for  
24 Medicare/Medicaid Standards has, the validity  
25 of the standard and credentialing procedures

1 developed by the National Commission for  
2 Certifying Agencies, and its parent, the  
3 National Organization for Competency Assurance.  
4 These credentialing standards make it possible  
5 for even the smallest states to establish  
6 licensing to assure the availability of a  
7 competent and disciplined work force to serve  
8 its citizens.

9           Without nationally developed and  
10 credentialed procedures, it would be extremely  
11 difficult and prohibitively expensive for even  
12 a state the size of Pennsylvania to develop the  
13 range of exams necessary to assure their  
14 constituents of the competence of their  
15 licensees.

16           As Steve has testified before, some  
17 of the states have used just one part of the  
18 examination as some kind of a licensing  
19 examination, and it's problematic. What NCCA  
20 has done is laid out a procedure and both ABC  
21 and BOC have followed those procedures and have  
22 had their procedures accredited by NCCA--It's  
23 extremely important to understand that--so that  
24 you have national standards, and that's  
25 important.

1           I had the privilege to be involved in  
2     the '70's in the early development of NCCA--I'm  
3     an old guy, I've been around here a long  
4     time--so I've seen the development of all this.  
5     You need to understand that following World War  
6     II, HEW, and now HSS, saw the need to look at  
7     this problem of small professions that were not  
8     large enough to be able to have statewide state  
9     licensing, because they couldn't get a body big  
10    enough to put this all together.

11           So, what they did is, they convened a  
12    series of meeting and over time developed the  
13    National Commission for Certified Agencies.  
14    And that process requires that we establish a  
15    set of competencies necessary to perform the  
16    tasks that one needs to have to be able to  
17    perform; to do, whether we're an orthotist, a  
18    prosthetist, a fitter, or a pedorthist. Each  
19    of these things have a different set of  
20    competencies.

21           The competencies are developed by  
22    national surveys; not just in Pennsylvania, but  
23    across the country. So we look across the  
24    entire United States and do a national survey.  
25    And when we get those back, we were able to

1 look at the competencies, what are people doing  
2 first? What is the practice out there? And it  
3 varies a little bit, but it's pretty much the  
4 same.

5           What is being done out there is not  
6 all bad. I mean, some of the things you're  
7 hearing is that there's a tragedy out there.  
8 It's not really. There are things that are  
9 going on and there are some nasty stuff going  
10 on and there's some crooks. But for the most  
11 part, you have a group of people out there  
12 taking care of patients across the country.

13           And based upon what that is, we then  
14 bring together small committees and branch out  
15 to larger committees to be able to define what  
16 are the competencies. What are the things that  
17 one needs to do and what knowledge and skills  
18 and ability one has to have in order to perform  
19 those.

20           And then you bring together large  
21 groups of people to develop examinations. And  
22 those examinations are upgraded every year, and  
23 we have what is called a psychometric company.  
24 We use Applied Measurement Professionals, but  
25 there are a number of psychometric companies

1 who supervise this whole process and by  
2 statistics, and so forth, evaluate every single  
3 question that goes into that examination. So  
4 that, we end up with an examination which is  
5 valid, and those are technical statistical  
6 words, but it means that it is measuring what  
7 we say it's measuring. And both ABC and BOC  
8 follow the same procedures.

9           Several year ago we sat down together  
10 to explore some kind of merger, and we opened  
11 up each other's examination and we exposed them  
12 and looked at them. They weren't identical, of  
13 course not, because different committees did  
14 it. But they basically were the same. Both  
15 organizations were pleased that we were doing a  
16 good job.

17           As a matter of fact, we both opened  
18 up our roles to each other's certificate so  
19 that ABC said if you're BOC, we'll certify you.  
20 And BOC said if you're ABC, we will certify you  
21 as BOC. They won the battle, they got more  
22 people than we did.

23           But, in any event, what this says is  
24 that there -- this is a demonstration of the  
25 equivalency of the two examinations, the two



1 processes. When I say Congress has passed a  
2 bill, Congress did pass a bill in 2000 called  
3 BIPA 2000 and mandated that one had to be  
4 either ABC or BOC certified in order to be able  
5 to bill, to provide services for certain  
6 activities. It's not the entire growth of  
7 practice, but it was for certain activ --  
8 certain services, and that the facility had to  
9 be accredited. Both ABC and BOC are in that  
10 law.

11 So the thing that I want to assure  
12 you is that this process is very, very good.  
13 As a single state it would be very difficult  
14 for you to duplicate this kind of process. You  
15 don't have enough people. You've got about  
16 300 people serving in the state, or maybe  
17 500 at the outset. In the entire country there  
18 are probably less than 20,000 people practicing  
19 across this whole board.

20 So, when you have these very small  
21 bodies you have difficulty dividing them up,  
22 50 states to do this, that's why this bill is  
23 relying on NCCA for credentialing. And I would  
24 strongly advise that your board look to those  
25 certifications as a way to measure someone's

1 competency; that you can't replicate that  
2 process; the state can't actually replicate  
3 that process. It's very difficult to do.

4 The bill is not perfect. But I think  
5 as my mom taught me, perfect is the enemy of  
6 good. And I thank you for your attention.  
7 I'll be happy to answer any questions you might  
8 have.

9 CHAIRMAN STURLA: Representative  
10 Goodman.

11 REPRESENTATIVE GOODMAN: Thank you,  
12 Mr. Chairman. I absolutely love that line. It  
13 applies to the General Assembly on many levels.

14 You bring up a very good point, and a  
15 point that Timmy and I were talking about. My  
16 daughter is nurse at IEP, and my wife is a  
17 nurse. They only take a handful of nurses at  
18 IEP every year because, when I served on the  
19 PAR (phonetic) task force, we went all around  
20 the state during medical malpractice and all  
21 the issues that were going on, and we  
22 discovered that --

23 One of the questions I asked when we  
24 were at Saint Joe's was, I have constituents  
25 coming into my office who want to be nurses.

1 We have a nursing shortage, not only in  
2 Pennsylvania but nationwide. How is it that I  
3 have all these students who want to be nurses  
4 and they can't get into nursing school? They  
5 told me it's because we've raised the level of  
6 expertise so highly.

7 My wife is a nurse and she struggled  
8 to get her master's degree. When you come out  
9 of nursing school -- I'm taking a long way  
10 around the barn, Mr. Chairman. When she came  
11 out of nursing school, like a typical nurse,  
12 she wanted to get married, she wanted to start  
13 a family. She wanted to start working in her  
14 profession, and they told her you have to have  
15 a master's degree in order to teach. She went  
16 away from teaching. She's now the head of  
17 ICCU.

18 But when I asked that question, why  
19 do I have so many students who can't get into  
20 nursing school, they told me because we've made  
21 the pyramid so pointed, that in order to become  
22 a teacher of nursing you now have to have your  
23 doctorate degree.

24 I worry about this throughout the  
25 medical profession as a whole. We are becoming

1 so specialized that we are cutting people below  
2 them, saying that, you know, we have people in  
3 this profession right now who in your opinion  
4 are very well trained at this. As we keep  
5 raising the bar, though, we drop a lot of  
6 people out. In a field where it's difficult to  
7 get an awful lot of professionals, should we be  
8 doing that?

9           It's a word of caution I'm putting  
10 out there that we seem to be raising the bar so  
11 high. Now, granted, you know, this is not --  
12 This is serious stuff. I mean, if someone has  
13 a prosthetic, they want a prosthetic that fits.  
14 They want it done by a professional, they want  
15 it done by somebody who knows what they're  
16 doing and someone who's going to be around for  
17 quite some time so if there's a problem it can  
18 be fixed.

19           But I'm worried that as we become  
20 more and more demanding on these different  
21 lines of professions, that we are cutting  
22 people out and making it almost -- extremely  
23 difficult for any other business to get into  
24 these businesses and soon we'll have nothing  
25 more than two or three that can do it.

1                   It's more of a statement than, I  
2                   guess, a question. But am I on the right path  
3                   here?

4                   DOCTOR FEDDER: If I may. It's not a  
5                   question, but I think that I will tell you from  
6                   my experience as far as pharmacy is concerned,  
7                   my experience in orthotics is concerned; and if  
8                   you'll look at physical therapy, physical  
9                   therapy is now looking for a doctorate,  
10                  somebody who fits -- who does the ear analysis  
11                  for my hearing aids now has a doctorate in  
12                  otolaryngology, this is the trend. The trend  
13                  is -- Part of that trend is because people in  
14                  the field like to be -- like good titles. This  
15                  is why the basis that we have for certification  
16                  of BOC is to look at the competencies and  
17                  measure those competencies, and we don't have a  
18                  pathway to get there.

19                  The major problem in this field is  
20                  that we don't have enough schools around here.  
21                  If we talk about this education process, what  
22                  you have in Pennsylvania are short-term  
23                  courses, and there are very few straight  
24                  college courses like you have in the larger  
25                  professions. The reason for that is because we

1 were much late in coming into the field.

2 After World War II there was funding  
3 for all kinds of health care education, and  
4 this super structure developed. It's natural  
5 for people to want to get a higher and higher  
6 and higher degree. A lot of it is the guild  
7 mentality, which is to -- an area for me and  
8 keep the rest of the bastards out, pardon my  
9 language.

10 This is part of what does happen in  
11 professions, it really does. There's no  
12 question that there is a strong scientific and  
13 engineering underpinning of this field and you  
14 need competent people. But the process by  
15 which you get competent people is so diffused  
16 right now that it's very hard. The schools  
17 throughout the NCOPE process, the last I looked  
18 at the data, turn out about 190 people in the  
19 entire country a year. Now, that's a pittance  
20 of what we need.

21 So what happens is that, in practices  
22 all over the country, particularly in the  
23 chains, they train their own people. And they  
24 like to get them and they will probably send  
25 them through to become a certified fitter. But

1 then they send them to the hospital to take  
2 measurements, and then they set up a process by  
3 which they have confidence that the person can  
4 perform these certain things so they let them  
5 do the next thing and the next thing, working  
6 under their certification.

7           So, it's because you have this  
8 shortage of a process to be able to develop  
9 these folks, you end up with that kind of  
10 process.

11           One of the things that BOC  
12 established was that if anybody is performing  
13 the task of an orthotist or prosthetist or a  
14 fitter for two years or more, they are -- not  
15 only should be able to take the examination for  
16 certification at the level in which they are,  
17 they should be required to do that before they  
18 go forward with touching another patient. They  
19 shouldn't be allowed to practice under somebody  
20 else's certification for years, and they do.  
21 In a lot of these places they go for 10 years.

22           So it's one of those things that it's  
23 difficult, but what you have in this bill with  
24 the National Commission for Certifying Agency  
25 Standards is some assurance that your licensees

1 are going to be competent because they have to  
2 pass that series of examinations, and it's  
3 based upon national standards. And it's very  
4 difficult for each state, as I'm repeating  
5 myself -- But it is very difficult for each  
6 state to try to duplicate that. I don't think  
7 you can.

8           So, I would caution your board when  
9 they sit down to this thing not to try to  
10 micro manage that process because I don't think  
11 you'll be successful. And you'll have people  
12 coming to you to tell you, my goodness, you're  
13 letting people come in here and they don't have  
14 a bachelor's degree. Well, they're out there  
15 practicing without it, and you don't want them  
16 that way. They must have passed a  
17 certification examination. And I don't see  
18 how --

19           And as I said, I've been doing this  
20 thing for a long, long time. I'm an educator  
21 that's been in the field for a long, long time.  
22 And I can assure you that there are different  
23 pathways to get there, but the only way that  
24 you can assure your patient population and your  
25 citizens of something is that they've passed



1 these competency-based examinations.

2 I don't care how they got there. If  
3 they're out there in a practice site, they  
4 should be required to take a national  
5 accrediting examination. It is certainly  
6 comprehensive. But we try to keep it so that  
7 you don't have artificial barriers to be able  
8 to take that examination.

9 And what I see happening a lot of  
10 times is -- And I see this in my field in  
11 pharmacy. Now everybody has to have a doctor  
12 of pharmacy. When I graduated I had a bachelor  
13 of pharmacy. When I went on the faculty I had  
14 a bachelor of pharmacy. I found out that  
15 bachelor of pharmacy wouldn't work because they  
16 now have Pharm.D., doctor of pharmacy.

17 So that's when I went over to Hopkins  
18 and did a master's and doctorate in public  
19 health starting at age 50. I was nuts, but it  
20 was a good thing for me to do.

21 But in any event, this is what  
22 happens. Professionals want to raise the  
23 standards, raise the standards, but it's so  
24 much of what the guild did. I think that you  
25 need to take that into consideration. What

1 your responsibility is to your state, to your  
2 citizens is to try the best you can to ensure  
3 that the persons operating on your citizenry  
4 have competencies. National standards are the  
5 best you can do. It's very hard otherwise.  
6 Thank you.

7 CHAIRMAN STURLA: Questions from  
8 other members?

9 (No response.)

10 CHAIRMAN STURLA: One final comment  
11 I'll make. Here in the House Professional  
12 Licensure Committee in Pennsylvania we like to  
13 think that good and perfect are not mutually  
14 exclusive and we always try to be perfect as  
15 well as good. If you have comments that you  
16 can make this bill perfect, we're all for it  
17 today.

18 DOCTOR FEDDER: Well, the comments I  
19 would say, I don't really want to disturb the  
20 whole process because it's difficult. I don't  
21 want to see this go back to the next year.

22 The thing that I'm concerned about is  
23 the ability for the board -- It seems like it's  
24 setting up the potential for being able to  
25 write its own examination, and that's the thing

1 that I would caution you. And I think it's  
2 Section 3 of -- I've forgotten now what it is.  
3 I had been asked not to get into that.

4 I think that that's the problem that  
5 I would caution you, to make sure that the  
6 board understands that it can't set -- I mean,  
7 you can end up with a board that's only five  
8 members or something like that, it's a  
9 relatively small board. And I don't think they  
10 can substitute their judgment for this national  
11 standard kind of thing. That's the caution.

12 CHAIRMAN STURLA: Okay.

13 DOCTOR FEDDER: There's one other  
14 little thing that I think the ladies here will  
15 understand, if I can find it. I was told not  
16 to worry with this thing. Someplace it talks  
17 about exclusions under prosthetist, and it says  
18 to the words, cosmetic devices such as breast  
19 prosthesis or breast forms.

20 Breast forms are not cosmetic  
21 devices. I would take that cosmetic devices  
22 and put it after breast forms because they're  
23 not included for a prosthetist, but they are  
24 therapeutic devices. I will tell you the  
25 people that I know who fit mastectomy patients,

1 those are not cosmetic devices. Those are  
2 therapeutic devices. They shouldn't be on your  
3 bill calling them cosmetic devices.

4 CHAIRMAN STURLA: Thank you.

5 DOCTOR FEDDER: Thank you, sir.  
6 Thank you members of the committee.

7 CHAIRMAN STURLA: All right. Thank  
8 you. Next on the agenda is Mike Davis,  
9 Executive Director of the Pennsylvania  
10 Podiatric Medical Association.

11 MR. DAVIS: Good morning. Chairman  
12 Sturla and Representative Adolph and members of  
13 the committee, my name is Michael Davis. I'm  
14 Executive Director of the Pennsylvania  
15 Podiatric Medical Association. We count as our  
16 members over 85 percent of the doctors of  
17 podiatric medicine licensed in the State of  
18 Pennsylvania.

19 I'm appearing here today in order to  
20 support the licensure of pedorthists,  
21 orthotists and prosthetists under the terms of  
22 House Bill 2015.

23 The profession of podiatry enjoys a  
24 virtually unlimited scope of practice within a  
25 limited part of the anatomy. That scope,

1 focusing on the foot and ankle, is an area in  
2 which the podiatric physician often sees the  
3 first symptoms of diabetes. The lower  
4 extremity exhibits the results of the vascular  
5 compromise that often accompanies diabetes.

6 That disease, as well as other  
7 degenerative conditions, often results in  
8 wounds, structural failure and can lead to  
9 amputation. In these areas our association  
10 members work closely with the pedorthists,  
11 orthotists and prosthetists who would be  
12 covered by this legislation.

13 It is important to our profession, as  
14 well as to the patients that we serve, that the  
15 professionalism of pedorthist, orthotist and  
16 prosthetist be codified by licensure and  
17 receive the safety and transparency that  
18 licensure provides. One of the issues that  
19 licensure will provide is a type of quality  
20 assurance. Quality assurance is a current  
21 demand of both the health care system and the  
22 public.

23 We cannot overemphasize the  
24 importance of quality and patient safety. The  
25 areas in which pedorthists, orthotists and

1 prosthetists work relates directly to continued  
2 mobility, continued productivity and an  
3 elevated quality of life. These are not  
4 tangential subjects. Every statistical  
5 analysis relating to ambulation demonstrates  
6 that the ability to maintain ambulation is a  
7 key element in limb salvage, limb retention,  
8 delayed morbidity and delayed mortality.

9           Accelerated morbidity adds costs to  
10 the medical system at an almost logarithmic  
11 rate. Limb compromise and loss requires the  
12 services of these professionals. Without them,  
13 limb compromise and loss leads to loss of  
14 ambulation and accelerated mortality with its  
15 attendant end-of-life cost. Although the  
16 prosthetist works in all areas of the body, a  
17 substantial percentage of the work of all  
18 pedorthists, orthotists and prosthetists  
19 relates to the foot and ankle. This is one of  
20 the reasons that we welcome this legislation.

21           The profession of podiatry rests on  
22 the degree of doctor of podiatric medicine,  
23 which is granted after a four-year postgraduate  
24 education offered through eight schools around  
25 the country. One of the premier schools is the

1 Temple University School of Podiatric Medicine  
2 located in Philadelphia. I speak to this  
3 because the Temple school curriculum includes  
4 orthotics and pedorthics, which are required  
5 subjects for each medical student.

6           Additionally, Temple offers review  
7 courses in orthotics and pedorthy to orthotists  
8 and pedorthists who are preparing for  
9 certification by the orthotics and pedorthy  
10 certifying boards. The school also offers  
11 courses to orthotists and pedorthists who are  
12 already certified and who must maintain  
13 continuing education in their field.

14           However, while offering our support,  
15 we do have a technical insertion that we would  
16 like to see in order to avoid issues that could  
17 arise through a strict construction of Section  
18 6 of the language of the proposed bill.

19 Section 3(h) of the proposed legislation states  
20 that nothing in the legislation prevents a  
21 podiatrist from engaging in the, quote,  
22 practice in which the podiatrist is licensed.

23           Later in Section 6 the legislation  
24 provides that it shall be unlawful for any  
25 person who is not a licensed pedorthist,

1 orthotist and prosthetist from practicing  
2 orthotics, pedorthics or as a prosthetist,  
3 except as provide in Section 3(e). If you look  
4 back to Section 3(e), that relates to training.

5 We need to have words and Section  
6 3(h) inserted in Section 6 directly after the  
7 words 3(e).

8 The doctor of podiatric medicine,  
9 upon conferral of the degree, has the  
10 education, training and ability to practice as  
11 an orthotist as that profession relates to the  
12 foot and ankle. We also practice as a  
13 pedorthist without additional certification or  
14 license.

15 We feel that the suggested  
16 additional language would eliminate restrictive  
17 interpretations and avoid issues that could  
18 cause confusion. This proposed licensing  
19 should apply to those who do not have a degree  
20 of doctor of podiatric medicine.

21 In conclusion, our association has  
22 worked with the members of POPS in trying to  
23 craft a pragmatic structure under which these  
24 professionals can become licensed and  
25 regulated. Our profession works with



1 pedorthist, orthotists and prosthetists on a  
2 regular basis, and will continue to work with  
3 their association in the promotion of their  
4 profession. Thank you.

5 CHAIRMAN STURLA: Questions from  
6 members?

7 (No response.)

8 CHAIRMAN STURLA: That's what happens  
9 when you get late.

10 MR. DAVIS: Fine by me.

11 CHAIRMAN STURLA: Thank you. Next is  
12 Brian Lagana, Executive Director of Pedorthic  
13 Footwear Association.

14 MR. LAGANA: Thank you, Chairman  
15 Sturla, and the members of the committee on  
16 Professional Licensure. I'm Brian Lagana, the  
17 Executive Director of the Pedorthic Footwear  
18 Association.

19 PFA appreciates the opportunity to  
20 speak here today in support of House Bill 2015  
21 and its amendments which will provide licensure  
22 for orthotists, prosthetists and pedorthists  
23 here in the Commonwealth.

24 Before I go on, I just want to  
25 hopefully answer a bit better the question that

1 Representative Adolph had posed earlier. I  
2 went back through PFA's membership records  
3 yesterday. While these numbers -- I would not  
4 stake my life on the hundred percent accuracy  
5 of these numbers, they'll give you a pretty  
6 good representation of the percentage of  
7 credentialed orthotists to pedorthists here in  
8 the Commonwealth.

9 PFA has about 115 members that fall  
10 into two membership categories, regular  
11 individual member and regular company member.  
12 Those are the categories that, traditionally, a  
13 pedorthist and most certainly a credentialed  
14 pedorthist would fall under.

15 I calculate that out of about  
16 115 members, there are about 65 of those that  
17 are credentialed either by -- mainly by ABC and  
18 BOC. The number that I quote, and this might  
19 be -- give or take a couple, there are about  
20 98 credentialed ABC pedorthists here in the  
21 state. Add on top of that X number from BOC,  
22 and that will give you a relative percentage of  
23 credentialed versus noncredentialed  
24 practitioners.

25 Going back to PFA, PFA is one of only

1 three associations in the world that is solely  
2 dedicated to represent pedorthists and the  
3 pedorthic profession. Right not PFA has about  
4 2,000 members in the U.S. and overseas. I was  
5 just going to reference that to you that I just  
6 provided you, so I'll skip that.

7 As you know, pedorthics is the  
8 design, manufacture, modification and fit of  
9 shoes and foot orthoses to alleviate problems  
10 caused by disease, congenital condition,  
11 overuse or injury. Through PFA's efforts over  
12 the past 50 years, the practice of pedorthics  
13 has become a well-established and recognized  
14 allied health profession with standards  
15 established by ABC and BOC.

16 Unlike many interest groups that seek  
17 to limit the attention from federal and state  
18 governing bodies and regulators, and work  
19 toward lessening regulations imposed on their  
20 constituents, PFA and its members have worked  
21 for years to increase the recognition of  
22 pedorthics at the federal and state level with  
23 the goal of achieving federal and state  
24 oversight of the practice.

25 The increase in population of elderly

1 and physically-challenged individuals who  
2 require pedorthic services indicates that the  
3 pedorthic profession be regulated to ensure the  
4 provision of high-quality services, footwear  
5 and orthotics. At-risk patients deserve the  
6 best care available, and will benefit from the  
7 assurance of initial and ongoing professional  
8 competence of credentialed and/or state-  
9 licensed pedorthists practicing in each of the  
10 50 states.

11           The practice of pedorthics serves to  
12 improve and enhance the lives of individuals  
13 with disabilities by enabling them to resume  
14 productive lives following serious illness,  
15 injury, or trauma. Unregulated dispensing of  
16 pedorthic care does not adequately meet the  
17 needs or serve the interests of the public.

18           In keeping with the reasoning behind  
19 state requirements imposed on similar health  
20 care disciplines, licensure of the pedorthic  
21 profession will ensure -- help to ensure the  
22 health and safety of consumers, as well as  
23 maximize their functional abilities and  
24 productivity levels.

25           After a lot of effort on the part of

1 PFA, and the then Board for Certification in  
2 Pedorthics, now ABC, and other organizations  
3 representing Medicare suppliers, regulatory  
4 recognition has been achieved at the federal  
5 level. As mentioned earlier, CMS has proposed  
6 regulations that will require all providers of  
7 DMEPOS, pedorthists, orthotists and  
8 prosthetists in this case, to be credentialed  
9 by CMS recognized credentialing organizations.  
10 Again for pedorthists, those organizations are  
11 primarily ABC and BOC.

12 The CMS regulation is a tremendous  
13 step forward at the national level in ensuring  
14 quality and safe patient care through qualified  
15 practitioners, and maintaining the integrity of  
16 the Medicare program in general and, more  
17 specifically for pedorthists, at least the  
18 Medicare's Therapeutic Shoes for Persons with  
19 Diabetes benefit with TSD.

20 This benefit has been in place since  
21 1993 with the goal of reducing the instances of  
22 lower-extremity amputations on diabetic  
23 patients using conservative therapeutic and  
24 protective shoes and orthotics. Diabetics are  
25 certainly a high-risk population, and one

1 deserving the best of care to prevent traumatic  
2 and life-altering amputations.

3           However, not all practitioners treat  
4 diabetic patients or accept Medicare  
5 assignment, leaving a population of  
6 practitioners outside the jurisdiction of  
7 Medicare's oversight and its qualified provider  
8 requirements. That gap has been addressed in  
9 eight states so far and, hopefully, will be  
10 addressed in Pennsylvania as well. State  
11 licensure requirements in all states for  
12 podiatrists and other DMEPOS suppliers is  
13 critical.

14           PFA has long encouraged the passage  
15 of legislation implementing professional  
16 licensure requirements for podiatric  
17 practitioners at the state level. Licensure is  
18 currently required in seven states; Florida,  
19 Ohio, Illinois, Oklahoma, Tennessee, Arkansas  
20 and Alabama. New Jersey provides for optional  
21 podiatric licensure within broader mandatory  
22 requirements for orthotic and prosthetic  
23 licensure. In addition to Pennsylvania,  
24 licensure legislation is currently under  
25 consideration in New York, and as what would

1 have it today in Kentucky.

2 State licensure ensures that all  
3 podiatrists, whether they accept Medicare  
4 assignment or not, are regulated. This, in  
5 turn, ensures that all patients receive  
6 uniform, safe and high-quality care; that state  
7 Medicaid programs and third-party payers are  
8 reimbursing only to qualified practitioners,  
9 again, thereby maintaining the integrity of the  
10 benefit. And that patient access is expanded  
11 since credentialed practitioners are recognized  
12 more often than noncredentialed practitioners  
13 by third-party payers.

14 PFA applauds the Commonwealth and  
15 Representative Scavello for its leadership in  
16 assuring quality health care by introducing  
17 H.B. 2015 and its amendments.

18 States license dentists, members of  
19 the clergy, lawyers, fortune tellers in  
20 Maryland, and frog catchers in South Carolina.  
21 It makes good public policy to require health  
22 care practitioners who have a significant  
23 impact on the quality of living of at-risk  
24 diabetic patients, and others with chronic foot  
25 problems or foot injuries, to be held to a

1 higher, regulated standard. Again, PFA  
2 strongly supports the passage of H.B. 2015 and  
3 its amendments. Thank you for your time.

4 CHAIRMAN STURLA: Thank you.

5 Questions from members?

6 (No response.)

7 CHAIRMAN STURLA: All right. Thank  
8 you very much.

9 MR. LAGANA: Thank you.

10 CHAIRMAN STURLA: Next we have  
11 Richard Rafferty, a member of the National  
12 Orthotic Manufacturers Association.

13 MR. RAFFERTY: It's almost good  
14 afternoon. Good morning, thank you for the  
15 opportunity to let us speak in front of this  
16 board.

17 I have prepared testimony which  
18 everyone has. I'd also like to stray from that  
19 a little bit with several remarks. I will  
20 start with my testimony, though.

21 My name is Richard Rafferty. I'm the  
22 Group Product Manager for EPI, LP, doing  
23 business as Biomet, Incorporated. We're a  
24 manufacturer of orthotic and orthopedic devices  
25 headquartered in Parsippany, New Jersey. We



1 have over 1100 employees, many of whom are  
2 Pennsylvania residents. As a matter of fact,  
3 we have approximately 50 to 60 employees who  
4 live in the State of Pennsylvania, and our  
5 group, the NOMA group, has over 200 employees  
6 in the State of Pennsylvania.

7 I'd like to begin by thanking the  
8 committee for the opportunity to discuss House  
9 Bill 2015. My focus today is, actually, very  
10 narrow, and it is on the importance of  
11 providing an exemption under the licensing  
12 regime for representatives of orthotics  
13 manufacturers to measure and fit these devices  
14 under the supervision of a physician or other  
15 licensed health care professional. The bill  
16 currently does not contain such an exemption.

17 NOMA is a national trade association  
18 of FDA-regulated manufacturers of orthotic  
19 devices. Our members manufacture and sell  
20 thousands of devices in the Commonwealth, and  
21 we work alongside physicians and other health  
22 care professionals to provide orthotic devices  
23 to Pennsylvanians.

24 NOMA's member companies produce a  
25 wide range of technologically advanced orthotic

1 devices, and each of our members take great  
2 pride in the high quality of its products. Our  
3 members make both custom fitted; that is,  
4 adapted from components that are adjusted to  
5 the needs of the patient, or custom-fabricated  
6 products, which means that the device was built  
7 specifically for that particular patient.

8           Ultimately, our members' products  
9 benefit patients in Pennsylvania and the rest  
10 of the United States by providing a major  
11 therapeutic approach to a wide variety of  
12 diseases and disabilities.

13           My comments today are limited to the  
14 provisions of House Bill 2015 with respect to  
15 the practice of orthotics. Many of the  
16 testifiers up here have discussed prosthetics,  
17 have discussed pedorthics. We're talking about  
18 orthotics and, in general, we're talking about  
19 knee and spinal orthotics.

20           NOMA has no position regarding the  
21 bill's applicability to prosthetics and  
22 pedorthics. NOMA opposes H.B. 2015 in its  
23 current form for two reasons. First, we would  
24 respectfully point out that the vast majority  
25 of states do not have license requirements for

1 orthotists. And as been stated here, it is --

2 Thirteen states have licensing  
3 requirements, and I would point out that in  
4 every one of those states either by direct, a  
5 line in the bill, or by interpretation, there  
6 are exemptions for manufacturers'  
7 representatives in every one of those states.

8 It is doubtful that patients benefit  
9 from the licensing requirements that are in  
10 effect in a few states. These licensing  
11 requirements tend to limit competition, reduce  
12 treatment options for physicians and drive up  
13 costs.

14 Second, even if the state decides to  
15 adopt a licensing requirement, it should not  
16 apply to the kinds of activities in which NOMA  
17 manufacturers' representatives are engaged.

18 In particular, we urge the  
19 legislature to add an amendment that allows  
20 manufacturers' representatives to measure, fit  
21 and adjust orthotics under the supervision of a  
22 physician or other licensed health care  
23 professional. This amendment would allow  
24 NOMA's representatives to provide significant  
25 benefits to physicians and patients.

1           The states that have adopted the  
2     licensing requirements over the last few years,  
3     including Alabama, Oklahoma, Georgia,  
4     Tennessee, and Arkansas, have included such  
5     exemptions in their statutes. And I believe  
6     those exemptions are written into the New York  
7     State law and the Kentucky law that are both  
8     pending.

9           Today, physicians in Pennsylvania  
10    must prescribe an orthotic device in order for  
11    the patient to have access to one. In other  
12    words, we have to do this by prescription.  
13    Although the physician is the only professional  
14    qualified to prescribe such a device, the  
15    patient has to be measured and fitted for the  
16    device as well.

17           In order to measure and fit the  
18    device, physicians now have the option to refer  
19    the patient to an independent orthotist, to  
20    rely upon their own staff, or to rely upon a  
21    manufacturer's representative to measure and  
22    fit the patient for orthotic devices in the  
23    physician's office, usually during the same  
24    visit; thus, the choice for fitting the device  
25    currently rests with the physician. H.B. 2015

1 would take this choice away from physicians.

2           Allowing the patient to be measured  
3 and fitted in the physician's office can avoid  
4 a great deal of inconvenience and cost for the  
5 patient, particularly an elderly or disabled  
6 person, who might find it exceedingly difficult  
7 to travel from his or her physician's office to  
8 an orthotist's office, which might be located  
9 in another city.

10           In deciding who should measure and  
11 fit a device, the physician plays the role as  
12 gatekeeper. If he feels that an orthotist  
13 needs to see the patient, he has the option to  
14 refer the patient to one. If she feels that  
15 the patient can have the device measured and  
16 fitted in the doctor's office, he has that  
17 option. Thus, the interests of the patient are  
18 protected under our proposed amendment.

19           NOMA members' representatives have  
20 completed extensive specialized training,  
21 testing and quality assurance programs. They  
22 are required to develop expertise in their  
23 products and to understand the safest and most  
24 effective ways to use them. However, they do  
25 not make clinical or medical decisions.

1 Instead, they work under the supervision of a  
2 licensed physician or health care professional  
3 to provide the devices requested.

4           It's important to recognize that an  
5 orthotist's scope of practice under the current  
6 bill would be much broader than the activities  
7 of a manufacturer's representative contemplated  
8 by our proposed amendment. Under our proposed  
9 amendment, manufacturers' representatives would  
10 be limited to measuring, fitting and adjusting  
11 orthotics under the supervision of a licensed  
12 physician or other health care professional.

13           On the other hand, a licensed  
14 orthotist could evaluate, design, fabricate,  
15 assemble, and service orthotics, and such  
16 actions need not be supervised by anyone.

17           It is also important to keep in mind  
18 that there will not be a licensed orthotist in  
19 every community in Pennsylvania. Based on  
20 information we have regarding certified  
21 orthotists, many communities, particularly in  
22 rural areas, have no certified orthotists.  
23 Thus, patients would have to travel to another  
24 city to find one.

25           If the legislature imposes a

1 licensing requirement on NOMA's manufacturing  
2 representatives, the overall effect will be to  
3 prevent them from providing services that now  
4 benefit physicians and patients. Some of them  
5 may not be able to obtain a license because of  
6 education requirements, and even those who have  
7 the necessary educational requirements would be  
8 forced out of the marketplace for a significant  
9 period in order to comply with unnecessary and  
10 pointless licensing requirements.

11 We hope the committee will include an  
12 exemption to the proposed orthotic licensing  
13 requirement that allows manufacturers'  
14 representatives to measure, fit and adjust  
15 orthotics under the supervision of a licensed  
16 physician or other health care professional.  
17 Such an exemption would benefit patients and  
18 physicians in the Commonwealth, because it  
19 would allow our members to provide the low-cost  
20 and high-quality products and services that  
21 patients and health care providers have come to  
22 depend on.

23 Thank you for the opportunity for  
24 allowing me to give this testimony. I would  
25 welcome any questions from the committee.

1                   CHAIRMAN STURLA: Questions?

2           Representative Mustio.

3                   REPRESENTATIVE MUSTIO: I just have a  
4           comment, Mr. Chairman. In the interest of  
5           time, if we could maybe have staff follow up  
6           with the previous testifiers getting their  
7           input on the exemption, or the exception, I  
8           think that would help.

9                   CHAIRMAN STURLA: I appreciate that.  
10          Questions from other members?

11                   (No response.)

12                   CHAIRMAN STURLA: I have one question  
13          for you. When you talk about supervision of a  
14          physician or other licensed health care  
15          professional, I'm assuming that by other  
16          licensed health care professionals you mean  
17          those that have exemptions under 3(h) on the  
18          proposed amendment, so we're not having dental  
19          hygienist supervise --

20                   MR. RAFFERTY: No.

21                   CHAIRMAN STURLA: Okay. I think what  
22          we'll do is probably get -- Would you still  
23          believe that those employees should be  
24          certified if not licensed?

25                   MR. RAFFERTY: Certified by the



1 state?

2 CHAIRMAN STURLA: Certified with the  
3 national certification for that.

4 MR. RAFFERTY: No, because we believe  
5 that they have the training applicable to allow  
6 them to fit those devices that are within the  
7 scope of our companies. They are certified by  
8 us in order to do those devices.

9 And again, they're working under the  
10 supervision of a physician who works as the  
11 gatekeeper to say, yes, that patient needs this  
12 device; no, they don't need this device. This  
13 is what we want, this is what I'd like this  
14 patient to have. And under the supervision of  
15 that physician, again, who is the gatekeeper  
16 there and who is making the medical decision on  
17 the care of that patient, that's the way our  
18 representatives work.

19 CHAIRMAN STURLA: Okay. Judging from  
20 some of the eyebrows I saw raised in the  
21 audience --

22 MR. RAFFERTY: I knew there would be.  
23 I felt them all raising up out there.

24 CHAIRMAN STURLA: Questions from  
25 other members?

1 (No response.)

2 CHAIRMAN STURLA: I think we will  
3 continue this discussion as we continue to  
4 develop this bill. Thank you.

5 MR. RAFFERTY: Thank you.

6 CHAIRMAN STURLA: Just for the  
7 information of members, we will continue to  
8 work on this and try to get input from those  
9 people who testified, as well as others to try  
10 and get this -- perhaps not a perfect bill, but  
11 a pretty darn good one. Thank you. Meeting  
12 adjourned.

13 (At or about 12 o'clock noon the  
14 hearing was concluded.)

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