HOUSE OF REPRESENTATIVES COMMONWEALTH OF PENNSYLVANIA

BUDGET HEARING

DEPARTMENT OF LABOR & INDUSTRY

House Appropriations Committee

Main Capitol Building Majority Caucus Room 140 Harrisburg, Pennsylvania

Thursday, March 1, 2012 - 10:00 a.m.

1300 Garrison Drive, York, PA 17404 717.764.7801 877.747.2760

Page 2 COMMITTEE MEMBERS PRESENT: Honorable William Adolph, Jr., Majority Chairman Honorable John Bear 3 Honorable Gary Day Honorable Gordon Denlinger 4 Honorable Brian Ellis Honorable Mauree Gingrich Honorable Glen Grell Honorable David Millard 6 Honorable Mark Mustio Honorable Michael Peifer 7 Honorable Scott Perry Honorable Scott Petri Honorable Tina Pickett Honorable Jeffrey Pyle Honorable Thomas Quigley Honorable Mario Scavello 10 Honorable Curtis Sonney Honorable Joseph Markosek, Minority Chairman 11 Honorable Matthew Bradford Honorable Michelle Brownlee 12 Honorable Scott Conklin Honorable Paul Costa 13 Honorable Deberah Kula Honorable Tim Mahoney 14 Honorable Michael O'Brien Honorable Cherelle Parker 15 Honorable John Sabatina Honorable Steve Samuelson 16 Honorable Ronald Waters 17 NON-COMMITTEE MEMBERS PRESENT: 18 Honorable Rosemary Brown Honorable Ron Miller 19 Honorable Jerry Stern Honorable Will Tallman 20 Honorable Pamela DeLissio Honorable H. William DeWeese 21 Honorable William Keller 22 STAFF MEMBERS PRESENT: 23 Dan Clark, Esquire, Chief Counsel Ed Nolan, Majority Executive Director 24 Miriam Fox, Minority Executive Director 25

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- 1 CHAIRMAN ADOLPH: Good morning,
- everyone. I'd like to call to order the House
- 3 Appropriations Committee budget hearing with the
- 4 Department of Labor and Industry. Today's
- testifier is the Secretary of the Department of
- 6 Labor and Industry, Julia K. Hearthway.
- 7 I'd just like to let folks know that
- 8 we're going to try to stay the course today
- 9 regarding the budget and issues, and try to get
- our questions to a point where they're less than
- two or three minutes long. This way members can
- get more questions in; but also, our schedule,
- which is the most important, where yesterday we
- ran about an hour and a half over. We tie up an
- awful lot of people that way. I think some of
- the questions get a little lengthy, and some of
- the answers get a little lengthy. So, see if we
- can keep it on course today.
- We'll go through the introductions of
- members. My name is Bill Adolph. I'm the
- 21 Republican Chair of the Appropriations
- 22 Committee, and I reside in Delaware County.
- MR. NOLAN: Ed Nolan, Executive
- 24 Director.
- MR. CLARK: Dan Clark, Chief Counsel

- of the Republican Appropriations Committee.
- 2 REPRESENTATIVE MILLER: Ron Miller,
- 3 Chairman of the House Labor and Industry
- Committee.
- REPRESENTATIVE MUSTIO: Good morning.
- 6 Mark Mustio, Allegheny County.
- 7 REPRESENTATIVE SONNEY: Good morning.
- 8 Curt Sonney, Erie County.
- 9 REPRESENTATIVE SCAVELLO: Good
- 10 morning. Mario Scavello, Monroe County.
- 11 REPRESENTATIVE QUIGLEY: Tom Quigley,
- 12 Montgomery County.
- 13 REPRESENTATIVE MILLARD: Dave Millard,
- 14 Columbia County.
- 15 REPRESENTATIVE GINGRICH: Good
- 16 morning. Representative Mauree Gingrich from
- 17 Lebanon County. Welcome.
- 18 REPRESENTATIVE PICKETT: Tina Pickett,
- 19 Bradford, Sullivan and Susquehanna counties.
- 20 REPRESENTATIVE BEAR: John Bear,
- 21 Lancaster County.
- 22 REPRESENTATIVE PETRI: Scott Petri,
- 23 Bucks County.
- 24 REPRESENTATIVE DENLINGER: Gordon
- 25 Denlinger from eastern Lancaster County.

- 1 REPRESENTATIVE SAMUELSON: Steve
- 2 Samuelson from the Lehigh Valley.
- 3 CHAIRMAN MARKOSEK: Good morning. I'm
- 4 State Representative Joe Markosek, the
- 5 Democratic Chair of the Appropriations
- 6 Committee, and my district includes Allegheny
- and Westmoreland counties.
- MS. FOX: Miriam Fox, House
- 9 Appropriations Committee, Democrats' Executive
- 10 Director.
- 11 REPRESENTATIVE KELLER: Good morning.
- Bill Keller, Democratic Chair of the Labor and
- 13 Industry Committee, Philadelphia County.
- 14 REPRESENTATIVE KULA: Good morning.
- Representative Deb Kula from Fayette and
- Westmoreland counties.
- 17 REPRESENTATIVE BROWNLEE: Good
- morning. Michelle Brownlee, Philadelphia.
- 19 REPRESENTATIVE O'BRIEN: Welcome.
- Mike O'Brien, Philadelphia.
- 21 REPRESENTATIVE COSTA: Good morning
- 22 and welcome. I'm Paul Costa. I represent parts
- of Allegheny County.
- 24 REPRESENTATIVE CONKLIN: And I'm Scott
- 25 Conklin, Centre County.

- 1 CHAIRMAN ADOLPH: Thank you. Madam
- 2 Secretary, good morning and welcome.
- 3 SECRETARY HEARTHWAY: Thank you.
- 4 CHAIRMAN ADOLPH: If you'd like to
- make some brief comments, and then we'll go
- 6 right into questions.
- 7 SECRETARY HEARTHWAY: I believe you
- 8 all have my -- the written statements, so I'll
- be very brief and just give a few words on the
- overall Labor and Industry budget. I think, as
- 11 you are aware, most of Labor and Industry is
- funded through federal funds and specialized
- dedicated funds. Overall, Labor and Industry
- has a 1.2, or just under 1.2-billion-dollar-
- annual budget. Only six percent of that
- encompasses state funds, so I just wanted to
- 17 give that overview.
- The Governor had, overall, asked us to
- reduce our state funding by five percent. We
- were able to find some duplications and
- inefficiencies within L&I to save some of those.
- So, overall, we've come up with about a three
- and a half percent reduction on each of the line
- items on the budget to meet that goal. Because
- of those inefficiencies, we were able to do

- 1 that.
- And with that very brief overview, I
- will open it up to questions.
- 4 CHAIRMAN ADOLPH: Thank you. Chairman
- ⁵ Markosek.
- 6 CHAIRMAN MARKOSEK: Thank you,
- 7 Chairman. And welcome --
- 8 SECRETARY HEARTHWAY: Thank you.
- 9 CHAIRMAN MARKOSEK: -- Secretary. I
- don't have a direct question right now. It will
- leave a little extra time for some of our
- members to ask questions.
- But I think I ought to comment that I
- do agree with the Chair about keeping things
- brief. It will be the first time in 30 years
- that I've actually seen that occur, if we do
- that today. But, nevertheless, it's an
- admirable goal. So welcome, and I'll turn it
- over to questions from the members.
- 20 CHAIRMAN ADOLPH: Thank you. The
- first question is from Representative Mauree
- 22 Gingrich.
- 23 REPRESENTATIVE GINGRICH: Good
- morning, Madam --
- 25 SECRETARY HEARTHWAY: Good morning.

- 1 CHAIRMAN MARKOSEK: -- Secretary.
- Thanks for being here. I have a very specific
- line item question I'd like to introduce to you,
- and it's with regard to the Assistive Technology
- budget line. Of course, for those who aren't
- for really familiar with that--I am because I've
- 7 known people who have used it and found it very
- 8 valuable--they provide low-interest cash loans
- 9 for assistive devices to get people to work.
- 10 They offer extended loan opportunities at low
- 11 interest.
- What's amazing to me is what I've seen
- in the number of people served and success of
- some 2,000 people, I think; maybe \$26 million
- spent on this rather significant opportunity for
- people to access the workplace when they really
- want to and have that level of effort to get
- there. The default, I understand, has been like
- 1.9 percent, so the loans are paid back.
- Now, the reason -- You can tell I'm a
- little bit of a fan of that. But, in the
- proposed budget, I see there's a separation of
- the two lines, which is the technology and then
- the Lending Library. Do you have any idea what
- value that is going to add here in this

- situation? Is that transparency going to help
- us make it available to more people? Do you
- forecast that being in any way a hindrance to
- either division? I'm just curious as to the why
- 5 and then the how it will work.
- 6 SECRETARY HEARTHWAY: I think dividing
- 7 the line items out between those two probably
- 8 highlights them. They are two separate
- 9 programs. The one, as you indicated, is a
- lending program. I've met with the group a
- 11 number of times.
- 12 As I understand it, one of their
- primary things is providing loans for vehicles.
- 14 An individual with disability often can get the
- equipment to modify the car, but cannot get the
- car itself. And so, this serves a very valuable
- purpose in providing the loan in order to get
- the vehicle that could be modified to have the
- individual get to and from work.
- The other is the Lending Library for
- devices from Temple University. So, I think by
- breaking the two out, you highlight both and the
- functions of both.
- Previously, it was one line item. It
- was left to the Secretary to determine how the

- budget would be divided up. Traditionally, it
- always took a 68/32 -- or 38/62, excuse me,
- percentage of breakdown. That is, again, what
- 4 we suggest here, but it does allow both of those
- 5 divisions or services to advocate for their own
- 6 line item instead of as a group.
- 7 REPRESENTATIVE GINGRICH: Okay, and
- 8 that does make sense. I just want to see it
- 9 continue to work the way it has and to be as
- successful and have such a low-default rate
- while we're getting people to work, thank
- 12 goodness.
- SECRETARY HEARTHWAY: Yeah, it doesn't
- change the underlying programs at all.
- 15 REPRESENTATIVE GINGRICH: Good. Thank
- you very much for that answer. We were short
- 17 and good. Thanks.
- 18 CHAIRMAN ADOLPH: Thank you.
- 19 Representative Mike O'Brien.
- REPRESENTATIVE O'BRIEN: Thank you,
- Mr. Chairman. And good morning, Madam
- Secretary. Let's take a few moments, and let's
- get our head around Keystone Works, a new
- 24 program that you're bringing on line.
- So, I very much like the idea of eight

- weeks of job training. I think in this economy
- that retraining is an essential part. But, I
- have a little bit of a problem with providing a
- free labor pool. These are folks that are
- 5 collecting unemployment compensation. So, you
- 6 know, being an Irish guy, we have issues with
- indentured servitude. So, tell me -- tell me
- 8 the checks and balances that are in place on
- 9 this?
- SECRETARY HEARTHWAY: When looking at
- a program to kind of help jump-start some
- hiring, we had heard from a number of employers
- across the state that a little bit of assistance
- would help them move that ball in hiring more
- 15 individuals.
- We looked at a series of programs
- across the United States; tried to look for the
- pitfalls in them, as well as the successes in
- them. The most well-known of this is Georgia
- Works, and it had some pitfalls in it in respect
- to being free labor. They had a sort of initial
- program where people would come on and there
- wasn't a careful screening of an actual
- on-the-job program. We very much took that into
- account.

- It would have to be a pre-approved
- existing training program, so it can't be
- 3 something where an employer just says, I'll
- 4 train them on the job. There has to be a
- 5 program. It's limited to 24 hours a week, so
- the individual is not putting in a week of work
- and labor for that week, but a mere 24 hours.
- 8 Those -- That restriction allows the continued
- 9 unemployment compensation benefits to be paid.
- We also will have a follow-up at the end of
- that. It's up to eight weeks of training. It
- could be less, depending on what's being trained
- 13 for.
- The pre-approval process, we're still
- putting up our guidelines on that, but we want
- it to be a family-sustaining job that requires
- an on-the-job training that would lead to a
- career path, and something that doesn't have an
- existing training program to it. So we'll be
- very mindful of those employers that may try to
- use this as free labor. And I think the limited
- 22 24 hours a week will go a long way in that
- 23 regard.
- 24 REPRESENTATIVE O'BRIEN: So, in
- Philadelphia County, you have folks that are on

- unemployment, but their positions weren't
- full-time family sustaining. You know, so maybe
- their benefits aren't all that much cash. So,
- with this 24 hours a week, do -- do we run into
- a position that maybe somebody's working or
- training for below minimum wage? Have you
- 7 vetted that out?
- 8 SECRETARY HEARTHWAY: The individual
- 9 who's on-the-job training would not be receiving
- a salary or wages. That's why we're going to
- vet the actual training program in great detail.
- 12 They will be allowed to continue to collect
- their unemployment benefits while having on-the-
- job training. It won't be where they will be
- collecting unemployment as well as the salary.
- 16 That would have violated the federal rules, and
- we wouldn't be able to do this program.
- REPRESENTATIVE O'BRIEN: You were
- saying that this -- similar programs have been
- tried in other states.
- SECRETARY HEARTHWAY: Yes.
- 22 REPRESENTATIVE O'BRIEN: It's -- It's
- my understanding that, at times, the U.S.
- Department of Labor has had problems with some
- of these. As you put this program together,

- have you sought input and instruction from them?
- SECRETARY HEARTHWAY: Yes. We've --
- We've looked at other states. We've talked to
- US DOL. We wanted to make sure that what we put
- 5 together, first and foremost, met their
- quidelines; that we weren't jeopardizing an
- 7 individual's ability to continue to collect. We
- 8 also asked for previous problems, previous
- 9 successes, to make sure we were learning from
- other states' mistakes.
- 11 REPRESENTATIVE O'BRIEN: You said a
- claimant's ability to collect. Is this a
- voluntary program?
- SECRETARY HEARTHWAY: Oh, absolutely.
- REPRESENTATIVE O'BRIEN: Okay. So, no
- worker would be forced into a training?
- SECRETARY HEARTHWAY: No, no.
- REPRESENTATIVE O'BRIEN: Okay. And
- last question. It's also my understanding some
- other states have had -- have provided stipends
- for child care or for transportation for some of
- the trainees. Is that your intent?
- 23 SECRETARY HEARTHWAY: No. We had not
- set aside funds in Keystone Works for those kind
- of additional expenses. There may be other

- funds available in which that individual could
- utilize, but we had not built that into the
- ³ program specifically for Keystone Works any more
- 4 than any of the other training programs.
- 5 REPRESENTATIVE O'BRIEN: Thank you,
- 6 Madam Secretary. Thank you, Mr. Chairman.
- 7 CHAIRMAN ADOLPH: Thank you,
- 8 Representative. Next question will be asked by
- 9 Representative Mark Mustio.
- 10 REPRESENTATIVE MUSTIO: Good morning.
- One of the programs that are funded by
- 12 federal dollars are the Strategic Early Warning
- Network program that's been very successful, not
- only in Pennsylvania, but has really won
- national recognition. And my one quick, very
- easy question for you is, is there a commitment
- on the Department's part to continue to fund
- that program?
- SECRETARY HEARTHWAY: Yes, absolutely.
- The grant for that is up this June, and we
- 21 anticipate level funding from the government --
- federal government on that, and we anticipate
- renewing that.
- REPRESENTATIVE MUSTIO: Thank you.
- How was that, Chairman Markosek?

- 1 CHAIRMAN MARKOSEK: Pretty quick. An
- ² A plus, Representative.
- 3 CHAIRMAN ADOLPH: Representative Deb
- 4 Kula.
- 5 REPRESENTATIVE KULA: Thank you, Mr.
- 6 Chairman.
- My questions are going to kind of
- 8 center upon the call center. My colleagues and
- 9 I, and I'm sure most of them can speak also,
- with the fact that there is such a waiting
- period for people to get a determination on
- unemployment compensation, their benefits;
- whether they're eligible. Is that because of --
- What is the average turnaround time to determine
- that? And I have a couple other questions.
- If the Department -- I mean, do you
- need to, maybe, collect more information from
- the employer that could be the holdup, and is
- there a time frame to receive that information
- from the employer? And do you have enough staff
- to handle the questions that you have coming
- into these call centers?
- SECRETARY HEARTHWAY: Okay. On both
- of the time frames, with respect to the turn-
- around time, both from the claimant's point of

- view and the employer, I will have to get back
- to you on. I don't have that on the top of my
- 3 head.
- With respect to providing a prompt
- 5 service, in -- In all frankness, the call
- 6 centers were overwhelmed when the recession hit.
- And it's, obviously, lasted longer than any of
- 8 us would have wanted it to.
- 9 The staffing for UC call centers and
- the UC Department is largely dependent upon the
- 11 number of claims that we have. There's a
- complicated formula that the federal government
- has on initial claims and how much federal
- support you have for staff, so we're somewhat
- 15 limited. We did hire -- Our busy season is
- January, February, March. We did hire 90 new
- 17 intake of individuals to answer the phones for
- this period; this busy period.
- I think there's some significant
- inefficiencies in how the program's been run,
- 21 and we've been looking at trying to change
- those, both from a training point of view so
- that a lot of those questions are asked up
- front, and it doesn't have to have a significant
- follow-up; but also, in how we route these

- 1 calls.
- 2 A number of states do this very
- differently. They have Social Security numbers
- ending, having to call on certain days. So if
- you have a certain Social Security number, you
- 6 call on Monday, or Tuesday or Wednesday,
- depending on where your number falls.
- Pennsylvania doesn't do that. Consequently, our
- 9 busiest days and the longest wait times are
- Sunday and Monday, and not so on Thursday or
- 11 Friday. It makes for a very uneven workload.
- 12 There are other states, such as
- 13 Florida, that have no call centers at all. If
- you would like to file an unemployment claim,
- you have to do so online. We are trying -- We
- don't want to go completely to an online system.
- We think there's value in having the back-and-
- forth, but we are trying to encourage more
- people to go online. There is no waiting time
- for online.
- We're trying to train our call centers
- so it's more efficient. And we're looking for a
- way in which to even out the workload through
- the week so that more attention could be taken
- on that initial call and clear up some of this.

- 1 But I understand that there are problems, and
- we're working diligently to correct those.
- REPRESENTATIVE KULA: And I appreciate
- 4 that, and I would appreciate any information you
- 5 can provide --
- 6 SECRETARY HEARTHWAY: Absolutely.
- 7 REPRESENTATIVE KULA: -- along those
- 8 lines. Also, I know at times we have
- 9 constituents that have indicated that when
- they've contacted the call centers, they may
- have asked the same question and be given -- if
- they ask it twice, they might have gotten two
- different answers.
- I mean, how is the training done
- and -- I mean, how trained are the people that
- are answering these questions? I mean, is there
- a set, kind of document that says, if you ask
- this question, this is the answer? Or, how do
- you go about all of that?
- SECRETARY HEARTHWAY: There are
- guidelines. They need to be updated. And with
- the various changes in the law, there's been a
- lot of change and a lot of new information for
- our intake personnel to get their arms around.
- I have heard that comment. I hate hearing those

- comments, obviously. I want everyone to be on
- the same page and for it to be clear to any
- individual calling in. We -- We've looked at
- 4 several avenues in trying to train individuals
- 5 so that everyone has the same answer.
- 6 We're also looking to sort of revamp
- 7 the job description for an intake interviewer so
- 8 that we're reaching out for a quality-level
- 9 individual that maybe has more computer skills
- so that you can quickly get those answers.
- We're also looking for a system where you have a
- supervisor online. If a caller is there for too
- long, the supervisor comes in to see if they can
- assist. There may be a series of questions.
- So, I understand those issues. You're
- absolutely correct; no one should call and get
- 17 two different answers on the same question.
- We're trying to work through that process so
- 19 that that does not occur.
- REPRESENTATIVE KULA: Well, I thank
- you for -- for your answers, and I look forward
- to receiving -- if you would send that
- information to --
- SECRETARY HEARTHWAY: Absolutely.
- 25 REPRESENTATIVE KULA: -- Chairman

- Adolph, we'd appreciate that. Thank you, Madam
- ² Secretary.
- 3 CHAIRMAN ADOLPH: Thank you,
- 4 Representative. Representative Gordon
- 5 Denlinger.
- 6 REPRESENTATIVE DENLINGER: Thank you,
- 7 Mr. Chairman. Welcome, Secretary.
- 8 SECRETARY HEARTHWAY: Thank you.
- 9 REPRESENTATIVE DENLINGER: I'd like to
- shift gears, if we can, briefly, to industry
- partnerships. Specifically, the Governor, in
- his address, laid out the comprehensive
- workforce strategy that he has. And looking at
- the budget line, obviously, there's some
- movement of dollars around in the strategy for
- the Department.
- But, specifically, I'm wondering if
- you can share with us how you see industry
- partnerships playing a role with the Governor's
- jobs-first strategy. We know that the federal
- qovernment is looking across the state and the
- landscape of the state's look for innovation;
- new ideas. I think employer-driven is kind of
- the big push at this point. So, if you can kind
- of share with us perspectives there.

- And then beyond that, I understand
- there's a task force that's being created, this
- interagency, to try to coordinate some of our
- 4 approach here. If you could elaborate a little
- 5 bit on the nature of that task force.
- 6 SECRETARY HEARTHWAY: Yes. You're
- absolutely correct, in that, we want our
- 8 training to be employer-driven. I would like to
- 9 see more programs, and I think the connections
- and the information from the industry
- partnership will be extremely valuable in this
- 12 regard.
- Where we have employer involvement
- pre-training, so that there's actually screening
- individual where, yes, if the person gets
- through the training, I will hire them, rather
- than train and then see if they're hired. So
- we're trying to switch the emphasis completely
- so that we have a much more targeted training.
- The industry partnerships is an
- excellent program. It's an excellent resource
- as well for, sort of, on the ground, what
- businesses need. I've gone around the state.
- I've talked to a number of them. They are
- varied, as you can imagine, in different regions

- of the state, but they all bring exactly what an
- employer needs or requires in order to have an
- individual ready when they come on board; where
- 4 they can start work and be, sort of, a valued
- 5 contributor to that.
- They also assist us in trends, so they
- will be very much a part of all of our workforce
- initiatives. We -- We've developed an extremely
- good rapport in the information with respect to
- that. And with an increased emphasis on
- employer-driven, I think industry partnerships
- will be critical.
- 13 REPRESENTATIVE DENLINGER: And then if
- you could elaborate on the interagency task
- 15 force.
- SECRETARY HEARTHWAY: Yes. We are
- meeting to coordinate both from a service point
- of view--the PA CareerLinks have a number of us,
- 19 DPW, L&I being the largest contributors--to see
- what we can join forces and not duplicate
- efforts.
- We've met with Department of Education
- to also coordinate with respect to training
- programs, both from high school -- well,
- actually, K through high school; then the

- 1 community colleges. This is -- There are a
- series of task forces that have been formed in
- order that, each of the departments talk with
- one another; know where we can use each other to
- assist and leverage the resources to the best
- 6 advantage of Pennsylvanians, and not duplicate
- 7 as well.
- REPRESENTATIVE DENLINGER: Very good.
- I quess I've long held an opinion that, we get
- into a silo mentality a little bit with our
- programs. I think more interaction could save,
- you know, duplication of effort, and I think
- better coordination is always -- always called
- 14 for.
- 15 SECRETARY HEARTHWAY: You're
- absolutely right. This -- This is a cabinet
- that talks to one another constantly.
- 18 REPRESENTATIVE DENLINGER: Very good.
- 19 Thank you. Thank you, Mr. Chairman.
- 20 CHAIRMAN ADOLPH: Thank you.
- 21 Representative Scott Conklin.
- 22 REPRESENTATIVE CONKLIN: Thank you,
- Mr. Chairman. I want to thank the Secretary for
- being here.
- You know, as legislators, I think we

- all have something that really just drives us
- ² crazy. Everybody has a little different pet
- peeve. For mine, I was in the construction
- business for over 30 years. And one of the
- 5 things that used to drive me crazy is that, the
- 6 worker misclassification; why I'm out paying my
- workers by the hour; doing my subcontractors
- 8 correctly with all the paperwork.
- When I'd take on a big job, I would do
- union labor contracts with the unions to be able
- to backfill the employees I need. But all the
- time, my competitors were doing their hourly and
- salary employees; calling them subcontractors;
- not paying the benefits on them; paying people
- under the table, which, frankly, isn't fair to
- the employee.
- So, could you just tell me a little
- bit, since we put Act 72 in last year, just tell
- me a little bit on the workers classification.
- How many folks have you been able to find -- Has
- the Department been able to apply any
- administrative penalties to any of these folks?
- Just give me just a little bit of background on
- what we've been able to do as to that.
- 25 SECRETARY HEARTHWAY: Well, with the

- worker misclassification, the employer/employee
- ² relationship is very detailed defined. And I
- think that, in and of itself, may have been a
- 4 somewhat deterrent effect. We have only
- 5 received, since the enactment of that, 29
- 6 complaints. Now, each of those complaints are
- ⁷ still open and being investigated.
- 8 Most of Labor and Industry is
- 9 reactive, in the sense that, we respond to
- 10 complaints. Someone tells us that one of the
- labor laws are being violated, and we then go
- out and investigate it.
- With respect to misclassification,
- it's not been a large number. There's only been
- 15 29 reports. Now, we have discussed -- I have
- discussed with a number of individuals in the
- industry other ways we may look at that; that
- maybe, perhaps, through some of our audits that
- we routine -- routinely do, both in workers'
- comp and unemployment compensation. So we're
- looking at other ways to ensure that that law is
- complied with. But, to date, there's not been a
- lot of reports of misconduct.
- 24 REPRESENTATIVE CONKLIN: Just a
- quick -- quick follow-up to that. September of

- last year, United States Department of Labor
- enacted a misclassification that 11 states have
- entered into. Are we looking at Pennsylvania
- entering into that misclassification;
- 5 allowing -- that the feds had passed 11 years
- 6 ago to join those 11 states, then trying to
- 7 crack down on this more? What are your thoughts
- on that? Are you planning on going that way?
- 9 SECRETARY HEARTHWAY: I would have to
- look at that more in depth. I am not familiar
- with the specifics of it. But now that you've
- pointed it out, I'll be more than happy to go
- back and take a look at it.
- 14 REPRESENTATIVE CONKLIN: Would you do
- 15 that for us --
- SECRETARY HEARTHWAY: Absolutely.
- 17 REPRESENTATIVE CONKLIN: -- and give
- the -- the Chairman, so the committee members
- can look at your reaction to it.
- SECRETARY HEARTHWAY: Absolutely.
- 21 REPRESENTATIVE CONKLIN: Thank you.
- 22 CHAIRMAN ADOLPH: Thank you,
- 23 Representative. Chairman Markosek for
- announcements.
- 25 CHAIRMAN MARKOSEK: Thank you,

- 1 Chairman. The following members of the
- 2 Appropriations Committee are present:
- Representative Mahoney, Representative Bradford,
- Representative Parker, Representative Sabatina
- 5 and Representative Waters. Also, we have a
- 6 guest legislator here, Representative Pam
- 7 DeLissio from Philadelphia. Thank you.
- 8 CHAIRMAN ADOLPH: Thank you. Members
- ⁹ that have also arrived is Representative Pyle,
- Peifer, Perry and Grell. And, certainly, a
- pleasure to have the Chairs of the Labor
- 12 Committee with us, Representative Keller and
- Representative Miller, for their presence.
- Representative Tina Pickett has the
- 15 next question.
- REPRESENTATIVE PICKETT: Thank you,
- Mr. Chairman. Good morning.
- SECRETARY HEARTHWAY: Good morning.
- 19 REPRESENTATIVE PICKETT: If I might
- comment first on the Keystone Works program. As
- a former employer, I'm seeing that as a rather
- reasonable incentive to an employer. We talk a
- lot about shovel-ready work jobs. This may be
- making people job-ready. As an employer, you
- see people who have potential, but it's costly

- to take them on. And I think this might be a
- nice blend of giving the employer the incentive
- 3 to do that. So, it looks like a good
- 4 opportunity to me.
- I also wanted to ask you a question
- 6 about Senate Bill 1310 that we recently passed
- 7 through the House that would allow the state to
- 8 take out a bond to pay off our UC debt to the
- 9 federal government. There's a bit of a time
- limit on that, so that we will not see another
- 11 FUTA tax increase. Can you comment on how you
- think we're doing on that time line and how
- that's going to work out overall for the
- employers?
- SECRETARY HEARTHWAY: Yes, gladly.
- 16 The time line, in order to -- Let me back up for
- 17 a minute.
- The bond itself would save, perhaps,
- about 25 million a year to the UC trust fund.
- When we're in debt, which we currently are at
- \$3.52 billion, 25 million a year is not
- significant, unfortunately, but it is a savings.
- The bond by itself, without some
- 24 solvency measures, would not be favorable to the
- employer, because you would have the price of

- servicing the bond on top of the increased
- borrowing.
- If we were able to submit the bond and
- 4 pay off our debt to the federal government by
- November 10th, and that's the deadline that
- 6 you're referring to, we then will have a
- 7 two-year interest-free period for borrowing from
- 8 the federal government. If we do not make it by
- 9 November 10th, we have to wait until the
- following year. Otherwise, employers get hit
- from both ends. But I wanted to caution, if
- it's just the bond, without solvency measures,
- the employers will also get hit by both ends.
- 14 It's like refinancing but not paying off your
- entire mortgage if you do that.
- REPRESENTATIVE PICKETT: Thank you.
- 17 It's a tough time for employers for many
- reasons, and to be added another charge on these
- time -- on this fund is difficult. So, thanks
- for what you can do on that.
- 21 CHAIRMAN ADOLPH: Thank you.
- 22 Representative Paul Costa.
- REPRESENTATIVE COSTA: Thank you, Mr.
- 24 Chairman. Madam Secretary, thank you for being
- here.

- 1 Actually, my question was about
- Strategic Early Warning Networks, and
- 3 Representative Mustio already presented the
- question to you, which, once again, proves that
- 5 great minds think alike. Unfortunately, also,
- 6 psychotic ones think alike too, but --
- Since I do have the microphone, and
- 8 I'll keep it very brief, Mr. Chairman, I am glad
- that you're continuing that program. For the
- 10 people that are out there that are not familiar
- with this program, they saved over 42,000
- manufacturing jobs over the last five years.
- And to put that in dollars sense, that's
- \$25 million that we saved in unemployment
- benefits for the Commonwealth. It helps
- businesses stay alive. I may be proud because
- they come from my district or they originate
- from that area, but they serve over 50 counties
- throughout the Commonwealth, and they do a great
- job. And I'm very glad to hear that you're
- going to continue that program. So thank you
- very much.
- SECRETARY HEARTHWAY: Yeah. It's an
- excellent program, I agree.
- 25 REPRESENTATIVE COSTA: Thank you, Mr.

- 1 Chairman.
- 2 CHAIRMAN ADOLPH: Thank you,
- 3 Representative.
- 4 Madam Secretary, I have a question
- 5 regarding the closures of the refineries in the
- 6 southeast. I guess it's a double guestion.
- 7 What has your Department been doing regarding
- 8 the closures? And if these refineries stay
- 9 closed, how does that affect our unemployment
- fund; whether these companies -- are they
- self -- were they self-ensured as far as the
- unemployment compensation is concerned? That's
- my question right now regarding --
- SECRETARY HEARTHWAY: The --
- 15 CHAIRMAN ADOLPH: -- the Department's
- involvement in the closures.
- SECRETARY HEARTHWAY: Yes, sir. The
- Governor has, again, formed another task force
- 19 to try and deal with this issue that the
- southeast Pennsylvania is faced with. L&I's
- role in that as far as potential new buyers is
- to provide the information of a workforce, and
- we've been on the ground. Then we sort of
- switched to our other role.
- Labor and Industry is a very reactive

- agency with respect to this. When we heard of
- the potential layoffs, we again formed teams,
- similar to what we had done in the flooding,
- 4 where we sent a rapid response team down to the
- sites so that we had individuals there in the
- facilities, explaining to the employees services
- that were available; their unemployment, how to
- file for unemployment when they were laid off;
- 9 and any of the other training programs that may
- be available to them. So we had teams down
- there to work directly with the employees that
- were affected, in addition to being a part of a
- larger group that the Governor has formed in
- trying to address this in a bigger issue in
- 15 keeping business.
- I will add as well that the Strategic
- Early Warning is primarily with manufacturers.
- They were not a part of the actual refinery
- layoff, but they are now very much a part of the
- ancillary effects that may occur from those
- 21 layoffs.
- So, we've been on site. We've been
- with a larger team looking to deal with the
- bigger problem. And we've submitted a grant to
- the federal government to get additional funds

- for training for these individuals. It's a
- 5-million-dollar grant. It's been submitted.
- We're very positive that -- very hopeful that it
- 4 will occur; very confident that it will occur.
- 5 So, we've been down there working with them
- 6 daily.
- I actually had a call with one of the
- 8 vice presidents of ConocoPhillips. The workers
- 9 had long shifts and had some difficulties after
- or before their shifts; coming and talking with
- our team to get the information that they
- needed; and, quite frankly, for our team to get
- the information, because that's very valuable in
- terms of getting the grant. I asked if they
- would allow the workers at various different
- times to use their work time in order to do
- this, and they did comply after my phone call.
- So, that's one instance. But we've been there
- on a daily basis working with them.
- CHAIRMAN ADOLPH: Okay. I'm glad to
- hear that because, you know, no one likes to be
- out of work. And, obviously, in this particular
- case, there's going to be thousands out of work.
- So, I'm not sure whether Conoco -- Were you
- going to say something?

- SECRETARY HEARTHWAY: Sir, I was just
- going to add, we've also been approaching other
- businesses. We know the skilled labor force now
- that is there at the refineries and the ones
- 5 that will be furloughed. We've now gone to
- 6 market that labor force to other companies to
- say, you need individuals; these individuals are
- 8 skilled. And if they need slightly different
- 9 training in order to fit in with your company
- and be employed, we can provide that. So we're
- trying to be very proactive in that regard.
- 12 CHAIRMAN ADOLPH: Okay. As far as the
- effect of our unemployment fund, when -- And I
- don't really remember in recent history a labor
- force all at once being laid off like this;
- literally, thousands of people are going to be
- laid off. How will that affect our unemployment
- fund if, in fact, these companies are a part of
- our unemployment fund?
- SECRETARY HEARTHWAY: They are.
- 21 CHAIRMAN ADOLPH: They are.
- 22 SECRETARY HEARTHWAY: And these
- individuals will collect unemployment like any
- other individual who's lost their job due to no
- fault of their own. It will, obviously, be an

- increased cost to the fund. As I indicated in
- the last question, we're \$3.52 billion in debt.
- 3 That fluctuates. It will fluctuate up with this
- 4 closure and these additional claimants. It will
- 5 put us further in debt if we don't address the
- 6 solvency issue.
- 7 CHAIRMAN ADOLPH: Okay. Thank you.
- On another issue, someone who -- a
- 9 small businessman, and paying unemployment into
- his own unemployment fund but reports to the
- state on a quarterly basis and sends a check to
- 12 Pennsylvania Unemployment Compensation Fund. He
- ran into some problems regarding a new system
- where the checks go to you and you send them off
- to Revenue, and Revenue was not sharing this
- information with Labor and Industry. He was
- being billed for money that he already sent to
- unemployment, and he was unable to contact Labor
- and Industry regarding the billing. They said
- that Revenue has the money, even though Labor
- 21 and Industry was cashing the checks.
- 22 And I don't know if this was a
- computer glitch, but he was being billed for
- money that he already paid, plus interest. And
- it was probably almost about a year and a half

- in the works of trying to straighten this out.
- 2 Are you aware of any type of modern --
- modernization in your computer system? And is
- 4 this happening -- Was this an isolated case, I
- 5 hope, or is this happening quite a bit to those
- folks that are paying their own unemployment tax
- into a fund for their own employees?
- 8 SECRETARY HEARTHWAY: I wish I could
- 9 say it was isolated. There are other incidences
- 10 regarding that. There is a modernization
- program, occurring when I came on board as
- 12 Secretary of Labor and Industry. We -- The
- 13 Labor and Industry was in the midst of a
- computer overhaul. Representative mentioned
- silos before. The computer system really was in
- silos and archaic; it's 40, 50 years old.
- But, the program is two years behind
- schedule, and the complications have been
- immense. We're working through those with the
- vendor, but it has created some glitches, and
- we've put additional staff on board to try and
- address that, particularly the tax question.
- We're in the middle of the second phase of the
- computer modernization program, which is the tax
- 25 phase, and it has created some problems. We're

- trying to address them as quickly as possible.
- It is -- It's a maddening part of
- 3 Labor and Industry because it's this wrapped-up
- 4 computer system. And there was a decision,
- 5 prior to my coming on board, to do away with the
- 6 legacy system, so we are stuck with having to
- 7 work with the new system, and it has a lot of
- bugs. I think we're slowly working through
- 9 those. I put together a team that's working on
- trouble-shooting for the new computer system.
- 11 That seems to be helping a great deal. But, it
- is a system that's two years behind schedule.
- 13 CHAIRMAN ADOLPH: Just a suggestion
- regarding public relations regarding this.
- 15 Knowing that there is a glitch in the system,
- when these small business folks contact the
- unemployment office, instead of saying no, you
- owe it, you should say, we will look into it.
- Okay? Because, this gentleman took literally a
- year and a half trying to get this information.
- It wasn't until the involvement with public
- officials that it actually got solved, which
- is -- which is unfortunate. Okay. I'm glad it
- got solved. But, I'm afraid it's going to
- happen again as soon as he starts filing the

- next quarter.
- 2 SECRETARY HEARTHWAY: And I'm
- unfamiliar, obviously, with this specific
- 4 incident.
- 5 CHAIRMAN ADOLPH: Yes.
- 6 SECRETARY HEARTHWAY: But I can tell
- you, there was sort of a consumer-oriented
- 8 approach for claimants. There was not the
- 9 counter consumer-oriented approach for
- employers, and we've now changed that. We need
- to service the employers with respect to the
- taxes that they need to file. So we have that
- now on board at Labor and Industry to try and
- address those issues.
- 15 CHAIRMAN ADOLPH: Okay. Thank you.
- Representative John Bear.
- 17 REPRESENTATIVE BEAR: Thank you, Mr.
- 18 Chairman. And, Madam Secretary, thank you for
- joining us. I just have two really quick
- questions.
- The first one is regarding the federal
- unemployment trust fund and its insolvency. I
- think maybe it was mentioned earlier that we're,
- I think, \$3.5 billion in debt to the federal
- government. This is something our committee has

- dealt with quite a bit as far as conversations.
- My question for you is, what has the
- Department been doing to work on this solvency
- issue, and what would you like to see from us?
- 5 SECRETARY HEARTHWAY: We've pulled
- together a team internally to try and deal with
- 7 this question, and we've met with all the
- 8 stakeholders that we can think would be affected
- 9 by this. We've looked at this from a number of
- different angles. I've spoken to both the
- 11 Chairmans of Labor and Industry Subcommittees of
- 12 L&I.
- We have together some proposals of
- 14 looking at the increased tax that employers are
- going to have to pay, along with some, perhaps,
- eligibility requirements with respect to the
- 17 fund. We are still trying to get input from a
- 18 few of the stakeholders. I'm hoping that we can
- come with a consensus on that and a package.
- I've been working very closely with
- 21 Chairman Miller on that, as well as Senator
- Gordner from the Senate side, as a package to
- deal with both the bonding issue and the
- solvency issue. But I'd like to get a little
- 25 bit more input from a few of the stakeholders

- until that final package is presented. I'd be
- glad to sit down and give the details with you
- 3 with all the numbers.
- 4 REPRESENTATIVE BEAR: And what's the
- 5 average number of weeks now a person can be
- of unemployed and receive benefits? What's that at
- 7 right now?
- 8 SECRETARY HEARTHWAY: Currently, with
- ⁹ the extended benefits provided by the federal
- government, 86 weeks.
- 11 REPRESENTATIVE BEAR: Okay. So that's
- down -- Was it -- What was the max?
- SECRETARY HEARTHWAY: It was 99.
- REPRESENTATIVE BEAR: Ninety-nine.
- Okay. The second question I have is around
- prevailing wage. As you're probably aware, our
- committee, the Labor Committee in the House,
- passed six reform bills several months ago. Of
- those six bills, there was two that have
- 20 received the most attention.
- One is an adjustment in the threshold.
- 22 And for folks that aren't that familiar, that is
- taking the threshold dollar amount, which is at
- \$25,000, which was set in 1963, and adjusting
- that for inflation, hopefully to 185,000, and

- then having the index, you know, for inflation
- 2 moving forward. That one seems like it's gotten
- a lot of support, and I suspect that will leave
- 4 this chamber here in a few weeks.
- 5 The second one that seems to be a
- 6 little more controversial and seems to have some
- 7 resistance is my bill that was dealing with job
- 8 classifications. So, for folks who aren't
- 9 familiar with that, when an employer goes to bid
- a job, they need to know what the job
- description is for a, let's say electrician,
- laborer, plumber, what have you.
- Originally, my bill had a proposal to
- do one definition statewide on a subject. And
- when we were doing this, we said, hey, we're
- open to having the unions write the definition.
- We'll work with all the different stakeholders.
- And when we started doing that, there was some
- push-back saying, well, there's problems with
- having one definition for electrician because it
- varies throughout the state. So then we came
- back and said, okay, let's do it by region,
- jurisdiction, customer usage, whatever.
- The whole point is, we want to have it
- transparent. So, whoever is bidding on it, they

- 1 know what the standard is and they can bid
- fairly and not make any mistakes. And given the
- fact that this body has passed things such as
- 4 Right-to-Know laws, which is a bipartisan
- undertaking several years ago; the fact that we
- 6 passed Penn Watch, which is, again, another
- 7 transparency issue. It puzzles me and
- frustrates me that, yet, something as simple as
- 9 having a definition, whether it be statewide or
- by region, published in a very transparent
- manner on the L&I website for everyone to know
- in detail, I don't understand--I'm hoping you
- can give me some insight--as to why this is such
- a problematic area. Because, to me, this is a
- 15 common sense reform that no one should be able
- to argue as a good government initiative.
- So I was wondering if you could give
- some insight to us, like, where do you think the
- hang-ups are and what we can do to move forward.
- SECRETARY HEARTHWAY: This, um -- This
- is an extremely difficult statute to amend.
- That's, I don't think, any surprise to anyone
- 23 sitting here today.
- The Labor and Industry does post
- definitions. It is done now regionally. The

- definitions are like the hourly rate. They're
- 2 provided to us almost exclusively by collective
- bargaining agreements, so that's what we have on
- 4 hand to deal with the definitions.
- 5 There are other sources we can go to,
- and we've been looking at those. We have also
- been meeting to try to come up with a single
- 8 definition with respect to certain
- 9 classifications. Common labor is one of the
- ones that has, probably, the most controversy or
- the most overlap with respect to it.
- We have had, at this point, probably
- half a dozen meetings with the laborer's union
- trying to hammer out a definition. It is a slow
- process. We are plugging away at it. I do
- agree that it would be helpful to have clear,
- single, well-known, transparent definitions that
- anyone can follow. But, traditionally,
- historically, in Pennsylvania, this has taken on
- 20 a regional emphasis, and --
- Suburban Philadelphia or the City of
- Philadelphia has a different definition than
- Allegheny County, and we're trying to work with
- that. It may be that we come up with one or two
- definitions for the whole state in a single

- 1 classification. But I can tell you we are
- meeting with the unions, as well as businesses,
- 3 to try and come up with that common ground so we
- 4 have a definition.
- 5 REPRESENTATIVE BEAR: When it comes
- to, historically, debarment cases, am I correct
- in saying that, usually, the majority of the
- 8 cases deal with this issue; the question of what
- 9 class -- or definition was used for a job;
- whether it be, maybe, the state between a
- laborer and electrician or where there's some
- overlap.
- SECRETARY HEARTHWAY: That is a large
- portion of them, yes. A lot of the businesses
- that get caught up in the prevailing wage issue
- are the smaller businesses that don't do this on
- a regular basis, so that, they're a little
- unfamiliar with all the definitions or how they
- work in their particular area. Those would be
- the unintentional violations of prevailing wage,
- and they are the vast majority of what we get
- each year.
- The larger businesses that do the
- public works projects on a regular basis are
- more familiar with their region and their area,

- and it's not as big of an issue with respect to
- 2 the definition.
- REPRESENTATIVE BEAR: Well, it just
- 4 seems to me -- And I appreciate your efforts on
- 5 that. And, you know, certainly, as the sponsor
- to this bill, I'm willing to go whatever
- direction to get this done because, at the end
- of the day, my objective is having a very clear
- 9 and transparent definition on a website, L&I's
- website. I don't care who writes it. I don't
- care if it's done by jurisdiction. I just want
- to know what it is.
- And to me, when you're talking about,
- when money is tight; when you talk about things
- that will cause businesses to go into
- litigation; and when you figure you apply for a
- normal job, you have to have a job description,
- to me is a common sense solution that I don't
- know why we can't get to that point. But,
- anything we can do to help you with that, I
- 21 appreciate. And I appreciate your efforts
- moving forward, but it seems like there's some
- light there, but it seems like something we
- should be able to get done.
- 25 SECRETARY HEARTHWAY: We will keep

- 1 plugging, I assure you.
- 2 REPRESENTATIVE BEAR: Thank you.
- 3 CHAIRMAN ADOLPH: Thank you,
- 4 Representative. Next question will be by
- 5 Representative Steve Samuelson.
- 6 REPRESENTATIVE SAMUELSON: Thank you,
- 7 Mr. Chairman. Questions on a couple of line
- 8 items.
- 9 First, though, I wanted to note there
- was an earlier discussion of the Assistive
- 11 Technology line item and a discussion of the
- tremendous value of this program, and I concur.
- I do want to point out for the record that last
- year's budget cut that program 23 percent. The
- budget that the majority of the House and Senate
- voted on was a 23 percent cut.
- Now today, the two line items -- I
- 18 know there's two line items. When I add them
- together, it looks like there's an additional
- five percent cut. So, I guess my point for the
- record is, if we're all in agreement that this
- is such a valuable program, maybe we can avoid
- this additional five percent cut and restore
- that funding.
- My questions are actually about the

- 1 Keystone Works, Centers for Independent Living,
- and New Choices/New Options. Keystone Works, I
- 3 know you talked about that earlier with
- 4 Representative O'Brien; eight weeks of training,
- and the cost associated with this, I think, is
- the 15-hundred-dollars incentive grants; is that
- 7 correct?
- 8 SECRETARY HEARTHWAY: The two and a
- 9 half million that we're asking for in
- appropriation would be for those incentives,
- 11 yes. And I did not explain that in the previous
- question. After the training program, there's
- an incentive for the employer to keep the
- employee on board full time. Every four weeks
- that they do that, they would get \$375 dollars,
- up to a maximum of \$1500.
- 17 REPRESENTATIVE SAMUELSON: So the only
- way they get the incentive grant is if they keep
- the employee after the training period is done?
- SECRETARY HEARTHWAY: Yes, sir. Yes,
- 21 sir.
- 22 REPRESENTATIVE SAMUELSON: Okay. So,
- an employer who does the eight weeks of training
- and then nothing further would not get any
- 25 incentive?

- SECRETARY HEARTHWAY: That's correct.
- 2 REPRESENTATIVE SAMUELSON: Okay. Next
- question is about the New Choices/New Options
- 4 program, which, once again, was cut last year
- significantly, but this budget proposal
- 6 eliminates the funding for the New Choices/New
- Options program.
- Now, I have one of those programs in
- my area up in the Lehigh Valley, and they work
- with women who are trying to get back in the
- workforce after an extended period of time;
- perhaps, for childbearing. They work on
- training. They work on services. They work on
- counseling. It's really a holistic approach. I
- wonder why the -- why propose elimination of
- this program?
- SECRETARY HEARTHWAY: It -- It is a
- program that I hear individual stories about
- that seem very helpful. But when you look
- statistically at the success of this program,
- the placement rate for employment is in the 30s.
- It's an exceptionally low placement rate of
- employment. We do far better with our other
- services.
- And I will add, I think part of the

- value of that when it was first introduced was
- that these were individuals who had been out of
- workforce for a while and needed, perhaps, that
- extra help and counseling in trying to get back
- into the workforce after an extended period of
- 6 time.
- With the extended recession that we've
- had, all of our CareerLinks are more attuned to
- that situation. I do feel that these
- individuals could be well-served by going
- through the normal route. We have a much higher
- 12 placement rate, and the same programs now are
- very attuned to that individual who's been out
- of the workforce for a while. So I think many,
- many of those needs could be addressed through
- those programs, and the placement rate is much
- higher.
- 18 REPRESENTATIVE SAMUELSON: Are you
- proposing moving this \$500,000 to the
- CareerLinks, or is it just elimination of the
- \$500,000?
- 22 SECRETARY HEARTHWAY: It's elimination
- of the 500,000, but the service being provided
- to those individuals could be provided through
- the CareerLinks. And I am suggesting that may

- be the better route to go, because I think the
- placement will actually be higher.
- REPRESENTATIVE SAMUELSON: Okay. I
- 4 think it's a valuable program and we, as on a
- 5 committee, should take another look at that and
- try to restore that funding, is my view.
- My final question's on the Centers for
- 8 Independent Living. I noticed that they're
- 9 taking a five percent cut. These are centers.
- 10 I think there's nine of them that are state
- funded across the state; one right in Allentown
- up in the Lehigh Valley.
- Five percent cut on top of some recent
- 14 cuts, and I understand they also -- There was a
- change in administrative costs; that, in
- addition to the five percent cut, they also are
- being asked to absorb administrative costs, so
- maybe the five percent cut actually translates
- into about nine percent when you factor in
- those.
- My point is, these are people with
- disabilities who are getting valuable services
- 23 at these Centers for Independent Living with the
- goal of living independently, and I don't think
- it's something that we, as a state, should be

- cutting back for -- should be cutting back on.
- Is there any consideration of the fact
- 3 that they had to absorb those administrative
- costs, and is there any way that you would be
- 5 receptive to restoring this funding?
- 6 SECRETARY HEARTHWAY: It is a very
- 7 valuable program, and let me address the
- 8 administrative cost for a moment. Those we gave
- 9 are put upon the independent living centers last
- year. The reason for that, previously in the
- history of Labor and Industry, we utilize
- 12 administrative costs from federal funds. We've
- administered those programs from Labor and
- 14 Industry using federal funds.
- We were audited by US DOL and told we
- had to now charge administrative funds or lose
- that federal funding. That particular federal
- funding was a 4-to-1 match. So, to do so would
- have meant losing a large chunk of money for
- individuals with disabilities. The wise thing
- to do--and the Appropriation's enabling
- legislation allowed us to do this--would be to
- place the administrative cost on the sills.
- Now, I know that that was unfortunate.
- It's four percent less. I will tell you, this

- is from an administrative cost, a very low
- percentage, and we are keeping track of the
- 3 actual time and costs associated with that. If
- it doesn't rise to four percent, those sills
- 5 will be credited that additional amount. Sc
- 6 we're charging them only what time and expense
- we've had to utilize. And we're doing that so
- 8 that we do not lose our 4-to-1 federal funding
- 9 for that same group of individuals. No one
- likes to see programs cut, but there are limited
- 11 funds.
- 12 I've had numerous meetings with my
- Deputy Secretary, the Executive Director of
- Occupational Vocational Rehabilitation. I am
- convinced we can provide these services to that
- group of individuals by addressing certain
- inefficiencies; by moving people to other
- programs and being more careful about the
- 19 federal funds that we're using so that those
- services will not be diminished for those
- individuals with these cuts.
- 22 REPRESENTATIVE SAMUELSON: And my
- final point is, there are some services that
- these centers provide a unique, wonderful
- 25 service to people with disabilities across

- 1 Pennsylvania who may not be able to get to
- another place where there's -- where there's
- 3 service or another program. So I think we
- 4 should do what we can to maintain these --
- maintain these programs. And, perhaps, as the
- 6 committee looks into the budget further, we can
- 7 consider that they did have to absorb some of
- 8 those administrative costs, and maybe we can
- 9 find a way not to have that additional five
- 10 percent cut.
- I thank you for your answers, and
- thanks for your being here today.
- SECRETARY HEARTHWAY: Thank you.
- 14 CHAIRMAN ADOLPH: Thank you,
- 15 Representative. Representative Mario Scavello.
- REPRESENTATIVE SCAVELLO: Thank you,
- 17 Mr. Chairman, and good morning, Madam Secretary.
- What a pleasure listening to your answers.
- 19 SECRETARY HEARTHWAY: Thank you.
- 20 REPRESENTATIVE SCAVELLO: A big
- difference than it was a few years ago. I've
- got a couple questions.
- First, it has to do with people with
- disabilities. Do you have an unemployment
- number for people with disabilities?

- 1 SECRETARY HEARTHWAY: I believe
- nationally it's 12.9 percent. It's in that
- ³ vicinity. They have a higher unemployment rate
- 4 than the general population.
- 5 REPRESENTATIVE SCAVELLO: And how
- 6 about in PA? Is it --
- 7 SECRETARY HEARTHWAY: We are better
- 8 than the national average.
- 9 REPRESENTATIVE SCAVELLO: That's a
- good sign.
- SECRETARY HEARTHWAY: I'm sorry.
- 12 Offhand, I cannot remember that
- figure, but I can get that for you. I know
- 14 that -- I know that we do better as a state than
- 15 the nation does as a whole.
- REPRESENTATIVE SCAVELLO: Supposedly,
- there's a memorandum of understanding between
- the OVR and the Veterans Administration. Can
- you comment on your efforts with the veterans
- with disabilities, because there's a tremendous
- amount of them coming back.
- 22 SECRETARY HEARTHWAY: Yeah. We
- have -- We've been looking at veterans, in
- general, specifically at the request of the
- Governor for our returning veterans, both those

- with disabilities and those without, to find
- them jobs. It's our responsibility, our duty.
- We have in almost all of our
- 4 CareerLinks an individual devoted to Veterans
- 5 Administration; and also, specifically, to deal
- 6 with those veterans with disabilities.
- We're also trying to create -- If we
- look at ways that we can approach businesses,
- 9 there's a number of credits available to them to
- hire a veteran. I'm not sure that's as
- well-known as it should be. We're trying to get
- that word out so that employers know that
- there's tremendous advantage to hiring a
- veteran; and that they realize the kind of
- abilities that they can do and the assistance
- that can be provided.
- 17 I've heard some wonderful stories from
- employers who were reluctant to hire someone
- with disabilities or a veteran with
- ²⁰ disabilities.
- 21 REPRESENTATIVE SCAVELLO: Right.
- SECRETARY HEARTHWAY: And once they
- have, they have an extremely loyal employee
- 24 that --
- 25 REPRESENTATIVE SCAVELLO: Dedicated.

- SECRETARY HEARTHWAY: -- is very
- 2 productive. And I would like to take those
- 3 stories and get it out to the rest of the
- 4 business world, because I think it's an
- 5 underutilized area for business. And if they
- 6 were more informed about some of these choices,
- 7 they would hire more individuals --
- REPRESENTATIVE SCAVELLO: I just want
- 9 to give a plug out to -- My CareerLink,
- especially with the unemployment situation, John
- 11 Casella has done an outstanding job there trying
- to get people placed and trying to get them
- trained and into the workforce. It's been a
- real tough struggle, and I just -- That office
- is really --
- SECRETARY HEARTHWAY: Thank you.
- 17 REPRESENTATIVE SCAVELLO: -- doing a
- hell of a job with what they have.
- I want to follow up on Representative
- Tina Pickett's question, and that has to do with
- the -- You know, last year the surcharge was
- 0.44, and I think you said to the employers -- I
- think you said it generated 25 million; is that
- 24 correct? Did I --
- 25 SECRETARY HEARTHWAY: The .44 is the

- 1 interest charge --
- 2 REPRESENTATIVE SCAVELLO: Right.
- 3 SECRETARY HEARTHWAY: -- to employers
- 4 to pay the interest on this debt.
- 5 REPRESENTATIVE SCAVELLO: Um-hm.
- 6 SECRETARY HEARTHWAY: If we -- That's
- ⁷ the interest charge on the employer.
- The actual interest on the debt, it
- 9 fluctuates. It's a variable. It is currently,
- 10 I believe, at 4.1 percent interest charge. If
- we floated a bond, we could probably halve that
- to two percent. Halving it is 25-million-dollar
- savings to the fund a year.
- 14 REPRESENTATIVE SCAVELLO: Well,
- hopefully we'll be able to help some of these
- employers, because they're really having a tough
- time. What's the rate in 2012, what we're in
- right now? Have we increased the rate, or is it
- 19 the same?
- 20 SECRETARY HEARTHWAY: The interest
- rate is still .41, I believe.
- REPRESENTATIVE SCAVELLO: Four one.
- SECRETARY HEARTHWAY: What has
- occurred is that the FUTA tax credit now is
- slowly being lowered, which, in essence, is an

- increase in tax for business. So, it was added
- a .3. It started at 6. It's now at .9. Next
- year it will be 1.2, and every year thereafter,
- businesses are going to see their tax, just to
- pay this debt, go up .3 percent every year.
- Now, in real dollar figures, that's
- ⁷ just to pay the debt. I'm not talking about the
- 8 additional costs on interest or the base costs
- ⁹ that are paid into the fund normally. This is
- just to pay the principal on the debt. This
- 11 year I think it was 139 million. Next year it
- jumps up to 259 million. The year after that,
- 300, so it keeps increasing.
- And, if I may, these are all dollars
- that are going to Washington, D.C. They're tax
- dollars. They're not staying in Pennsylvania.
- 17 They're all being sent directly to Washington,
- 18 D.C.
- 19 REPRESENTATIVE SCAVELLO: That's part
- of that \$3.5 billion shortfall.
- SECRETARY HEARTHWAY: Exactly.
- 22 REPRESENTATIVE SCAVELLO: This is on a
- personal note, and it has to do with an
- inspector that visits the Salvation Armies in
- the northeast and how that person is

- interpreting the 1924 law. I'm gonna talk to
- you privately at the end, if that's possible.
- 3 SECRETARY HEARTHWAY: I'd be glad to
- 4 do that.
- 5 REPRESENTATIVE SCAVELLO: Thank you.
- 6 CHAIRMAN ADOLPH: Thank you,
- 7 Representative. Representative Parker.
- REPRESENTATIVE PARKER: Thank you, Mr.
- 9 Chair, and hello, Madam Secretary.
- SECRETARY HEARTHWAY: Good morning.
- 11 REPRESENTATIVE PARKER: Madam
- 12 Secretary, I wanted to go back to the
- conversation that you were having earlier
- regarding the UC trust fund and solvency. I
- believe that that level is about 3.42 billion at
- this point now. You mentioned the very, sort of
- unique twist to it; in that, there's sort of no
- one-stop shop or an answer to reach solvency.
- 19 You kept mentioning, and I listened to you, you
- started mentioning all of the stakeholders; all
- of the stakeholders who would have a role in
- that process.
- And one of the pieces of the puzzle
- that has sort of always, you know, been first
- and foremost in my mind has been that taxable

- wage base; and that, you know, employers in the
- 2 Commonwealth are paying taxes as it relates to
- unemployment compensation on the first \$8,000 of
- an employee's wages; while the employees are
- 5 paying on the full amount. I believe employees
- pay about \$80 (sic) on every \$1,000 of their
- 7 pay.
- And so, one, I wanted to know whether
- 9 or not you thought that increasing that taxable
- wage base was one of the elements that was
- extremely necessary; that we should include it
- in any package that's presented that will help
- us reach solvency?
- 14 SECRETARY HEARTHWAY: There is a
- proposal where, at the time that you increase
- that wage base from eight gradually up to
- 10,000, you also lower what we call the state
- adjustment factor so that it becomes revenue-
- 19 neutral. I don't think at this time we want to
- 20 add taxes on top of taxes.
- The federal government has already
- raised taxes significantly on businesses. If we
- were to just raise the taxable wage base without
- the second adjustment, that would be an
- additional tax on businesses on top of all the

- other taxes they're currently getting.
- When you talk about the taxable wage
- base, it is -- I think we're -- We're certainly
- 4 in the lower half of the states on our wage
- 5 base. But at the same time, you have to talk
- about the rate, and we have one of the highest
- ⁷ interest rates -- or percentage rates on that
- 8 taxable wage base. When you put the two
- 9 together, which is the tax an employer is
- charged, we're 13th highest in the nation.
- So I understand the taxable wage base,
- but we can't talk about it without also talking
- about the rate itself. However, I think the
- combination of the two, lowering the state
- adjustment factor, which makes it a little
- fairer tax because you are now calculating more
- of the tax on an employer's experience; how many
- people they have previously laid off. Lowering
- that at the same time we raise the taxable wage
- base is something that we could do.
- 21 REPRESENTATIVE PARKER: I agree, and I
- think you gave me the response, Madam Secretary,
- I was looking for in that sort of increasing.
- It hasn't been increased since 1984.
- The taxable wage base, it's an

- important part of us reaching solvency, but
- that's not just the one way we can do it. In
- order to reach solvency, you can do so solely on
- 4 the backs of claimants. But you need the
- 5 claimants, the employees, the employers,
- 6 everyone at the table in helping to sort of get
- where we need to go as it relates to solvency.
- 8 So, I appreciated your response.
- 9 It sort of makes me think about
- 10 comments that I heard earlier about the
- importance of increasing the threshold to the
- \$185,000 as it relates to prevailing wages. So
- we say we need to do that on one end, but at the
- same time, should we be indexing the minimum
- wage and also increasing the taxable wage base.
- So you can't sort of think -- you know, sort of
- isolate it as it relates to one particular issue
- over another, but a very comprehensive approach
- 19 to it.
- I want to go to the issue of
- unemployment rates in the Commonwealth. I too
- have been extremely proud when talking to folks,
- 23 particularly outside of our region, that
- Pennsylvania has consistently had a lower
- unemployment compensation of -- unemployment

- 1 rate than most other states in the country.
- However, when I look at Philadelphia,
- there's a 10.6 percent unemployment rate; Pike
- County, 9.8; Carbon County, 10.4; and Cameron
- 5 County, 11.5. In those areas, are we finding
- that there's some common factors associated; why
- they're so not just extremely higher than what
- 8 other counties in our Commonwealth are facing,
- 9 but also higher than the -- also the national
- rate? And do we have a unique prescription for
- addressing unemployment in these counties?
- SECRETARY HEARTHWAY: We are looking
- in -- We're trying to be very detail-oriented in
- our approach to this. We realize different
- sections of Pennsylvania require different
- solutions, and the system is set up to deal with
- that on local levels with the workforce
- investment boards that we have.
- I think Philadelphia is a situation in
- which we've been delving into the actual
- 21 available jobs and what we think may be
- ancillary jobs. I will give you one program
- that we're currently looking at and have met
- with a few times with the Philadelphia Community
- College. We would like to bring, sort of, the

- successes of lowering the unemployment rate that
- some of the state has felt with the Marcellus
- 3 Shale further east, and I think we've got some
- 4 partners willing to do that with us. And there
- is a supply chain that should reach across the
- 6 state helping that unemployment.
- We've been meeting with Philadelphia
- 8 Community College with respect to training in
- order to get people job-ready for that, as well
- as meeting with businesses to come in and hire
- those individuals once training is done.
- We are trying to be very --
- REPRESENTATIVE PARKER: Right. Um-um.
- 14 SECRETARY HEARTHWAY: -- localized in
- our approach. We are also -- which is
- fortunate, this work search requirement that you
- all know went into effect this January is going
- to be a tremendous help for us. We will now
- 19 know -- The group of unemployed, let's say right
- in Philadelphia County, we will know their prior
- work experience, their education, and we can
- 22 match those up with the jobs. And if there
- aren't jobs that fit their qualifications, we
- can very strategically now go in with specific
- training. I think that kind of focused approach

- is going to help lower those numbers in the
- 2 areas that are not seeing it as low as some of
- 3 the other parts of the state.
- 4 REPRESENTATIVE PARKER: Um-hm. Thank
- you, and I appreciate your response because,
- 6 when you talk to people who are, again, from the
- Philadelphia, the Pikes, the Carbons and the
- 8 Camerons, and we hear that Pennsylvania's doing
- 9 so well, and they look at their own numbers in
- their own county, they say, wait a minute;
- what's wrong with us. So it's great to see that
- the Department is working and has some efforts
- going towards addressing the unique issues in
- those areas.
- Finally, I'm sure not a surprise to
- you, I have been in contact with your office on
- several occasions, and I talked to the
- Department of General Services yesterday
- 19 regarding this issue. It was the certification
- of minority women and disadvantaged businesses
- in the Commonwealth; but particularly, as it
- relates to L&I, about those that are -- have the
- great fortune of doing business and working on
- capital projects at institutions that receive
- state funding.

- And one of the things we've noticed is
- that, there are some companies that are
- awarded -- are awarded the business. They are
- 4 working on institutions of higher learning or
- other projects that receive state funding. And
- 6 I've received several complaints in my office at
- 7 different locations about companies that are not
- 8 adhering to the minority participation and
- 9 inclusion policies.
- I'll give you an example, because it
- sounds really simple when you just sort of
- described it. But proving it is also -- that's
- where the devil is in the details when you talk
- about this issue. So, you go onto a site and
- you look and you see no minorities or women
- participating in the process. Obviously, we get
- the calls in our district offices back home. We
- say, DGS, are you monitoring? Contact L&I. Is
- this group sending in certified payrolls? Are
- they doing everything that they need to do?
- Tell me how you work with DGS to
- ensure that people are not taking advantage of
- the Commonwealth as it relates to doing business
- with us; doing business because they're supposed
- to have minority and women participation

- involved, but they don't. How do the two of you
- work together?
- 3 SECRETARY HEARTHWAY: You're correct
- 4 in that the devil's in the details, and it's
- 5 actually having the evidence if they are not
- 6 complying.
- 7 This, I think, is an area where it's
- 8 very fact-specific. We need to go on complaints
- and then follow through on those complaints in a
- more detailed investigation. I cannot sit here
- today and give you specific policies and
- procedures that have been enacted. I'd have to
- get back to you on that. But, I know that this
- is an area where it's not dissimilar to a lot of
- the other investigations that we're asked to do.
- They become very fact-specific, so each one
- takes on its own sort of dynamics, so to speak.
- With respect to coordinating with
- 19 DGS -- I mean, we coordinate with all the
- agencies well. In this particular area, I would
- have to get back to you on the details of what
- we're doing.
- REPRESENTATIVE PARKER: Thank you.
- And any sort of comments you have, you can
- 25 forward them to both Chairman Adolph and

- 1 Markosek. I'd be greatly appreciative. Thank
- you, Mr. Chair, and thank you, Madam Secretary.
- 3 CHAIRMAN ADOLPH: Thank you,
- 4 Representative. Next question will be asked by
- 5 Representative Scott Perry.
- 6 MR. PERRY: Thank you, Mr. Chairman.
- ⁷ Great to see you, Secretary.
- 8 My question -- First of all, in the
- 9 previous testimony--I just want to make a
- 10 clarification--I think the statement was made
- that, for unemployed persons, once the fund is
- insolvent, they pay \$80 per thousand. And I
- think it's 80 cents per thousand --
- 14 SECRETARY HEARTHWAY: Yes.
- 15 REPRESENTATIVE PERRY: -- is that
- 16 correct?
- SECRETARY HEARTHWAY: It is correct;
- 18 80 cents per thousand, and I meant to make that
- 19 clarification. It is a -- It is a small
- portion.
- 21 REPRESENTATIVE PERRY: All right. My
- questions relate to the apprenticeship council.
- 23 As I understand it, new federal standards were
- adopted in 2008, and they appear to require the
- states to change, through legislation, to

- 1 comply. I'm wondering -- I think we received a
- grant at the last minute in 2010 which we
- previously were denied for. And I know that's
- before your time, but I'm just looking for an
- ⁵ update as to where we stand here.
- 6 SECRETARY HEARTHWAY: We're not
- 7 currently in compliance, along with 19 other
- states. The federal government has come in, and
- on the apprenticeship program, they really are
- the sort of boots on the ground, the federal.
- We have the apprenticeship council that votes on
- it, but it's the federal government that goes
- in; takes the application; checks to make sure
- the program's going well.
- They want us to adopt their
- quidelines. To do so would take legislative
- action. But, along with that, they also want us
- to take over their investigative end of it
- without any funding for it. So it is not just
- adopting the guidelines and business as usual.
- It's adopting the guidelines and taking over the
- 22 program without any federal funding for it. So
- it's, again, a somewhat federal mandate without
- appropriation, which is -- which has created a
- problem for both Pennsylvania and 19 other

- 1 states.
- The option would be to turn it back
- and let the federal government run the program
- entirely. The federal government wasn't quite
- 5 ready to do that; not with 19 other states also
- 6 saying it. So, in essence, they've asked us to
- 7 come up with a plan to work toward that goal,
- 8 which we have done. We have been given a
- 9 reprieve, so to speak, in meeting those
- guidelines until that comes -- the plan comes to
- 11 fruition.
- I would say that we, in essence, have
- bought ourselves some time to figure out how we
- want to address this issue. We have the option
- of keeping it in Pennsylvania. We would be, in
- essence, enforcing the federal guidelines and
- having to use state funds to do so; or, the
- option of giving it to the federal government to
- impose themselves.
- I think there are pros and cons to
- both of that. I'd also like to see what some of
- the other states are doing with respect to that.
- That has put this, basically, on hold while we
- work through this process.
- 25 REPRESENTATIVE PERRY: Thank you. So,

- if I hear you correctly, with all the other
- nuances, we're not imperil of any penalty at
- this point and for the foreseeable future if we
- are not being able to comply with the directive?
- 5 SECRETARY HEARTHWAY: Not at all.
- 6 REPRESENTATIVE PERRY: All right. As
- you know, apprenticeship ratios vary from 1 to 1
- for union shops, to 3 to 1, to 5 to 1 for agency
- 9 shops. And that's one of the flaws I think the
- 10 federal government identified in the current
- apprenticeship program.
- Do we have any solution in mind, or
- are we moving forward, or is that part of -- is
- that part of the -- what we just spoke about
- regarding the apprenticeship council and the
- training program?
- SECRETARY HEARTHWAY: It is part of
- it. The way the statute and the regs are
- written now, there are specific ratios, 1 to 3,
- 3 to 6, et cetera, unless it's in a collective
- bargaining agreement. So that, if it's in a
- collective bargaining agreement, they can set
- their own ratios, and that's the way the statute
- and regs read; Pennsylvania statute and regs.
- If we go with the federal, it will be

- primarily a 1-to-1 ratio. But wrapped up in
- that is who's going to administer the program
- and at what cost. So the two go hand in hand,
- and that's the process we're working through
- 5 now.
- REPRESENTATIVE PERRY: And I don't
- 7 know this number off the top of my head. Maybe
- you don't either. If you know, what is the
- 9 breakout? What's the number of organized labor
- in the trades in the workforce as opposed to
- open shops in Pennsylvania? What percentage do
- we -- Do you have any indication of that
- whatsoever?
- SECRETARY HEARTHWAY: I don't have
- that figure. I can get that for you.
- 16 REPRESENTATIVE PERRY: Okay. The
- reason I'm asking is this. I have attended, as
- 18 I've told you before, the apprenticeship council
- meetings myself and seen with my own eyes, and
- it seems to me -- And it's inherently political,
- I understand that, and I know that there's only
- a certain amount that you have to do with that.
- But the deck is really stacked in favor of one
- side to the peril of business and people that
- want to get a job and train.

- And I -- I just want to get your
 thoughts on -- We're talking about an
- apprenticeship training program, so it's a
- 4 program that's approved by the Department,
- 5 per -- per the legislation, so on and so forth,
- that says, you did this training. You're now
- able to be an electrician at this level, a
- 8 plumber at this level, or whatever your trade
- 9 is. What, if anything, does that have to do
- with a collective bargaining agreement?
- SECRETARY HEARTHWAY: Well, they --
- they make it part of the agreement. You pay
- a -- an apprenticeship a lower hourly rate than
- you normally would someone who is fully trained,
- so it then becomes part of the agreement.
- With respect to the apprenticeship
- 17 statute, they made that as a barometer of what
- 18 we were to follow in respect to ratios. If the
- union contract indicated it was 1 to 1, then
- that's what the statute required us to do.
- 21 REPRESENTATIVE PERRY: I mean, I guess
- I understand what you're saying. But what I'm
- saying is, is that, if I go to school at any --
- ABC public school and I learned -- I went to
- Vo-Tech school for auto mechanics, so to speak.

- When I got done, I was deemed the graduate of
- 2 Cumberland Perry Vo-Tech School for auto
- mechanics and could go out and get a job as
- 4 such.
- What does any agreement that I have
- 6 with my school to have so many teachers teaching
- me, as opposed to not, have anything to do with
- my level of education at the end of the day? I
- just don't understand the correlation between
- the bargaining agreement and the number of
- apprentices versus master electricians, or what
- have you, journeymen, et cetera? I don't see
- the correlation whatsoever.
- I don't understand why there should be
- differences from collective bargaining
- agreements to just submit your plan; this is how
- we're going to train our people, and that's what
- it has -- and that's what it is. It has nothing
- to do with our collective bargaining agreement.
- SECRETARY HEARTHWAY: Well, and my
- response to that is that the statute itself
- requires that we -- we look at that. These are
- national certifications, which is why the
- federal government is involved. So someone
- trained under our apprenticeship journeymen

- statute also can go to Arizona or California and
- it's recognized. That is the value of the
- ³ federal national training program. Otherwise,
- 4 Pennsylvania really could have its own. But we
- 5 may not have as marketable of workforce if we
- 6 did that, so that's a second consideration that
- 7 we have to take into account.
- REPRESENTATIVE PERRY: All right.
- ⁹ Thank you very much. Thank you, Mr. Chairman.
- 10 CHAIRMAN ADOLPH: Thank you,
- Representative. I'd like to acknowledge the
- presence of Representatives Day and Ellis that
- have been here, members of the Appropriations
- 14 Committee, and Chairman Markosek for an
- announcement.
- 16 CHAIRMAN MARKOSEK: Yes. I'd like to
- acknowledge the presence of Representative Bill
- DeWeese from Greene County.
- 19 CHAIRMAN ADOLPH: Thank you. Welcome.
- The next question will be by Representative Deb
- Kula. I'm sorry. I jumped -- I jumped
- 22 Representative Ron Waters.
- REPRESENTATIVE WATERS: Thank you, Mr.
- Chairman, and thank you, Madam Secretary.
- I had a question. I want to ask it

- 1 maybe a little differently. Representative
- Parker, when you responded to her, you kind of
- dealt with my question, and that was, the
- 4 unemployment disparities without -- throughout
- 5 the Commonwealth. Even though there is a -- In
- 6 Philadelphia, the numbers might be 10 point --
- 7 What did you say; 10.6 for Philly? But --
- 8 SECRETARY HEARTHWAY: I think that's
- 9 around the range. I don't have that figure off
- 10 the top of my head.
- 11 REPRESENTATIVE WATERS: Okay. In some
- communities in Philadelphia, the numbers is even
- greater. So even within the county, the
- disparity -- there's great disparity. What I
- wanted to say, even in the county, the numbers
- change depending on what neighborhood you're in.
- What I wanted to talk to you is about
- the Marcellus Shale. I had went out to
- Williamsport on a tour with some of my
- colleagues, and went to the Penn School of
- Technology out there where they was training
- people for the skills dealing with the Marcellus
- Shale; preparing them. And once the students
- graduate, they almost immediately have a job.
- The employers are just anxiously waiting for the

- day that they walk down the aisle.
- If -- And in places like Bradford, I
- believe it is, have some of the lowest
- 4 unemployment numbers throughout the
- 5 Commonwealth, and places where the Marcellus
- 6 Shale activity is taking place, those numbers
- ⁷ are low.
- 8 I'm happy to hear that you said that
- you are looking for a way to -- where -- because
- the supply and demand issue. We have supply in
- certain parts of the state, and we have demand
- in other parts of the states. I'm happy to hear
- that L&I is trying to figure out how to bridge
- that gap and to bring the two together.
- And I heard you mention the community
- college. Because I had spoken with community
- colleges before about if they were interested in
- having an educational skills set program there
- that can help people become job-ready for that,
- because Williamsport isn't -- Williamsport may
- be 115, 20 miles outside of Philadelphia. Those
- 22 guys out there at the Marcellus Shale are
- working like 12-hour days. They make great
- money.
- I know plenty of people in

- Philadelphia that wouldn't mind commuting. They
- have hotels out there. They have people who
- 3 have turned their homes into rental facilities
- 4 to accommodate the people who come there to
- 5 work. I believe we could really decrease the
- 6 numbers in the Philadelphia County area if we
- 7 did that.
- In addition to community college,
- 9 there's other -- there's a couple other groups
- out there that, perhaps, you might be interested
- in speaking to; like the DAP program, which is
- Diversified Apprenticeship Program, which
- would -- which, many times, have -- not the
- easiest way of placing their graduates right
- away. Perhaps, that would be a great
- opportunity, too, in addition to community
- college, to speak with the people at that
- 18 program to get their apprentice --
- apprenticeship people prepared to go to work out
- there at the Marcellus Shale.
- In addition to that, we know that,
- with the ConocoPhillips and Sinoco closing, that
- despite how bad the numbers in the Philadelphia
- and the Delaware County numbers are right now,
- they're gonna get worse if we don't -- if those

- facilities close down; not only because of the
- direct jobs there, but the ripple effect of the
- people who are -- who depend on those employees
- for their own livelihood, and many of those
- 5 people will be Philadelphians.
- So, I really hope and look forward to
- 7 any kind of way that I, Chairman Adolph --
- because it's going to affect the people in
- 9 Delaware County, which he's a representative of
- Delaware County, so that we could try to make
- this happen with the Marcellus Shale and that
- great job opportunity to get Philadelphians and
- people in Delaware County and the surrounding
- areas prepared and job-ready to go to work. I
- just want to thank you for showing us that L&I
- is working at that.
- But before I finish, this is something
- that always comes up in discussion with people
- who are interns. How many weeks do you have to
- work in order for you to qualify for
- unemployment compensation?
- SECRETARY HEARTHWAY: How many weeks?
- REPRESENTATIVE WATERS: Yes.
- SECRETARY HEARTHWAY: You have to have
- 25 a minimum of 18 weeks in your base year to

- 1 qualify for unemployment.
- 2 REPRESENTATIVE WATERS: And -- Well,
- my son, he does internship every summer when
- 4 he's home from school. And I believe interns
- 5 pay into unemployment compensation?
- 6 SECRETARY HEARTHWAY: They can. It
- depends.
- 8 REPRESENTATIVE WATERS: Okay. Well,
- 9 he does. Many interns that I've talked to say
- that they do. I was wondering, what's your
- 11 feelings or perspective on the fact that people
- pay into something that they could never benefit
- 13 from?
- 14 SECRETARY HEARTHWAY: Well, depending
- on how long they work, and I think this is one
- of those areas we need to look at in terms of
- solvency. The unemployment compensation system
- was always thought of and geared towards someone
- who's connected with the workforce. And when
- you have an individual --
- In Pennsylvania, as you know, we use
- the high quarterly earnings to calculate
- someone's benefit. There's also a requirement
- that you have a certain amount of weeks outside
- that high quarterly earnings. That has not been

- 1 looked at in a long time, and it's something we
- 2 should look at.
- 3 So that you have individuals who are
- connected to the workforce, not throughout the
- whole year, but more than just a two-month
- summer program or a three-month intern program,
- 7 so that they have more connection outside that
- 8 one quarter to the workforce for eligibility in
- 9 unemployment. And I think that's one of the
- things that we can look at in connection with
- 11 solvency.
- If I may, very briefly, with your
- earlier comments I had mentioned to the
- representative earlier that we had been talking
- with Philadelphia Community College to bring the
- training, as well as some of the supply chain
- ancillary benefits of employment from Marcellus
- 18 Shale.
- I also want to provide information to
- those residents of Philadelphia so that someone
- with a certain skill set knows that there is a
- job waiting for them, if they want to move west
- a little bit, that is excellent pay. I mean,
- some of those jobs are starting at \$48,000 a
- vear.

- 1 REPRESENTATIVE WATERS: That's right.
- SECRETARY HEARTHWAY: You know, there
- 3 are facilities to live Monday through Friday;
- 4 come home on the weekend, and earn a good
- family-sustaining wage. And these are jobs that
- 6 have career paths that are phenomenal. This is
- 7 something that I think all Pennsylvanians can
- 8 take advantage of, particularly Philadelphia. I
- 9 would like them to know what they can start with
- so that -- Jobs are tight in Philadelphia. A
- beginning job may only pay twenty-four, 26,000 a
- year, or there could be another job available
- for you at almost twice that.
- 14 REPRESENTATIVE WATERS: I look forward
- to that. I would love to help you with the
- outreach. I'm sure many members of -- from the
- Philadelphia region would love to help you with
- the outreach so that we can make sure that
- people are aware of this opportunity.
- Thank you, Madam Secretary.
- 21 SECRETARY HEARTHWAY: Thank you.
- 22 CHAIRMAN ADOLPH: Thank you.
- 23 Representative Pyle.
- REPRESENTATIVE PYLE: Thank you, Mr.
- 25 Chairman. Madam Secretary, thank you. It's

- been a long morning. You've answered so many
- questions. I have one specific to my area.
- I am not from Philadelphia. I'm from
- 4 the other end of the state. The Federal
- 5 Environmental Protection Agency using the Clean
- 6 Air Act just improved my life by shutting down
- ⁷ seven power plants. I know, at the Reesedale
- 8 Armstrong station, there were 60 people laid
- 9 off. This is such a weird scenario. I really
- don't know what to tell those guys other than go
- 11 to CareerLink.
- In reading the papers over the past
- week, I've seen not only did Reesedale get shut
- down, but there are seven other Pennsylvania-
- based power plants. And, if I can, put a plug
- in for Reesedale, that 800 megawatts everybody
- 17 seems to think we could do without equals our
- entire AEPS output, but who am I to say. What
- can I go home and tell these guys?
- SECRETARY HEARTHWAY: Within L&I, we
- have what's known as rapid response funds, and
- we have rapid response teams that go out when
- there is a closing of a business to try and
- assist them, so it's almost an on-site
- ²⁵ CareerLink, so to speak. We are looking very

- 1 closely at these in terms of trying to now place
- these individuals in like positions.
- What I can tell you is that, we have
- 4 the services available and we're putting
- 5 together, almost SWAT teams to try and go in and
- 6 address that so it's not just wandering into
- 7 Careerlink one by one, but to try and help them
- 8 as a group for their unique needs. Plus,
- 9 they've got a unique skill set that we now try
- to capture and find jobs for them.
- 11 REPRESENTATIVE PYLE: Thank you very
- much. That's a very informative answer. Could
- you please put Reesedale on that list of visits?
- FirstEnergy, who bought out Allegheny Power,
- which was our supplier, they're the ones who
- want to resale. But I also notice GenOn is
- shutting down five more power plants, which go
- mostly across the T and down through the
- ¹⁹ midstate; a little towards the west. It's a
- serious problem for us.
- I mean, everybody thinks Marcellus is
- making our lives better, which it is. But being
- the treasure chest of the state, as Armstrong
- 24 County has often been called, taking 60 jobs
- off-line is pretty dramatic for us.

- SECRETARY HEARTHWAY: And I will add
- to that. We're trying to be very fast and
- flexible in our approach, because it is easier
- 4 to find work and it's easier for someone to go
- 5 back to work if you can get them quickly. So
- the newly unemployed we're trying to get in
- quickly and look for jobs to place them in
- quickly before too much time passes.
- 9 REPRESENTATIVE PYLE: And that kind of
- brings up my next question. I promised Joe I'd
- be brief. When federal mandate requires job
- loss, is there a job retraining fund stream out
- of Washington that comes through Harrisburg that
- 14 I can steer these guys toward?
- SECRETARY HEARTHWAY: I can tell you
- we've become very adept at looking at all the
- federal funding streams. I can't answer for
- this specific circumstance sitting here today.
- 19 I probably could get that to you tomorrow or the
- next day.
- 21 REPRESENTATIVE PYLE: There's eight
- power plants. We're talking four or six --
- between four and 600 people; not counting the
- peripherals, which is about a factor of .5 more,
- so we're around a thousand jobs affected here.

- SECRETARY HEARTHWAY: One of the first
- things we've started to do, and this really sort
- of started with the floods. As soon as there is
- a group of individuals that are dislocated from
- 5 their work, we're not only -- we have existing
- 6 dislocated funds for the dislocated worker from
- ⁷ the federal government that we can utilize. We
- 8 then are looking for additional federal funds in
- 9 the form of grants. We've submitted a large
- number of grants with respect to that. We can
- look at that for your area and for those
- thousand individuals affected by this.
- REPRESENTATIVE PYLE: I want to thank
- you, Madam Secretary. That's about the first
- glimpse of light coming through the clouds we've
- had about Reesedale in a couple of weeks. And
- thank you, Mr. Chairman.
- 18 CHAIRMAN ADOLPH: Thank you.
- 19 Representative Scott Petri.
- REPRESENTATIVE PETRI: Thank you, Mr.
- 21 Chairman.
- I want to go back to the Unemployment
- 23 Compensation Trust Fund. And I'm going to tell
- you about five or six constituents who have come
- into my office. They were employed in New

- Jersey but lived in Pennsylvania. So in their
- first round they applied in Pennsylvania. And
- then when the extensions came up, they were
- 4 told, well, you need to apply to New Jersey, and
- an adjustment was made with regard to, I assume,
- 6 whose account between New Jersey and
- Pennsylvania; who's really getting the loan
- balance. So that raised the bigger question in
- 9 my mind.
- How do we know, as a Pennsylvania
- 11 Labor and Industry Department, that we are being
- treated fairly with respect to the unemployment
- trust funds of our neighbors? Are you actually
- looking at that, so that we are not paying back
- the balance for the jobs that those neighboring
- 16 states lost?
- SECRETARY HEARTHWAY: We do keep track
- of this. There are states that owe us money.
- 19 Louisiana is one of them. But we can keep track
- of the number of individuals that file for
- unemployment in our state.
- There is a reciprocal agreement among
- the states so that those funds transfer back and
- forth. US DOL is sort of the gatekeeper of
- that. And when we run into any issues or

- 1 problems, they are the ones that are supposed to
- step in and resolve them between states.
- It is a fairly detailed process in
- 4 calculating which comes from which states. I
- feel fairly comfortable that it's generally
- 6 adhered to and we don't have issues.
- Pennsylvania is a state, however, that
- has, overall, very generous benefits compared to
- most states, so we've become a state that is
- somewhat of a prime target for individuals to
- want to apply in. That's why we have the
- current issue with Louisiana. When they had the
- flooding, coming to Pennsylvania was a lucrative
- state in order to file unemployment benefits, so
- that, a good portion of unemployment benefits
- from Louisiana were filed in Pennsylvania for
- 17 that reason.
- 18 REPRESENTATIVE PETRI: I might as well
- ask the question since everybody's wondering,
- how much does Louisiana owe us?
- SECRETARY HEARTHWAY: I believe it's
- nine million currently.
- REPRESENTATIVE PETRI: Nine million.
- So let's go back to the example I
- mentioned. We have a Pennsylvania resident who

- was employed in New Jersey, and so, he initially
- files in Pennsylvania. How does this system --
- How do we know that, in fact, that would be an
- 4 obligation of New Jersey? Is there some sort of
- 5 computer tracking?
- 6 SECRETARY HEARTHWAY: On the intake
- process, when the person files for unemployment,
- 8 those questions are asked. I don't know the
- 9 specifics as to when it falls into New Jersey
- and when it falls into Pennsylvania, but I can
- 11 get that for you.
- REPRESENTATIVE PETRI: Yeah, if you
- could, because it just occurred to me that, in
- this -- in these several instances, it wasn't
- really noted until they went to their extension
- benefits and somebody said, well, wait a minute.
- You still have benefits in New Jersey that you
- never applied for.
- What ended up happening was, the
- individuals had to go to New Jersey; fill out an
- 21 application because they were denied in
- Pennsylvania, and then there was some sort of --
- then the payment had to be made back to
- Pennsylvania from the funds they got from New
- Jersey. Of course, for the unemployed

- individual, it's a really scary process because
- they're going into a hearing with a referee, and
- they really don't know for sure what's going to
- 4 happen. And it does work.
- But it made -- it made it occur to me,
- 6 you know, that I started thinking, I wonder if,
- because New Jersey and New York are so close
- 8 that, you know, on our side, that maybe we
- ⁹ aren't being properly credited. If you could
- look at that specific issue, and then I would
- like to see a list of every state that owes us
- money. I assume, then, we owe somebody else
- money. Maybe you can just give that to the
- 14 Chairman of the committee.
- SECRETARY HEARTHWAY: I'd be glad to
- do that.
- 17 CHAIRMAN ADOLPH: Thank you.
- 18 Representative Mike Peifer.
- 19 REPRESENTATIVE PEIFER: Thank you, Mr.
- 20 Chairman. Thank you, Madam Secretary, for being
- 21 here today.
- One of the initial questions the
- gentleman from Philadelphia asked you was about
- the Administration's new Keystone Works program.
- I know the Republican Policy Committee, for the

- 1 last several years, under Representative Turzai,
- 2 Saylor, and now Representative Reed, have
- 3 traveled the state trying to connect our
- 4 employers to the employees. We tried to listen
- to the business community, the CareerLinks,
- 6 basically trying to develop a program where we
- 7 can get people back to work.
- 8 I think we all understand the need --
- 9 in our system of government here in Penn-
- sylvania, that we need to get people working on
- raising their families; a wage where they can be
- an active part of our society in helping our
- community. But when we talk to our businesses,
- we always hear about the risks that's associated
- with new hires. That's very scary to them, and
- it's a concern.
- I was just looking through some of our
- policies, and we had, you know, similar to your
- 19 Keystone Works program, we had policies,
- whereby, individuals receiving unemployment or
- cash assistance would be matched to those
- employers who have their type of need of
- employment and their specialities, which I know
- the Governor talked about in his address.
- There's another one talking about

- the -- you know, connecting the unemployment
- 2 claimants with a short-term Careerlinks for
- training or retraining them. There were bills
- for -- credits for businesses who would hire
- 5 people on public assistance programs; whether
- they be unemployment; whether it be a TANF;
- 7 whether they had a developmental disability;
- 8 several of those programs. We even had a credit
- 9 for individuals that would train teenagers;
- getting them into the workforce; teaching them a
- program, teaching them a skill.
- 12 Could you just give us some of the
- goals of your program? I mean, I think we're
- very encouraged by this program. I think we're
- excited by your program. Maybe you could tell
- us, maybe, the goals of the Administration, of
- what you're trying to do.
- 18 SECRETARY HEARTHWAY: Thank you.
- 19 Keystone Works is going to be a win-win for
- everyone. And we have an additional tool this
- year that we haven't had before that I mentioned
- earlier, and that's the work search requirement.
- With that requirement, an individual who's
- collecting unemployment needs to register with
- the Pennsylvania CareerLinks. That registration

- 1 process, as I indicated, will provide us with
- information that we've not been privy to before.
- Prior to this time, it's really those
- 4 individuals who came into Careerlinks; who
- 5 voluntarily went there in order to look for a
- job. Now we will actually have the universive,
- ⁷ unemployed individuals with their background.
- 8 And in that registration process, we'll be
- 9 asking them their previous training, their
- 10 previous job.
- We will now be able to connect with
- employers in a way that hasn't been done before.
- We can go to a business and say, within a
- 14 25-mile radius of your front door are the
- following individuals that fit the criteria you
- need for your jobs. That's not kind of matching
- capability that Pennsylvania has ever done
- 18 before.
- So, along with Keystone Works, where
- we'll be able to now add these incentives for
- this business, we will have what we've
- internally been calling job matching on
- steroids; where we will now be able to take the
- unemployed with all their skills and
- qualifications and background and match them up

- with available employers. We would like an
- equally large number of employers to be part of
- that system. And, in my view, the way to do
- 4 that is to show that we have value in that
- 5 system. And I think that kind of detailed,
- 6 focused need in each of the areas of
- 7 Pennsylvania for each of the businesses will be
- 8 that valued need.
- 9 REPRESENTATIVE PEIFER: Great. Thank
- you. I think, like I said, we were really
- excited about the program as well. As you can
- see, we were kind of going down a road similar
- to that. But, I think it's exciting for us.
- Mr. Chairman, I would like to comment,
- we've heard several times about Pike County;
- specifically, the high unemployment rate. I
- think you have to understand that there is no
- drilling in Pike or Wayne counties, Monroe
- 19 County where I represent because of the gas
- drilling moratorium by the DRBC. So, you have a
- direct reflection there. Other than second-tier
- or third-tier businesses that are there, there
- are no people working or there is no drilling
- going on in my district.
- The second thing is, there is the lack

- of snow in the Poconos, so it's very hard to
- 2 recreate and ski when there's no snow. There
- 3 are many issues facing us. But the one issue,
- 4 which maybe the gentlelady from Philadelphia can
- help us with is, last week I did meet with our
- 6 Senator on several workforce initiatives in our
- 7 area. What we're trying to do is maybe
- 8 establish a career education council where we
- could direct students to the job markets. One
- of the -- The Administration's been very helpful
- to us in establishing this career council, and
- we're very excited about that.
- But as with many of the funding issues
- that we face, there are hold harmless provisions
- in that statute that don't allow that program to
- be funded. In other words, some other career
- education center would have to give up some of
- their monies to help fund my new education
- center. You know, we have that problem,
- obviously, with our property tax issues and our
- school education funding formula. We have run
- into that problem as well with our Area Agency
- on agencies (sic). Maybe if the gentlelady from
- Philadelphia would like to work with me and
- maybe help me provide some of those funds to

- 1 help educate some of my people, and maybe we
- 2 could point them in the right direction. I
- would really look forward to working with her on
- 4 that. Thank you, Mr. Chairman.
- 5 CHAIRMAN ADOLPH: Thank you,
- 6 Representative. Representative Gary Day.
- 7 REPRESENTATIVE DAY: Thank you, Mr.
- 8 Chairman.
- 9 Do I understand correctly your
- complement is state funded 136 and federal funds
- is 931; is that correct?
- 12 SECRETARY HEARTHWAY: On the
- complement of the positions in L&I?
- 14 REPRESENTATIVE DAY: Yes.
- SECRETARY HEARTHWAY: I did not break
- down the funding streams from complement. I can
- tell you that 94 percent of L&I's budget is from
- outside sources. Six percent is from state
- 19 funding.
- REPRESENTATIVE DAY: So, what I was
- trying to get at is, we have state-funded
- employees that are managing federally-funded
- employees? Is that how it works, or how do you
- 24 do that?
- 25 SECRETARY HEARTHWAY: No. We

- attribute to each funding stream the task being
- done by those individuals.
- REPRESENTATIVE DAY: Okay.
- 4 SECRETARY HEARTHWAY: For example, in
- unemployment compensation, all of the employees
- are utilizing funds from the UC, which are
- ⁷ federal funds, to administer the program. Some
- of the other programs cross over, and there will
- be a calculation made between the amount of time
- spent on a state or the amount of funds that
- come from state funding to pay their salary or
- wage as opposed to federal funds.
- REPRESENTATIVE DAY: Okay. Thank you.
- 14 I appreciate that answer.
- The PennSERVE facilitates, and this
- may -- you may be able -- you may be able to try
- to, maybe, co-op this question and get back to
- the Keystone Works. You might be addressing it
- 19 through that.
- But PennSERVE, my understanding,
- facilitates community service and learning of
- the individual through volunteerism. That's
- kind of my definition; a little borrowed from
- yours as well. Have you ever or would you ever
- consider using that concept for the unemployed

- to learn new skills; gain exposure to employers?
- 2 Specifically, we have our subsidiaries
- 3 all across the Commonwealth. We have counties,
- school districts and municipalities. Would you
- consider something where the unemployed -- Let's
- just use a period of time, like, 99 weeks you're
- on unemployment compensation. Is it possible to
- 8 maybe use the first six -- The period doesn't
- 9 matter to me as much, but the beginning part to
- look for reemployment. After you get to a
- certain point to be into a program, maybe
- measured or monitored by the PennSERVE program
- in order to try to link people up to get
- retrained through volunteerism; projects that
- may be, and I should say, outside of any CBAs
- that would be negotiated at the local level.
- SECRETARY HEARTHWAY: I think it's a
- concept that we can look at. PennSERVE within
- 19 L&I is -- it is the community-based volunteer
- 20 program. It primarily is the program that
- administers the AmeriCorp federal program.
- I know that a lot of unemployed
- individuals have gotten jobs from volunteering
- because they then do, not only get a new skill
- set, but the employer or the individual working

- with them sees that there are work ethic, their
- 2 skills and their ability.
- 3 Linking it to a requirement or -- of
- 4 unemployment, I've not explored that option with
- volunteered work. I think it's something we can
- 6 look at. I know that it is, oftentimes,
- 7 recommended as a way to get your foot in the
- 8 door; to volunteer for something and learn the
- 9 skill set with the employer, et cetera.
- 10 REPRESENTATIVE DAY: Thank you. My
- last question has to do with the United States
- Department of Labor's Benefit, Accuracy
- 13 Measurement. I guess, for a three-year period
- ending this past year, Pennsylvania was at--I'll
- just talk about the percentage--10 and a half
- percent of an error rate. Half of that, I
- think, was reported to be possibly attributed to
- fraud; overpayments through fraud; not fraud --
- 19 fraudulent payments, but fraudulent
- ²⁰ applications.
- Can you speak to -- you know, talk to
- that issue a little bit, and what are you doing
- to help lower that accuracy measurement?
- SECRETARY HEARTHWAY: The BAM report,
- 25 as you indicated, has Pennsylvania at like

- 1 10 and a half percent error rate. I will tell
- 2 you the national average is 11 and a half
- percent, so we're underneath the natural --
- ⁴ national average, but not acceptable. We've
- been putting together, again, teams to address
- 6 this overpayment.
- In all honesty, when the recession
- 8 hit, it overwhelmed L&I. There was an emphasis
- of putting people on the phones, taking the
- claims and paying the benefits. There was not a
- lot of ability, as well as drive or focus, to do
- the follow-up; checking and questions as far as
- making sure the payments were accurate. There
- is a large backlog with respect to that, and
- we're working through that backlog to make sure
- all those overpayments are addressed.
- In addition to the fraud issue, I
- think most of you are aware, my background is as
- a prosecutor, and I dealt with fraud for over a
- decade as a criminal element. We've put
- together, at the Governor's direction, an
- integrity bureau within Labor and Industry
- specifically to address fraud waste and abuse.
- We have had initiatives. There are 50 steps we
- put as to an immediate change within L&I in

- order to prevent that kind of fraud waste and
- abuse. There's never been a focus like that
- within the agency. It's already showing
- 4 tremendous dividends in terms of recouping some
- of those overpayments.
- I can tell you, with one provision
- 7 where we -- the overpayments are now going to be
- 8 attached to someone's income tax return. I
- think, in a two-week period, we got \$3.1 million
- back. So there is a daily effort going to lower
- that number to begin with; to address it so it
- doesn't occur in the past (sic), and to look for
- any and other areas of fraud waste and abuse.
- 14 REPRESENTATIVE DAY: Is there an
- acceptable percentage? In business we have
- acceptable percentages as well. So, is there
- anything -- I didn't know what the national
- average was, so I was -- It's good to hear that
- we're, you know, around the national average, a
- 20 little bit lower. But, do you have --
- I think these hearings are about
- communication between the legislative body and
- the Administration. So, it's important that I
- understand and my colleagues understand, what is
- the target? What's the bullseye?

- SECRETARY HEARTHWAY: I think it's
- difficult for anyone to say that there's an
- 3 acceptable level, particularly of fraud.
- 4 Realistically, can we eradicate it? I mean,
- 5 scam artists can be very creative in how they
- 6 scam the system. So, we simply need to be
- diligent to be one step ahead.
- I am told, nationally, to get that
- 9 number down to five would be phenomenal. I'm
- not sure I accept that yet. I think there's a
- great deal more that we can do. But to give you
- a target, it's in the vicinity of five or six.
- REPRESENTATIVE DAY: Let me interrupt
- you. That really wasn't a fair question to ask,
- what is an acceptable amount of fraud, of a
- 16 former prosecutor. I apologize for that. But
- 17 let me get to my last question.
- There are two bills from our
- 19 colleagues. Representative Miller and
- Representative Grove have that, address willful
- 21 misconduct and willful fraud. Have you taken a
- position on those bills, or has the Governor,
- that you know of, and should we continue to
- proceed and push those through the House?
- SECRETARY HEARTHWAY: Yeah, we've been

- working closely with the committee with respect
- to those bills. The term willful misconduct is
- a broad term. We've made some suggestions that
- 4 maybe we want to actually draft specific conduct
- 5 indicating that that would not be acceptable in
- order to collect unemployment benefits. I think
- we're still in the process of going through
- 8 that, but it's been, certainly, a weekly process
- 9 of going back and forth and helping to clarify
- 10 that.
- 11 REPRESENTATIVE DAY: Thank you for
- your answers to my questions today. I
- appreciate you being here. And thank you, Mr.
- 14 Chairman.
- 15 CHAIRMAN ADOLPH: Thank you,
- Representative. For the members' information,
- that completes the first round of questioning.
- 18 As is customary during the Appropriation budget
- 19 hearings, that we invite and welcome the
- committee Chairs of the corresponding standing
- committees of the House. So, without further
- ado, I'd like to introduce the Democratic Chair
- of the Labor Committee, Representative Bill
- 24 Keller.
- 25 REPRESENTATIVE KELLER: Thank you, Mr.

- 1 Chairman. Madam Secretary.
- I didn't know we were doing
- 3 clarifications, but I'd just like to make a
- 4 small clarification. I believe Representative
- 5 Bear asked a question about the average
- 6 claimant's unemployment. Just so people out
- there understand, 86 weeks is what the feds will
- 8 allow. It's not the average week -- It's not
- 9 what the average claimant gets in Pennsylvania.
- I believe, in 2010, the average weekly
- benefits was 19.5 weeks, so Pennsylvania is
- not -- It's not 86 weeks.
- And another clarification.
- Pennsylvania is only responsible for the first
- 26 weeks. So if it's 86 weeks or 99 weeks,
- Pennsylvania's trust fund only pays up to 26
- weeks. I just wanted to get that clarification
- 18 out there.
- 19 SECRETARY HEARTHWAY: No, you're
- absolutely correct. And I'm sorry if I was
- confusing.
- 22 REPRESENTATIVE KELLER: And that
- brings us back to solvency. You know we've had
- many issue -- many discussions about solvency
- because I think that's the one issue out there

- that we have to attack because we have to get
- the fund back to solvency. And every time we
- have a discussion, I open up the discussion
- with, it's no one's fault so everybody under-
- 5 stands. This recession hit. The performance in
- the past, the experience I've been, that we only
- needed 2 billion, \$3 billion. And now it shows
- 8 that we need 5 billion. So we have to address
- 9 that. And it's no one's fault. The recession
- hit, and that was one of the consequences of it.
- But I -- We also have had many
- discussions about how to fix it. I was a little
- dismayed because you're saying that you're
- working with the chairmen of the labor
- committees, the Republican Chairman. We've done
- a great job with the bonding issue. We try to
- qet as many tools in your hands as we could get
- to fix this issue.
- But, my constant complaint is, we
- can't take it out of eligibility, and we can't
- take it out of the claimant's end; benefits.
- There's just not enough money in there to fix
- this huge problem. And I know the
- Administration has a problem with saying that
- the taxable wage base has to be increased. And

- you've testified that you're willing to increase
- the taxable wage base, but you have to bring
- down the rate, and that leaves us with the same
- 4 amount of money. We have to fix this problem by
- 5 getting more revenue into the trust fund. And I
- 6 know you're working with all the stakeholders.
- And again, I don't know how we fix
- 8 this, and I know you're going to try to keep it
- as close to the vest as you can until you have a
- whole program together. But, can you give us
- some indication of where you're headed and how
- we're going to increase revenue into the fund by
- not going anywhere near increasing the taxable
- wage base?
- SECRETARY HEARTHWAY: Yes. I mean,
- this -- this is a problem that will severely
- affect Pennsylvania if we don't address it. It
- is a per employee tax. So, as taxes rise -- And
- taxes are rising. The federal government has
- made sure of that on employers. So that
- 21 additional tax on employers is occurring as we
- speak. I think what we need to do is make that
- manageable because it will kill jobs in the
- future if we do not.
- I do think, unfortunately, because the

- hole is as deep as it is, we're going to have to
- have shared pain. I would submit that the
- employers have that additional pain felt with
- 4 the taxes, and that's not going away. Even with
- the bonding, what we do is we level out the
- 6 amount of taxes so that -- and it goes into
- Pennsylvania as opposed to Washington D.C.
- We are looking at eligibility. I
- ⁹ think that is a more targeted approach. I know
- this committee, or this body, as well as the
- 11 Senate, last year had looked at the benefit side
- in terms of going to two quarters or three
- quarters of averaging the benefit instead of a
- single-high quarter. That wasn't successful.
- We're trying to be more targeted in
- our approach of how to deal with it, and we have
- focused in on eligibility. It's something
- that's never been looked at in Pennsylvania, so
- it's never been updated.
- I did, however, and as I indicated in
- our meeting last week, I will be more than happy
- to sit down and walk through some of the numbers
- that we've discovered. We've done some pretty
- in-depth research on this to try and come up
- with a very focused, direct, out-of-the-box

- 1 creative way to deal with this issue.
- But, in fairness, it will be sort of a
- 3 shared pain, and we're looking to make sure that
- that's balanced; that it's not hitting one group
- any more than another group; that everybody's
- 6 kind of pitching in to solve this problem.
- 7 REPRESENTATIVE KELLER: I'm glad you
- said that because we're for fair and balanced
- 9 too. But the increases in the taxes for the
- businesses is because we're insolvent.
- 11 SECRETARY HEARTHWAY: Correct.
- 12 REPRESENTATIVE KELLER: So, you can't
- say we're -- businesses are getting increased
- taxes. They're getting increased taxes because
- we have to address the insolvency issue. And to
- do it just on the backs of claimants, I -- and
- the fund and eligibility -- I know you said
- we're working toward fair and balanced, but I
- hope that's taken into consideration.
- And one thing we always -- I talk
- about every time we talk about this. Every time
- we get the fund up into some reasonable
- standard, the first thing we do is stop paying
- into the fund. And that -- If you're going to
- put it into law, I think that has to be in the

- 1 law, too. A fund -- You have to go by your past
- experience. And the past experience now shows
- that we have to have at least \$5 billion in that
- fund. As soon as we get to \$2 billion, I
- 5 quarantee you, we're going to talk about cutting
- taxes into the fund. And I think we should put
- 7 something in -- If I could have -- We should
- 8 have something in the law that you're designing
- 9 that this fund cannot -- people cannot pay into
- this fund until it's fully funded.
- 11 SECRETARY HEARTHWAY: I agree with you
- on that issue. And since that we have got --
- REPRESENTATIVE KELLER: Excuse me?
- 14 SECRETARY HEARTHWAY: I agree with you
- on that issue. We have got to look at this
- solvency for the long term; not just to get out
- of this problem, but to make sure it doesn't
- happen in Pennsylvania again. So I think we
- have to look at solvency, not just for next
- year, the year after, but for the long term so
- that that fund remains solvent, and those are
- issues we need to delve into. We have been.
- As I indicated, though, I wanted to
- get a little bit more feedback before I stated
- the following proposal. And I, you know -- As I

- indicate, meet with you and get your feedback as
- well.
- REPRESENTATIVE KELLER: That's fine.
- And as you're aware, because you have mentioned
- President Obama's budget proposes to provide a
- 6 two-year tax relief to the states that are
- 7 repaying federal loans into the unemployment
- 8 compensation trust fund.
- 9 Under the plan's interest accrual and
- interest payments and the FUTA penalties would
- be suspended. I believe that's a two-year
- reprieve they have on that. That gives us an
- excellent two-year opportunity to get this fund
- a little bit more solvent than it is now.
- Do you have an estimate of what the
- tax savings of the President's plan would
- generate for employers in Pennsylvania?
- SECRETARY HEARTHWAY: No, I do not.
- And that reprieve is if we pay off the debt by
- the November 10th, what I was speaking about
- earlier. And then there's no interest charged
- on any new borrowing for two years.
- REPRESENTATIVE KELLER: Does the
- Administration have any opinion on the
- 25 President's plan?

- SECRETARY HEARTHWAY: The
- President's -- Obama's plan with respect to UC
- did not give us a break on the FUTA tax. That
- 4 will continue to go up. There's actually no
- break on interest unless we pay it off. So,
- 6 with respect to that plan, it isn't helping us
- ⁷ in terms of solvency.
- I don't think there has been, in
- 9 previous years, a forgiveness. For this year no
- interest has to be paid. That's over with.
- 11 That's not happening anymore. I -- I -- This
- plan, the new plan of the President's, as well
- as any future plan, I don't think are going to
- include any of those kind of breaks.
- REPRESENTATIVE KELLER: Okay. But
- you'll take a -- You'll take a deeper, in-depth
- 17 look --
- SECRETARY HEARTHWAY: Of course.
- 19 REPRESENTATIVE KELLER: -- at it and
- let us know? All right. One more question.
- To my good friend, the Chairman, we're
- talking about refineries. And he had asked if
- this has ever occurred before, the amount of
- layoffs; thousands of layoffs. I lived through
- it through the close of the Philadelphia naval

- shipyard. 5,000 jobs closed all at one time.
- 2 It was devastating. It still has long-lasting
- ³ effects 20 years later. And I always -- When I
- 4 talk about the refineries, I always said, the
- 5 closing of the Philadelphia naval shipyard will
- 6 pale in comparison to what's going to happen at
- ⁷ the refineries.
- 8 The refineries have been the
- 9 industrial backbone of the southeast region for
- over a hundred years. The closing of these
- three refineries is going to be devastating.
- 12 Any -- Any increases we make in unemployment, or
- increase in taxes, will be severely hurt by the
- 14 closing of these refineries.
- And I'm not an economist, and I don't
- know much about the law of supply and demand,
- but I always thought that, when prices
- increased, supplies would also increase. It
- 19 looks like we're going to -- People are talking
- about having five-dollar-a-gallon gas.
- 21 As the price increase, in our region,
- we're closing three refineries that have
- 23 produced 24 percent of the region's gasoline and
- home heating oil. I've never understood how
- companies are going to close refineries, but

- 1 yet, meet their market share. I've asked this
- question many times. I don't know if you had
- the opportunity to, when you're talking to the
- 4 refineries, are they giving up their market
- share, or are they going to import refined
- 6 product and still sell in this market with
- 7 gasoline that has been refined overseas?
- 8 SECRETARY HEARTHWAY: I don't know
- 9 that I can answer that question for you. I --
- 10 REPRESENTATIVE KELLER: I think it's a
- question that should be asked to the refineries.
- How -- How's that going to happen? How are they
- going to keep their market share, but yet,
- they're closing refineries down?
- SECRETARY HEARTHWAY: I can tell you,
- the Governor and his Administration is
- laser-focused on this southeast problem and
- trying to solve it. But, at the same time, we
- have to be respectful of the private industry
- and private property and a business running it
- the way they see fit to make a profit. There
- is -- You know, we can't interject into those
- ²³ private rights.
- REPRESENTATIVE KELLER: I understand,
- but they are having devastating effects on the

- economy of southeastern Pennsylvania. And it
- looks like they're still selling product in
- Pennsylvania. Maybe I'm Chicken Little, but I
- 4 believe this is going to be devastating to our
- 5 area. And they have -- Even though they're
- 6 private industry, they need to be asked hard
- questions. It's going to affect us severely,
- 8 and we should ask them the hard questions.
- 9 Let's find out what they're doing.
- Maybe those refineries really aren't
- 11 for sale. Maybe they want to keep the docks;
- maybe they want to keep access to the pipeline;
- maybe they want to keep the tank farms. That's
- 14 a question that has to be asked. Are you -- Are
- they for sale, or are they not for sale? If
- you're keeping the best assets of the facility,
- then they're really not for sale. That's
- questions I've been trying to get asked, and I
- 19 can't get an answer.
- 20 CHAIRMAN ADOLPH: Thank you, Chairman
- 21 Keller. I certainly understand your passion on
- the issue. I think a lot of these questions
- have been asked both publicly at some of the
- meetings that I have attended. I know you --
- 25 We're just not getting the answers. I think the

- questions -- the questions have been asked of
- these refineries, but we haven't received the
- 3 answers.
- The Secretary's here to react, as she
- said, to the results of the closing and to make
- 6 sure that the individuals that will be suffering
- as a result of the layoffs are taken care of
- 8 through benefits and -- and workplace
- 9 retraining. I think she -- she will not be able
- to answer the question of why they made these
- decisions.
- I do know that the Governor's
- workforce has been at work behind the scenes.
- 14 Some of us have said publicly, and some
- privately, we'd like to see the Governor out in
- front a little bit more than he is.
- But, I can tell you this: When I was
- in Center City Philadelphia about three weeks
- ago, Governor Corbett came up to me and he said,
- Bill, I just want to let you know we're working
- very hard, and there will be some answers in the
- very near future. So, I hope it's good answers.
- Okay. I know he is working. I know the
- Governor's team is hard at work.
- Not this Administration; not the

- 1 previous Administration, had anything to do with
- the closing of these refineries. We all have
- family members; we all have neighbors that are
- 4 going to be suffering as a result of these
- 5 closures, and we're all working and doing our
- 6 best to try to see the future. I'm looking
- forward to working with you in making this
- 8 conversion, this transfer, this change of the
- ⁹ area, if necessary, we don't find buyers.
- I'm glad you took part in this hearing
- today. But these questions, which are so
- important, are for another meeting and
- another -- another time. So, thank you very
- much. I'm looking forward to being out there at
- dinner with you over the weekend.
- REPRESENTATIVE KELLER: That's the
- nicest way I've ever been told to shut up in my
- 18 life.
- 19 CHAIRMAN ADOLPH: He can say that to a
- friend of probably over 40 years. We go back to
- teenage years together. Representative and
- 22 Chairman of the committee, Ron Miller.
- REPRESENTATIVE MILLER: Thank you, Mr.
- Chairman. I'll try to avoid that ending there.
- Thank you, Madam Secretary. I'd like

- to thank you for everything you've been doing to
- try to work on some very, very difficult issues.
- 3 I'd also like to thank some of our other friends
- 4 in the audience here today that have been
- working on issues with you and the people in
- 6 your Department; job classification, and all the
- issues we're trying to advance to help with the
- 8 solvency issue; help with the unemployment comp
- 9 issue in the state. There's a lot of things
- that need to be done. And I agree, with the
- solvency, with my co-chair, Representative
- 12 Keller.
- Act 6 you referenced. We have an
- active work search requirement for the first
- time in my memory, anyways. But, part of your
- written testimony references a comprehensive job
- matching system as part of the cornerstone of
- where we're headed. And a couple of the phrases
- in the testimony say we will have this.
- Where are we in implementation of
- where people will be able to match up; look and
- see what their skills are, and employers will be
- able to see the skills that are available so we
- can actually match people and get people back to
- work, because that's the only way we really get

- 1 to solvency again.
- 2 SECRETARY HEARTHWAY: We have a system
- of sorts now. It's cumbersome. It's difficult
- 4 to use. It's difficult to navigate for an
- 5 individual and for an employer. It's relatively
- frustrating for them to try and match.
- We also did not have, which we do now,
- 8 a larger group of individuals putting
- 9 information into it. One of the work search --
- the first work search requirement is registering
- and filling out this information. So, the
- ability to match is there. It's just not easily
- done and is not as fine-tuned as it should be.
- We've been looking at programs to
- enhance all that, as well as complement that
- kind of work search record requirement
- necessary. I hate to say a deadline, because
- we're dealing with programs and computers, but I
- think that very first phase of it is already
- there. The increased abilities by July 1st, we
- should have a significantly improved system that
- will help match employees and employers, and
- that an individual can go on and search at it at
- a much greater ease; put in qualifications that
- they would like to see from a company and

- 1 vice-versa.
- By the end of the year, I think you'll
- 3 see an extremely robust system that has several
- 4 levels to it, so both the job creator and the
- 5 job seeker can get together.
- REPRESENTATIVE MILLER: I appreciate
- ⁷ that answer. It strikes me, in the days of
- 8 Twitter and Facebook and instant communication,
- 9 anything that we can do that helps the employer
- and the employee to meet, to match up, almost a
- dating program in a way, you know; if we could
- facilitate this, we can get people back to work.
- 13 So I appreciate what you're trying to do there.
- Mr. Chairman, I have no further
- questions. Thank you very much for the
- opportunity.
- 17 CHAIRMAN ADOLPH: Thank you, Chairman.
- On the second round of questions, we'll start
- with Representative Parker.
- REPRESENTATIVE PARKER: Thank you, Mr.
- Chair. Thank you, Madam Secretary, for your
- patience.
- First let me just state to my
- colleague, the gentleman on the other side from
- the northeast, I am so excited to sort of

- 1 receive the olive branch as it relates to sort
- of working together with the counties that I
- mentioned earlier that the unemployment rate is
- extremely high in Cameron, Carbon, Pike and
- 5 Philadelphia; again, 9.8 Pike, 10.4 Carbon, 11.4
- 6 Cameron and 10.6 Philadelphia. And despite the
- 7 reasons why we see such a high rate of
- unemployment in those particular counties, the
- 9 fact of the matter is, the rate exists. We're
- 10 looking at a map from the Center for Workforce
- 11 Information and Analysis that was given to us on
- 12 January 31st, 2012.
- But no matter what, the unemployment
- rates exist as they are, and anything that we
- could do as a Commonwealth to assist the
- residents who reside in those areas, we should
- be more than willing to do so. So I would be
- more than willing to work with the gentleman,
- along with the Department, on any initiatives
- that you proffer to move in that direction.
- Madam Secretary, I wanted to just go
- back to something that we've heard a lot of
- today, and that's the issue of the CareerLinks.
- In Philadelphia, obviously, you know we value
- our CareerLinks very much. We send a lot of

- people to the Careerlinks to get -- to get
- ² assistance.
- But, I was a little troubled by the
- 4 Pew Charitable Trust initiative. They came out
- with a report that talked about the 12 percent
- of businesses being connected to the CareerLinks
- 7 in Philadelphia versus about 25 percent
- 8 statewide. I wanted to know if you had any
- 9 comment on anything that we should be doing
- different in Philadelphia to assist the
- Department and/or the CareerLinks in connecting
- with more businesses? Can you give us sort of a
- proverbial role; an action role in helping that
- 14 process along?
- SECRETARY HEARTHWAY: You're correct
- on the figures, and we'd like to get them up. I
- mean, I'd like to have every Pennsylvania
- business involved in CareerLink; again, as I
- indicated, I think to show value to the
- business; that they're going to be able to
- identify, even pre-screen a labor force would be
- 22 a benefit to them. Part of the reason I want to
- make the system much more streamlined.
- I will add, on the Philadelphia
- number, just to put it in perspective, it is

- done by business, by employer. Philadelphia has
- some very large employers. They're counted as
- one employer, so that percentage, from a
- job-opening point of view, may be larger than it
- 5 appears. It's not 12 percent of the open,
- 6 available or potential job positions. It's 12
- businesses. In Philadelphia, that could mean a
- 8 lot more jobs than it could in some of the rural
- 9 areas because you have large companies with a
- 10 huge employment base.
- We've looked at various different ways
- of getting businesses' employers involved.
- Again, I think L&I-Pennsylvania needs to provide
- a product that they find valuable, first and
- foremost. That's what we're working on.
- But then the second part of that is
- getting the information out. And I will be
- coming back and asking for assistance with that
- in every regard to help me get to businesses;
- explain to businesses the benefits of doing
- this, because it will be a snowball effect. The
- more -- We now can get the unemployed involved
- because of the work search. The more employers
- we get involved, the more matching that will
- occur. So, hopefully, we can get the ball

- 1 rolling in doing that. I think, first it's with
- value, and then second it's information.
- The map that you're pointing to that
- 4 shows those labor markets and unemployment
- rates, that's one of the things we just talked
- 6 about in a meeting. That could be of value to a
- business. So, maybe we offer that. If they
- register, we'd be able to provide their labor
- ⁹ force in their area.
- I'll add one other on both of the
- questions. We get this system up and running
- with full participation, we're going to be able
- to go out and entice businesses into
- Pennsylvania because, you ask all businesses,
- they will tell you to have a constant steady
- 16 flow of a -- available good-skilled workforce is
- what they need. We would then be able to show
- them. So we could go into a company that needs
- machinists and say, in the area that you're
- looking to locate, or let's suggest you locate
- in this area because we have a ready-made,
- job-ready labor force for you.
- That's one of the things we can do
- with this system that is long overdue. We have
- the technology to do it. We just now need to

- get that ball rolling.
- 2 REPRESENTATIVE PARKER: Thank you,
- 3 Madam Secretary. Let me just also note. I want
- 4 to thank my colleague from York who mentioned
- the adjustment and the number that I referenced
- 6 earlier today when I talked about the taxable
- wage base. I mentioned employees paying the \$80
- on every 1,000. He noted that the reference is
- 9 actually 80 cents on \$1,000 they earn. I
- appreciate the adjustment to the record.
- But I also would be very leery about
- noting that even that amount is a small amount
- for a Pennsylvanian to be paying, particularly
- during these tough economic times. It's very
- difficult to go into someone's pocket and decide
- what's a small amount for them versus a large
- amount. So, I appreciate the adjustment to the
- 18 record.
- One of the things I want to close
- with, Madam Secretary, is that, if there's
- anything we've learned about this fiscal crisis
- our nation and our Commonwealth is facing, that
- is, it doesn't matter what corner of the
- 24 Commonwealth you live in. Whether you live in
- urban, rural, suburban Pennsylvania, this --

- this economic challenge has had a strong impact
- on the people who are here. If there's ever
- been a unifying factor to show us that we have
- 4 much more in common than we do as it relates to
- what separates us, it's this current economy and
- the impact it's had on unemployed. So thank you
- 7 so much for your work and what you do.
- 8 SECRETARY HEARTHWAY: Thank you.
- 9 CHAIRMAN ADOLPH: Thank you,
- Representative. Madam Secretary, I want to
- thank you for testifying this morning. I
- 12 appreciate your frankness, straightforwardness
- regarding tackling the tough issues that we're
- all facing. And we're looking forward to
- working with you during the next several months
- in order to balance this state budget. Thank
- 17 you --
- 18 SECRETARY HEARTHWAY: Thank you.
- 19 CHAIRMAN ADOLPH: -- and we
- ²⁰ appreciate.
- 21 For members' information, the next
- budget hearing will be at 1:30. Thank you.
- (At 12:19 p.m., the Department of
- Labor and Industry hearing concluded).
- 25 * * * *

Page 128 1 CERTIFICATE 2 3 I, Karen J. Meister, Reporter, Notary 4 Public, duly commissioned and qualified in and 5 for the County of York, Commonwealth of Pennsylvania, hereby certify that the foregoing 7 is a true and accurate transcript of my stenotype notes taken by me and subsequently reduced to computer printout under my 10 supervision, and that this copy is a correct 11 record of the same. 12 This certification does not apply to 13 any reproduction of the same by any means unless 14 under my direct control and/or supervision. 15 Dated this 20th day of March, 2012. 16 17 18 Karen J. Meister - Reporter Notary Public 19 My commission expires 10/30/14 20 21 22 23 24 25