

**Testimony**  
**of**  
**A. Ross Myers, CEO Allan Myers**

**I. Intro**

- a. Brief history of Allan Myers.
- b. Here today on behalf of our best in class craft workforce in support of HB 1849 which would prohibit the use of discriminatory Project Labor Agreements (“PLA”).

**II. Allan Myers Craft Workforce**

- a. Craft workforce has been key to our success. They come here for a career—not a project.
- b. We have approximately 348 dedicated craftpersons ready and willing to work in Pennsylvania. We have another 75 management and supervision personnel ready to support your projects.
- c. If you use a PLA, you are preventing these people from building your jobs. And you are losing out as a result. They are the most dedicated, highly skilled and safe people in Pennsylvania.
- d. Length of service
  - i. Average worker has been with us for over 10 years.
  - ii. We have craft workers that have been with the company for 20, 25, 30, 35 and 40+ years.
  - iii. Many have been working together on crews for over a decade.
- e. Safety Record
  - i. EMR lowest of any heavy civil contractor in the region.
  - ii. OSHA incident rate is 4x lower than the 5-year industry average.
  - iii. These statistics mean that we are sending our craft workforce home safe to their families.
  - iv. Having our own workforce has allowed us to build a best in class safety culture. Our crews are tight knit and look out for one another. We could not have built this culture by pulling workers out of a hall on a project by project basis. It is why our safety numbers are best in class.
- f. Training
  - i. Invest over \$1,000,000 per year in training.
  - ii. Over 30,000 hours of training per year.

- iii. Opened a mobile operator training center; the only one of its kind in the country.
- iv. We ensure that our craft workforce can build careers by investing in their development.
  - Accelerated Development Program, Developing Emerging Leaders, and Leadership Intensive
  - Career advancement programs for our employees who desire to become operators, truck drivers and field managers.

**III. PLA's discriminate against Allan Myers employees**

- a. PLAs tell Allan Myers employees that they are not good enough to work on Commonwealth projects because they do not want to join a union.
- b. Allan Myers employees do not want to join a union
- c. PLAs put Pennsylvania taxpayers out of work.
- d. Personal stories of the people you are hurting with a PLA.

**IV. Conclusion**

- a. It cannot be in the Commonwealth's best interest to limit the number of qualified bidders on a project and put hardworking Pennsylvania taxpayers out of work.
- b. HB 1849 should be passed as it is the only permanent way to ensure that these types of discriminatory PLAs are prohibited.