House Labor & Industry Committee

Good Morning,

My Name is Lynn Sholley and I have been an Insurance Broker in Pa, specializing in commercial lines, for over 40 years.

Independent contractors are often either sole proprietors or LLCs that have no employees. In these situations, independent contractors are not required to carry workers compensation.

In 2016, one of our small trucking account clients experienced a significant increase in its workers compensation premium. Up until 2016, due the size of its payroll and the use of owner operators, the insured workers compensation coverage was placed through SWIF.

On March 29, 2016, the Legal Division of State Workers Insurance Fund rendered a decision on whether to include the wages paid to a Trucking Company's independent contractors in the premium calculation. SWIF Legal Department stated "The Independent Contractor's wages can be EXCLUDED from the audit for the following reasons: The independent contractors advertise their services, and operate under their own ICC and PUC rights. Further, contractors provide their own vehicles and display no logo that shows the vehicles are under lease. Based upon information derived from the contract and ICQ responses, wages paid to independent contractors are to be EXCLUDED."

At our client's workers compensation renewal on September 21, 2016 we were able to place coverage through a standard carrier. After 3 months, the insurance company conducted an audit to check on our client's payroll. After the audit, the insurance company sent out a bill for an additional premium of \$25,000 for the quarter. We reach out to the insurance company to investigate the reason for the increase, and were told that a premium was charged for the independent contractors, because they had no proof of being covered by workers compensation. After that discussion, we sent all of the paperwork that the Legal Division of State Workers Insurance had reviewed on the independent contractors and their ruling. We were told by the insurance company that they no longer use that type of criteria and if the independent contractor does not have workers compensation, the trucking company will be required to pay the premium for the independent contractors.

With this information, the trucking company realized that their premium would be over \$100,000 more than they were expecting, which was unaffordable. We checked with several other insurance companies and they all said that they would charge premium for the independent contractors. Ultimately, the trucking company's workers compensation was placed back with SWIF and SWIF did not charge for the independent contractors.

There may be a way to fix this problem. Currently, officers of corporations are allowed to waive coverage by workers compensation. Sole proprietors, partners, and members of LLC's, who are not required to be covered by workers compensation, should be afforded the same opportunity. Employers should not be required to provide workers compensation coverage to independent contractors who specifically indicate that they do not want to be covered.

Sincerely,

Lynn Sholley

Commonwealth of Pennsylvania Department of Lebor & Industry Bureau of Workers' Compensation COMPLIANCE SECTION 1171 S. Cameron Street, Room 103 Harrisburg, PA 17104-2501 (717)787-3567

EXECUTIVE OFFICER'S DECLARATION

INSTRUCTIONS: Each executive officer having an ownership interest in a corporation seeking exemption must complete an original Declaration for submission with the Corporation's Application for Executive Officer Exception. The total ownership interest of all Declarations combined must equal 100%. See the Form Completion Hints on the reverse side for additional information and the Application for Executive Officer Exception for filing instructions.

I, the below named Executive Officer, do hereby knowingly and voluntarily elect not to be an employee of the below named corporation for purposes of the Pennsylvania Workers' Compensation Act, and waive any and all benefits and rights which I might be entitled under the Pennsylvania Workers' Compensation Act (77 P.S. §1, et seq.).

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For Bureau Use ONLY....

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Commonwealth of Pennsylvania Department of Lebor & Industry Bureau of Workers' Compensation COMPLIANCE SECTION 1171 S, Cameron Street, Room 103 Herrisburg, PA 17104-2501 (717) 787-3567

APPLICATION FOR EXECUTIVE OFFICER EXCEPTION

INSTRUCTIONS: Submit one original Application for the corporation along with an Executive Officer's Declaration for every officer having an ownership interest. The total ownership interest of all Declarations combined must equal 100%. If the corporation has workers compensation insurance, all forms must be submitted directly to the insurance carrier. If not, submit all original forms to the address on left. See Form Completion Hints on reverse side.

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